



Bank Saint Petersburg

USD 274 million

IPO with listing on RTS/MICEX

Deutsche Bank

Sole Global Coordinator,
Joint Bookrunner

2007



M.Video

USD 365 million

IPO with listing on RTS/MICEX

Deutsche Bank

Sole Global Coordinator,
Joint Bookrunner

2007



OGK-2

USD 1 billion

IPO with listing on LSE

Deutsche Bank

Joint Bookrunner
and Global Coordinator

2007



Central Fuel Company

USD 922 million

Sale of 68% of MOGC for
18% stake in Sibir Energy
and cash

Deutsche Bank

Sole financial advisor

2007



Tele2

USD 234 million

Sale of Corporation
Severnaya Korona
to Vimpeacom

Deutsche Bank

Sole financial
advisor

2007



Aquavision

EUR 192 million

Sale of Aquavision
to Coca-Cola HBC

Deutsche Bank

Sole Financial Advisor

2007



Enel SpA

USD 1 518 million

Acquisition of 25% of equity
of OGK-5

Deutsche Bank

Sole Financial Advisor

2007



Sandora

USD 542 million

Sale of 80% of equity
to PepsiCo Inc.
and Pepsi Americas

Deutsche Bank

Sole Financial Advisor

2007



PIK

USD 1 929 million

Initial Public Offering
with listing on LSE

Deutsche Bank

Joint bookrunner
and Global coordinator

2007



Dixy

USD 360 million

Initial Public Offering
with listing on RTS/MICEX

Deutsche Bank

Joint bookrunner
and Global coordinator

2007



VTB

USD 8 billion

Initial Public Offering
with listing on LSE

Deutsche Bank

Joint Bookrunner
and Global Coordinator

2007



AFI Development

USD 1 400 million

Initial Public Offering
with listing on LSE

Deutsche Bank

Joint Bookrunner
and Global Coordinator

2007



Basic Element

EUR 1 300 million

Acquisition of 30% stake
in Strabag AG

Deutsche Bank

Sole Financial Advisor
and Lead Arranger
of financing

2007



Eni Neftegaz

USD 5.8 billion

Acquisition of ArctiGas,
Urengoi, Neftegaztekhнологia
and 20% stake in Gazprom Neft

Deutsche Bank

Sole Financial Advisor

2007



Kuzbassenergo

USD 265 million

Sale of
Yuzhno-Kuzbasskaya GRES

Deutsche Bank

Sole Financial advisor,
Auction arranger

2007



Kuzbassenergo

USD 228 million

Sale of
Zapadno-Sibirskaya TEC

Deutsche Bank

Sole Financial advisor,
Auction arranger

2007



OGC-3

USD 3 100 million

Sale of additional share issue
to strategic investor

Deutsche Bank

Sole financial advisor

2007



Polymetal

USD 682 million

Initial Public Offering
with listing on LSE

Deutsche Bank

Joint bookrunner
and Global coordinator

2007



**Nasta
Insurance company**

Amount undisclosed

Sale of Nasta to Zurich

Deutsche Bank

Financial advisor

2007



Corbina Telecom

USD 146 million

Sale of 51% of equity
of Corbina Telecom
to Golden Telecom


Deutsche Bank


Sole Financial advisor


2007




Svyazinvest
USD 1 300 million
 Acquisition of 25% of equity of Svyazinvest by Comstar UTS
 Deutsche Bank 
 Financial advisor
 2006



Halyk Savings Bank
USD 748 million
 Initial Public Offering with listing on LSE
 Deutsche Bank 
 Joint bookrunner and Global coordinator
 2006




SUAL
Amount undetermined
 Merger with Rusal and Glencore
 Deutsche Bank 
 Financial advisor
 2006




International Paper
USD 650 million
 Creation of a joint venture with Ilim Pulp Enterprise
 Deutsche Bank 
 Financial advisor
 2006




Fleming Family & Partners
Fleming Family & Partners
USD 76 million
 Private Placement
 Deutsche Bank 
 Introduction Agent
 2006




Ochakovo Dairy
Amount undisclosed
 Sale of Ochakovo Dairy Plant to Wimm-Bill-Dann
 Deutsche Bank 
 Sole Financial advisor
 2006



Raspadskaya
USD 317 million
 IPO with listing on RTS and MICEX
 Deutsche Bank 
 Joint bookrunner and lead manager, and Global coordinator
 2006



Severstal
USD 1 063 million
 IPO with listing on LSE, RTS, MICEX
 Deutsche Bank 
 Joint bookrunner and lead manager, and Global coordinator
 2006



Sistema-Hals
USD 432 million
 IPO with listing on LSE and MICEX
 Deutsche Bank 
 Joint bookrunner and Global coordinator
 2006



Lenenergo
USD 152 million
 Sale of a 12.5% stake in Peterburgskaya Generating Company
 Deutsche Bank 
 Sole financial advisor
 2006



RosBank
USD 2.3 bn
 Sale of 20% of equity to Societe Generale Group and option for other 30%
 Deutsche Bank 
 Sole financial advisor
 2006




TGC-1
USD 1 664 million
 Merger of 5 regional generating companies
 Deutsche Bank 
 Sole financial advisor
 2006




TGC-4
USD 637 million
 Merger of 11 regional generating companies
 Deutsche Bank 
 Sole financial advisor
 2006




TKK 13
TGC-13
USD 755 million
 Merger of 4 regional generating companies
 Deutsche Bank 
 Sole financial advisor
 2006





Lebedyansky
Amount undisclosed
 Acquisition of Troya-Ultra
 Deutsche Bank 
 Sole financial advisor
 2006




Tele2
USD 35 million
 Acquisition of MCT Mobile operations in the North-West of Russia
 Deutsche Bank 
 Sole financial advisor
 2006



CTC Media
USD 381 million
 Initial public offering with listing on NASDAQ
 Deutsche Bank 
 Joint bookrunner
 2006



Rosneft
USD 10.4 bn
 Initial public offering with listing on RTS, MICEX, LSE
 Deutsche Bank 
 Co-manager
 2006



Corbina Telecom
USD 146 million
 Sale of Corbina Telecom to Renova Capital
 Deutsche Bank 
 Sole financial advisor
 2006



Magnit
USD 368 million
 Initial public offering with listing on RTS and MICEX
 Deutsche Bank 
 Sole bookrunner and lead manager
 2006



The Seventh Continent

USD 241 million
Secondary offering

 Deutsche Bank
Sole bookrunner, lead
manager and placement
agent
2006



OGC-5

USD 459 million
Initial public offering
with listing on RTS
and MICEX

 Deutsche Bank
Joint bookrunner
and Global coordinator
2006



Severstal-Auto

USD 39 million
Placement of 4.99%
of shares

 Deutsche Bank
Sole bookrunner
2006



TNK-BP

USD 3.56 bn
Sale of Udmurtneft
to Sinopec group

 Deutsche Bank
Sole financial
advisor
2006



Krasny Vostok

USD 390 million
Sale of Krasny Vostok
Group to Efes Breweries
International

 United
Financial
Group
Sole financial
advisor
2006



BBH

USD 5.56 bn
Merger of Russian
brewing assets

 Deutsche Bank
Financial advisor
2006



Comstar UTS

USD 1 062 million
Initial public offering
with listing on London
Stock Exchange

 United
Financial
Group  Deutsche Bank
Joint bookrunner
and global coordinator
2006



Evraz Group

USD 389 million
Placement of 6%
of shares in the
form of GDRs

 United
Financial
Group  Deutsche Bank
Joint
bookrunner
2006



Novolipetsk Steel

USD 400 million
Sale of a 12% stake
in Lebedinsky GOK

 United
Financial
Group
Sole financial
advisor
2006



Norilsk Nickel

USD 12.9 bn
Spin-off of CISC Gold
Mining Company
Polyus

 Deutsche Bank
Sole financial
advisor
2006



Vneshtorgbank

USD 70 million
Acquisition of Bank
Mriya (Ukraine)

 Deutsche UFG
Financial advisor
2006



Norilsk Nickel

Undisclosed
Polyus Gold aXess
certificates

 Deutsche Bank
Originator
and issuer
2006



Ukraine Opportunity Trust

USD 62 million
Placement of shares
in investment trust

 United
Financial
Group
Bookrunner, global coordinator
and placement agent
2005



Finans International Invest

USD 88 million
Ruble bonds issue,
RUR 2.5 billion

 United
Financial
Group  Deutsche Bank
Bookrunner and lead manager
2005



Deutsche Telekom

USD 1,486 million
Sale of a 10.1% stake in MTS
for Deutsche Telekom

 United
Financial
Group  Deutsche Bank
Joint bookrunner
2005



Nutrinvestholding

USD 64 million
Private placement of shares
of Nutrinvestholding

 United
Financial
Group
Private placement agent
2005



GAZPROM

USD 345 million
Ruble bonds issues,
RUR 10 billion

 United
Financial
Group
Co-lead manager
2005



Rambler Media Limited

USD 45 million
Initial public offering with listing
on AIM of London Stock
Exchange

 United
Financial
Group  Deutsche Bank
Sole bookrunner
and Joint lead manager
2005



Severstal-Auto

USD 135 million
Initial public offering
with listing on RTS

 United
Financial
Group  Deutsche Bank
Sole bookrunner
and lead manager
2005



Pyaterochka

USD 639 million
Initial public offering with listing
on London Stock Exchange

 United
Financial
Group
Co-lead manager
2005