



# Deutsche Bank SAE

Cédulas Hipotecarias Cover Pool Update  
1Q2016

*Passion to Perform*

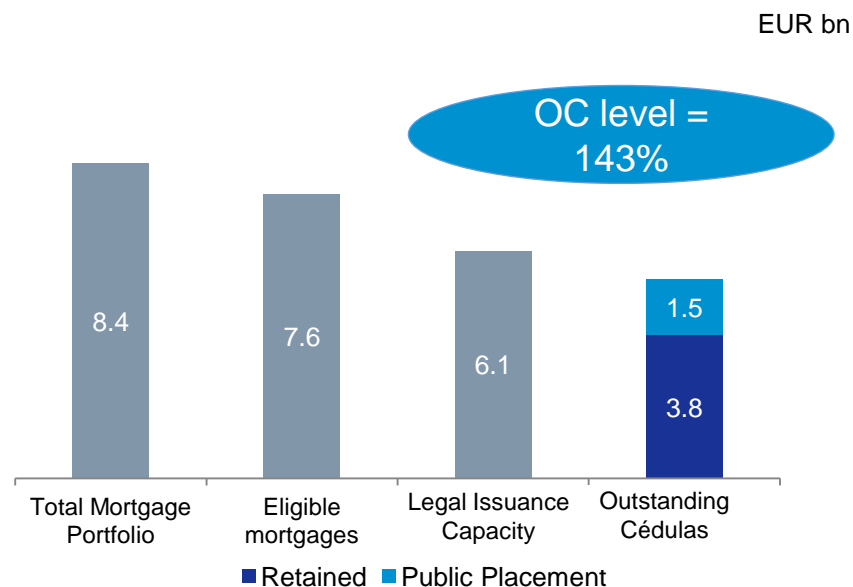
# Cover Pool Details – Overview

(1/2)



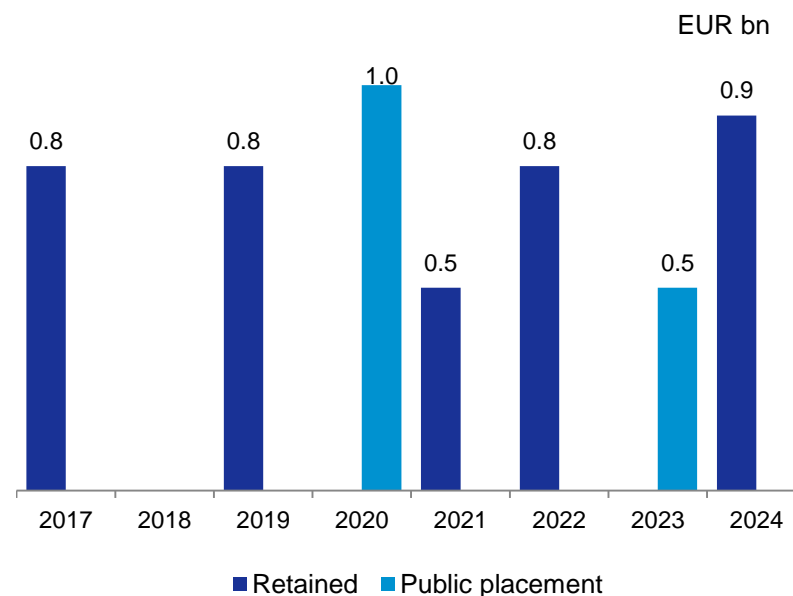
| DB S.A.E.<br>Cédulas Ratings |     |
|------------------------------|-----|
| Moody's                      | S&P |
| Aa2                          | A+  |

## Cover Pool details (as of 1Q16)



■ €1.5bn of retained covered bonds were cancelled during first week of January 2016

## Outstanding Cédulas – Maturity profile



■ In Jan '16, DB SAE issued its second public Cédulas benchmark (€500mn) with a tenor of 7 years



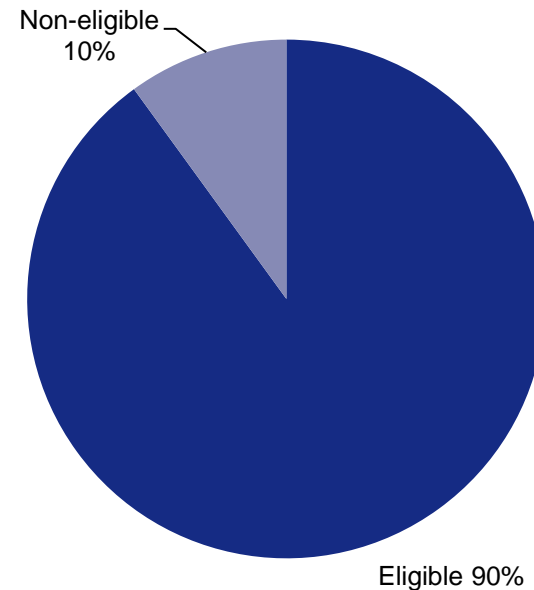
# Cover Pool Details – Overview

## (2/2)

### Cover Pool details<sup>(1)</sup> (as of 1Q16)

- Average outstanding loan size: EUR 102k
- Number of loans: 82,469
- Weighted avg. loan seasoning (years): 6.5
- Weighted avg. remaining loan maturity (years): 20.8
- Total pool weighted avg. Loan-to-Value (LTV): 51%
- Total pool Non-Performing Loan (NPL) ratio: 3.41%
- Interest rate type: 99.7% FRN
- Residential mortgages: 94.01%
- EUR denominated loans: 98.6%
- 1<sup>st</sup> residence mortgages: 84%

### Cover Pool eligibility



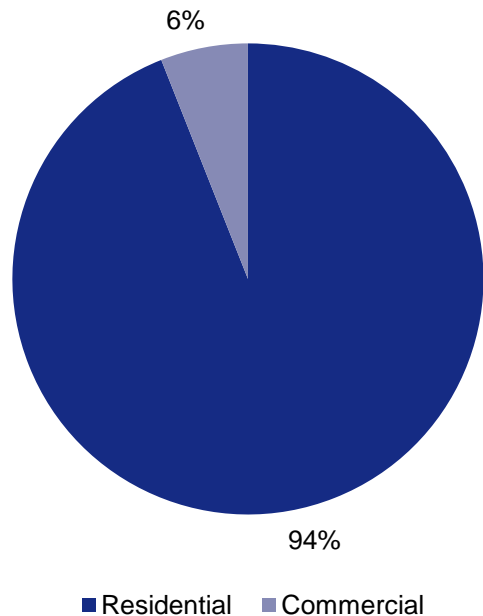
■ High quality mortgage portfolio with over 90% of the volume qualified as eligible

(1) Figures based on total cover pool (EUR 8.4bn)

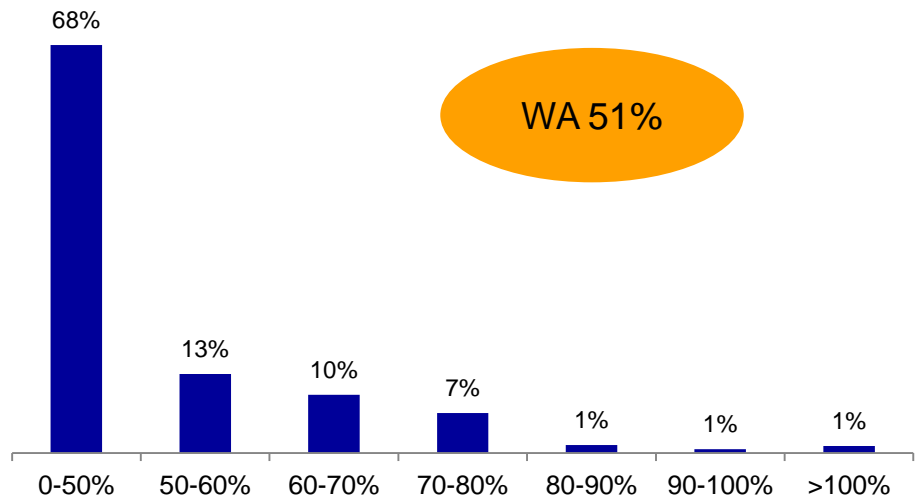


# Cover Pool Details<sup>(1)</sup> – Mortgage quality (1/3)

## Cover Pool by asset type



## Cover Pool Loan-to-Value (LTV) profile



- Focus on residential mortgages
- Marginal exposure to commercial mortgages
- Almost no exposure to real estate developers

- Low Loan-to-Value portfolio due to prudent lending policy

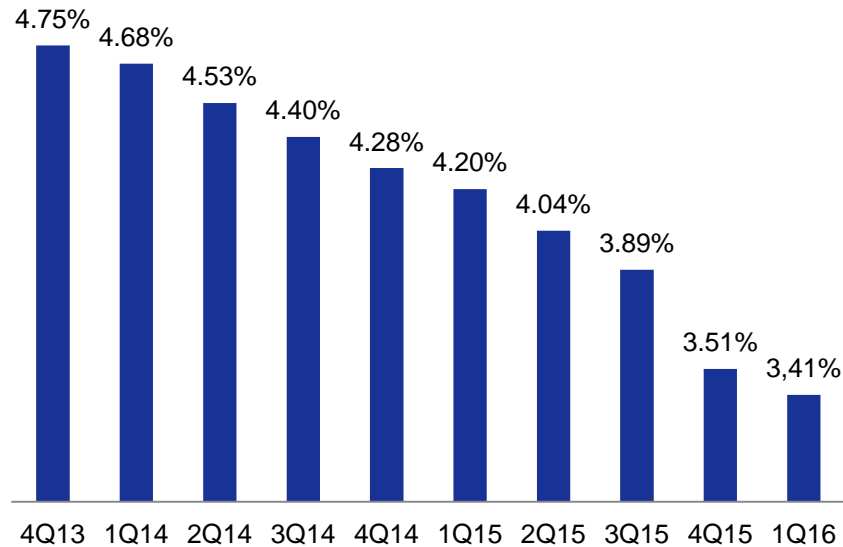
(1) Figures based on total cover pool (EUR 8.4bn)



# Cover Pool Details<sup>(1)</sup> – Mortgage quality

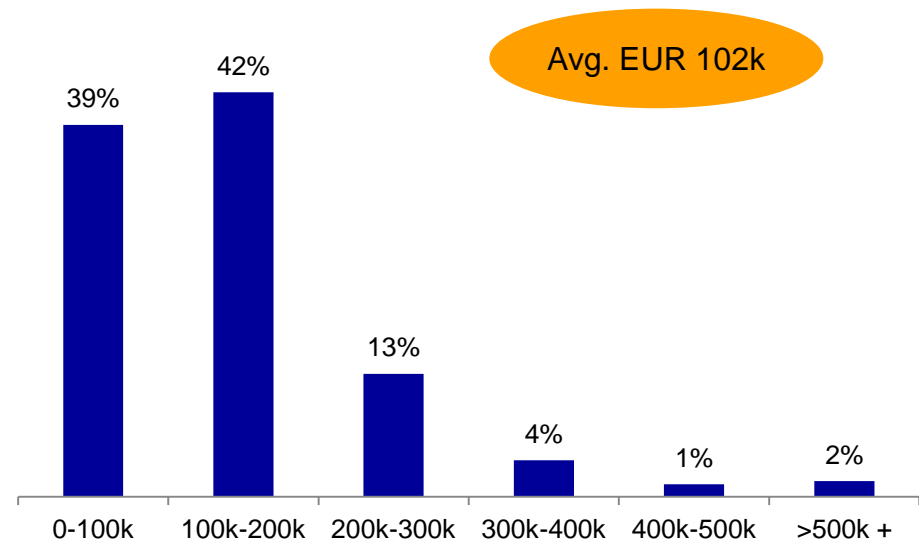
## (2/3)

### Historical development of NPL<sup>(2)</sup> ratio



■ Continue decrease in NPLs in the portfolio standing at 3.41% at 1Q16

### Distribution by average loan size



■ Well diversified portfolio  
■ No large lending risk concentration

(1) Figures based on total cover pool (EUR 8.4bn)

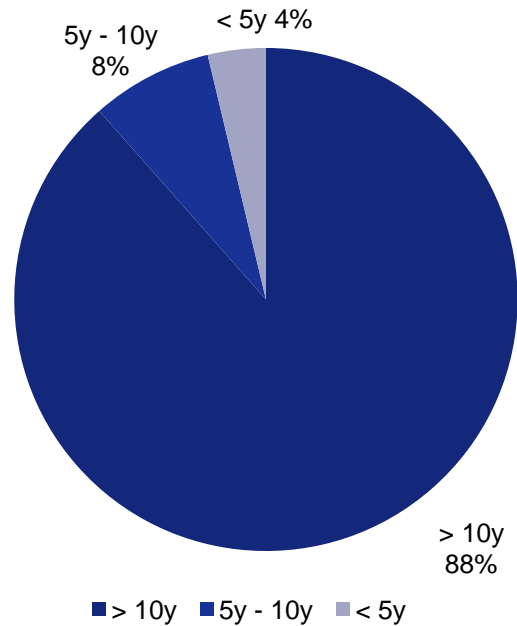
(2) NPL: Non-performing loans - Loan is defined as non-performing if a loan is due more than 90 days in arrears



# Cover Pool Details<sup>(1)</sup> – Mortgage quality

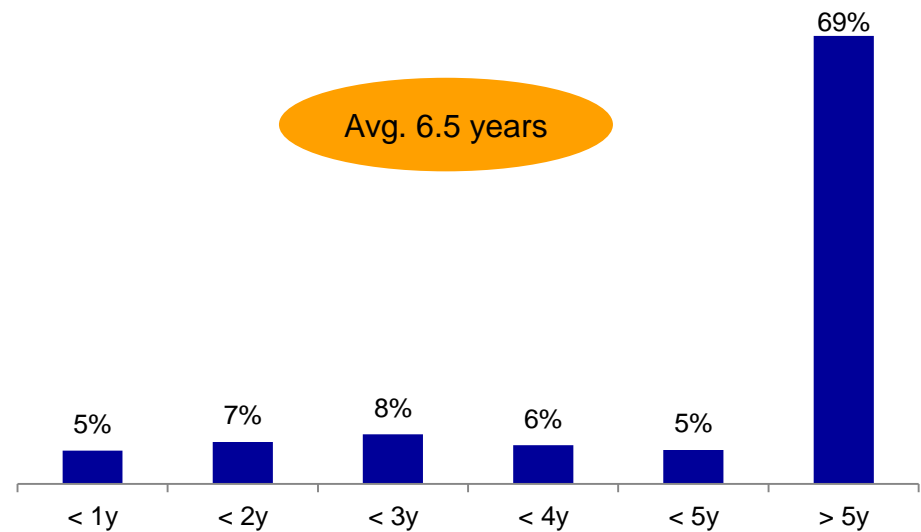
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## Cover Pool maturity profile



- Long-term mortgage portfolio
- Remaining average maturity over 20 years

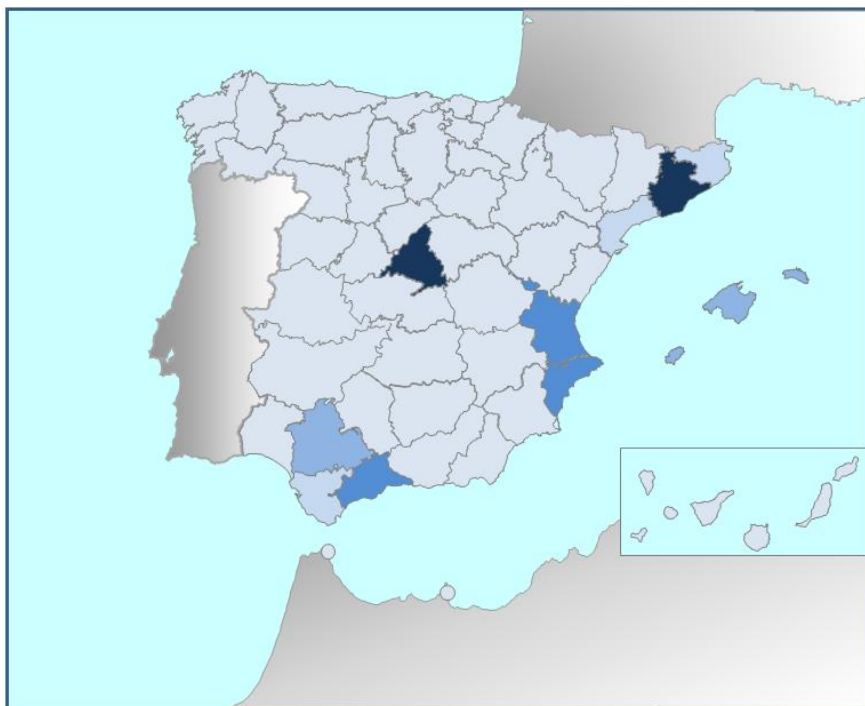
## Seasoning



- High credit quality demonstrated by high seasoning score

(1) Figures based on total cover pool (EUR 8.4bn)

# Credit quality – Locations



| Mortgage loans - location | % of Pool |
|---------------------------|-----------|
| Madrid                    | 25.5      |
| Barcelona                 | 24.5      |
| Málaga                    | 4.6       |
| Alicante                  | 4.4       |
| Valencia                  | 4.1       |
| Sevilla                   | 3.7       |
| Baleares                  | 3.2       |
| Girona                    | 2.5       |
| Tarragona                 | 2.4       |
| Cadiz                     | 2.1       |
| Rest                      | 21.4      |

- Top 10 regions account for over 74% of DB S.A.E.'s mortgage portfolio
- Madrid and Barcelona region represent over 50% of total mortgage portfolio:
  - Lower unemployment rate than the Spanish average
  - Highest contributors to Spanish GDP
  - Economically resilient regions

(1) Figures based on total cover pool (EUR 8.4bn)

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