



Deutsche Bank Group in India

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June 2009



Best Bank India

Best Equity House India



Best Cash Management Bank

(South Asia - India,
Pakistan & Sri Lanka)

Best Sub-Custodian, India

ASIAMONEY

No.1

Best Private Bank in India

(voted by HNWI
with US\$1-5 million,
US\$5.01 25 million
and >US\$25 million
under management
with private banks)

Long history of serving India

Deutsche Bank started operations in India in 1980. Today, Deutsche Bank is one of India's most respected financial services providers, widely regarded for its deep commitment to the Indian market, strong client relationships, sophisticated product technology and global connectivity, built with strong corporate governance standards. In December 2008, the Bank increased its Tier 1 capital in India by Rs. 325 crore to fund the Bank's growth. The capital infusion takes Deutsche Bank Group's total capital in India to over Rs. 6000 crore, making it among the most highly capitalised foreign banks in India. With over 7,800 employees in India, Deutsche Bank operates branches in Mumbai, New Delhi, Bangalore, Chennai, Kolkata, Gurgaon, Noida, Aurangabad, Kolhapur, Pune, Salem and Vellore. India is amongst the largest franchises of Deutsche Bank's presence in 17 markets in Asia-Pacific.

Integrated financial services provider in India

Deutsche Bank has successfully launched several new businesses in

India - reflecting its desire to engage with a larger population of clients across the country.

Building on its dominant global markets - debt and derivatives - and leading transaction banking - cash management, trade finance and custody - franchises, Deutsche Bank has gained significant market share in on-shore investment banking, institutional equities broking, asset and private wealth management, retail banking & credit cards (with over 520,000 clients) and business processes outsourcing, thus making Deutsche Bank a fully integrated financial services provider to Indian corporate, institutional and individual clients.

In 2008, Deutsche Bank was the No.1 Equity Capital Markets and G3 Debt Capital Markets bookrunner as well as No.3 announced M&A advisor in India (source: Dealogic).

A Passion to Perform.

Deutsche Bank
Group 

A responsible corporate citizen

Deutsche Bank is deeply involved with the welfare of the communities it operates in. Focused on empowering the underprivileged sections of society through education, Deutsche Bank has evolved a robust program to support leading non-government organisations (NGOs) like Pratham India, Sujaya Foundation, VIDYA, Swashrit, SUPPORT as well as volunteering and payroll contributions by staff through NGOs like Give India Foundation. To this end, the Bank also lent support to Habitat for Humanity (an NGO which builds and finances houses for the poor) by helping build three houses for villagers of Khandan, Karjat – a suburb outside Mumbai.

Deutsche Bank was also involved in a heritage conservation project that included the restoration and maintenance of two Grade II heritage buildings in Mumbai and has also espoused the cause of environment conservation through support to non-governmental efforts.

Deutsche Bank has also repeatedly stepped forward to aid disaster relief initiatives, being among the first entities to contribute to the Bihar flood relief in 2008 and the Prime Minister Relief Fund for tsunami victims. As a strong advocate of corporate and regulatory governance standards, Deutsche Bank is regularly invited to contribute to the development thought in banking and finance in the country through participation in high level committees of regulators – the RBI and SEBI - and leading industry associations.

Recognition

Deutsche Bank's consistent performance and business focus has resulted in it receiving several awards including:

- "Best Bank" and "Best Equity House" by The Asset Triple A 2008 Country Awards
- "Best Cash Management Bank in South Asia" and "Best Sub Custodian India" by The Asset Triple A Transaction Banking Awards 2009
- "Best Investment Bank in India 2007" and "Best Debt House in India 2007" by Euromoney
- "Best Private Bank in India 2009, 2008 and 2007" in the Asiamoney Private Banking Polls
- "Best Cash Management Bank in South Asia 2007" and "Best Sub Custodian India 2007" by The Asset Triple A Transaction Banking Awards
- "Best Trade Bank in India 2007" by Euromoney
- 2008 Best Bank Award for Growth by the Financial Express as the fastest growing bank amongst 28 public sector banks, 12 old private sector banks, 7 new private sector banks and 9 foreign banks.

Recent investment banking transaction highlights include:

- EUR 583 million sale of secondary shares of DLF Limited (May 2009)
- Sole manager for the reverse book-building process for the delisting of Tudor India Ltd (February 2009)

- Sole sell-side advisor on a USD 900 million stake acquisition of Swan Telecom by Etisalat, which was awarded the Best India Deal in 2008 by FinanceAsia (September 2008)
- A USD 1.25 billion dual-tranche global bond for Vedanta Resources, which was named the Best High Yield Bond in 2008 by FinanceAsia (June 2008)
- A USD 4.3 billion rights issue for the State Bank of India in what was India's largest-ever rights issue at the time and the first deal to pass through the Securities and Exchange Board of India's fast-track process, which allows companies listed on India's two main exchanges to raise equity capital quickly and efficiently. (March 2008)
- The USD3 billion (INR117 billion) IPO of Reliance Power, a spinoff from parent Reliance Energy – India's largest IPO to date and Asia's first jumbo equity raising in 2008 which listed in Mumbai. (February 2008)
- A USD2 billion bond for ICICI bank which was the largest ever deal from India at the time and the largest 5-year USD fixed rate deal out of Asia. Deutsche Bank was the joint lead manager to the issue. (September 2007)
- The GBP6.2 billion acquisition of Corus Group by Tata Steel which at the time created the fifth largest steel producer in the world. Deutsche Bank acted as financial advisor and corporate broker to Tata Steel (January 2007)