Deutsche Bank has served clients in Hong Kong’s financial markets for more than 60 years, and has operated in China for more than 140 years, after first establishing a presence in Shanghai in 1872.

The bank occupies premises at Hong Kong’s landmark International Commerce Centre, where it employs around 1300 people.

Through rapid organic growth and strategic investments, Deutsche Bank Hong Kong now has business interests in corporate advisory and capital markets, transaction banking, as well as asset and wealth management.

The bank has always been highly committed to the development of the renminbi through all facets of foreign exchange, capital markets, credit trading and transaction banking. It was the first to allow electronic execution via its online trading platform, Autobahn FX, and it was the first to launch an investable and non-bank proprietary offshore renminbi bond index, the S&P-DB ORBIT Index.

The bank was an early mover in executing onshore renminbi FX option trades, CNH cross-currency swaps, and CNH forwards, as well as in offering innovative cross-border renminbi services. Deutsche Bank’s dedicated CNH trading desk manages a significant amount of daily trading volumes, while regular, dedicated research serves to keep investors and corporates informed of the latest developments and trends shaping the market. With respect to the Shanghai-Hong Kong Stock Connect, Deutsche Bank also provides trade execution, custody, and settlement services through the bank’s integrated solution, specifically designed for the programme. The bank continues to be a pioneer in renminbi internationalisation both onshore and around the world.

Deutsche Bank is increasingly well positioned to assist Chinese companies in their offshore expansion through its capabilities in capital markets, advisory services, trade facilitation, FX, hedging and all other corporate banking services globally. Through the bank’s Corporate & Investment Banking division, Deutsche Bank has completed significant transactions in all major industries including technology, oil and gas, financial institutions, real estate, consumer, chemicals and power.

The Corporate Finance platform aims to build long-term, trusted and mutually beneficial relationships with the major corporates, financial institutions, financial sponsors and sovereigns. This business comprises mergers and acquisitions, regional and industry-focused coverage and Capital Markets functions including Equity, Debt and Leveraged Debt. The bank has led major Hong Kong transactions and has served as a strategic advisor to many key clients.

The bank’s Global Transaction Banking business is a leading provider of cash management, trade finance, as well as securities services. Deutsche Bank’s Hong Kong branch offers cash management services to corporates such as payables and receivables management, liquidity management and reporting services.
With an integrated global network and state-of-the-art transaction processing technology, the bank also delivers trade finance services. These services enable clients to manage risks and other issues associated with their import, export and domestic trade transactions. These include international trade products, financial supply chain management, customised and performance-risk finance solutions for structured trade finance and commodity trade finance.

Deutsche Bank provides global cash clearing services to financial institutions and securities services encompassing custody, securities clearing and settlement. The bank also offers fund services, and trust and agency services including corporate trust and depository receipts services.

DWS is one of the world’s leading investment management organisations. The company offers individuals and institutions traditional and alternative investment options across all major asset classes, providing products and solutions that offer flexible access to a wide range of investment opportunities across all asset classes. Products range from pooled funds to highly customised portfolios for a wide range of investors. They include active and passive funds, institutional mandates, and structured products. Asset management advisers and investment specialists are dedicated to creating asset management solutions for every client need and every risk, return, and liquidity preference.

Deutsche Bank Wealth Management (Deutsche Bank WM) is a core pillar of the bank’s growth strategy. It aspires to be the leading trusted global expert advisor to wealthy clients with sophisticated, international needs. An award-winning private bank in Asia Pacific, Deutsche Bank WM has a local presence in more than 10 cities, with hubs in Hong Kong and Singapore, providing services to individuals and complex family structures. Drawing on Deutsche Bank’s global network and long history in Asia, Deutsche Bank WM creates and delivers a suite of end-to-end solutions to its clients: traditional and alternative investments complemented by structured risk management, wealth planning, lending and family office services. Through the “One Bank” partnership, Deutsche Bank WM has a rich toolkit of complex offerings and tailored solutions to meet sophisticated client requirements and access to capabilities in capital markets, structured finance, investment banking and asset management.

Deutsche Bank views corporate social responsibility as an investment in society and in the future success of the company. Through its programmes Born to Be, Made for Good and In the Community, Deutsche Bank focuses on education and engagement, enterprise, and building vibrant and inclusive communities. These are supported by Plus You, the platform of employee giving and volunteering.

Under its Born to Be programme, Deutsche Bank works with Metropolitan Youth Orchestra of Hong Kong to provide music scholarships to promising young people from disadvantaged backgrounds. The scholarship entails weekly training with the MYO, a summer overseas tour, and the opportunity to take centre stage in an annual charity concert sponsored by the bank.

For more information on Deutsche Bank’s corporate social responsibility initiatives, please visit http://www.db.com/asia/cr.