

# Interim Report as of September 30, 2017



# Deutsche Bank

## The Group at a glance

|  | Nine months ended |              |
|--|-------------------|--------------|
|  | Sep 30, 2017      | Sep 30, 2016 |
| <b>Key financial information</b>                         |                   |              |
| Post-tax return on average shareholders' equity          | 3.5 %             | 1.0 %        |
| Post-tax return on average tangible shareholders' equity | 4.1 %             | 1.2 %        |
| Cost/income ratio <sup>1</sup>                           | 85.4 %            | 89.1 %       |
| Compensation ratio <sup>2</sup>                          | 42.8 %            | 39.4 %       |
| Noncompensation ratio <sup>3</sup>                       | 42.6 %            | 49.7 %       |
| Total net revenues, in € m.                              | 20,738            | 22,946       |
| Provision for credit losses, in € m.                     | 396               | 891          |
| Total noninterest expenses, in € m.                      | 17,708            | 20,450       |
| Adjusted Costs   | 17,489            | 18,552       |
| Income (loss) before income taxes, in € m.               | 2,633             | 1,606        |
| Net income (loss), in € m.                               | 1,689             | 534          |
| Basic earnings per share                                 | € 0.72            | € 0.14       |
| Diluted earnings per share                               | € 0.69            | € 0.13       |
| Share price at period end                                | € 14.63           | € 10.33      |
| Share price high   | € 17.82           | € 19.72      |
| Share price low  | € 13.11           | € 8.83       |
|  | Sep 30, 2017      | Dec 31, 2016 |
| CRR/CRD 4 Leverage Ratio (fully loaded)                  | 3.8 %             | 3.5 %        |
| CRR/CRD 4 Leverage Ratio (phase in)                      | 4.2 %             | 4.1 %        |
| Fully loaded CRR/CRD 4 leverage exposure, in € bn.       | 1,420             | 1,348        |
| Common Equity Tier 1 capital ratio (fully loaded)        | 13.8 %            | 11.8 %       |
| Common Equity Tier 1 capital ratio (phase in)            | 14.6 %            | 13.4 %       |
| Risk-weighted assets, in € bn.                           | 355               | 358          |
| Total assets, in € bn.                                   | 1,521             | 1,591        |
| Shareholders' equity, in € bn.                           | 66                | 60           |
| Book value per basic share outstanding                   | € 31.37           | € 38.14      |
| Tangible book value per basic share outstanding          | € 27.18           | € 32.42      |
| <b>Other Information</b>                                 |                   |              |
| Branches   | 2,434             | 2,656        |
| Thereof: in Germany                                      | 1,578             | 1,776        |
| Employees (full-time equivalent)                         | 96,817            | 99,744       |
| Thereof: in Germany                                      | 42,879            | 44,600       |
| Long-term non-preferred senior debt rating               |                   |              |
| Moody's Investors Service                                | Baa2              | Baa2         |
| Standard & Poor's  | BBB-              | BBB+         |
| Fitch Ratings  | BBB+              | A-           |
| DBRS Ratings   | A (low)           | A (low)      |

<sup>1</sup> Total noninterest expenses as a percentage of net interest income before provision for credit losses, plus noninterest income.

<sup>2</sup> Compensation and benefits as a percentage of total net interest income before provision for credit losses, plus noninterest income.

<sup>3</sup> Noncompensation noninterest expenses, which is defined as total noninterest expenses less compensation and benefits, as a percentage of total net interest income before provision for credit losses, plus noninterest income.

Due to rounding, numbers presented throughout this document may not sum precisely to the totals provided and percentages may not precisely reflect the absolute figures.

# Content

## Management Report

|  |
|--|
| Operating and Financial Review – 2     |
| Economic Environment – 2               |
| Deutsche Bank Performance – 3          |
| Consolidated Results of Operations – 3 |
| Segment Results of Operations – 6      |
| Corporate Divisions – 8                |
| Financial Position – 15                |
| Related Party Transactions – 17        |
| Management and Supervisory Board – 17  |
| Strategy – 18                          |
| Outlook – 20                           |
| The Global Economy – 20                |
| The Banking Industry – 20              |
| The Deutsche Bank Group – 21           |
| Our Business Segments – 22             |
| Risks and Opportunities – 24           |
| Risk Report – 26                       |
| Introduction – 26                      |
| Risk and Capital Overview – 28         |
| Risk and Capital Performance – 31      |
| Leverage Ratio – 40                    |
| Credit Risk Exposure – 42              |
| Asset Quality – 45                     |
| Market Risk – 48                       |
| Operational Risk – 50                  |
| Liquidity Risk – 50                    |

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## Consolidated Financial Statements

|  |
|--|
| Consolidated Statement of Income – 53                  |
| Consolidated Statement of Comprehensive<br>Income – 54 |
| Consolidated Balance Sheet – 55                        |
| Consolidated Statement of Changes in Equity – 56       |
| Consolidated Statement of Cash Flows – 58              |

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## Notes to the Consolidated Financial Statements

|  |
|--|
| Basis of Preparation – 59                                |
| Impact of Changes in Accounting Principles – 60          |
| Segment Information – 64                                 |
| Information on the Consolidated Income<br>Statement – 66 |
| Information on the Consolidated Balance Sheet – 69       |
| Other Financial Information – 100                        |

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## Confirmations

|                     |
|---------------------|
| Review Report – 103 |
|---------------------|

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## Other Information

|                                       |
|---------------------------------------|
| Non-GAAP Financial Measures – 104     |
| Fully loaded CRR/CRD 4 Measures – 107 |
| Imprint – 109                         |

# Management Report

## Operating and Financial Review

### Economic Environment

#### The Global Economy

| Economic growth (%) <sup>1</sup> | Sep 30, 2017 <sup>2</sup> | Jun 30, 2017 | Main driver  |
|----------------------------------|---------------------------|--------------|--|
| <b>Global Economy</b>            | <b>3.6 %</b>              | 3.6 %        | Global economic growth and global trade remained strong. Leading indicators point towards an ongoing positive growth environment in the third quarter of 2017.   |
| Thereof:                         |                           |              |  |
| Industrialized countries         | 2.1 %                     | 2.0 %        | European economic growth has positively surprised in the first half of the year, a trend which continued into the third quarter of 2017, and which together with less political uncertainty has lifted forecasts.                                |
| Emerging markets                 | 4.7 %                     | 4.7 %        | Emerging countries benefitted from a rebound in energy prices early this year which boosted investments and global trade in the third quarter of 2017.   |
| <b>Eurozone Economy</b>          | <b>2.2 %</b>              | 1.8 %        | Several central European countries head towards full employment. The new French government has unleashed a reform process in France. The positive growth environment has continued well into the third quarter of 2017.                          |
| Thereof: German economy          | 1.9 %                     | 1.6 %        | Very tight labor market, expansionary monetary policy and additional fiscal stimuli led to growth above trend.   |
| <b>U.S. Economy</b>              | <b>2.1 %</b>              | 2.4 %        | The robust labor market is close to full employment. Wage growth strengthened further with positive impulses for private consumption. Investments started to rise due to an ongoing dynamic housing market and also higher equipment investment. |
| <b>Japanese Economy</b>          | <b>1.5 %</b>              | 1.2 %        | Private capital investment benefits from the rebound in global trade. Monetary policy is still very loose.   |
| <b>Asian Economy<sup>3</sup></b> | <b>6.0 %</b>              | 6.1 %        | Strengthening intra-Asian trade is growth driver. Emerging Markets Asia remains the global powerhouse in terms of GDP growth.  |
| Thereof: Chinese Economy         | 6.8 %                     | 6.7 %        | Marginal growth slowdown expected as private credit growth is less expansive to avoid another rise of house prices.  |

<sup>1</sup> Annual Real GDP Growth (% YoY). Sources: National Authorities unless stated otherwise.

<sup>2</sup> Sources: Deutsche Bank Research Forecasts.

<sup>3</sup> Including China, India, Indonesia, Republic of Korea, and Taiwan.

#### Banking Industry

Corporate lending activity in the eurozone faltered in the third quarter of 2017 and continued to stagnate, with outstanding volumes down 0.3 % year on year. By contrast, lending to households continued to pick up, with year on year growth of 2.7 %, the best figure since 2011. This was primarily due to very healthy performance in the mortgage business which increased by 3.2 % year on year. Momentum also remained high for deposit growth with a total increase of 4.2 % for private-sector deposits.

In Germany, corporate lending continued to grow in the third quarter of 2017 and achieved its best result since the financial crisis with an increase of 4.2 % year on year. Growth in lending to private households also remained robust at 3.2 %, thanks to similarly healthy mortgage lending. At 4.5 %, strong year on year growth in private-sector deposits continued unabated despite the interest rates, which on average were negative for corporates and effectively zero for private clients.

In the U.S., private-sector lending experienced a sharp slowdown at the beginning of the year before stabilizing at a significantly lower rate of growth. Lending to households is currently up only 2.3 % year on year, while the figure for corporate lending including commercial real estate is 4.1 %. The growth rates had both been double this at the beginning of 2017. On the funding side, growth in private-sector deposit volumes amounted to a solid 4.4 % year on year.

In Japan, lending saw a moderate increase over the past year and is currently up 3.2 % on the prior year figure. This is still outpaced by growth in deposits which increased by 4.7 % year on year. In China, lending continued to expand at an extraordinary pace, fuelling fears of a credit bubble. This was particularly true for private households, where lending volumes were up 23 % on the prior year figure. Corporate lending activity gathered pace in recent months with an increase of 13 % year on year and likewise expanded at a faster rate than deposits at banks, which at 9 % grew at roughly the same pace as nominal GDP. Borrowing in China's private sector has doubled in only five years, and at currently 211 % of GDP is higher than in industrialized nations such as the U.S., UK, France and Germany.

## Deutsche Bank Performance

The Bank's income before income taxes in the third quarter of 2017 improved significantly compared to the respective prior year quarter. Revenues declined resulting from subdued client activity combined with a persistently low interest rate environment. This was more than offset by lower noninterest expenses, reflecting cost management efforts and lower litigation-related charges, lower provision for credit losses, effects from disposals and the benefit from NCOU ceasing to exist from 2017 onwards. Both Capital and Leverage ratio improved significantly year over year following the capital increase of approximately € 8 billion in April 2017 and a decline in Risk-weighted assets.

The table below shows the Financial Key Performance Indicators (KPIs) of the Group for the first nine months:

|   | Sep 30, 2017 | Sep 30, 2016 |
|---|--------------|--------------|
| Net revenues  | € 20.7 bn    | € 22.9 bn    |
| Income (loss) before income taxes                                     | € 2.6 bn     | € 1.6 bn     |
| Net income (loss)   | € 1.7 bn     | € 0.5 bn     |
| Post-tax return on average tangible shareholders' equity <sup>1</sup> | 4.1 %        | 1.2 %        |
| Post-tax return on average shareholder's equity <sup>1</sup>          | 3.5 %        | 1.0 %        |
| Adjusted costs <sup>2</sup>   | € 17.5 bn    | € 18.6 bn    |
| Cost/income ratio <sup>3</sup>  | 85.4 %       | 89.1 %       |
| CRR/CRD 4 Risk-weighted assets (RWA) (fully loaded)                   | € 355.1 bn   | € 384.7 bn   |
| CRR/CRD 4 Common Equity Tier 1 ratio (fully loaded) <sup>4</sup>      | 13.8 %       | 11.1 %       |
| CRR/CRD 4 leverage ratio (phase in) <sup>5</sup>                      | 4.2 %        | 4.1 %        |
| CRR/CRD 4 leverage ratio (fully loaded) <sup>5</sup>                  | 3.8 %        | 3.5 %        |

<sup>1</sup> Based on Net Income attributable to Deutsche Bank shareholders and additional equity components. For further information, please refer to "Other Information: Non-GAAP Financial Measures" of this Interim Report.

<sup>2</sup> Total noninterest expenses excluding impairment of goodwill and other intangible assets, litigation, policyholder benefits and claims and restructuring and severance. For further information, please refer to "Other Information: Non-GAAP Financial Measures" of this Interim Report.

<sup>3</sup> Total noninterest expenses as a percentage of total net interest income before provision for credit losses plus noninterest income.

<sup>4</sup> The CRR/CRD 4 fully loaded Common Equity Tier 1 ratio represents our calculation of our Common Equity Tier 1 ratio without taking into account the transitional provisions of CRR/CRD 4. Further detail on the calculation of this ratio is provided in the Risk Report.

<sup>5</sup> Further detail on the calculation of this ratio is provided in the Risk Report.

## Consolidated Results of Operations

| in € m.<br>(unless stated otherwise)               | Three months ended |              |                 |             | Nine months ended |               |                 |             |
|--|--------------------|--------------|-----------------|-------------|-------------------|---------------|-----------------|-------------|
|  | Sep 30, 2017       | Sep 30, 2016 | Absolute Change | Change in % | Sep 30, 2017      | Sep 30, 2016  | Absolute Change | Change in % |
| <b>Net revenues:</b>                               |                    |              |                 |             |                   |               |                 |             |
| Thereof:   |                    |              |                 |             |                   |               |                 |             |
| CIB  | 3,468              | 4,532        | (1,064)         | (23)        | 11,494            | 13,493        | (1,999)         | (15)        |
| PCB  | 2,602              | 2,520        | 82              | 3           | 7,865             | 7,885         | (21)            | (0)         |
| Deutsche AM  | 628                | 821          | (193)           | (24)        | 1,911             | 2,216         | (306)           | (14)        |
| NCOU   | 0                  | (191)        | 191             | N/M         | 0                 | (524)         | 524             | N/M         |
| C&A  | 79                 | (190)        | 269             | N/M         | (532)             | (124)         | (408)           | N/M         |
| <b>Total net revenues</b>                          | <b>6,776</b>       | <b>7,493</b> | <b>(717)</b>    | <b>(10)</b> | <b>20,738</b>     | <b>22,946</b> | <b>(2,209)</b>  | <b>(10)</b> |
| <b>Provision for credit losses</b>                 | <b>184</b>         | <b>327</b>   | <b>(143)</b>    | <b>(44)</b> | <b>396</b>        | <b>891</b>    | <b>(495)</b>    | <b>(56)</b> |
| <b>Noninterest expenses:</b>                       |                    |              |                 |             |                   |               |                 |             |
| Compensation and benefits                          | 2,806              | 2,894        | (88)            | (3)         | 8,874             | 9,047         | (173)           | (2)         |
| General and administrative expenses                | 2,865              | 3,490        | (625)           | (18)        | 8,789             | 10,447        | (1,658)         | (16)        |
| Policyholder benefits and claims                   | 0                  | 167          | (167)           | N/M         | 0                 | 285           | (285)           | N/M         |
| Impairment of goodwill and other intangible assets | 0                  | (49)         | 49              | N/M         | 6                 | 236           | (230)           | (97)        |
| Restructuring activities                           | (12)               | 45           | (57)            | N/M         | 39                | 435           | (396)           | (91)        |
| <b>Total noninterest expenses</b>                  | <b>5,660</b>       | <b>6,547</b> | <b>(888)</b>    | <b>(14)</b> | <b>17,708</b>     | <b>20,450</b> | <b>(2,742)</b>  | <b>(13)</b> |
| <b>Income (loss) before income taxes</b>           | <b>933</b>         | <b>619</b>   | <b>314</b>      | <b>51</b>   | <b>2,633</b>      | <b>1,606</b>  | <b>1,028</b>    | <b>64</b>   |
| Income tax expense (benefit)                       | 284                | 340          | (56)            | (17)        | 944               | 1,071         | (127)           | (12)        |
| <b>Net income (loss)</b>                           | <b>649</b>         | <b>278</b>   | <b>371</b>      | <b>133</b>  | <b>1,689</b>      | <b>534</b>    | <b>1,155</b>    | <b>N/M</b>  |

N/M – Not meaningful

### 2017 to 2016 Three Months Comparison

In the third quarter of 2017 revenues decreased primarily due to low volatility combined with subdued client activity and a persistently low interest rate environment partly offset by positive impacts from valuation and timing differences, the sale of shares in Concardis GmbH and the closure of NCOU. The decrease in revenues was more than offset by a decrease in noninterest expenses and lower provisions for credit losses.

Group net revenues in the third quarter of 2017 decreased by € 717 million, or 10 %, to € 6.8 billion. In CIB revenues declined, primarily due to subdued client activity resulting from a low volatility environment across all businesses as compared to the third quarter of 2016 which benefitted from higher client activity and market volatility in the aftermath of the UK referendum on European Union membership. Net revenues in PCB were essentially flat and included the aforementioned positive impact from the sale of shares in Concardis GmbH and from workout activities in the Sal. Oppenheim franchise, which more than offset the impacts from the sale of the Private Client Services (PCS) unit in the third quarter of 2016. Revenues in PCB continued to be impacted by a low interest rate environment, partly offset by higher fee income. Deutsche AM revenues decreased mainly due to the sale of Abbey Life in the fourth quarter of 2016, but were also impacted by lower Alternatives performance fees. The decline in revenues was partly offset by a non-recurring insurance recovery relating to a real estate fund recorded in the third quarter of 2017. Revenues in C&A increased driven by valuation and timing differences and included cumulative amortization income related to Group Cashflow hedging programs.

Provision for credit losses was € 184 million in the third quarter of 2017, a decrease of € 143 million, or 44 %, compared to the same period in 2016. This reduction was primarily driven by CIB due to broad-based improved performance, though the shipping sector continued to prove challenging. Provision for credit losses also included an impact from changes in estimates related to the shipping portfolio in the third quarter of 2017.

Noninterest expenses were € 5.7 billion in the third quarter of 2017, a decrease of € 888 million, or 14 % as compared to the third quarter of 2016. Compensation and benefits amounted to € 2.8 billion, down by € 88 million or 3 %. The impact of headcount reductions was partially offset by higher accruals for current year variable compensation, which were influenced by the planned return to normal compensation programs after 2016 bonus payments were significantly limited. General and administrative expenses were € 2.9 billion, down by € 625 million or 18 % compared to the third quarter of 2016, mainly due to lower litigation-related charges, the effects from disposals and the closure of NCOU, as well as lower professional service fees. Restructuring costs in the third quarter of 2017 were a credit of € 12 million as releases of unused provisions exceeded the additions.

Income before income taxes was € 933 million in the third quarter of 2017, an increase of € 314 million or 51 % as compared to the third quarter of 2016. The improvement is mainly attributable to lower noninterest expenses and lower provisions for credit losses.

Net income in the third quarter of 2017 was € 649 million, compared to € 278 million in the third quarter of 2016. Income tax expense in the current quarter was € 284 million versus € 340 million in the third quarter of 2016. The effective tax rate was 30 % for the current quarter. The prior year's quarter effective tax rate of 55 % was mainly impacted by non-tax deductible litigation charges.

## 2017 to 2016 Nine Months Comparison

The first nine months of 2017 benefitted from a decrease in noninterest expenses driven by lower litigation-related charges and lower restructuring and severance expenses, as well as lower provisions for credit losses. Partly offsetting were negative effects related to debt valuation adjustments (DVA, which reflects the impact of the Group's own credit risk in the fair value of derivative contracts) and the valuation of own debt as well the impacts from a challenging market environment and lower interest rates.

Group net revenues in the first nine months of 2017 decreased by € 2.2 billion, or 10 % to € 20.7 billion. The decrease in revenues was primarily due to a negative swing of approximately € 930 million year-on-year, mainly resulting from a narrowing in Deutsche Bank's credit spreads in the first nine months of 2017, compared with a widening of those credit spreads in the first nine months of 2016, which impacted both derivative DVA and the bank's own debt. Additionally, revenues in CIB were impacted by low client activity in a low volatility environment and by tightening margins. Net revenues in PCB were essentially flat. Gains from the sale of shares in Concardis GmbH and from workout activities in the Sal. Oppenheim franchise were largely offset by a negative impact from the low interest rate environment and the impact from the sale of PCS and VISA Europe Ltd. in 2016. The decline in revenues in Deutsche AM, which was primarily due to the nonrecurrence of a one-off gain on the sale of Asset Management India, a write-up relating to HETA Asset Resolution AG (HETA) recorded in 2016 and the nonrecurrence of revenues from Abbey Life due to its sale in the fourth quarter of 2016, were partly offset by a non-recurring insurance recovery relating to a real-estate fund recorded in the first nine months of 2017. Revenues in C&A decreased mainly due to realization of currency translation adjustments related to certain Deutsche Bank subsidiaries, a loss recorded on the sale of our Argentina subsidiary as well as a negative impact from additional liquidity related funding costs.

Provision for credit losses was € 396 million in the first nine months of 2017, a decrease of € 495 million, or 56 % compared to the same period 2016. The decrease resulted primarily from reductions in CIB, due to broad-based improved credit performance, though the shipping sector continued to prove challenging. Provision for credit losses also included an impact from changes in estimates related to the shipping portfolio in the first nine months of 2017.

Noninterest expenses were € 17.7 billion in the first nine months of 2017, a decrease of € 2.7 billion, or 13 % as compared to the first nine months of 2016. Compensation and benefits amounted to € 8.9 billion, down by € 173 million or 2 %. The impact of headcount reductions and lower severance cost was partially offset by higher accruals for current year variable compensation, which were influenced by the aforementioned return to normal compensation programs. General and administrative expenses were € 8.8 billion, down by € 1.7 billion or 16 % compared to the first nine months of 2016, mainly due to lower litigation charges, the effects from disposals, the closure of NCOU and lower professional service fees. Significant additional charges related to litigation and regulatory actions are possible in future periods depending on the development of these matters. Restructuring costs were € 39 million, a decrease of € 396 million as compared to the first nine months of 2016. However, we expect additional restructuring expenses to be incurred in the fourth quarter of 2017.

Income before income taxes was € 2.6 billion in the first nine months of 2017, an increase of € 1.0 billion or 64 % as compared to the first nine months of 2016. The improvement is mainly attributable to lower noninterest expenses and lower provisions for credit losses.

Net income in the first nine months of 2017 was € 1.7 billion, compared to € 534 million in the first nine months of 2016. Income tax expense in the first nine months of 2017 was € 944 million versus € 1.1 billion in the first nine months of 2016. The effective tax rate was 36 % for the first nine months of 2017. In the first nine months of 2016 the effective tax rate of 67 % was mainly impacted by non-tax deductible goodwill impairment, litigation charges and tax effects related to share-based payments.

## Segment Results of Operations

The following tables present the results of the business segments, including the reconciliation to the consolidated results under IFRS, for the three and nine months ended September 30, 2017 and September 30, 2016. See the “Segment Information” note to the consolidated financial statements for information regarding changes in the presentation of our segment disclosure.

| in € m.<br>(unless stated otherwise)   | Three months ended<br>Sep 30, 2017 |                                 |                                 |                                |                                |                       |
|--|------------------------------------|---------------------------------|---------------------------------|--------------------------------|--------------------------------|-----------------------|
|  | Corporate &<br>Investment<br>Bank  | Private &<br>Commercial<br>Bank | Deutsche<br>Asset<br>Management | Non-Core<br>Operations<br>Unit | Consolidation<br>& Adjustments | Total<br>Consolidated |
| <b>Net revenues</b>  | <b>3,468</b>                       | <b>2,602</b>                    | <b>628</b>                      | <b>-</b>                       | <b>79</b>                      | <b>6,776</b>          |
| Provision for credit losses  | 94                                 | 90                              | (0)                             | -                              | 0                              | 184                   |
| <b>Noninterest expenses:</b>   |                                    |                                 |                                 |                                |                                |                       |
| Compensation and benefits  | 912                                | 986                             | 184                             | -                              | 723                            | 2,806                 |
| General and administrative expenses  | 2,103                              | 1,197                           | 250                             | -                              | (686)                          | 2,865                 |
| Policyholder benefits and claims   | 0                                  | 0                               | 0                               | -                              | 0                              | 0                     |
| Impairment of goodwill and other intangible assets                           | 0                                  | 0                               | 0                               | -                              | 0                              | 0                     |
| Restructuring activities   | (5)                                | (5)                             | (2)                             | -                              | (0)                            | (12)                  |
| <b>Total noninterest expenses</b>  | <b>3,011</b>                       | <b>2,179</b>                    | <b>433</b>                      | <b>-</b>                       | <b>37</b>                      | <b>5,660</b>          |
| <b>Noncontrolling interests</b>  | <b>2</b>                           | <b>1</b>                        | <b>0</b>                        | <b>-</b>                       | <b>(3)</b>                     | <b>0</b>              |
| <b>Income (loss) before income taxes</b>                                     | <b>361</b>                         | <b>332</b>                      | <b>195</b>                      | <b>-</b>                       | <b>44</b>                      | <b>933</b>            |
| Cost/income ratio (in %)   | 87                                 | 84                              | 69                              | -                              | N/M                            | 84                    |
| Assets   | 1,162,026                          | 330,884                         | 11,506                          | -                              | 17,037                         | 1,521,454             |
| Risk-weighted assets (CRD 4 - fully loaded)                                  | 241,820                            | 88,656                          | 9,528                           | -                              | 15,108                         | 355,113               |
| CRD 4 leverage exposure measure (spot value at reporting date)               | 1,049,576                          | 342,146                         | 3,300                           | -                              | 25,236                         | 1,420,258             |
| Average shareholders' equity   | 45,938                             | 15,057                          | 4,774                           | -                              | 0                              | 65,769                |
| Post-tax return on average tangible shareholders' equity (in %) <sup>1</sup> | 2.3                                | 6.8                             | 49.3                            | -                              | N/M                            | 4.5                   |
| Post-tax return on average shareholders' equity (in %) <sup>1</sup>          | 2.1                                | 5.9                             | 10.9                            | -                              | N/M                            | 3.9                   |

N/M – Not meaningful

<sup>1</sup> The post-tax return on average tangible shareholders' equity and average shareholders' equity at the Group level reflects the reported effective tax rate for the Group, which was 30 %. For the post-tax return on average tangible shareholders' equity and average shareholders' equity of the segments, the applied tax rate was 33 %.

| in € m.<br>(unless stated otherwise)   | Three months ended<br>Sep 30, 2016 |                                 |                                 |                                |                                |                       |
|--|------------------------------------|---------------------------------|---------------------------------|--------------------------------|--------------------------------|-----------------------|
|  | Corporate &<br>Investment<br>Bank  | Private &<br>Commercial<br>Bank | Deutsche<br>Asset<br>Management | Non-Core<br>Operations<br>Unit | Consolidation<br>& Adjustments | Total<br>Consolidated |
| <b>Net revenues</b>  | <b>4,532</b>                       | <b>2,520</b>                    | <b>821</b>                      | <b>(191)</b>                   | <b>(190)</b>                   | <b>7,493</b>          |
| Provision for credit losses  | 208                                | 102                             | 0                               | 17                             | (0)                            | 327                   |
| <b>Noninterest expenses:</b>   |                                    |                                 |                                 |                                |                                |                       |
| Compensation and benefits  | 962                                | 1,018                           | 174                             | 13                             | 727                            | 2,894                 |
| General and administrative expenses  | 2,330                              | 1,232                           | 253                             | 367                            | (692)                          | 3,490                 |
| Policyholder benefits and claims   | 0                                  | 0                               | 167                             | 0                              | 0                              | 167                   |
| Impairment of goodwill and other intangible assets                           | 0                                  | 0                               | 0                               | (49)                           | 0                              | (49)                  |
| Restructuring activities   | 40                                 | (20)                            | 12                              | 0                              | 12                             | 45                    |
| <b>Total noninterest expenses</b>  | <b>3,333</b>                       | <b>2,231</b>                    | <b>606</b>                      | <b>330</b>                     | <b>47</b>                      | <b>6,547</b>          |
| <b>Noncontrolling interests</b>  | <b>22</b>                          | <b>0</b>                        | <b>0</b>                        | <b>(0)</b>                     | <b>(22)</b>                    | <b>0</b>              |
| <b>Income (loss) before income taxes</b>                                     | <b>969</b>                         | <b>187</b>                      | <b>215</b>                      | <b>(538)</b>                   | <b>(215)</b>                   | <b>619</b>            |
| Cost/income ratio (in %)   | 74                                 | 89                              | 74                              | N/M                            | N/M                            | 87                    |
| Assets   | 1,295,883                          | 337,935                         | 26,367                          | 11,157                         | 17,608                         | 1,688,951             |
| Risk-weighted assets (CRD 4 - fully loaded)                                  | 246,138                            | 93,495                          | 13,273                          | 17,768                         | 14,027                         | 384,701               |
| CRD 4 leverage exposure measure (spot value at reporting date)               | 970,214                            | 349,038                         | 4,323                           | 15,189                         | 15,484                         | 1,354,248             |
| Average shareholders' equity   | 40,001                             | 14,375                          | 5,953                           | 1,679                          | 0                              | 62,008                |
| Post-tax return on average tangible shareholders' equity (in %) <sup>1</sup> | 6.8                                | 3.9                             | 52.7                            | N/M                            | N/M                            | 2.0                   |
| Post-tax return on average shareholders' equity (in %) <sup>1</sup>          | 6.3                                | 3.4                             | 9.5                             | N/M                            | N/M                            | 1.6                   |

N/M – Not meaningful

<sup>1</sup> The post-tax return on average tangible shareholders' equity and average shareholders' equity at the Group level reflects the reported effective tax rate for the Group, which was 55 %. For the post-tax return on average tangible shareholders' equity and average shareholders' equity of the segments, the applied tax rate was 35 %.



|  | Nine months ended<br>Sep 30, 2017 |                                 |                                 |                                |                                |                       |
|--|-----------------------------------|---------------------------------|---------------------------------|--------------------------------|--------------------------------|-----------------------|
| in € m.<br>(unless stated otherwise)   | Corporate &<br>Investment<br>Bank | Private &<br>Commercial<br>Bank | Deutsche<br>Asset<br>Management | Non-Core<br>Operations<br>Unit | Consolidation<br>& Adjustments | Total<br>Consolidated |
| <b>Net revenues</b>  | <b>11,494</b>                     | <b>7,865</b>                    | <b>1,911</b>                    | -                              | <b>(532)</b>                   | <b>20,738</b>         |
| <b>Provision for credit losses</b>   | <b>207</b>                        | <b>190</b>                      | <b>(1)</b>                      | -                              | <b>(0)</b>                     | <b>396</b>            |
| <b>Noninterest expenses:</b>   |                                   |                                 |                                 |                                |                                |                       |
| Compensation and benefits  | 2,978                             | 2,962                           | 568                             | -                              | 2,367                          | 8,874                 |
| General and administrative expenses  | 6,576                             | 3,729                           | 729                             | -                              | (2,245)                        | 8,789                 |
| Policyholder benefits and claims   | 0                                 | 0                               | 0                               | -                              | 0                              | 0                     |
| Impairment of goodwill and other intangible assets                           | 6                                 | 0                               | 0                               | -                              | 0                              | 6                     |
| Restructuring activities   | 94                                | (57)                            | 2                               | -                              | (0)                            | 39                    |
| <b>Total noninterest expenses</b>  | <b>9,653</b>                      | <b>6,634</b>                    | <b>1,300</b>                    | -                              | <b>122</b>                     | <b>17,708</b>         |
| <b>Noncontrolling interests</b>  | <b>25</b>                         | <b>0</b>                        | <b>1</b>                        | -                              | <b>(26)</b>                    | <b>0</b>              |
| <b>Income (loss) before income taxes</b>                                     | <b>1,610</b>                      | <b>1,041</b>                    | <b>610</b>                      | -                              | <b>(627)</b>                   | <b>2,633</b>          |
| Cost/income ratio (in %)   | 84                                | 84                              | 68                              | -                              | N/M                            | 85                    |
| <b>Assets</b>  | <b>1,162,026</b>                  | <b>330,884</b>                  | <b>11,506</b>                   | -                              | <b>17,037</b>                  | <b>1,521,454</b>      |
| Risk-weighted assets (CRD 4 - fully loaded)                                  | 241,820                           | 88,656                          | 9,528                           | -                              | 15,108                         | 355,113               |
| CRD 4 leverage exposure measure (spot value at reporting date)               | 1,049,576                         | 342,146                         | 3,300                           | -                              | 25,236                         | 1,420,258             |
| Average shareholders' equity   | 43,759                            | 14,793                          | 4,944                           | -                              | 127                            | 63,623                |
| Post-tax return on average tangible shareholders' equity (in %) <sup>1</sup> | 3.5                               | 7.3                             | 53.9                            | -                              | N/M                            | 4.1                   |
| Post-tax return on average shareholders' equity (in %) <sup>1</sup>          | 3.3                               | 6.3                             | 11.0                            | -                              | N/M                            | 3.5                   |

N/M – Not meaningful

<sup>1</sup> The post-tax return on average tangible shareholders' equity and average shareholders' equity at the Group level reflects the reported effective tax rate for the Group, which was 36 %. For the post-tax return on average tangible shareholders' equity and average shareholders' equity of the segments, the applied tax rate was 33 %.

|  | Nine months ended<br>Sep 30, 2016 |                                 |                                 |                                |                                |                       |
|--|-----------------------------------|---------------------------------|---------------------------------|--------------------------------|--------------------------------|-----------------------|
| in € m.<br>(unless stated otherwise)   | Corporate &<br>Investment<br>Bank | Private &<br>Commercial<br>Bank | Deutsche<br>Asset<br>Management | Non-Core<br>Operations<br>Unit | Consolidation<br>& Adjustments | Total<br>Consolidated |
| <b>Net revenues</b>  | <b>13,493</b>                     | <b>7,885</b>                    | <b>2,216</b>                    | <b>(524)</b>                   | <b>(124)</b>                   | <b>22,946</b>         |
| <b>Provision for credit losses</b>   | <b>513</b>                        | <b>281</b>                      | <b>1</b>                        | <b>96</b>                      | <b>(0)</b>                     | <b>891</b>            |
| <b>Noninterest expenses:</b>   |                                   |                                 |                                 |                                |                                |                       |
| Compensation and benefits  | 3,071                             | 3,075                           | 535                             | 45                             | 2,322                          | 9,047                 |
| General and administrative expenses  | 7,159                             | 3,690                           | 804                             | 1,083                          | (2,290)                        | 10,447                |
| Policyholder benefits and claims   | 0                                 | 0                               | 285                             | 0                              | 0                              | 285                   |
| Impairment of goodwill and other intangible assets                           | 285                               | 0                               | 0                               | (49)                           | 0                              | 236                   |
| Restructuring activities   | 280                               | 100                             | 44                              | 4                              | 6                              | 435                   |
| <b>Total noninterest expenses</b>  | <b>10,795</b>                     | <b>6,865</b>                    | <b>1,669</b>                    | <b>1,083</b>                   | <b>39</b>                      | <b>20,450</b>         |
| <b>Noncontrolling interests</b>  | <b>47</b>                         | <b>0</b>                        | <b>0</b>                        | <b>(0)</b>                     | <b>(47)</b>                    | <b>0</b>              |
| <b>Income (loss) before income taxes</b>                                     | <b>2,138</b>                      | <b>739</b>                      | <b>547</b>                      | <b>(1,703)</b>                 | <b>(116)</b>                   | <b>1,606</b>          |
| Cost/income ratio (in %)   | 80                                | 87                              | 75                              | N/M                            | N/M                            | 89                    |
| <b>Assets</b>  | <b>1,295,883</b>                  | <b>337,935</b>                  | <b>26,367</b>                   | <b>11,157</b>                  | <b>17,608</b>                  | <b>1,688,951</b>      |
| Risk-weighted assets (CRD 4 - fully loaded)                                  | 246,138                           | 93,495                          | 13,273                          | 17,768                         | 14,027                         | 384,701               |
| CRD 4 leverage exposure measure (spot value at reporting date)               | 970,214                           | 349,038                         | 4,323                           | 15,189                         | 15,484                         | 1,354,248             |
| Average shareholders' equity   | 40,447                            | 13,950                          | 6,078                           | 1,805                          | 13                             | 62,292                |
| Post-tax return on average tangible shareholders' equity (in %) <sup>1</sup> | 4.9                               | 5.4                             | 44.0                            | N/M                            | N/M                            | 1.2                   |
| Post-tax return on average shareholders' equity (in %) <sup>1</sup>          | 4.6                               | 4.6                             | 7.8                             | N/M                            | N/M                            | 1.0                   |

N/M – Not meaningful

<sup>1</sup> The post-tax return on average tangible shareholders' equity and average shareholders' equity at the Group level reflects the reported effective tax rate for the Group, which was 67 %. For the post-tax return on average tangible shareholders' equity and average shareholders' equity of the segments, the applied tax rate was 35 %.

## Corporate Divisions

### Corporate & Investment Bank (CIB)

| in € m.<br>(unless stated otherwise)               | Three months ended |              |                 |             | Nine months ended |               |                 |             |
|--|--------------------|--------------|-----------------|-------------|-------------------|---------------|-----------------|-------------|
|  | Sep 30, 2017       | Sep 30, 2016 | Absolute Change | Change in % | Sep 30, 2017      | Sep 30, 2016  | Absolute Change | Change in % |
| <b>Net revenues:</b>                               |                    |              |                 |             |                   |               |                 |             |
| Global Transaction Banking                         | 974                | 1,130        | (156)           | (14)        | 2,990             | 3,335         | (346)           | (10)        |
| Equity Origination                                 | 66                 | 88           | (22)            | (25)        | 333               | 276           | 58              | 21          |
| Debt Origination                                   | 287                | 391          | (104)           | (27)        | 989               | 1,097         | (107)           | (10)        |
| Advisory   | 122                | 142          | (20)            | (14)        | 372               | 364           | 8               | 2           |
| Origination and Advisory                           | 475                | 621          | (146)           | (24)        | 1,695             | 1,736         | (42)            | (2)         |
| Financing  | 610                | 583          | 27              | 5           | 1,709             | 1,754         | (45)            | (3)         |
| Sales & Trading (Equity)                           | 525                | 622          | (98)            | (16)        | 1,753             | 2,127         | (375)           | (18)        |
| Sales & Trading (FIC)                              | 988                | 1,540        | (552)           | (36)        | 3,826             | 4,311         | (485)           | (11)        |
| Sales & Trading                                    | 1,512              | 2,162        | (650)           | (30)        | 5,579             | 6,439         | (860)           | (13)        |
| Other  | (103)              | 36           | (140)           | N/M         | (478)             | 228           | (706)           | N/M         |
| <b>Total net revenues</b>                          | <b>3,468</b>       | <b>4,532</b> | <b>(1,064)</b>  | <b>(23)</b> | <b>11,494</b>     | <b>13,493</b> | <b>(1,999)</b>  | <b>(15)</b> |
| Provision for credit losses                        | 94                 | 208          | (114)           | (55)        | 207               | 513           | (306)           | (60)        |
| <b>Noninterest expenses:</b>                       |                    |              |                 |             |                   |               |                 |             |
| Compensation and benefits                          | 912                | 962          | (50)            | (5)         | 2,978             | 3,071         | (93)            | (3)         |
| General and administrative expenses                | 2,103              | 2,330        | (227)           | (10)        | 6,576             | 7,159         | (583)           | (8)         |
| Policyholder benefits and claims                   | 0                  | 0            | 0               | N/M         | 0                 | 0             | 0               | N/M         |
| Impairment of goodwill and other intangible assets | 0                  | 0            | 0               | N/M         | 6                 | 285           | (279)           | (98)        |
| Restructuring activities                           | (5)                | 40           | (45)            | N/M         | 94                | 280           | (187)           | (67)        |
| <b>Total noninterest expenses</b>                  | <b>3,011</b>       | <b>3,333</b> | <b>(322)</b>    | <b>(10)</b> | <b>9,653</b>      | <b>10,795</b> | <b>(1,142)</b>  | <b>(11)</b> |
| Noncontrolling interests                           | 2                  | 22           | (20)            | (91)        | 25                | 47            | (22)            | (47)        |
| <b>Income (loss) before income taxes</b>           | <b>361</b>         | <b>969</b>   | <b>(608)</b>    | <b>(63)</b> | <b>1,610</b>      | <b>2,138</b>  | <b>(528)</b>    | <b>(25)</b> |

N/M – Not meaningful

### 2017 to 2016 Three Months Comparison

CIB net revenues for the third quarter of 2017 were € 3.5 billion, a decrease of € 1.1 billion or 23 % year-on-year. Financial markets continued to experience very low volatility during the third quarter of 2017 and combined with subdued client activity, this negatively impacted revenues. Primary capital markets activity has continued to slow, compared to a strong prior year quarter.

Global Transaction Banking net revenues were € 974 million, a decrease of € 156 million or 14 %. Revenues were impacted by tighter margins including a change in funding costs allocation methodology. Cash Management revenues were lower as a result of client and product perimeter adjustments in 2016 and securitization-related reimbursements in the prior year quarter. Trade revenues were lower driven by lower volumes and continued pressure on margins in a competitive environment. Trust, Agency and Securities Services revenues were essentially flat, with strong performance in the U.S. supported by interest rate increases partly offset by lower revenues in APAC.

Origination and Advisory generated net revenues of € 475 million in the third quarter of 2017, a decrease of € 146 million, or 24 %. Equity Origination revenues were 25 % lower, partly due to lower market volumes compared to the prior year quarter. Debt Origination revenues were 27 % lower compared to the prior year quarter with significantly lower market volumes across leveraged loans and investment grade bonds. Revenues in Advisory were 14 % lower compared to a strong prior year quarter.

Financing net revenues were € 610 million, an increase of € 27 million or 5 % compared to the third quarter of 2016. There was good performance across asset based lending and commercial real estate, where balance sheet deployment has been steady and revenues were slightly higher. This was partially offset by lower revenues from our investment grade lending business.

Sales & Trading (FIC) net revenues were € 988 million, a decrease of € 552 million or 36 %. Credit revenues were significantly lower due to a less active environment and less favorable trading conditions for flow businesses. In the prior year quarter the business also recorded higher revenues from Chinese onshore investments. Rates revenues were lower compared to a very strong third quarter of 2016 as low volatility impacted client volumes. Foreign Exchange revenues were lower compared to the prior year quarter which benefitted from high client activity and volatility levels following the UK referendum on EU membership. Revenues in Emerging Markets were significantly lower and Foreign Exchange and Rates Asia Pacific revenues were lower with continued low volatility impacting client flow across both businesses.

Sales & Trading (Equity) generated net revenues of € 525 million, a decrease of € 98 million, or 16 %. Prime Finance revenues were lower compared to the prior year due to reduced margins and lower average balances during the quarter. Cash Equity revenues were significantly higher driven by strong performance in the U.S. and an asset sale, while Equity Derivatives revenues were significantly lower due to lower client activity and lower volatility.

Other revenues incurred a loss of € 103 million, compared to a gain of € 36 million in 2016. This included a loss of € 7 million (2016: a gain of € 47 million) relating to the impact of DVA on certain derivative liabilities. Other revenues also include a negative impact related to the valuation of the legacy RMBS portfolio.

Provision for credit losses decreased by € 114 million or 55 %. The reduction was attributable to broad based improved performance despite continued challenges in shipping. Provision for credit losses in the third quarter of 2017 was largely driven by an impact from changes in estimates related to the shipping portfolio.

Noninterest expenses were € 3.0 billion, a decrease of € 322 million or 10 % compared to the prior year quarter. This was mainly driven by reduced litigation provisions, in addition to lower restructuring and severance charges. The year-on-year development of noninterest expenses also benefitted from favorable currency movements.

Income before income taxes was € 361 million (2016: income € 969 million). The year-on-year reduction in revenues was only partially offset by reduced noninterest expenses and lower credit loss provisions.

## 2017 to 2016 Nine Months Comparison

Revenues in the first nine months of 2017 were € 11.5 billion, down € 2.0 billion or 15 % on the prior year. The impact of a DVA loss of € 329 million on certain derivative liabilities (2016: a gain of € 239 million), including the impact of a methodology change in the first quarter of 2017 was a significant driver of this development. In addition the first nine months of 2017 include additional liquidity-related funding costs, including a change in allocation methodology. The first half of 2016 included gains reported under Sales & Trading related to the tender offer to re-purchase senior unsecured debt securities.

Global Transaction Banking net revenues were € 3.0 billion, a decrease of € 346 million or 10 %, impacted by tightened margins including a change in the funding allocation methodology. Cash Management revenues were lower, as interest rate increases in the U.S. and growth within its FX business in the first half of the year only partly offset the negative impact of client and product perimeter reductions in 2016. Trade revenues were lower driven by active balance sheet and risk management efforts and continued margin pressure. Trust, Agency and Securities Services revenues were essentially flat, as lower transaction volumes due to client and country exits were offset by interest rate increases in the U.S.

Origination and Advisory revenues were € 1.7 billion, a € 42 million or 2 % decrease compared to the prior year. Equity Origination revenues were 21 % higher, benefitting from increased issuance volumes, particularly within the first quarter of 2017. Debt Origination revenues were 10 % lower, with a strong first quarter of 2017 supported by high inflows into the Leveraged Loan market, offset by reduced revenues in the second and third quarters of 2017 amid lower client activity and issuance volumes. Advisory revenues were essentially flat to the prior year period.

Financing net revenues were € 1.7 billion, a decrease of € 45 million or 3 % with steady balance sheet deployment and good revenue performance across asset based lending and commercial real estate offset by lower revenues from our investment grade lending business.

Sales & Trading (FIC) net revenues were € 3.8 billion, a decrease of € 485 million or 11 %. Credit revenues were essentially flat supported by strong performance in distressed products in the first half of 2017, offset by less favorable trading conditions for flow businesses in the third quarter of 2017. Rates revenues were essentially flat to the prior year with lower market activity, particularly in the third quarter of 2017. Foreign Exchange revenues were lower as a persistently low volatility environment impacted client flows. Foreign exchange and rates Asia Pacific revenues were lower with a strong first quarter of 2017 offset by lower client activity in the second and third quarters of the year. Emerging Markets revenues were lower across the covered regions.

Sales & Trading (Equity) generated net revenues of € 1.8 billion, a decrease of € 375 million, or 18 %. Revenues in Prime Finance were significantly lower reflecting reduced margins and lower average balances during the year. Equity Derivatives revenues were slightly lower with a challenging third quarter of 2017, whilst Cash Equities revenues were slightly higher.

Other revenues incurred a loss of € 478 million, compared to a gain of € 228 million in 2016, and included a loss of € 329 million (2016: a gain of € 239 million) relating to the impact of DVA on certain derivative liabilities. € 136 million of this loss was due to a change in the creditor hierarchy in the event of a bank insolvency which was introduced by the German Resolution Mechanism Act (Abwicklungsmechanismengesetz), effective January 1, 2017. This hierarchical change results in derivative counterparties receiving greater protection as they would be satisfied prior to senior unsecured debt holders in the creditor waterfall structure. This greater protection increases the value of the derivative assets for the counterparty, thereby increasing the value of deriva-

tive liabilities on our balance sheet, resulting in the loss. Revenues associated with assets identified as not consistent with our CIB strategy are reported under 'other' as of the second quarter of 2017 as well. Other revenues also include a negative impact related to the valuation of the legacy RMBS portfolio.

Provision for credit losses decreased by € 306 million or 60 %. The reduction was attributable to broad based improved performance despite continued challenges in shipping.

Noninterest expenses of € 9.7 billion, were € 1.1 billion or 11 % lower than in 2016. Reduced litigation provisions, materially lower Goodwill impairment and lower severance and restructuring all positively impacted the comparison versus the prior year. In addition noninterest expenses were lower compared to the prior year due to favorable currency movements, while compensation and benefits also declined driven by reduced headcount.

Income before income taxes of € 1.6 billion was 25 % lower than in the previous year. The period-over-period reduction in revenues was only partially offset by reduced noninterest expenses and lower credit loss provisions.

## Private & Commercial Bank (PCB)

| in € m.<br>(unless stated otherwise)               | Three months ended |              |                 |             | Nine months ended |              |                 |             |
|--|--------------------|--------------|-----------------|-------------|-------------------|--------------|-----------------|-------------|
|  | Sep 30, 2017       | Sep 30, 2016 | Absolute Change | Change in % | Sep 30, 2017      | Sep 30, 2016 | Absolute Change | Change in % |
| <b>Net revenues:</b>                               |                    |              |                 |             |                   |              |                 |             |
| Private & Commercial Clients                       | 1,348              | 1,265        | 83              | 7           | 3,954             | 3,997        | (43)            | (1)         |
| Postbank   | 824                | 779          | 46              | 6           | 2,322             | 2,542        | (220)           | (9)         |
| Wealth Management                                  | 429                | 497          | (67)            | (14)        | 1,589             | 1,485        | 104             | 7           |
| Hua Xia  | 0                  | (20)         | 20              | N/M         | 0                 | (138)        | 138             | N/M         |
| <b>Total net revenues</b>                          | <b>2,602</b>       | <b>2,520</b> | <b>82</b>       | <b>3</b>    | <b>7,865</b>      | <b>7,885</b> | <b>(21)</b>     | <b>(0)</b>  |
| thereof:   |                    |              |                 |             |                   |              |                 |             |
| Net interest income                                | 1,446              | 1,552        | (106)           | (7)         | 4,371             | 4,736        | (366)           | (8)         |
| Commissions and fee income                         | 817                | 801          | 16              | 2           | 2,593             | 2,573        | 20              | 1           |
| Remaining income                                   | 339                | 167          | 172             | 103         | 901               | 576          | 325             | 56          |
| <b>Provision for credit losses</b>                 | <b>90</b>          | <b>102</b>   | <b>(12)</b>     | <b>(12)</b> | <b>190</b>        | <b>281</b>   | <b>(91)</b>     | <b>(32)</b> |
| <b>Noninterest expenses:</b>                       |                    |              |                 |             |                   |              |                 |             |
| Compensation and benefits                          | 986                | 1,018        | (32)            | (3)         | 2,962             | 3,075        | (113)           | (4)         |
| General and administrative expenses                | 1,197              | 1,232        | (35)            | (3)         | 3,729             | 3,690        | 39              | 1           |
| Policyholder benefits and claims                   | 0                  | 0            | 0               | N/M         | 0                 | 0            | 0               | N/M         |
| Impairment of goodwill and other intangible assets | (0)                | 0            | (0)             | N/M         | (0)               | 0            | (0)             | N/M         |
| Restructuring activities                           | (5)                | (20)         | 15              | (74)        | (57)              | 100          | (157)           | N/M         |
| <b>Total noninterest expenses</b>                  | <b>2,179</b>       | <b>2,231</b> | <b>(52)</b>     | <b>(2)</b>  | <b>6,634</b>      | <b>6,865</b> | <b>(231)</b>    | <b>(3)</b>  |
| <b>Noncontrolling interests</b>                    | <b>1</b>           | <b>0</b>     | <b>1</b>        | <b>N/M</b>  | <b>0</b>          | <b>0</b>     | <b>(0)</b>      | <b>N/M</b>  |
| <b>Income (loss) before income taxes</b>           | <b>332</b>         | <b>187</b>   | <b>145</b>      | <b>78</b>   | <b>1,041</b>      | <b>739</b>   | <b>302</b>      | <b>41</b>   |

N/M – Not meaningful

## 2017 to 2016 Three Months Comparison

PCB reported a strong result in the third quarter of 2017. Income before income taxes increased significantly compared to the third quarter of 2016, based on a positive impact from the sale of shares in Concardis GmbH and reduced noninterest expenses reflecting progress on executed reorganization measures. Provision for credit losses remained at a low level reflecting a continued good portfolio quality in a benign credit environment.

Net revenues of € 2.6 billion increased by € 82 million, or 3 %, compared to the previous year quarter, driven by the aforementioned gain from the sale of shares in Concardis GmbH of € 108 million. This gain offsets impacts related to the sale of the Private Client Services (PCS) unit, which still contributed revenues in the third quarter of 2016. In the PCC businesses, the gain from the sale of stakes in Concardis GmbH amounted to € 95 million which was the primary reason for a year-on-year increase in revenues of € 83 million, or 7 %. Net interest income in the PCC businesses remained essentially flat with a decline in deposit product revenues due to the continued low interest rate environment being partly compensated by other products reflecting positive internal funding effects. Commission and fee income in PCC businesses remained essentially flat compared to the prior year quarter. Better investment product revenues reflecting our continued focus on sales in these areas were offset by lower fee income in other product categories.

Revenues in the Postbank businesses increased by € 46 million, or 6 %, compared to the third quarter of 2016. The increase resulted from significantly higher commission and fee income mainly in account products reflecting the introduction of a new pricing model and in investment products due to an enhanced advisory model. Beyond that, Postbank revenues benefited from a € 13 million gain from the sale of shares in Concardis GmbH. Postbank's net interest income decreased slightly due to the

impact of the low interest rate environment on deposit revenues, which was partly mitigated by higher loan revenues reflecting growth in lending volumes.

Revenues in the Wealth Management (WM) businesses decreased by € 67 million, or 14 %, driven by the disposed Private Client Services (PCS) unit, which contributed revenues of € 81 million in the third quarter of 2016 as well as negative impacts from foreign exchange translation. These effects were partly compensated by positive impacts from continued workout activities in the Sal. Oppenheim franchise in the current quarter. Excluding these factors, WM's net interest revenues declined compared to the previous year due to selective loan book reductions in the Americas and a lower deposit base. Commission and fee income in the WM businesses was essentially flat year-over-year.

Provision for credit losses of € 90 million decreased by € 12 million, or 12 %, compared to the prior year period reflecting the continued good portfolio quality in a benign economic environment.

Noninterest expenses of € 2.2 billion declined by € 52 million, or 2 %, compared to the third quarter of 2016. Noninterest expenses relating to continued investments in digitization and regulatory initiatives as well as higher performance-related compensation expenses were more than offset by the benefits of executed reorganization measures, the sale of the PCS unit and other cost containment measures.

Income before income taxes of € 332 million increased by € 145 million compared to the third quarter of 2016. The increase was driven by the gain from the sale of shares in Concardis GmbH and the aforementioned reduction in noninterest expenses.

PCB's Invested Assets of € 505 billion increased by € 1 billion compared to June 30, 2017, driven by € 5 billion market appreciation partly offset by negative impacts of € 4 billion from foreign exchange translation.

## 2017 to 2016 Nine Months Comparison

PCB's result improved significantly compared to the first nine months of last year. Revenues were negatively impacted by the continued low interest rate environment and included a lower revenue base after the disposal of the Private Client Services (PCS) unit. This was mitigated by several specific revenue factors including positive impacts from workout activities in the Sal. Oppenheim franchise and a growth in commission and fee income. Provision for credit losses were on lower levels compared to prior year, in part benefitting from a release in Postbank in the second quarter 2017. Noninterest expenses decreased significantly, driven by lower impacts from restructuring charges and also reflecting savings from executed restructuring measures.

Net revenues of € 7.9 billion remained essentially flat compared to the prior year period. Revenues in 2016 included a negative valuation impact of € 138 million related to the stake in Hua Xia Bank Co. Ltd..

In the Private & Commercial Client (PCC) businesses, revenues decreased by € 43 million, or 1 %, compared to the first nine months of 2016. Both periods included gains on sales on a comparable level: 2016 included a gain of € 97 million from the sale of the stake in VISA Europe Limited, and 2017 included a gain of € 95 million from the sale of shares in Concardis GmbH. Net interest income decreased slightly compared to the first nine months of 2016, which was attributable to the ongoing low interest rate environment in combination with the nonrecurrence of a special dividend payment of € 50 million received in 2016 from one of PCC's shareholdings. Commission and fee income remained essentially flat year-on-year with better investment product revenues reflecting our sales focus in these areas.

Revenues in the Postbank businesses decreased by € 220 million, or 9 %, compared to the first nine months of 2016 primarily driven by two specific factors. The termination of a legacy trust preferred security had a negative impact of € 118 million on revenues in 2017 whereas revenues in 2016 included gains of € 104 million from the sale of a stake in VISA Europe Limited. Postbank's net interest income declined due to the impact of the low interest rate environment on deposit revenues which was partly mitigated by higher loan revenues as a result of growth in lending volumes. Commission and fee income increased significantly mainly in current accounts reflecting the introduction of a new pricing model and in investment products due to an enhanced advisory model.

Revenues in the Wealth Management (WM) businesses increased by € 104 million, or 7 %. This was mainly caused by positive impacts from workout activities in the Sal. Oppenheim franchise, which more than compensated the impact of a lower revenue base after the disposal of the Private Client Services (PCS) unit in September 2016. Excluding these specific factors, WM's net interest revenues declined compared to the previous year driven by loan book reductions mainly in the Americas region and a lower deposit base. Commission and fee income were slightly lower compared to the prior year period.

Provision for credit losses of € 190 million decreased by € 91 million, or 32 %, compared to the prior year period benefiting from a provision release in Postbank and a continued benign economic environment. Both periods included positive impacts from selective portfolio sales.

Noninterest expenses of € 6.6 billion declined by € 231 million, or 3 %, compared to the first nine months of 2016. The decline reflected lower impacts from restructuring activities as well as savings after the execution of these measures. The first nine months of 2016 included net restructuring charges of € 100 million whereas the first nine months of 2017 benefited from a net release of restructuring provisions of € 57 million as a result of the execution of the reorganization measures in the PCC business in Germany. Noninterest expenses in the first nine months of 2017 were also positively impacted by the reduced cost base after the disposal of the PCS unit. These cost-reducing effects were partly offset by higher infrastructure and investment expenditures for digitalization, regulatory projects and other initiatives as well as by higher accruals for performance-related compensation.

Income before income taxes of € 1.0 billion increased by € 302 million compared to the first nine months of 2016. The increase was driven by the aforementioned specific factors and also reflected a solid operating performance in a continued difficult interest rate environment.

PCB's Invested Assets of € 505 billion increased by € 5 billion compared to December 31, 2016. Negative impacts from foreign exchange translation were more than compensated by market appreciation and by net inflows of € 5 billion (€ 2 billion in WM, € 4 billion in PCC businesses). These net inflows mainly occurred in deposit products, in part reflecting the successful win-back of mandates after outflows in the third and fourth quarter last year.

## Deutsche Asset Management (Deutsche AM)

| in € m.<br>(unless stated otherwise)                             | Three months ended |              |                 |             | Nine months ended |              |                 |             |
|--|--------------------|--------------|-----------------|-------------|-------------------|--------------|-----------------|-------------|
|  | Sep 30, 2017       | Sep 30, 2016 | Absolute Change | Change in % | Sep 30, 2017      | Sep 30, 2016 | Absolute Change | Change in % |
| <b>Net revenues:</b>   |                    |              |                 |             |                   |              |                 |             |
| Management Fees  | 545                | 541          | 4               | 1           | 1,669             | 1,604        | 65              | 4           |
| Performance and transaction fees                                 | 29                 | 44           | (15)            | (34)        | 134               | 92           | 42              | 46          |
| Other revenues   | 54                 | 41           | 13              | 31          | 108               | 212          | (104)           | (49)        |
| Mark-to-market movements on policyholder positions in Abbey Life | 0                  | 195          | (195)           | N/M         | 0                 | 309          | (309)           | N/M         |
| <b>Total net revenues</b>  | <b>628</b>         | <b>821</b>   | <b>(193)</b>    | <b>(24)</b> | <b>1,911</b>      | <b>2,216</b> | <b>(306)</b>    | <b>(14)</b> |
| Provision for credit losses                                      | (0)                | 0            | (0)             | N/M         | (1)               | 1            | (1)             | N/M         |
| <b>Total noninterest expenses:</b>                               |                    |              |                 |             |                   |              |                 |             |
| Compensation and benefits  | 184                | 174          | 10              | 6           | 568               | 535          | 33              | 6           |
| General and administrative expenses                              | 250                | 253          | (3)             | (1)         | 729               | 804          | (75)            | (9)         |
| Policyholder benefits and claims                                 | 0                  | 167          | (167)           | N/M         | 0                 | 285          | (285)           | N/M         |
| Impairment of goodwill and other intangible assets               | 0                  | 0            | 0               | N/M         | 0                 | 0            | 0               | N/M         |
| Restructuring activities   | (2)                | 12           | (14)            | N/M         | 2                 | 44           | (42)            | (95)        |
| <b>Total noninterest expenses</b>                                | <b>433</b>         | <b>606</b>   | <b>(173)</b>    | <b>(29)</b> | <b>1,300</b>      | <b>1,669</b> | <b>(369)</b>    | <b>(22)</b> |
| <b>Noncontrolling interests</b>                                  | <b>0</b>           | <b>0</b>     | <b>0</b>        | <b>N/M</b>  | <b>1</b>          | <b>0</b>     | <b>1</b>        | <b>N/M</b>  |
| <b>Income (loss) before income taxes</b>                         | <b>195</b>         | <b>215</b>   | <b>(20)</b>     | <b>(9)</b>  | <b>610</b>        | <b>547</b>   | <b>63</b>       | <b>11</b>   |

N/M – Not meaningful

### 2017 to 2016 Three Months Comparison

Deutsche AM reported lower income before income taxes in the third quarter 2017, compared to a strong prior year quarter which benefited from several non-recurring items including positive effects related to Abbey Life and a write-up relating to HETA Asset Resolution AG (HETA) exposure. Net new assets saw consecutive quarterly inflows led by Cash and Fixed Income.

Net revenues were € 628 million, a decrease of € 193 million, or 24 %. Management fees were essentially flat compared to prior year quarter. Performance and transaction fees decreased significantly by € 15 million, or 34 %, due to lower fund performance fees from Alternatives. Other revenues increased significantly by € 13 million, or 31 % due to a non-recurring insurance recovery relating to a real-estate fund, partly offset by prior year non-recurring items including Abbey Life excluding mark-to-market revenues and a write-up relating to HETA. Following the sale of Abbey Life in the fourth quarter 2016, no mark-to-market movements on policyholder positions were recorded in 2017, compared to € 195 million, in the third quarter 2016.

Noninterest expenses of € 433 million decreased significantly by € 173 million, or 29 %, due to the non-recurrence of costs relating to Abbey Life and lower restructuring costs. Compensation and benefits were slightly higher, and general and administrative expenses were essentially flat compared to prior year quarter.



Income before income taxes of € 195 million decreased by € 20 million, or 9 %, driven by significantly lower revenues due to aforementioned prior year non-recurring items including mark-to-market movements on policyholder positions in Abbey Life and write up relating to HETA, partly offset by the aforementioned non-recurring revenues related to a real-estate fund and lower restructuring costs.

Invested assets were € 711 billion as of September 30, 2017, flat compared to € 711 billion as of June 30, 2017, driven by net asset inflows of € 4 billion and favorable market development of € 7 billion, offset by unfavorable foreign currency movements of € 10 billion.

| in € bn.                                | Alternatives | Cash      | Equity     | Fixed Income | Multi Asset | Total Invested Assets |
|---|--------------|-----------|------------|--------------|-------------|-----------------------|
| <b>Balance as of June 30, 2017</b>      | <b>85</b>    | <b>56</b> | <b>184</b> | <b>299</b>   | <b>87</b>   | <b>711</b>            |
| Inflows                                 | 3            | 9         | 13         | 21           | 5           | 51                    |
| Outflows                                | (4)          | (5)       | (14)       | (19)         | (5)         | (47)                  |
| Net Flows                               | (1)          | 4         | (1)        | 2            | 0           | 4                     |
| FX impact                               | (1)          | (1)       | (2)        | (5)          | 0           | (10)                  |
| Market Development                      | 1            | 0         | 5          | 2            | 0           | 7                     |
| Other                                   | (1)          | 0         | 0          | 0            | 1           | 0                     |
| <b>Balance as of September 30, 2017</b> | <b>82</b>    | <b>59</b> | <b>185</b> | <b>297</b>   | <b>88</b>   | <b>711</b>            |
| <b>Average fee rate (in bps)</b>        | <b>54</b>    | <b>6</b>  | <b>52</b>  | <b>14</b>    | <b>39</b>   | <b>31</b>             |

## 2017 to 2016 Nine Months Comparison

During the first nine months of 2017, Deutsche AM reported higher Income before taxes compared to the prior year. 2017 also saw a positive turnaround with € 14 billion net asset inflows led by the Germany, EMEA and APAC regions compared to the net asset outflows reported in the prior year.

Net revenues in the first nine months of 2017 were € 1.9 billion, a decrease of € 306 million, or 14 %. Management fees increased slightly by € 65 million, or 4 %, driven by Active reflecting favorable market movements and Alternatives equalization fees reported this year. Performance and transaction fees increased significantly by € 42 million, or 46 %, due to higher fund performance fees from Alternatives during the second quarter. Other revenues decreased significantly by € 104 million, or 49 % compared to the prior year which included non-recurring revenues from Abbey Life excluding mark-to-market revenues, proceeds of the sale of Asset Management India and the write-up relating to HETA, partly offset by a non-recurring insurance recovery relating to a real-estate fund. Following the sale of Abbey Life in the fourth quarter 2016, no mark-to-market movements on policyholder positions were recorded in 2017, compared to € 309 million reported in the first nine months of 2016.

Noninterest expenses of € 1.3 billion decreased by € 369 million, or 22 %, compared to the first nine months of 2016, driven by the non-recurrence of costs relating to Abbey Life, lower General and administrative expenses and significantly lower restructuring costs.

Income before income taxes was € 610 million, an increase of € 63 million, or 11 % compared to the first nine months of 2016, driven by the aforementioned lower noninterest expenses, partly offset by lower revenues due to several non-recurring items in the prior year including Abbey life, the sale of Asset Management India, and the write-up relating to HETA.

Invested assets were € 711 billion as of September 30, 2017, an increase of € 5 billion versus December 31, 2016, driven by favorable market development of € 23 billion and net asset inflows of € 14 billion, partly offset by unfavorable foreign currency movements of € 32 billion.

| in € bn.                                | Alternatives | Cash      | Equity     | Fixed Income | Multi Asset | Total Invested Assets |
|---|--------------|-----------|------------|--------------|-------------|-----------------------|
| <b>Balance as of December 31, 2016</b>  | <b>84</b>    | <b>63</b> | <b>174</b> | <b>305</b>   | <b>80</b>   | <b>706</b>            |
| Inflows                                 | 13           | 9         | 35         | 60           | 23          | 140                   |
| Outflows                                | (12)         | (10)      | (34)       | (55)         | (15)        | (125)                 |
| Net Flows                               | 1            | 0         | 1          | 4            | 8           | 14                    |
| FX impact                               | (5)          | (3)       | (8)        | (16)         | (1)         | (32)                  |
| Market Development                      | 2            | (1)       | 17         | 4            | 1           | 23                    |
| Other                                   | (1)          | 0         | 1          | 0            | 0           | 0                     |
| <b>Balance as of September 30, 2017</b> | <b>82</b>    | <b>59</b> | <b>185</b> | <b>297</b>   | <b>88</b>   | <b>711</b>            |
| <b>Average fee rate (in bps)</b>        | <b>54</b>    | <b>6</b>  | <b>52</b>  | <b>14</b>    | <b>39</b>   | <b>31</b>             |

## Non-Core Operations Unit (NCOU)

| in € m.<br>(unless stated otherwise)               | Three months ended |              | Absolute<br>Change | Change<br>in % | Nine months ended |              | Absolute<br>Change | Change<br>in % |
|--|--------------------|--------------|--------------------|----------------|-------------------|--------------|--------------------|----------------|
|  | Sep 30, 2017       | Sep 30, 2016 |                    |                | Sep 30, 2017      | Sep 30, 2016 |                    |                |
| <b>Net revenues</b>                                | -                  | (191)        | 191                | N/M            | -                 | (524)        | 524                | N/M            |
| <b>Provision for credit losses</b>                 | -                  | 17           | (17)               | N/M            | -                 | 96           | (96)               | N/M            |
| <b>Noninterest expenses:</b>                       |                    |              |                    |                |                   |              |                    |                |
| Compensation and benefits                          | -                  | 13           | (13)               | N/M            | -                 | 45           | (45)               | N/M            |
| General and administrative expenses                | -                  | 367          | (367)              | N/M            | -                 | 1,083        | (1,083)            | N/M            |
| Policyholder benefits and claims                   | -                  | 0            | 0                  | N/M            | -                 | 0            | 0                  | N/M            |
| Impairment of goodwill and other intangible assets | -                  | (49)         | 49                 | N/M            | -                 | (49)         | 49                 | N/M            |
| Restructuring activities                           | -                  | 0            | (0)                | N/M            | -                 | 4            | (4)                | N/M            |
| <b>Total noninterest expenses</b>                  | -                  | 330          | (330)              | N/M            | -                 | 1,083        | (1,083)            | N/M            |
| <b>Noncontrolling interests</b>                    | -                  | (0)          | 0                  | N/M            | -                 | (0)          | 0                  | N/M            |
| <b>Income (loss) before income taxes</b>           | -                  | (538)        | 538                | N/M            | -                 | (1,703)      | 1,703              | N/M            |

N/M – Not meaningful

### 2017 to 2016 Three / Nine Months Comparison

From 2017 onwards, Non-Core Operations Unit (NCOU) ceased to exist as a standalone division. The remaining legacy assets as of December 31, 2016 are now managed by the corresponding operating segments, predominately Corporate & Investment Bank and Private & Commercial Bank.

## Consolidation & Adjustments (C&A)

| in € m.<br>(unless stated otherwise)               | Three months ended |              | Absolute<br>Change | Change<br>in % | Nine months ended |              | Absolute<br>Change | Change<br>in % |
|--|--------------------|--------------|--------------------|----------------|-------------------|--------------|--------------------|----------------|
|  | Sep 30, 2017       | Sep 30, 2016 |                    |                | Sep 30, 2017      | Sep 30, 2016 |                    |                |
| <b>Net revenues</b>                                | 79                 | (190)        | 269                | N/M            | (532)             | (124)        | (408)              | N/M            |
| <b>Provision for credit losses</b>                 | 0                  | (0)          | 0                  | N/M            | (0)               | (0)          | (0)                | N/M            |
| <b>Noninterest expenses:</b>                       |                    |              |                    |                |                   |              |                    |                |
| Compensation and benefits                          | 723                | 727          | (4)                | (1)            | 2,367             | 2,322        | 45                 | 2              |
| General and administrative expenses                | (686)              | (692)        | 7                  | (1)            | (2,245)           | (2,290)      | 45                 | (2)            |
| Policyholder benefits and claims                   | 0                  | 0            | 0                  | N/M            | 0                 | 0            | 0                  | N/M            |
| Impairment of goodwill and other intangible assets | 0                  | 0            | 0                  | N/M            | 0                 | 0            | 0                  | N/M            |
| Restructuring activities                           | (0)                | 12           | (13)               | N/M            | (0)               | 6            | (6)                | N/M            |
| <b>Total noninterest expenses</b>                  | 37                 | 47           | (10)               | (21)           | 122               | 39           | 83                 | N/M            |
| <b>Noncontrolling interests</b>                    | (3)                | (22)         | 19                 | (86)           | (26)              | (47)         | 21                 | (44)           |
| <b>Income (loss) before income taxes</b>           | 44                 | (215)        | 260                | N/M            | (627)             | (116)        | (511)              | N/M            |

N/M – Not meaningful

### 2017 to 2016 Three Months Comparison

Income before income taxes in C&A was € 44 million in the third quarter of 2017, compared to a loss of € 215 million in the prior year quarter. This increase included a positive impact of € 186 million from valuation and timing differences, primarily driven by cumulative amortization income related to Group Cash Flow Hedging programs, compared to negative € 153 million in prior year period. Additionally, revenues in third quarter of 2017 included negative € 25 million (third quarter 2016: negative € 26 million) from municipal bonds taxable equivalent, which is reported by the business segment and balanced out via C&A, and negative € 14 million pertaining to realization of currency translation adjustments from an UK entity as a part of Deutsche Bank's strategy to reduce the number of entities. Noninterest expenses include negative € 34 million from litigation.

### 2017 to 2016 Nine Months Comparison

Loss before income taxes in C&A was € 627 million in the first nine months of 2017, compared to a loss of € 116 million in the prior year period. This decrease was mainly due to negative € 182 million resulting from the realization of currency translation adjustments related to Deutsche Bank's subsidiaries in Argentina, Uruguay and United Kingdom and the loss on sale of the Argentina subsidiary. The decrease also included negative € 117 million related to maintaining funding and liquidity buffers in excess of business-based liquidity requirements. Additionally, the result in the first nine months of 2017 included negative € 85 million from municipal bonds taxable equivalent (nine months 2016: negative € 93 million), which is reported by the business segment and balanced out via C&A, negative € 37 million from litigation and negative € 29 million as a result of a hedge related to the sale of Hua Xia Bank stake. In the first nine months of 2017, negative € 190 million in valuation and timing differences in the first half of 2017 resulting from a narrowing of our own credit spread was offset by positive impact of € 186 million



from valuation and timing differences in the third quarter of 2017, primarily driven by cumulative amortization income related to Group Cash Flow Hedging programs.

## Financial Position

| in € m.<br>(unless stated otherwise)  | Sep 30, 2017     | Dec 31, 2016     | Absolute<br>Change | Change<br>in % |
|---|------------------|------------------|--------------------|----------------|
| Cash and central bank balances  | 204,390          | 181,364          | 23,026             | 13             |
| Interbank balances (w/o central banks)  | 10,727           | 11,606           | (879)              | (8)            |
| Central bank funds sold, securities purchased under resale agreements and securities borrowed   | 34,560           | 36,368           | (1,808)            | (5)            |
| Trading assets  | 186,716          | 171,044          | 15,672             | 9              |
| Positive market values from derivative financial instruments                                    | 372,019          | 485,150          | (113,131)          | (23)           |
| Financial assets designated at fair value through profit or loss                                | 96,183           | 87,587           | 8,596              | 10             |
| Thereof:  |                  |                  |                    |                |
| Securities purchased under resale agreements  | 63,643           | 47,404           | 16,239             | 34             |
| Securities borrowed   | 18,168           | 21,136           | (2,968)            | (14)           |
| Loans   | 396,237          | 408,909          | (12,672)           | (3)            |
| Securities held to maturity   | 3,179            | 3,206            | (27)               | (1)            |
| Brokerage and securities related receivables  | 125,582          | 105,100          | 20,482             | 19             |
| Remaining assets  | 91,862           | 100,213          | (8,351)            | (8)            |
| <b>Total assets</b>   | <b>1,521,454</b> | <b>1,590,546</b> | <b>(69,092)</b>    | <b>(4)</b>     |
| Deposits  | 574,691          | 550,204          | 24,487             | 4              |
| Central bank funds purchased, securities sold under repurchase agreements and securities loaned | 23,007           | 29,338           | (6,331)            | (22)           |
| Trading liabilities   | 74,201           | 57,029           | 17,172             | 30             |
| Negative market values from derivative financial instruments                                    | 348,346          | 463,858          | (115,512)          | (25)           |
| Financial liabilities designated at fair value through profit or loss                           | 49,758           | 60,492           | (10,734)           | (18)           |
| Thereof:  |                  |                  |                    |                |
| Securities sold under repurchase agreements   | 38,967           | 50,397           | (11,430)           | (23)           |
| Securities loaned   | 1,220            | 1,298            | (78)               | (6)            |
| Other short-term borrowings   | 18,279           | 17,295           | 984                | 6              |
| Long-term debt  | 159,091          | 172,316          | (13,225)           | (8)            |
| Brokerage and securities related payables   | 158,763          | 122,019          | 36,744             | 30             |
| Remaining liabilities   | 44,708           | 53,176           | (8,468)            | (16)           |
| <b>Total liabilities</b>  | <b>1,450,844</b> | <b>1,525,727</b> | <b>(74,883)</b>    | <b>(5)</b>     |
| <b>Total equity</b>   | <b>70,609</b>    | <b>64,819</b>    | <b>5,790</b>       | <b>9</b>       |

## Movements in Assets

As of September 30, 2017, total assets decreased by € 69.1 billion (or 4 %) compared to year-end 2016.

The overall decrease was primarily driven by a € 113.1 billion decrease in positive market values from derivative financial instruments, mainly attributable to foreign exchange rate products primarily driven by lower volatility and decline in customer flows, as well as interest rate products as changes in interest rate curves were inversely correlated to changes in the mark-to-market values.

A € 12.7 billion reduction in loans also contributed to the overall decrease, mainly driven by FX rate movements.

These decreases were partly offset by an increase in cash and central bank balances by € 23.0 billion, mostly driven by the reduction in loans, increase in deposits and proceeds from our capital raise.

Brokerage and securities related receivables increased by € 20.5 billion, mainly driven by higher receivables from unsettled regular way trades following the seasonality pattern we typically observe of lower year-end levels versus higher volumes over the course of the year, partially offset by lower collateral requirements corresponding to the decrease in negative market values from derivative financial instruments.

Trading assets increased by € 15.7 billion primarily driven by debt securities mainly due to increased bond positions in EU & U.S. rates business and increased client activity.

Central bank funds sold, securities purchased under resale agreements and securities borrowed, under both accrual and fair value accounting, increased by € 11.5 billion, mainly driven by short coverage needs.

The overall movement of the balance sheet included a decrease of € 67.7 billion due to foreign exchange rate movements mainly driven by strengthening of the Euro versus the U.S. Dollar. The effects from foreign exchange rate movements are also reflected in the development of the balance sheet line items discussed in this section.

## Movements in Liabilities

As of September 30, 2017, total liabilities decreased by € 74.9 billion (or 5 %) compared to year-end 2016.

The overall reduction was primarily driven by a € 115.5 billion decrease in negative market values from derivative financial instruments primarily due to the same factors as the movements in positive market values from derivative financial instruments as discussed above.

Central bank funds purchased, securities sold under repurchase agreements and securities loaned, under both accrual and fair value accounting decreased by € 17.8 billion, primarily driven by lower firm financing needs.

A € 13.2 billion decrease in long term debt also contributed to the overall decrease due to higher outflows compared to new issuances in aggregate and FX impacts.

These decreases were partly offset by a € 36.7 billion increase in brokerage and securities related payables, primarily due to the same factors as the movements in brokerage and securities related receivables as discussed above.

Deposits increased by € 24.5 billion during the period, mainly as a result of campaigns in our Private and Commercial Bank as well as cash management initiatives in our transaction bank, partially offset by a reduction in wholesale deposits.

Trading liabilities increased by € 17.2 billion, mainly attributable increased trading activities in EU & U.S. rates business.

Similar to total assets, the impact of foreign exchange rate movements during the period is already embedded in the overall movements in liabilities as discussed in this section.

## Liquidity

Liquidity reserves amounted to € 279 billion as of September 30, 2017 (compared to € 219 billion as of December 31, 2016). We maintained a positive internal liquidity stress result as of September 30, 2017 (under the combined scenario), and our Liquidity Coverage Ratio for September 30, 2017 was 141 % (compared to 128 % as of December 31, 2016).

## Equity

Total equity as of September 30, 2017 increased by € 5.8 billion compared to December 31, 2016. The main factor contributing to this development was a capital increase of € 8.0 billion from the issuance of 687.5 million new common shares in April 2017. Further contributing to the increase was net income attributable to Deutsche Bank shareholders and additional equity components of € 1.7 billion. Partly offsetting was a net loss from exchange rate changes of € 2.3 billion (relating especially to the U.S. dollar) as well as other items which reduced total equity, such as: cash dividends paid to Deutsche Bank shareholders of € 392 million, the reduction of unrealized gains (losses) of both financial assets available for sale and derivatives hedging the variability of cash flows, net of tax of € 315 million, coupons paid on additional equity components of € 288 million net of tax, a net change in share awards of € 245 million, remeasurement losses related to defined benefit plans, net of tax of € 184 million as well as costs of the capital increase, net of tax of € 135 million.

## Regulatory Capital

Our Common Equity Tier 1 (CET 1) capital according to CRR/CRD 4 as of September 30, 2017 increased in the first three quarters of 2017 by € 3.9 billion to € 51.6 billion. Risk-weighted assets (RWA) according to CRR/CRD 4 were € 354.2 billion as of September 30, 2017, compared with € 356.2 billion at the end of 2016. The increase in CRR/CRD 4 CET 1 capital resulted in a CRR/CRD 4 CET 1 capital ratio of 14.6 % as of September 30, 2017, compared with 13.4 % at the end of 2016.

Our fully loaded CRR/CRD 4 CET 1 capital as of September 30, 2017 amounted to € 49.1 billion, € 6.8 billion higher compared to € 42.3 billion as of December 31, 2016. RWA according to CRR/CRD 4 fully loaded were € 355.1 billion as of September 30, 2017 compared with € 357.5 billion at the end of 2016. Due to the increase in CET 1 capital our fully loaded CRR/CRD 4 CET 1 capital ratio as of September 30, 2017 increased to 13.8 % as compared to 11.8 % at year-end 2016.

Further details on the development of Regulatory Capital and RWA can be found in the section “Risk Report” of this report under chapter “Regulatory Capital”.

## Related Party Transactions

We have business relationships with several companies in which we own significant equity interests. We also have business relationships with a number of companies where members of our Management Board hold positions on boards of directors or non-executive boards. Our business relationships with these companies cover many of the financial services we provide to our clients generally. For more detailed information, please refer to the section “Other Financial Information” of this Interim Report.

## Management and Supervisory Board

### Management Board

On March 5, 2017, the Supervisory Board decided to appoint Marcus Schenck and Christian Sewing as Presidents of Deutsche Bank AG with immediate effect.

At his own request, Jeffrey Urwin left the Bank's Management Board effective March 31, 2017.

In addition to his position as CEO, John Cryan has assumed responsibility for the Bank's Americas business.

On April 28, 2017, the Supervisory Board appointed James von Moltke as a member of the Management Board of Deutsche Bank AG with effect from July 1, 2017, until June 30, 2020. He will succeed Dr. Marcus Schenck as Chief Financial Officer. Dr. Marcus Schenck will be responsible for the Corporate & Investment Bank (CIB) together with Garth Ritchie as of July 1, 2017.

On August 22, 2017, the Supervisory Board appointed Frank Strauß as a member of the Management Board of Deutsche Bank AG with effect from September 1, 2017, until August 31, 2020. He is Co-Head of the Private & Commercial Bank together with Christian Sewing.

### Supervisory Board

Peter Löscher and Professor Dr. Klaus Rüdiger Trützschler left the Supervisory Board of Deutsche Bank AG with effect from the end of the Annual General Meeting on May 18, 2017.

At the conclusion of the Annual General Meeting on May 18, 2017, Dr. Paul Achleitner's period of office as member and Chairman of the Supervisory Board ended as scheduled. He was re-elected member of the Supervisory Board as of May 18, 2017 for a period of five years.

Gerhard Eschelbeck, Vice President Security & Privacy Engineering, Google Inc., and Professor Dr. Stefan Simon, self-employed attorney-at-law with his own law firm (SIMON GmbH), who had been appointed member of the Bank's Supervisory Board by the court with effect from August 23, 2016, were also elected members of the Supervisory Board of Deutsche Bank AG by the Annual General Meeting on May 18, 2017, for a period of five years.

Gerd Alexander Schütz, founder and member of the Management Board of C-QUADRAT Investment AG, was elected member of the Supervisory Board of Deutsche Bank by the Annual General Meeting on May 18, 2017, for a period of one year.

At its subsequent meeting, the Supervisory Board elected Dr. Paul Achleitner as its Chairman.

# Strategy

Our core business model is based on that of a global bank with a strong home base in Germany. We serve the real economy needs of our corporate, institutional, asset management and private clients, providing services in transaction banking, corporate finance and capital markets, asset management, wealth management and retail banking. This business model remains the foundation of our strength and long-term growth prospects.

To further strengthen the bank and reposition for growth, we announced a number of strategic measures. Decisions agreed by the Management Board and Supervisory Board and announced on March 5, 2017 aim to reinforce the bank's roots in its home market of Germany and its position as a leading European bank with global reach:

- having capital at sufficient levels which are beyond question,
- having a leading CIB franchise with the scale and strength to successfully compete and grow globally,
- occupying the number one private and commercial banking position in our home market of Germany,
- giving our world class Deutsche AM division operational segregation that can support accelerated growth,
- reducing the size of our corporate center and cost base in part through more front to back alignment and shifting large portions of infrastructure functions to the business divisions, and
- shifting our earnings and business mix more towards stable businesses.

Geographically, Germany will remain our anchor – our home market where we intend not only to maintain, but to further expand our leading position in all three of our business divisions. Fundamentally, we intend to retain our global capabilities, but plan to focus those capabilities where our management believes our franchise is the strongest, the growth potential the largest, and the potential risk adjusted returns the highest.

- PCB will be primarily focused in Germany, with wealth management businesses around the world.
- Given the global nature of our core corporate clients, we intend to retain CIB capabilities across Germany and EMEA (ex-Germany), the U. S. and Canada, and in Asia Pacific (APAC). While we intend to have a global institutional client footprint, we expect to be focused primarily on Germany and EMEA (ex-Germany) where our competitive franchise is the strongest. We also intend to maintain a strong, but more focused U. S. footprint.
- Deutsche AM will continue to provide a full suite of investment management services in Germany and the wider EMEA region, while enhancing its specialist capabilities in the U.S. and APAC.

As part of our strategy announcement in March 2017 we have adopted new financial targets. The new targets are:

- Adjusted costs of € 22 billion in 2018, and € 21 billion by 2021, which includes the adjusted costs of Postbank
- Post-tax Return on Average Tangible Equity of approximately 10 % in a normalized operating environment
- CRR/CRD 4 Common Equity Tier 1 capital ratio (fully loaded) of comfortably above 13 %
- CRR/CRD 4 leverage ratio according to transitional rules (phase-in) of 4.5 %, and
- Targeting a competitive dividend payout ratio for the financial year 2018 and thereafter

## Progress against strategic goals and targets

Within the Corporate and Investment Bank (CIB) division, we continue to focus on the key initiatives announced in March 2017. The portfolio of legacy assets, which we have identified within the division, continues to roll-off as planned. We are focused on reinvigorating our client-led franchise through more effective coverage and have made progress in selectively hiring to capture key strategic opportunities. In the quarter we continued to make progress towards better front-to-back alignment of certain infrastructure functions, in particular business aligned technology functions.

Our Private and Commercial Bank (PCB) aims to become the leading advisory driven, omni-channel proposition for private and commercial clients with a superior product offering. To achieve this goal, digital investments remain the core strategic pillar to broaden our client base and to drive growth, efficiency, and new (platform) business.

In Germany, PCB has now virtually completed its target to close 188 retail branches in Germany (187 branches closed in PCC Germany as of the end of September 2017). Further investments are planned for the continuous digital transformation of our core businesses as well as for new products and services, including beyond banking propositions. In addition, a direct bank will be launched in 2018 to cater for new client segments.

We are continuing to make progress on the integration of Postbank. We have developed concepts for our Target Business, Operating and Financial models and have substantiated key integration cornerstones to realize our planned € 900 million in synergies. We aim to be the leading Private Sector Bank in Germany with two strong brands by capturing market opportunities and leveraging joint product strengths. The legal entity merger is on track for the second quarter of 2018. This will lay the basis for establishing an integrated steering and governance with one head office, management team and IT platform, single product management and harmonized regional coverage across Germany. Furthermore, we have reached an upfront in-principle agreement with the workers union on key integration items. We will commence the detailing and implementation of these models in the last quarter of 2017.

Within Wealth Management (WM), where we aim to build our business around clients' needs to become a top 10 global wealth manager, further investments have been made in the third quarter into the digital modernization and we have hired selectively in Asia. Furthermore, we have announced our plans to integrate Sal. Oppenheim's business activities in order to combine our Wealth Management competencies in Germany, reduce complexity and take advantage of synergies by combining service and infrastructure functions. This step will allow us to provide our WM clients with the benefits of our holistic wealth management approach by offering comprehensive services combined with the advantages of our global capital markets and investment expertise. In this context Sal Oppenheim's successful Quantitative Investment business will be legally and operationally integrated into our Deutsche Asset Management (Deutsche AM) segment. By integrating these business activities into our Deutsche AM service and distribution platform we aim to benefit from the growth potential for this business on a global scale.

We are progressing well in the preparation of the planned partial initial public offering of Deutsche Asset Management (Deutsche AM) and our announced timeline is on track (completion within 24 months since announcement in March 2017) assuming market conditions are favorable. Our pre-IPO alignment measures are progressing well: large parts of client facing, asset management-related business activities, as well as essential infrastructure functions have already been aligned to Deutsche AM. We have made good progress formalizing service arrangements between Deutsche Bank Group parent and its future Deutsche AM subsidiary. In early October, we aligned our organizational structure more closely by bringing our Active, Passive and Alternatives capabilities into one globally integrated investment platform and created a single global Coverage Group. This is in response to clients who increasingly seek our advice across asset classes and require more multi-asset and solutions oriented investment capabilities. Completion of operational and legal separation is subject to regulatory approvals.

At the Group level, we are progressing with our program of business disposals and have completed and signed a number of transactions in 2017. In certain cases, we have re-evaluated disposal decisions due to a number of considerations such as more or less favorable market conditions, legal and financial terms, or regulatory or other approval requirements. Progress has also been made on expense management. Noninterest expenses of € 5.7 billion in the third quarter of 2017 were 14 % lower compared to the third quarter of 2016. The impact of headcount reductions was partially offset by higher accruals for current year variable compensation, driven by the planned return to normal compensation programs after 2016 bonus payments were significantly limited.

# Outlook

The following section should be read in conjunction with the Outlook section in the Management Report provided in the Annual Report 2016.

## The Global Economy

Global economic growth is expected to continue to improve in the remainder of 2017, a trend that already started in the first half of 2017. We expect global economic growth to rise moderately to 3.6 % in 2017, after a growth rate of 3.1 % in 2016. Global inflation rate is expected to accelerate to 5.9 % in 2017, mainly due to increases in commodity prices and a very high inflation rate in Venezuela. For industrialized countries, we expect an economic growth rate of 2.1 %, and an increase in consumer prices of 1.7 % in 2017. We expect economic growth in emerging markets to rise to 4.7 % in 2017, with inflation at 8.8 %.

The economic outlook in the eurozone is expected to improve by 2.2 % despite structural challenges in 2017. However, the Catalonia pro-independence movement could pose a significant risk to the eurozone. On the assumption that such political risks will not materialize, the favorable environment should help to strengthen economic resilience against potential downside risks. By the end of 2017, the fiscal easing and the accommodating monetary policy of the European Central Bank (ECB) should still support economic growth. We expect the ECB to announce further steps towards the normalization of their monetary policy. This depends, however, on whether consumer prices remain on track to meet the ECB's targets. We expect consumer prices in the eurozone to rise by 1.5 % in 2017. GDP in Germany is estimated to grow by 1.9 % in 2017, driven by strong domestic demand.

In the U.S., we expect economic growth to accelerate to 2.1 % in 2017. Investment and sound consumer spending should stimulate the economy on the back of a strong labor market. The tax plan announced in September 2017 was well received by the markets which subsequently began to factor in potential material tax reductions in the future. However, since the plan did not contain any significant details, the impact on economic growth remains uncertain. We expect consumer prices to rise by 2.2 %. Despite the growth pickup, the Federal Reserve's (Fed) monetary policy should remain accommodative. We expect that the Fed will increase its policy rate once to 1.375 % by year-end 2017.

We expect the Japanese economy to grow at a robust 1.5 % in 2017. We believe this is above the potential of the economy, which we estimate at about 1 %. The recovery of capital investment and the recovery in the use of durable goods underpin this development. A forced reduction in working hours through government reforms could dampen further growth. We anticipate the Bank of Japan's monetary policy to remain accommodative and continue to manage yields. We expect inflation to remain low at 0.3 %.

We project economic growth in the emerging markets to rise to 4.7 % in 2017, and in Asia (excluding Japan) to remain broadly flat at 6.0 % with inflation at 2.3 %. We expect the Chinese economy to expand by 6.7 % in 2017, with inflation rising to 1.7 %. The overheated real estate sector remains an important economic challenge while the capital flows slow down in 2017. The People's Bank of China could expand loan volumes to strengthen the real estate sector.

## The Banking Industry

In Europe, business in the banking industry is expected to benefit broadly from the healthy economy in the next months. It is likely that lending will recover slightly, with moderate growth in the allowance for credit losses from the currently very low level. The pressure on interest margins will likely persist despite any potential shifts in monetary policy, and the banks will need to continue observing systematic cost discipline to improve their profit situation. Business development notwithstanding, a range of issues are expected to set the tone for the banking industry in the next months: the progress in the Brexit negotiations between the UK and EU, the effects of the ECB's slowly emerging shift in interest rates, further development of the regulatory environment, from Basel III to the European banking union and a potential financial transaction tax, and the ongoing transition towards increasingly digital business models.

German banks are expected to continue benefiting from a very healthy macroeconomic environment, with stronger lending growth and better credit quality than in the eurozone as a whole. However, we expect their average profitability will remain far below the European average due to what is expected to be a continued slow pace of structural change.

For banks in the U.S., a lot will depend on whether and to what extent they are set to benefit from tax cuts and deregulation. This could have a considerable impact on both growth and earnings in the industry. The gradual normalization of monetary policy has had a positive effect to date, at least on interest margins in the banking system. That said, macroeconomic growth



has fallen short of previous forecasts this year and the pace of expansion in lending has likewise decreased sharply, factors that are expected to leave their mark on the banks' earnings development.

In Japan, there are no expectations of a major shift in the banks' business with the private sector, not least because the economic performance is likely to grow, despite some cooling off, in the amount of potential growth. In China, a significant slowdown in the traditional banking business is an unavoidable consequence of the rapid growth in household (and also corporate) borrowing in recent years. However, when this will happen remains unclear due to the still considerable opportunities for political influence on the banks and central bank.

We expect the regulatory outlook to focus on completing existing work streams at the EU and global level. Finalizing these may be impacted by the potential for greater fragmentation resulting from UK's exit from the EU, and a revised regulatory approach from the new U.S. administration. A new proposal to increase EU oversight over clearing houses located in third countries is one of the first legislative initiatives to frame cooperation to regulate financial markets infrastructures after Brexit. This could result in a fragmentation of clearing markets if it were to lead to the relocation of euro-denominated derivatives clearing to the European Continent. Sufficient cooperation between the two jurisdictions could however provide EU authorities with sufficient comfort not to mandate this change.

The international regulatory agenda, including the finalization of the Basel III package and risk weightings for sovereign exposures, could see wavering momentum and a less clear commitment to local implementation of international rules, including rules that have already been proposed in the EU such as the Fundamental Review of the Trading Book (FRTB), Net Stable Funding Ratio (NSFR) and Standardized Approach to Counterparty Credit Risk (SACCR). EU initiatives such as revisions to the leverage ratio minimum level for systemic banks, and the establishment of the level of own funds and liabilities eligible for bail-in that must be held by major banks in the eurozone for a potential resolution (Total Loss Absorbing Capital / Minimum Requirement for Own Funds and Eligible Liabilities - TLAC/MREL) should progress as planned. Risks associated with UK's exit from the EU are expected to sharpen focus on the EU capital markets union, calibrating the Bank Recovery and Resolution Directive (BRRD) and reviewing the role of the European Supervisory Authorities (ESAs). These could provide stability to mitigate some risks associated with the UK's exit from the EU and broader potential disruptions.

## The Deutsche Bank Group

With our updated strategy communication we have adjusted the composition and characteristics of our most important financial targets. We aim to achieve our adjusted cost targets in 2018 and 2021 respectively and our remaining key performance indicators in the long-term, consistent with a simpler and safer bank. These key performance indicators are shown in the table below:

### Key Performance Indicators

|  | Sep 30, 2017 | Target KPI   |
|--|--------------|--|
| CRR/CRD 4 Common Equity Tier 1 capital ratio (fully loaded) <sup>1</sup>         | 13.8 %       | comfortably above 13.0 %                             |
| CRR/CRD 4 leverage ratio according to transitional rules (phase-in) <sup>2</sup> | 4.2 %        | 4.5 %  |
| Post-tax Return on Average Tangible Equity <sup>3</sup>                          | 4.1 %        | circa 10.0 %   |
| Adjusted costs <sup>4</sup>  | € 17.5 bn    | 2018: circa € 22 billion<br>2021: circa € 21 billion |

<sup>1</sup> The CRR/CRD 4 fully loaded Common Equity Tier 1 ratio represents our calculation of our Common Equity Tier 1 ratio without taking into account the transitional provisions of CRR/CRD 4. Further detail on the calculation of this ratio is provided in the Risk Report.

<sup>2</sup> Further detail on the calculation of the CRR/CRD 4 leverage ratio according to transitional rules (phase-in) is provided in the Risk Report.

<sup>3</sup> Based on Net Income attributable to Deutsche Bank shareholders. Calculation is based on an effective tax rate of 36 % for nine months ended September 30, 2017. For further information, please refer to "Other Information: Non-GAAP Financial Measures" of this Interim Report.

<sup>4</sup> Adjusted costs are noninterest expenses excluding impairment of goodwill and other intangible assets, litigation and restructuring and severance. For further information please refer to "Other Information: Non-GAAP Financial Measures" of this Interim Report.

Our CRR/CRD 4 Common Equity Tier 1 capital ratio (fully loaded) is expected to be at or above 13 %, and our CRR/CRD 4 leverage ratio according to transitional rules (phase-in) to stay broadly at current levels by year-end 2017. We expect Risk weighted assets (RWA) to slightly increase in the financial year 2017 notably from operational risk, methodology changes and selected business growth.

Revenues of our operating businesses are expected to be lower than last year. This reflects our expectation that market volatility and related client activity remain muted, whereas our macro outlook remains broadly positive. This comparison excludes the contributions of the significant businesses exits Abbey Life, PCS and Hua Xia disposed of in 2016, as well as credit-spread driven Debt Valuation Adjustments and valuation of our own debt.

We are committed to work towards our target of 10 % Post-tax Return on Average Tangible Equity, assuming a normalized revenue environment and on the basis of the achievement of our cost targets. The measures currently underway, and planned for implementation in 2017 and the following years, are key elements for reaching that target. However, given the potential burden mainly from litigation and restructuring costs, we currently expect only a moderate improvement of our Post-tax Return on Average Tangible Equity in 2017.

Our Group-wide cost reduction program targets the optimization of our branch network, the delivery of efficiencies through digitalization of processes and the streamlining of infrastructure functions. In parallel, we intend to continue our investments in strengthening the control functions and the supporting infrastructure environment. We are targeting approximately € 22 billion in adjusted costs in 2018, which includes Postbank's adjusted costs. We target a further reduction in adjusted costs to approximately € 21 billion by 2021. In 2017, we expect to see net cost reductions flow through from investments made last year, as well as from the impact of expected headcount reductions, and the successful completion of our NCOU disposals. We plan to return to our normal compensation programs in 2017 after the Management Board decided for 2016 to substantially limit bonus payments. Overall, we expect our adjusted costs to be slightly lower in 2017 compared to 2016.

We target a competitive dividend payout ratio for the financial year 2018 and thereafter. If we report sufficient levels of distributable profits under our stand-alone financial statements in accordance with German accounting rules (HGB) for the fiscal year 2017, we expect to recommend a dividend payment of € 0.11 per share for the fiscal year 2017.

By the nature of our business, we are involved in litigation, arbitration and regulatory proceedings and investigations in Germany and in a number of jurisdictions outside Germany, especially in the U.S. Such matters are subject to many uncertainties. While we have resolved a number of important legal matters and made progress on others, we expect the litigation and enforcement environment to continue to be challenging. Although in the first three quarters of 2017 we recorded only a small amount of litigation expenses, we anticipate these expenses to be higher in the last quarter of 2017.

## Our Business Segments

### Corporate & Investment Bank (CIB)

For full year 2017, we expect Corporate & Investment Bank revenues to be lower compared to full year 2016.

We expect Sales & Trading FIC revenues to be lower in 2017 compared to the full year 2016. The challenging market environment in the third quarter could continue into the fourth quarter of 2017, with low levels of volatility resulting in lower client activity impacting flow revenues. Additionally, the business continues to incur higher funding charges in the current year. We expect Sales & Trading Equity revenues to be lower year on year for the full year 2017 from a slowdown in client activity due to the continued low volatility environment and the impact of higher funding charges in 2017. Client balances in Prime Finance, which had been lost in the last quarter of 2016, have fully recovered.

We expect Financing revenues to be slightly lower year-on-year driven by lower revenues from investment grade lending, whilst revenues from Commercial Real Estate and asset based financing are expected to be flat.

We expect Origination & Advisory revenues to be essentially flat year-on-year. For the full year 2017, revenues from Equity origination are expected to be slightly higher as industry volumes recovered from a difficult full year 2016. We expect this to be partly offset by slightly lower Debt origination revenues, whilst Advisory revenues are expected to stay essentially flat.

In Global Transaction Banking, higher funding charge allocations, a persistently low interest rate environment in Europe and the strategic rationalization of our perimeter are expected to continue to weigh on revenues. For full year 2017, we expect these to be lower compared to the prior year.

We remain committed to reduce costs across CIB and drive platform efficiency while enhancing regulatory compliance, control and conduct. Our adjusted cost base (excluding litigation, impairment of goodwill and other intangibles, severance and restructuring) is expected to remain essentially flat for the full year 2017. In the near term we expect to continue to face pressure on our returns due to slightly higher RWA, mainly driven by Operational Risk RWA and methodology changes. We will maintain our focus on regulatory compliance, know-your-client (KYC) and client on-boarding process enhancement, system stability and control and conduct.

Risks to the outlook include the implementation of Markets in Financial Instruments Directive 2 (MiFID2) in 2018 and the potential impact on our business model of the exit process of the UK from the European Union. Uncertainty around central bank policies and ongoing regulatory developments also pose a risk, while challenges such as event risks and a slow-down in client activity may also impact financial markets. Despite this, we believe that continued execution on the announced strategic priorities will position us favorably to face potential challenges and capitalize on future opportunities.



## Private & Commercial Bank (PCB)

Our objective in this division with nearly 25 million clients is to provide a seamless client coverage while continuing our investments in digitalization, to broaden the client base and to drive efficiencies. In Germany, we are targeting to be the leading German private and commercial bank by integrating the Private & Commercial Clients Germany and Postbank businesses. The improvement of our technology platform in Italy is one of the current targets in our Private & Commercial Clients International business. In Wealth Management, we will continue to follow our strategy which includes investing in key growth markets like Asia, Americas and EMEA as well as selected de-risking and transformation initiatives.

We expect PCB's revenues to be slightly lower in 2017 compared to 2016. However, excluding specific items described in the following section, we expect PCB's total net revenues to remain essentially flat in 2017 despite the challenging environment.

In our PCC businesses, we expect a similar decline in net interest income for the full year 2017 as occurred in 2016, driven by lower deposit revenues, which continue to suffer from the low interest rate environment. PCC's commission and fee income is anticipated to be slightly higher in 2017 after it had been negatively impacted by a turbulent market environment with low client activity in 2016. Excluding specific items like the sale of VISA Europe in 2016, we expect total revenues in the PCC businesses to remain essentially flat. In our Postbank business, we expect that the impact of lower interest rates on deposit revenues will be partially compensated by growth in loan revenues in line with our strategy to selectively expand our loan book. Overall, Postbank's net interest income is expected to be slightly lower than in 2016 while we expect commission and fee income will be higher in 2017 in light of our strengthened advisory approach and the revised pricing model for accounts. Remaining income in Postbank is expected to be significantly lower compared to 2016 mainly due to reduced asset disposal activities and the negative impact of the termination of a legacy Trust Preferred Security in the second quarter of 2017. Excluding these specific items, we expect Postbank's total revenues to remain essentially flat compared to 2016 levels despite the negative impact of the low interest rate environment. In our Wealth Management business, we expect that the impact of the lower revenue base after the sale of the Private Client Services (PCS) unit in 2016 will be more than compensated by gains from workout activities in the Sal. Oppenheim franchise. Excluding these specific items, we expect Wealth Management's total revenues to be slightly lower than in 2016.

For PCB, we expect higher net new assets in 2017, in part reflecting the successful win-back of mandates after outflows in the third and fourth quarter of 2016. We anticipate that RWA will be slightly higher compared to year-end 2016 levels.

In 2017, we expect loan loss provisions to be lower than in 2016. This includes a specific release in Postbank in the second quarter of 2017 and also reflects a trend which started already in 2016, mainly driven by a benign market environment and selected portfolio sales.

In line with our strategy and our objectives of standardization and simplification, we plan to continue to optimize our branch networks and to improve our efficiency, and thus we expect the number of employees to further decline in 2017. The resulting decrease in compensation expenses combined with the deconsolidation impact from the sale of the PCS business in 2016 is expected to reduce our cost base. Inflation rate effects as well as continued investment spending (e.g., in digitalization) and higher performance-related compensation will partly counteract this, so that we expect our noninterest expenses to be essentially flat compared to last year. Our noninterest expenses will also continue to be influenced by further transformation and integration measures, including measures which will be taken for the foreseen integration of our German retail operations.

## Deutsche Asset Management (Deutsche AM)

In Deutsche Asset Management, our outlook centers around the solid growth momentum with economic recoveries across developed and emerging markets despite persistent geopolitical uncertainties following recent elections in Germany, ongoing Brexit negotiations and policy developments in the U.S., as well as recent currency fluctuations and market speculation around possible rate hikes by the central banks. Throughout this period of cautious optimism for investors, Deutsche AM remains focused on delivering as a trusted partner and solutions provider to our clients.

As announced in March 2017, we are making considerable progress in preparing Deutsche AM for a partial initial public offering within 24 months of announcement, in order to unlock the intrinsic value of the business. We continue to view longer term industry growth trends as favoring our capabilities in beta (passive) products, alternative investments and active multi-asset solutions, areas where we believe we can grow market share, both in our home market and abroad. With the net new asset growth reported in the first nine months of 2017, clarity around the future structure of Deutsche AM, and also the improved capital outlook for Deutsche Bank Group, we see client confidence remaining positive and are cautiously optimistic about asset development for the remainder of 2017. In the medium term, for the industry as a whole, we expect assets to grow, albeit at a lower organic rate than in prior years, and profit pools to be challenged by fee compression, rising costs of regulation, and competitive dynamics. In the face of this challenge, we intend to balance growth through product and coverage expansion, digital investments and initiatives to ensure an efficient cost base and operating platform.

In 2017, we expect Deutsche AM's revenues to be lower compared to 2016. However, excluding items not expected to recur, such as the insurance recovery relating to a real-estate fund in 2017 and the proceeds from the sale of Asset Management India, the write up relating to HETA exposure and Abbey Life revenues in 2016, we expect full year 2017 revenues to be essentially flat year-on-year. This is primarily driven by significantly higher Other revenues led by positive effects this year compared to the negative effects in 2016 both related to fair value of guaranteed products, partly offset by lower performance fees. Following the sale of Abbey Life in the fourth quarter of 2016, noninterest expenses are expected to be significantly lower as policyholder, benefits and claims ceased following the sale and we do not anticipate a repeat of material impairments incurred in 2016. For full year 2017, we expect net new asset inflows to increase significantly following the net new asset outflows reported in the prior year.

Risks to our outlook include the pace of net new assets growth, the exposure to global macroeconomic growth and the political developments including Brexit negotiations and policy developments in the U.S.

## Risks and Opportunities

We have reflected in our Outlook risks and opportunities that we believe are likely to occur. The following section focuses on future trends or events that may result in downside risk or upside potential from what we have anticipated in our Outlook.

Our aspirations are subject to various external and internal factors. In particular, timely and complete achievement of our strategic aspirations may be adversely impacted by the reduced revenue-generating capacities of some of our core businesses in the current challenging macro-economic and market environment, the ongoing headwinds posed by regulatory reforms and/or the effects on us of our legal and regulatory proceedings.

Depending on whether the economic and market conditions worsen or improve compared to forecasted levels, this could either adversely affect or positively impact our business, results of operations or strategic plans.

Continued elevated levels of political uncertainty could have unpredictable consequences for the financial system and the greater economy and could contribute to an unwinding of European integration, potentially leading to declines in business levels, write-downs of assets and losses across our businesses. Our ability to protect ourselves against these risks is limited.

The overall macro-economic impact of the United Kingdom's decision to leave the European Union, which will depend on Europe's political response to Brexit, is difficult to predict. In general, we expect a prolonged period of uncertainty regarding the UK's future status with the EU. Therefore, weaker investment and thereby slower economic growth are expected to persist during the UK exit negotiations. As a consequence, we will closely monitor the developments and their impact on our business and operating model. This may potentially require taking impairments on assets.

Our ability to achieve our adjusted cost target depends in part on whether we are able to execute our planned business disposals successfully and within the planned timeframes. Such planned disposals may, however, be delayed, or the scope of the assets being divested may change or their execution may be rendered impracticable due to market conditions, negotiations with interested parties and discussions with local regulators.

The direct costs and related business impacts described in this section and in our Outlook, should they be significantly greater than we currently expect, would impact the "available distributable items" (ADI) calculation for Deutsche Bank AG, which forms the basis for payment capacity on our Additional Tier 1 (AT1) securities. If Deutsche Bank AG's stand-alone HGB results do not provide sufficient ADI, this could impact our ability to make distributions on our AT1 instruments. This could lead to higher funding costs for us and adversely affect market perceptions of us, with potential adverse effects on our results of operations and financial condition. Such impacts may also put increasing pressure on our capital, liquidity and other regulatory ratios. Also, if we do not report sufficient levels of distributable profits under our stand-alone financial statements in accordance with German accounting rules according to the German Commercial Code (Handelsgesetzbuch, HGB), this would impact our ability to pay dividends.

A downgrade in our credit rating could affect our funding costs and business activities, although we are unable to predict whether this would be the case or the extent of any such effect.

The regulatory reforms enacted and proposed in response to weaknesses in the financial sector together with the increased regulatory scrutiny and discretion will impose material costs on us, create significant uncertainty for us and may adversely affect our business plans as well as our ability to execute our strategic plans. In addition, regulatory reforms in respect of resolvability or resolution measures may also impact our shareholders and creditors.

Regulators can also impose capital surcharges, for example, as result of the annual Supervisory Review and Evaluation Process (SREP), to reflect the additional risks posed by deficiencies in our control environment. In extreme cases, they can even suspend our permission to operate within their jurisdictions. Furthermore, implementing enhanced controls may result in higher regulatory compliance costs that could offset or exceed efficiency gains. The evolving interpretations of the European Banking Authority (EBA) on the Capital Requirements Regulation can also negatively impact our regulatory capital, leverage or liquidity ratios. For example, the EBA has recently published new interpretative guidance on the treatment of guaranteed fund products which, if determined to be applicable to the full range of guaranteed funds and guaranteed fund saving schemes including the main government sponsored private pension scheme in Germany, could have a material impact on our regulatory capital and leverage ratio if this guidance would have to be applied.

Tax administrations have been focusing on the eligibility of taxpayers for reduced withholding taxes on dividends in connection with certain cross-border lending or derivative transactions, with the German Federal Ministry of Finance recently having issued administrative guidance in this area. In addition, we are subject to a number of legal proceedings, tax examinations and regulatory investigations, whose outcome is difficult to estimate and which may substantially and adversely affect our planned results of operations, financial condition and reputation. If these matters are resolved on terms that are more adverse to us than we expect, in terms of their costs or necessary changes to our businesses, or if related negative perceptions concerning our business and prospects and related business impacts increase, we may not be able to achieve our strategic objectives or we may be required to change them.

Although we have devoted significant resources to develop our risk management policies, procedures and methods, including with respect to market, credit, liquidity and operational risk, they may not be fully effective in mitigating our risk exposures in all economic market environments or against all types of risks, including risk that we fail to identify or anticipate.

# Risk Report

## Introduction

The following Risk Report provides qualitative and quantitative disclosures about credit, market and other risks as per the principles of the International Financial Reporting Standard (IFRS 7). Consequently, the reporting is generally based on IFRS principles of valuation and consolidation. However, for dedicated regulatory disclosures the regulatory principles of consolidation are relevant which differ from those applied for our financial statements.

## CRR/CRD 4 Capital Framework

In the European Union, the Basel 3 capital framework was implemented by the “Regulation (EU) No 575/2013 on prudential requirements for credit institutions and investment firms” (Capital Requirements Regulation, or “CRR”) published on June 27, 2013, and the “Directive 2013/36/EU on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms” (Capital Requirements Directive 4, or “CRD 4”) published on June 27, 2013. The new regulatory framework became effective on January 1, 2014, subject to transitional rules. When referring to Deutsche Bank results according to transitional rules we use the term “CRR/CRD 4”. When referring to results according to full application of the final framework (without consideration of applicable transitional methodology) we use the term “CRR/CRD 4 fully loaded”. In some cases, CRR/CRD 4 maintains transitional rules that had been adopted in earlier capital adequacy frameworks through Basel 2 or Basel 2.5.

Details on our regulatory exposures as well as applicable ratios are provided further below in this report, and additionally, in our Pillar 3 report as of June 30, 2017.

## ICAAP/ILAAP and SREP

The Internal Capital Adequacy Assessment Process (“ICAAP”) as stipulated in Pillar 2 of Basel 3 requires banks to identify and assess risks, maintain sufficient capital to face these risks and apply appropriate risk management techniques to maintain adequate capitalization. The Internal Liquidity Adequacy Assessment Process (“ILAAP”) focuses on maintaining sufficient liquidity risk management. The Supervisory Review and Evaluation Process (“SREP”) refers to the common methodology and standards used by the European Central Bank (ECB) in its role under the Single Supervisory Mechanism (SSM). In accordance with Article 97 of the Capital Requirements Directive (CRD 4), supervisors regularly review the arrangement, strategies, process and mechanisms implemented by banks and evaluate: (a) the risks to which the institution might be exposed; (b) the risks the institution might pose to the financial system in general; and (c) the risks revealed by stress testing.

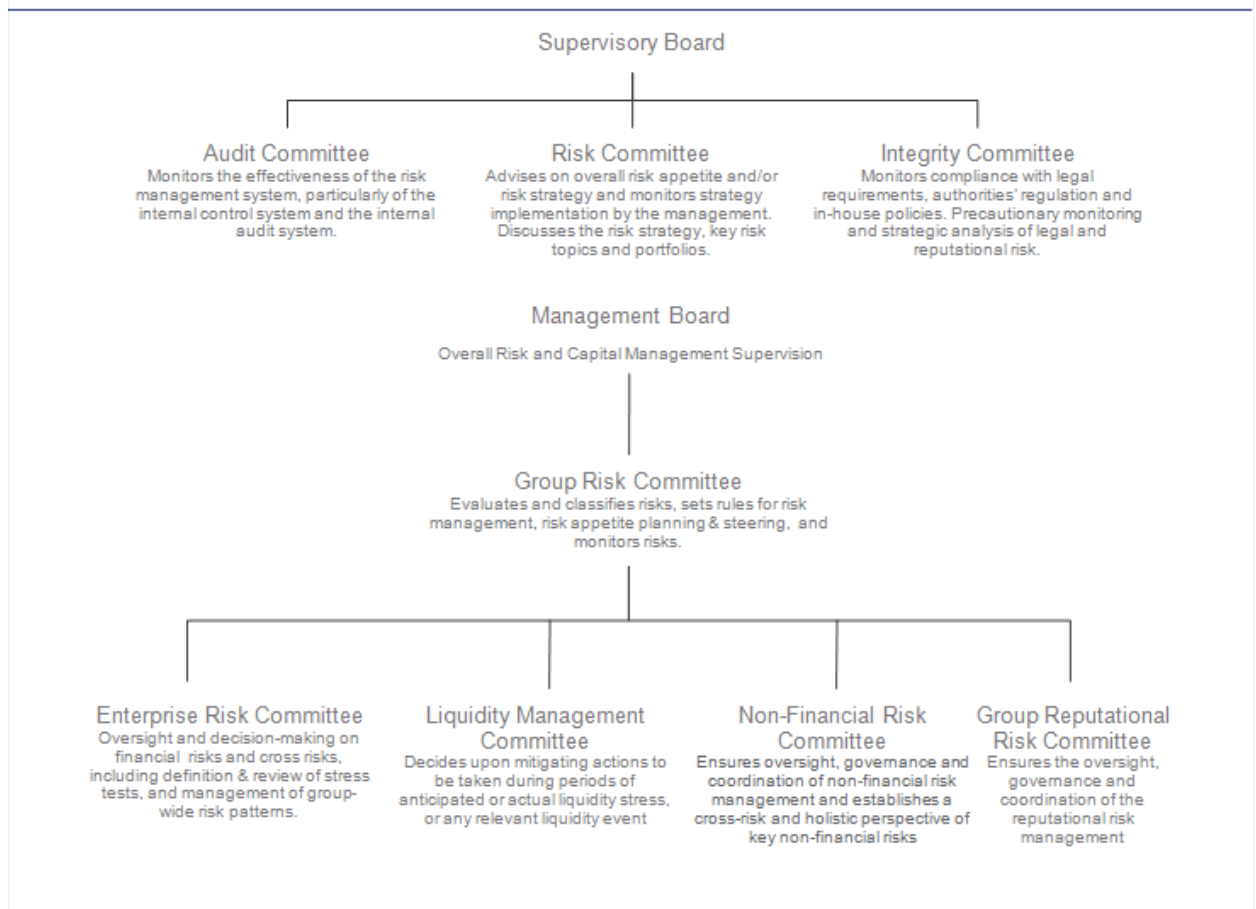
## MREL and TLAC

Both the total loss-absorbing capacity (“TLAC”) requirement for global systemically important banks (“G-SIBs”) and the European minimum requirement for own funds and eligible liabilities (“MREL”) are specifically designed to require banks to maintain a sufficient amount of instruments which are eligible to absorb losses in resolution without recourse to taxpayers’ money. On November 23, 2016, the European Commission (“EC”) proposed a revision of the Capital Requirement Regulation (“CRR”) as well as amendments to the Single Resolution Mechanism (“SRM”) Regulation and the Bank Recovery and Resolution Directive (“BRRD”) in order to implement TLAC into EU legislation. The instruments which qualify under TLAC are Common Equity Tier 1, Additional Tier 1 and Tier 2 instruments as well as certain eligible unsecured liabilities. The TLAC term sheet introduces a minimum requirement of 16 % of Risk-Weighted Assets (“RWAs”) or 6 % of leverage exposure by January 1, 2019; and 18 % of RWAs and 6.75 % of leverage exposure by 2022. If deemed necessary, the resolution authority would be able to request a firm-specific add-on.

## Risk Management Framework

The diversity of our business model requires us to identify, assess, measure, aggregate, manage our risks and to allocate capital to our businesses consistently. Risk and capital are both managed via a common framework of principles, organizational structures and measurement and monitoring processes, that are closely aligned to the activities of the divisions and business units. Further details can be found in our Annual Report 2016 sections “Risk Management Principles and Governance” and “Risk Governance”.

## Risk Management Governance Structure of the Deutsche Bank Group



## Risk Identification and Assessment

In line with our risk management principles, our risk inventory was updated by running a risk identification and materiality assessment process. Material risks include credit, market, operational, liquidity, business, reputational and cross risk. Each of the aforementioned risk types contain sub-risks, which were reviewed based on updated taxonomy principles. These principles improve the differentiation between the risks and ensure a clear management ownership. No new risks were identified as material. Cross risk (e.g. country and industry concentration risk) is now shown on its own to highlight the overarching aspects of this risk.

Concerning the key risks "Credit Risk", "Market Risk", "Operational Risk" and "Liquidity Risk" and their developments within the third quarter 2017, further details can be found in the specific sections of this Risk Report dedicated to the respective risks. Further information concerning the management framework for all our material risks above can be found in chapter "Risk and Capital Management" of our Annual Report 2016.

All risks assessed as material are covered by the Internal Capital Adequacy Assessment Process as described in the section "Internal Capital Adequacy" of this report. Modelling and measurement approaches for quantifying capital and demand are implemented across major risk classes. Our material non-standard risks (i.e. reputational risk) are implicitly covered in our economic capital framework, primarily within operational and strategic risk.

## Risk and Capital Overview

### Key Risk Metrics

The following selected key risk ratios and corresponding metrics form part of our holistic risk management across individual risk types. The Common Equity Tier 1 Ratio (CET 1), Internal Capital Adequacy Ratio (ICA), Leverage Ratio (LR), Liquidity Coverage Ratio (LCR), and Stressed Net Liquidity Position (SNLP) serve as group-level metrics. They are fully integrated into the risk appetite framework, stress testing (except LCR), risk and capital planning, and recovery and resolution planning practices, which are reviewed and approved by our Management Board at least annually. The CET 1, LR, Leverage Exposure, LCR and Risk-Weighted Assets ratios and metrics, which are defined by regulation, are based on the fully loaded rules under the Regulation (EU) No 575/2013 on prudential requirements for credit institutions and investment firms (Capital Requirements Regulation or “CRR”) and the Directive 2013/36/EU on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms (Capital Requirements Directive 4 or “CRD 4”). ICA, Economic Capital and SNLP are Deutsche Bank specific internal risk metrics used in addition to the above described regulatory metrics.

|  |        |   |                        |
|--|--------|---|------------------------|
| <b>Common Equity Tier 1 Ratio</b>      |        | <b>Total Risk-Weighted Assets</b>             |                        |
| 30.9.2017                              | 13.8 % | 30.9.2017                                     | € 355.1 bn             |
| 31.12.2016                             | 11.8 % | 31.12.2016                                    | € 357.5 bn             |
| <b>Internal Capital Adequacy Ratio</b> |        | <b>Total Economic Capital</b>                 |                        |
| 30.9.2017                              | 172 %  | 30.9.2017                                     | € 37.3 bn              |
| 31.12.2016                             | 162 %  | 31.12.2016                                    | € 35.4 bn              |
| <b>Leverage Ratio<sup>1</sup></b>      |        | <b>Leverage Exposure</b>                      |                        |
| 30.9.2017                              | 3.8 %  | 30.9.2017                                     | € 1,420 bn             |
| 31.12.2016                             | 3.5 %  | 31.12.2016                                    | € 1,348 bn             |
| <b>Liquidity Coverage Ratio</b>        |        | <b>Stressed Net Liquidity Position (sNLP)</b> |                        |
| 30.9.2017                              | 141 %  | 30.9.2017                                     | € 27.7 bn <sup>2</sup> |
| 31.12.2016                             | 128 %  | 31.12.2016                                    | € 36.1 bn              |

<sup>1</sup> The CRR/CRD 4 leverage ratio on a phase-in basis was 4.2 % as of September 30, 2017 resp. 4.1 % as of December 31, 2016.

<sup>2</sup> Preliminary amount.

For further details please refer to this report under sections “Risk Profile”, “Internal Capital Adequacy”, “Capital Instruments”, “Development of Regulatory Capital (for phase-in and fully loaded CET 1 and Risk-Weighted Assets figures)”, “Development of Risk-Weighted Assets”, “Leverage Ratio (for phase-in and fully loaded Leverage Ratio)” and our Annual Report 2016 under sections “Risk Appetite and Capacity”, “Recovery and Resolution Planning”, “Stress Testing” and “Internal Capital Adequacy Assessment Process”.

### Overall Risk Assessment

Key risk categories include 1) financial risks such as credit risk, market risk, liquidity risk, business risk, cross risks, and 2) non-financial risks (NFRs) including reputational risk and operational risk. We manage the identification, assessment and mitigation of top and emerging risks through an internal governance process and the use of risk management tools and processes. Our approach to identification and impact assessment aims to ensure that we mitigate the impact of these risks on our financial results, long term strategic goals and reputation. Please refer to our Annual Report 2016 under section “Risk and Capital Management” for detailed information on the management of our material risks.

As part of our regular analysis, sensitivities of key portfolio risks are reviewed using a bottom-up risk assessment, complemented by a top-down macro-economic and political scenario analysis. This two-pronged approach allows us to capture both those risks that have an impact across our risk portfolios and business divisions as well as those relevant to specific portfolios.

Against an improving global economic backdrop, particularly in the Eurozone, (geo) political and policy risks remain a key driver of sentiment. Heightened tensions between the U.S. and North Korea remain in focus in the wake of further missile and nuclear tests although markets have remained relatively resilient to date. Populism continues to present downside risks to the Eurozone, including the stand-off between Catalonia’s independence movement and the Spanish government following the disputed referendum vote, and the slow progress of UK/EU Brexit negotiations. The Federal Reserve is expected to hike rates in December and the Bank of England has also moved to a more hawkish stance in the third quarter, driving FX and rates higher. A surprise increase in inflation and/or interest rates could drive large volatility in FX and rates markets.



The assessment of the potential impacts of these risks is integrated into our group-wide stress tests which assess our ability to absorb these events should they occur. The results of these tests showed that the currently available capital and liquidity reserves, in combination with available mitigation measures, allow to absorb the impact of these risks if they were to materialize in line with the tests' parameters.

The third quarter of 2017 has seen a nascent shift in the trend towards increasing global regulation of the financial services industry amid growing pressure on U.S. regulators from the executive branch to potentially modify some of the more stringent post-crisis measures. It is not yet clear if substantial changes will result, either to the U.S. regulatory framework or more broadly. We are focused on identifying potential political and regulatory changes and assessing the possible impact on our business model and processes. Our material litigation and regulatory enforcement matters are presented in the note "Provisions" of this report.

The overall focus of Risk and Capital Management is maintaining our risk profile in line with our risk strategy, increasing our capital base and supporting our strategic management initiatives with a focus on balance sheet optimization.

## Risk Profile

The table below shows our overall risk position as measured by the economic capital usage calculated for credit, market, operational and business risk for the dates specified. To determine our overall (non-regulatory) risk position, we generally consider diversification benefits across risk types.

### Overall risk position as measured by economic capital usage by risk type

| in € m.<br>(unless stated otherwise) | Sep 30, 2017  | Dec 31, 2016  | 2017 increase (decrease)<br>from 2016 |          |
|--------------------------------------|---------------|---------------|---------------------------------------|----------|
|                                      |               |               | in € m.                               | in %     |
| Credit risk                          | 13,212        | 13,105        | 107                                   | 1        |
| Market risk                          | 14,184        | 14,593        | (409)                                 | (3)      |
| Trading market risk                  | 4,679         | 4,229         | 450                                   | 11       |
| Nontrading market risk               | 9,505         | 10,364        | (859)                                 | (8)      |
| Operational risk                     | 11,511        | 10,488        | 1,023                                 | 10       |
| Business risk                        | 6,797         | 5,098         | 1,699                                 | 33       |
| Diversification benefit <sup>1</sup> | (8,440)       | (7,846)       | (594)                                 | 8        |
| <b>Total economic capital usage</b>  | <b>37,264</b> | <b>35,438</b> | <b>1,826</b>                          | <b>5</b> |

<sup>1</sup> Diversification benefit across credit, market, operational and strategic risk (largest part of business risk).

As of September 30, 2017, our economic capital usage amounted to € 37.3 billion, which was € 1.8 billion or 5 %, higher than € 35.4 billion economic capital usage as of December 31, 2016.

The economic capital usage for credit risk was € 107 million or 1 % higher as of September 30, 2017 compared to year-end 2016 mainly due to a higher counterparty credit risk component.

The economic capital usage for trading market risk totaled € 4.7 billion as of September 30, 2017, which was € 450 million or 11 % higher than at year-end 2016. The increase was primarily driven by traded default risk component. The nontrading market risk economic capital usage decreased by € 859 million or 8 % compared to December 31, 2016, mainly driven by a lower structural foreign exchange risk exposure and Treasury Liquidity.

The operational risk economic capital usage totaled € 11.5 billion as of September 30, 2017, which was € 1.0 billion or 10 % higher than the € 10.5 billion economic capital usage as of December 31, 2016. The increase was mainly driven by a model change regarding an enhanced scoring mechanism for the Self-Assessment results in conjunction with the replacement of the existing Self-Assessment process by our enhanced Risk and Control Assessment process.

Our business risk economic capital methodology captures tax risk as well as strategic risk, which also implicitly includes elements of non-standard risks such as refinancing or reputational risk. The business risk increased by € 1.7 billion compared to December 31, 2016, to € 6.8 billion as of September 30, 2017. This increase reflected a higher economic capital usage for the strategic risk component driven by an updated 12-month earnings outlook and scope extension of tax risk component.

The inter-risk diversification effect of the economic capital usage for credit, market, operational and strategic risk increased by € 594 million mainly due to overall higher economic capital usage across all risk types.

Our mix of various business activities results in diverse risk taking by our business divisions. We also measure the key risks inherent in their respective business models through the undiversified total economic capital (EC) metric, which mirrors each business division's risk profile before taking into account cross-risk effects at the Group level.

Risk profile of our business divisions as measured by economic capital

Sep 30, 2017

| in € m.<br>(unless stated otherwise) | Corporate &<br>Investment<br>Bank | Private &<br>Commercial<br>Bank | Deutsche<br>Asset<br>Management | Non-Core<br>Operations<br>Unit | Consoli-<br>dation &<br>Adjustments<br>and Other | Total         | Total<br>(in %) |
|--------------------------------------|-----------------------------------|---------------------------------|---------------------------------|--------------------------------|--|---------------|-----------------|
| Credit Risk                          | 8,135                             | 4,305                           | 69                              | 0                              | 703  | 13,212        | 35              |
| Market Risk                          | 5,674                             | 1,384                           | 1,849                           | 0                              | 5,277  | 14,184        | 38              |
| Operational Risk                     | 9,365                             | 1,501                           | 644                             | 0                              | 0  | 11,511        | 31              |
| Business Risk                        | 6,292                             | 136                             | 282                             | 0                              | 87   | 6,797         | 18              |
| Diversification Benefit <sup>1</sup> | (6,487)                           | (1,115)                         | (492)                           | 0                              | (345)  | (8,440)       | (23)            |
| <b>Total EC</b>                      | <b>22,978</b>                     | <b>6,210</b>                    | <b>2,353</b>                    | <b>0</b>                       | <b>5,722</b>                                     | <b>37,263</b> | <b>100</b>      |
| <b>Total EC (in %)</b>               | <b>62</b>                         | <b>17</b>                       | <b>6</b>                        | <b>0</b>                       | <b>15</b>  | <b>100</b>    | <b>N/M</b>      |

N/M – Not meaningful

<sup>1</sup> Diversification benefit across credit, market, operational and strategic risk (largest part of business risk).

Dec 31, 2016<sup>1</sup>

| in € m.<br>(unless stated otherwise) | Corporate &<br>Investment<br>Bank | Private &<br>Commercial<br>Bank | Deutsche<br>Asset<br>Management | Non-Core<br>Operations<br>Unit | Consoli-<br>dation &<br>Adjustments<br>and Other | Total         | Total<br>(in %) |
|--------------------------------------|-----------------------------------|---------------------------------|---------------------------------|--------------------------------|--|---------------|-----------------|
| Credit Risk                          | 8,185                             | 4,308                           | 62                              | 108                            | 442  | 13,105        | 37              |
| Market Risk                          | 5,341                             | 1,712                           | 2,197                           | 332                            | 5,009  | 14,593        | 41              |
| Operational Risk                     | 8,330                             | 1,437                           | 561                             | 160                            | 0  | 10,488        | 30              |
| Business Risk                        | 4,753                             | 32                              | 100                             | 245                            | (32)   | 5,098         | 14              |
| Diversification Benefit <sup>2</sup> | (6,008)                           | (1,039)                         | (441)                           | (110)                          | (248)  | (7,846)       | (22)            |
| <b>Total EC</b>                      | <b>20,601</b>                     | <b>6,450</b>                    | <b>2,479</b>                    | <b>735</b>                     | <b>5,171</b>                                     | <b>35,438</b> | <b>100</b>      |
| <b>Total EC (in %)</b>               | <b>58</b>                         | <b>18</b>                       | <b>7</b>                        | <b>2</b>                       | <b>15</b>  | <b>100</b>    | <b>N/M</b>      |

N/M – Not meaningful

<sup>1</sup> Amounts allocated to the business segments have been restated to reflect comparatives according to the structure as of September 30, 2017.

<sup>2</sup> Diversification benefit across credit, market, operational and strategic risk (largest part of business risk).

Corporate & Investment Bank's (CIB) risk profile is dominated by its trading in support of origination, structuring and market making activities, which gives rise to market risk and credit risk. The vast majority of its risk relates to credit risk in the Trade Finance and Corporate Finance businesses, while other businesses attract low to no credit risk. The share of the operational risk in CIB's risk profile reflects a high loss profile in the industry combined with internal losses and has increased compared to the year-end 2016. The remainder of CIB's risk profile is derived from business risk reflecting earnings volatility risk. Market risk mainly results from modelling of client deposits and trading. The economic capital usage for business risk increased in the first nine months mainly due to a higher economic capital usage for the strategic risk component.

Private & Commercial Bank's (PCB) risk profile comprises credit risk from retail, small and medium-sized enterprises (SMEs) lending and wealth management (WM) activities as well as nontrading market risk from investment risk, modelling of client deposits and credit spread risk. The economic capital usage for market risk decreased in the first nine months mainly due to a lower nontrading market risk component.

The main risk driver of Deutsche Asset Management's (Deutsche AM) business are guarantees on investment funds, which we report as nontrading market risk. Otherwise Deutsche AM's advisory and commission focused business attracts primarily operational risk. The economic capital usage for market risk decreased compared to the year-end 2016 mainly due to a lower nontrading market risk component.

The Non-Core Operations Unit (NCOU) portfolio included activities that are non-core to the Bank's future strategy, assets earmarked for de-risking, assets suitable for separation, assets with significant capital absorption but low returns, and assets exposed to legal risks. NCOU's risk profile covered risks across the entire range of our operations. The economic capital usage across all risk types decreased throughout 2016 mainly due to general wind-down of non-strategic assets. The NCOU was dissolved as of the beginning of 2017 and its assets were reallocated to the other segments.

Consolidation & Adjustments (C&A) mainly comprises nontrading market risk for structural foreign exchange risk, pension risk and equity compensation risk. The economic capital usage for market risk increased compared to the year-end 2016.



# Risk and Capital Performance

## Regulatory Capital

### Capital Adequacy

The calculation of our regulatory capital incorporates the capital requirements following the “Regulation (EU) No 575/2013 on prudential requirements for credit institutions and investment firms” (Capital Requirements Regulation or “CRR”) and the “Directive 2013/36/EU on access to the activity of credit institutions and the prudential supervision of credit institutions and investment firms” (Capital Requirements Directive 4 or “CRD 4”) as implemented into German law. The information in this section as well as in the section “Development of risk-weighted Assets” is based on the regulatory principles of consolidation.

When referring to results according to full application of the final CRR/CRD 4 framework (without consideration of applicable transitional methodology) we use the term “CRR/CRD 4 fully loaded”. In some cases, CRR/CRD 4 maintains transitional rules that had been adopted in earlier capital adequacy frameworks through Basel 2 or Basel 2.5. These relate, e.g., to the risk weighting of certain categories of assets and include rules permitting the grandfathering of equity investments at a risk-weight of 100 %. In this regard, we assume in our CRR/CRD 4 fully loaded methodology for a limited subset of equity positions that the impact of the expiration of these transitional rules will be mitigated through sales of the underlying assets or other measures prior to the expiration of the grandfathering provisions by the end of 2017. Starting in the fourth quarter 2017 we will apply a risk weight between 190 % and 370 % determined based on Article 155 CRR under the CRR/CRD 4 fully loaded rules to all our equity positions.

## Capital Instruments

Our Management Board received approval from the 2016 Annual General Meeting to buy back up to 137.9 million shares before the end of April 2021. Thereof 69.0 million shares can be purchased by using derivatives. These authorizations substitute the authorizations of the previous year. We have received approval from the ECB for share buybacks for 2016 and 2017 according to CRR/CRD 4 rules. During the period from the 2016 Annual General Meeting until the 2017 Annual General Meeting (May 18, 2017), 14.8 million shares have been purchased, of which 0.2 million shares through exercise of call options. The shares purchased were used for equity compensation purposes in the same period or are to be used in the upcoming period so that the number of shares held in Treasury from buybacks was 1.2 million as of the 2017 Annual General Meeting. In the second quarter prior to the 2017 Annual General Meeting we purchased under the 2016 AGM authorization 27.5 million call options on Deutsche Bank shares to hedge the risk of a rising share price for upcoming equity compensation liabilities. All options had a maturity of more than 18 months.

The 2017 Annual General Meeting granted our Management Board the approval to buy back up to 206.7 million shares before the end of April 2022. Thereof 103.3 million shares can be purchased by using derivatives, this includes 41.3 million derivatives with a maturity exceeding 18 months. These authorizations substitute the authorizations of the previous year. During the period from the 2017 Annual General Meeting until September 30, 2017, 14.1 million shares were purchased. The shares purchased were used for equity compensation purposes in the same period or were to be used in the upcoming period so that the number of shares held in Treasury from buybacks was 0.4 million as of September 30, 2017.

On March 3, 2017, Deutsche Bank announced a capital increase of up to 687.5 million new shares with subscription rights to existing shareholders and with the same dividend rights as all other outstanding shares, and completed the capital increase on April 7, 2017. With the capital increase, the number of common shares of Deutsche Bank AG increased by 687.5 million, from 1,379.3 million to 2,066.8 million in early April. The gross proceeds amounted to € 8.0 billion and the net proceeds amounted to € 7.9 billion. The recognition of the gross proceeds was formally approved by the ECB on July 26, 2017.

Since the 2017 Annual General Meeting, and as of September 30, 2017, authorized capital available to the Management Board is € 2,560 million (1,000.0 million shares). As of September 30, 2017, the conditional capital against cash stands at € 512 million (200 million shares). Additional conditional capital for equity compensation amounts to € 51.2 million (20 million shares).

Our legacy Hybrid Tier 1 capital instruments (substantially all noncumulative trust preferred securities) are not recognized under fully loaded CRR/CRD 4 rules as Additional Tier 1 capital, mainly because they have no write-down or equity conversion feature. However, they are to a large extent recognized as Additional Tier 1 capital under CRR/CRD 4 transitional provisions and can still be partially recognized as Tier 2 capital under the fully loaded CRR/CRD 4 rules. During the transitional phase-out period the maximum recognizable amount of Additional Tier 1 instruments from Basel 2.5 compliant issuances as of December 31, 2012 will be reduced at the beginning of each financial year by 10 % or € 1.3 billion, through 2022. For September 30, 2017, this resulted in eligible Additional Tier 1 instruments of € 10.3 billion (i.e. € 4.7 billion newly issued AT1 Notes plus € 5.6 billion of legacy Hybrid Tier 1 instruments recognizable during the transition period). One legacy Hybrid Tier 1 instrument with a notional of € 0.5 billion and an eligible equivalent amount of € 0.5 billion has been called since year-end 2016. € 5.6 billion of the legacy Hybrid Tier 1 instruments can still be recognized as Tier 2 capital under the fully loaded CRR/CRD 4 rules. Additional Tier 1 instruments recognized under fully loaded CRR/CRD 4 rules amounted to € 4.6 billion as of September 30, 2017.

The total of our Tier 2 capital instruments as of September 30, 2017 recognized during the transition period under CRR/CRD 4 was € 6.0 billion. As of September 30, 2017, there are no further legacy Hybrid Tier 1 instruments that are counted as Tier 2 capital under transitional rules. The gross notional value of the Tier 2 capital instruments was € 7.6 billion. No Tier 2 capital instrument had been called in the third quarter 2017. Tier 2 instruments recognized under fully loaded CRR/CRD 4 rules amounted to € 11.6 billion as of September 30, 2017 (including the € 5.6 billion legacy Hybrid Tier 1 capital instruments only recognizable as Additional Tier 1 capital during the transitional period).

## Minimum capital requirements and additional capital buffers

The Pillar 1 CET 1 minimum capital requirement applicable to the Group is 4.50 % of risk-weighted assets (RWA). The Pillar 1 total capital requirement of 8.00 % demands further resources that may be met with up to 1.50 % Additional Tier 1 capital and up to 2.00 % Tier 2 capital.

In addition to these minimum capital requirements, the following combined capital buffer requirements were phased in starting 2016 and will become fully effective from 2019 onwards. The G-SII (“global systemically important institution”) buffer requirement of 2.00 % CET 1 capital of RWA in 2019 was phased in with 1.00 % in 2017. The capital conservation buffer requirement of 2.50 % CET 1 capital of RWA in 2019 implemented in Section 10c German Banking Act, based on Article 129 CRD 4, was phased in with 1.25 % in 2017. The institution-specific countercyclical buffer that applies to Deutsche Bank is the weighted average of the countercyclical capital buffers that apply in the jurisdictions where our relevant credit exposures are located. As of September 30, 2017, the countercyclical capital buffer rate was at 0.02 %.

Additionally, Deutsche Bank AG has been classified by BaFin as an “other systemically important institution” (O-SII) with an additional buffer requirement of 2.00 % that has to be met on a consolidated level. For Deutsche Bank, the O-SII buffer was introduced in a first step of 0.66 % in 2017. Unless certain exceptions apply, only the higher of the systemic risk buffer (currently not applicable), G-SII buffer and O-SII buffer must be applied. Accordingly, the O-SII buffer requirement was not applicable as per September 30, 2017.

On December 8, 2016, Deutsche Bank was informed by the ECB of its decision regarding prudential minimum capital requirements for 2017, following the results of the Pillar 2 Supervisory Review and Evaluation Process (SREP) in 2016. The decision requires Deutsche Bank to maintain a phase-in CET 1 ratio of at least 9.52 % on a consolidated basis, beginning on January 1, 2017. This CET 1 capital requirement comprises the Pillar 1 minimum capital requirement of 4.50 %, the Pillar 2 requirement (SREP Add-on) of 2.75 %, the phase-in capital conservation buffer of 1.25 %, the counter-cyclical buffer (0.02 % as per September 30, 2017) and the phase-in G-SII buffer of 1.00 %.

Further information about minimum capital requirements, additional capital buffers as well as Pillar 2 requirements (SREP) applicable to us can be found in our Annual Report 2016.

## Development of regulatory capital

Our CRR/CRD 4 Tier 1 capital as of September 30, 2017 amounted to € 60.2 billion, consisting of a Common Equity Tier 1 (CET 1) capital of € 51.6 billion and Additional Tier 1 (AT1) capital of € 8.6 billion. The CRR/CRD 4 Tier 1 capital was € 4.7 billion higher than at the end of 2016, driven by an increase in CET 1 capital of € 3.9 billion and an increase in AT1 capital of € 0.9 billion since year end 2016.

The € 3.9 billion increase of CRR/CRD 4 CET 1 capital was largely the result of the capital raise completed in early April 2017 with net proceeds of € 7.9 billion and the reversal of 10 % threshold-related deductions of € 0.4 billion due to the higher capital base. These positive effects were then reduced by increased regulatory adjustments due to the higher phase-in rate of 80 % in 2017 compared to 60 % in 2016 and negative effects from Currency Translation Adjustments of € 2.3 billion with partially positive foreign exchange counter-effects in capital deduction items. Our positive net income of € 1.7 billion was completely offset by our dividend and AT1 coupon accrual of € 1.7 billion for the first three quarters of 2017 which is in line with the ECB Decision (EU) (2015/4) on the recognition of interim or year-end profits in CET 1 capital.

The € 0.9 billion increase in CRR/CRD 4 AT1 capital was mainly the result of reduced regulatory adjustments (€ 1.8 billion lower than at year end 2016) that were phased out from AT1 capital. These deductions reflect the residual amount of certain CET 1 deductions that are subtracted from CET 1 capital under fully loaded rules, but are allowed to reduce AT1 capital during the transitional period. The phase-in rate for these deductions on the level of CET 1 capital increased to 80 % in 2017 (60 % in 2016) and decreased correspondingly on the level of AT1 capital to 20 % in 2017 (40 % in 2016). Our Legacy Hybrid Tier 1 instruments recognizable during the transition period were € 0.9 billion lower compared to year end 2016 due to foreign exchange effects and the call of instruments.

Our fully loaded CRR/CRD 4 Tier 1 capital as of September 30, 2017 was € 53.7 billion, compared to € 46.8 billion at the end of 2016. Our fully loaded CRR/CRD 4 CET 1 capital amounted to € 49.1 billion as of September 30, 2017, compared to € 42.3 billion as of December 31, 2016. Our fully loaded CRR/CRD 4 Additional Tier 1 capital amounted to € 4.6 billion as per end of September 2017, unchanged compared to year end 2016.

The increase of our fully loaded CET 1 capital of € 6.8 billion compared to year end 2016 capital was largely the result of the € 7.9 billion net proceeds from the capital raise and the reversal of 10 % threshold-related deductions of € 0.6 billion due to the higher capital base. Further positive effects of € 0.6 billion resulted from regulatory adjustments from prudential filters (Debt Valuation Adjustments and Fair Value Options). These positive effects were partially offset by negative effects from Currency Translation Adjustments of € 2.3 billion with partially positive foreign exchange counter-effects in capital deduction items.

Transitional template for Regulatory Capital, RWA and Capital Ratios (unaudited)

| in € m.   | Sep 30, 2017              |                 | Dec 31, 2016              |                 |
|---|---------------------------|-----------------|---------------------------|-----------------|
|   | CRR/CRD 4<br>fully loaded | CRR/CRD 4       | CRR/CRD 4<br>fully loaded | CRR/CRD 4       |
| <b>Common Equity Tier 1 (CET 1) capital: instruments and reserves</b>   |                           |                 |                           |                 |
| Capital instruments and the related share premium accounts  | 44,981                    | 44,981          | 37,290                    | 37,290          |
| Retained earnings   | 17,897                    | 17,897          | 20,113                    | 20,113          |
| Accumulated other comprehensive income (loss), net of tax   | 1,065                     | 1,032           | 3,708                     | 3,645           |
| Independently reviewed interim profits net of any foreseeable charge or dividend <sup>1</sup>   | 0                         | 0               | (2,023)                   | (2,023)         |
| Other   | 0                         | 36              | 0                         | 79              |
| <b>Common Equity Tier 1 (CET 1) capital before regulatory adjustments</b>   | <b>63,943</b>             | <b>63,946</b>   | <b>59,088</b>             | <b>59,104</b>   |
| <b>Common Equity Tier 1 (CET 1) capital: regulatory adjustments</b>   |                           |                 |                           |                 |
| Additional value adjustments (negative amount)  | (1,182)                   | (1,182)         | (1,398)                   | (1,398)         |
| Other prudential filters (other than additional value adjustments)  | 88                        | 120             | (639)                     | (428)           |
| Goodwill and other intangible assets (net of related tax liabilities) (negative amount)   | (8,219)                   | (6,575)         | (8,436)                   | (5,062)         |
| Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liabilities where the conditions in Art. 38 (3) CRR are met) (negative amount)   | (3,774)                   | (3,019)         | (3,854)                   | (2,312)         |
| Negative amounts resulting from the calculation of expected loss amounts  | (396)                     | (322)           | (297)                     | (188)           |
| Defined benefit pension fund assets (negative amount)   | (786)                     | (629)           | (945)                     | (567)           |
| Direct, indirect and synthetic holdings by an institution of own CET 1 instruments (negative amount)  | (51)                      | (43)            | (59)                      | (41)            |
| Direct, indirect and synthetic holdings by the institution of the CET 1 instruments of financial sector entities where the institution has a significant investment in those entities (amount above the 10 %/15 % thresholds and net of eligible short positions) (negative amount) | 0                         | 0               | 0                         | 0               |
| Deferred tax assets arising from temporary differences (net of related tax liabilities where the conditions in Art. 38 (3) CRR are met) (amount above the 10 %/15 % thresholds) (negative amount)   | 0                         | 0               | (590)                     | (354)           |
| Other regulatory adjustments <sup>2</sup>   | (496)                     | (646)           | (591)                     | (971)           |
| <b>Total regulatory adjustments to Common Equity Tier 1 (CET 1) capital</b>   | <b>(14,815)</b>           | <b>(12,297)</b> | <b>(16,810)</b>           | <b>(11,321)</b> |
| <b>Common Equity Tier 1 (CET 1) capital</b>   | <b>49,128</b>             | <b>51,650</b>   | <b>42,279</b>             | <b>47,783</b>   |
| <b>Additional Tier 1 (AT1) capital: instruments</b>   |                           |                 |                           |                 |
| Capital instruments and the related share premium accounts  | 4,676                     | 4,676           | 4,676                     | 4,676           |
| Amount of qualifying items referred to in Art. 484 (4) CRR and the related share premium accounts subject to phase out from AT1   | N/M                       | 5,600           | N/M                       | 6,516           |
| <b>Additional Tier 1 (AT1) capital before regulatory adjustments</b>  | <b>4,676</b>              | <b>10,275</b>   | <b>4,676</b>              | <b>11,191</b>   |
| <b>Additional Tier 1 (AT1) capital: regulatory adjustments</b>  |                           |                 |                           |                 |
| Direct, indirect and synthetic holdings by an institution of own AT1 instruments (negative amount)  | (55)                      | (19)            | (125)                     | (51)            |
| Residual amounts deducted from AT1 capital with regard to deduction from CET 1 capital during the transitional period pursuant to Art. 472 CRR  | N/M                       | (1,684)         | N/M                       | (3,437)         |
| Other regulatory adjustments  | 0                         | 0               | 0                         | 0               |
| <b>Total regulatory adjustments to Additional Tier 1 (AT1) capital</b>  | <b>(55)</b>               | <b>(1,703)</b>  | <b>(125)</b>              | <b>(3,488)</b>  |
| <b>Additional Tier 1 (AT1) capital</b>  | <b>4,621</b>              | <b>8,572</b>    | <b>4,551</b>              | <b>7,703</b>    |
| <b>Tier 1 capital (T1 = CET 1 + AT1)</b>  | <b>53,749</b>             | <b>60,222</b>   | <b>46,829</b>             | <b>55,486</b>   |
| <b>Tier 2 (T2) capital</b>  | <b>11,633</b>             | <b>6,008</b>    | <b>12,673</b>             | <b>6,672</b>    |
| <b>Total capital (TC = T1 + T2)</b>   | <b>65,382</b>             | <b>66,230</b>   | <b>59,502</b>             | <b>62,158</b>   |
| <b>Total risk-weighted assets</b>   | <b>355,113</b>            | <b>354,234</b>  | <b>357,518</b>            | <b>356,235</b>  |
| <b>Capital ratios</b>   |                           |                 |                           |                 |
| Common Equity Tier 1 capital ratio (as a percentage of risk-weighted assets)  | 13.8                      | 14.6            | 11.8                      | 13.4            |
| Tier 1 capital ratio (as a percentage of risk-weighted assets)  | 15.1                      | 17.0            | 13.1                      | 15.6            |
| Total capital ratio (as a percentage of risk-weighted assets)   | 18.4                      | 18.7            | 16.6                      | 17.4            |

N/M – Not meaningful

<sup>1</sup> No interim profits to be recognized in accordance with the ECB decision (EU) (2015/4).

<sup>2</sup> Including an additional capital deduction of € 0.3 billion that was imposed on Deutsche Bank effective from October 2016 onwards based on a notification by the ECB pursuant to Article 16(1)(c), 16(2)(b) and (j) of Regulation (EU) No 1024/2013 as well as the additional filter for funds for home loans and savings protection ("Fonds für baupartechnische Absicherung") of € 0.2 billion.

## Reconciliation of shareholders' equity to regulatory capital

| in € m.   | Sep 30, 2017  | Dec 31, 2016  |
|---|---------------|---------------|
|   | CRR/CRD 4     | CRR/CRD 4     |
| <b>Total shareholders' equity per accounting balance sheet</b>  | <b>65,676</b> | <b>59,833</b> |
| Deconsolidation/Consolidation of entities   | (68)          | (123)         |
| Thereof:  |               |               |
| Additional paid-in capital  | (7)           | (6)           |
| Retained earnings   | (225)         | (276)         |
| Accumulated other comprehensive income (loss), net of tax   | 164           | 159           |
| <b>Total shareholders' equity per regulatory balance sheet</b>  | <b>65,607</b> | <b>59,710</b> |
| Noncontrolling interest based on transitional rules   | 36            | 79            |
| Accrual for dividend and AT1 coupons <sup>1</sup>   | (1,664)       | (621)         |
| Reversal of deconsolidation/consolidation of the position accumulated other comprehensive income (loss), net of tax, during transitional period                                       | (33)          | (63)          |
| <b>Common Equity Tier 1 (CET 1) capital before regulatory adjustments</b>   | <b>63,946</b> | <b>59,104</b> |
| Prudential filters  | (1,212)       | (2,206)       |
| Thereof:  |               |               |
| Additional value adjustments  | (1,182)       | (1,398)       |
| Any increase in equity that results from securitized assets   | (2)           | (5)           |
| Fair value reserves related to gains or losses on cash flow hedges and gains or losses on liabilities designated at fair value resulting from changes in own credit standing          | 122           | (423)         |
| Regulatory adjustments relating to unrealized gains and losses pursuant to Art. 467 and 468 CRR   | (151)         | (380)         |
| Regulatory adjustments  | (11,085)      | (9,115)       |
| Thereof:  |               |               |
| Goodwill and other intangible assets (net of related tax liabilities)   | (6,575)       | (5,062)       |
| Deferred tax assets that rely on future profitability   | (3,019)       | (2,666)       |
| Negative amounts resulting from the calculation of expected loss amounts  | (322)         | (188)         |
| Defined benefit pension fund assets   | (629)         | (567)         |
| Direct, indirect and synthetic holdings by the institution of the CET 1 instruments of financial sector entities where the institution has a significant investment in those entities | 0             | 0             |
| Securitization positions not included in risk-weighted assets   | 0             | 0             |
| Other   | (539)         | (632)         |
| <b>Common Equity Tier 1 capital</b>   | <b>51,650</b> | <b>47,782</b> |
| <b>Additional Tier 1 capital</b>  | <b>8,572</b>  | <b>7,703</b>  |
| Additional Tier 1 Notes (AT1 Notes)   | 4,657         | 4,625         |
| Per balance sheet   | 4,669         | 4,669         |
| Deconsolidation/Consolidation of entities   | 0             | 0             |
| Regulatory adjustments to balance sheet position  | (12)          | (45)          |
| Hybrid capital securities   | 5,585         | 6,500         |
| Per balance sheet   | 5,583         | 6,373         |
| Deconsolidation/Consolidation of entities   | 269           | 301           |
| Regulatory adjustments to balance sheet position  | (267)         | (174)         |
| Thereof:  |               |               |
| Amount excluded from Additional Tier 1 due to cap   | 0             | 0             |
| Other   | (267)         | (174)         |
| Other regulatory adjustments  | 15            | 16            |
| Deductions from Additional Tier 1 capital   | (1,684)       | (3,437)       |
| <b>Tier 1 capital</b>   | <b>60,222</b> | <b>55,486</b> |
| <b>Tier 2 capital</b>   | <b>6,008</b>  | <b>6,672</b>  |
| Subordinated debt   | 5,763         | 6,447         |
| Per balance sheet   | 7,357         | 7,762         |
| Deconsolidation/Consolidation of entities   | 0             | 0             |
| Regulatory adjustments to balance sheet position  | (1,594)       | (1,315)       |
| Thereof:  |               |               |
| Amortization according to Art. 64 CRR   | (1,009)       | (1,027)       |
| Other   | (585)         | (288)         |
| Other regulatory adjustments  | 285           | 288           |
| Thereof:  |               |               |
| Inclusion of amount excluded from Additional Tier 1 due to cap  | 0             | 0             |
| Other   | 285           | 288           |
| Deductions from Tier 2 capital  | (40)          | (63)          |
| <b>Total capital</b>  | <b>66,230</b> | <b>62,158</b> |

<sup>1</sup> No interim profits to be recognized in accordance with the ECB decision (EU) (2015/4).

## Development of Risk-weighted Assets

The tables below provide an overview of RWA broken down by risk type and business division. They include the aggregated effects of the segmental reallocation of infrastructure related positions, if applicable, as well as reallocations between the segments.

### Risk-weighted Assets by Risk Type and Business Division

|                                   | Sep 30, 2017                |                           |                           |                          |                                       |                |
|-----------------------------------|-----------------------------|---------------------------|---------------------------|--------------------------|---------------------------------------|----------------|
| in € m.                           | Corporate & Investment Bank | Private & Commercial Bank | Deutsche Asset Management | Non-Core Operations Unit | Consolidation & Adjustments and Other | Total          |
| Credit Risk                       | 118,135                     | 75,155                    | 3,731                     | 0                        | 14,891                                | 211,912        |
| Settlement Risk                   | 11                          | 0                         | 0                         | 0                        | 0                                     | 11             |
| Credit Valuation Adjustment (CVA) | 6,486                       | 237                       | 160                       | 0                        | 4                                     | 6,887          |
| Market Risk                       | 35,707                      | 74                        | 0                         | 0                        | 0                                     | 35,781         |
| Operational Risk                  | 81,069                      | 12,996                    | 5,579                     | 0                        | 0                                     | 99,643         |
| <b>Total</b>                      | <b>241,407</b>              | <b>88,461</b>             | <b>9,470</b>              | <b>0</b>                 | <b>14,895</b>                         | <b>354,234</b> |

|                                   | Dec 31, 2016                |                           |                           |                          |                                       |                |
|-----------------------------------|-----------------------------|---------------------------|---------------------------|--------------------------|---------------------------------------|----------------|
| in € m.                           | Corporate & Investment Bank | Private & Commercial Bank | Deutsche Asset Management | Non-Core Operations Unit | Consolidation & Adjustments and Other | Total          |
| Credit Risk                       | 124,274                     | 72,735                    | 3,756                     | 4,075                    | 15,505                                | 220,345        |
| Settlement Risk                   | 36                          | 0                         | 0                         | 0                        | 0                                     | 36             |
| Credit Valuation Adjustment (CVA) | 8,886                       | 294                       | 139                       | 90                       | 8                                     | 9,416          |
| Market Risk                       | 30,198                      | 62                        | 0                         | 3,502                    | 0                                     | 33,762         |
| Operational Risk                  | 73,610                      | 12,696                    | 4,957                     | 1,413                    | 0                                     | 92,675         |
| <b>Total</b>                      | <b>237,003</b>              | <b>85,788</b>             | <b>8,853</b>              | <b>9,079</b>             | <b>15,512</b>                         | <b>356,235</b> |

The RWA according to CRR/CRD 4 were € 354.2 billion as of September 30, 2017, compared to € 356.2 billion at the end of 2016. The decrease of € 2.0 billion was driven by FX movements of € 9.8 billion as well as € 2.5 billion decrease in CVA RWA from the de-risking of the portfolio, which was partly offset by an € 7.0 billion increase in operational risk RWA primarily as a result of a model update. Furthermore, market risk RWA increased by € 2.0 billion mainly due to higher IRC driven by reduced hedges, higher securitization inventory and counterparty defaults, and credit risk RWA increased by € 0.5 billion excluding the aforementioned FX effect.

RWA according to CRR/CRD 4 fully-loaded were € 355.1 billion as of September 30, 2017 compared with € 357.5 billion at the end of 2016. The decrease was driven by the same movements as outlined for transitional rules. The fully loaded RWA were € 0.9 billion higher than the risk-weighted assets under the transitional rules due to the below explained application of the equity investment grandfathering rule according to Article 495 CRR.

Our portfolio of transactions, for which we will continue to apply the equity investment grandfathering rule until year end 2017, consisted of 9 transactions in 2017 amounting to € 153 million which will receive a 100 % risk weight instead of a risk weight between 190 % and 370 % determined based on Article 155 CRR in our CRR/CRD 4 fully loaded RWA number as we expect to sell the underlying assets by the end of 2017. We are closely monitoring the market and potential impacts from illiquid markets or other similar difficulties which could delay or make it unfeasible to exit all positions by end of 2017. Starting in the fourth quarter 2017 we will apply a risk weight between 190 % and 370 % determined based on Article 155 CRR under the CRR/CRD 4 fully loaded rules to all our equity positions.

The tables below provide an analysis of key drivers for risk-weighted asset movements observed for credit, market, operational risk and the credit valuation adjustment in the reporting period.

### Development of Risk-weighted Assets for Credit Risk

| in € m.  | Nine months ended<br>Sep 30, 2017 |                      | Twelve months ended<br>Dec 31, 2016 |                      |
|--|-----------------------------------|----------------------|-------------------------------------|----------------------|
|  | Credit risk RWA                   | Capital requirements | Credit risk RWA                     | Capital requirements |
| Credit risk RWA balance as at end of previous reporting period       | <b>220,345</b>                    | <b>17,628</b>        | <b>242,019</b>                      | <b>19,362</b>        |
| Book size  | 2,574                             | 206                  | (8,085)                             | (647)                |
| Book quality   | (3,019)                           | (242)                | (3,827)                             | (306)                |
| Model updates  | 1,487                             | 119                  | 2,328                               | 186                  |
| Methodology and Policy   | 0                                 | 0                    | (1,280)                             | (102)                |
| Acquisition and Disposals  | 0                                 | 0                    | (12,701)                            | (1,016)              |
| Foreign exchange movements   | (8,970)                           | (718)                | 350                                 | 28                   |
| Other  | (505)                             | (40)                 | 1,539                               | 123                  |
| <b>Credit risk RWA balance as at end of current reporting period</b> | <b>211,912</b>                    | <b>16,953</b>        | <b>220,345</b>                      | <b>17,628</b>        |



### Thereof: Development of Risk-weighted Assets for Counterparty Credit Risk

| in € m.   | Nine months ended<br>Sep 30, 2017 |                         | Twelve months ended<br>Dec 31, 2016 |                         |
|---|-----------------------------------|-------------------------|-------------------------------------|-------------------------|
|   | Counterparty<br>credit risk RWA   | Capital<br>requirements | Counterparty<br>credit risk RWA     | Capital<br>requirements |
| Counterparty credit risk RWA balance as at end of previous reporting period | <b>35,614</b>                     | <b>2,849</b>            | <b>37,276</b>                       | <b>2,982</b>            |
| Book size   | (3,792)                           | (303)                   | (2,740)                             | (219)                   |
| Book quality  | (63)                              | (5)                     | 511                                 | 41                      |
| Model updates   | 1,487                             | 119                     | 1,439                               | 115                     |
| Methodology and Policy  | 0                                 | 0                       | (60)                                | (5)                     |
| Acquisition and Disposals   | 0                                 | 0                       | (707)                               | (57)                    |
| Foreign exchange movements  | (1,780)                           | (142)                   | (106)                               | (8)                     |
| Other   | 0                                 | 0                       | 0                                   | 0                       |
| Counterparty credit risk RWA balance as at end of current reporting period  | <b>31,466</b>                     | <b>2,517</b>            | <b>35,614</b>                       | <b>2,849</b>            |

The classifications of key drivers for the RWA credit risk development table are fully aligned with the recommendations of the Enhanced Disclosure Task Force (EDTF). Organic changes in our portfolio size and composition are considered in the category "book size". The category "book quality" mainly represents the effects from portfolio rating migrations, loss given default, model parameter recalibrations as well as collateral coverage activities. "Model updates" include model refinements and advanced model roll out. RWA movements resulting from externally, regulatory-driven changes, e.g. applying new regulations, are considered in the "methodology and policy" section. "Acquisition and disposals" is reserved to show significant exposure movements which can be clearly assigned to new businesses or disposal-related activities. Changes that cannot be attributed to the above categories are reflected in the category "other".

The decrease in RWA for credit risk by 3.8 % or € 8.4 billion since December 31, 2016 is primarily driven by the decrease in the category "foreign exchange movements" from the weakening USD. The decrease in the category "book quality" primarily reflects improvements in our loss given default and probability of default parameters for our loan related portfolio. The increase in the category "model updates" represents a change in the modelling of our derivatives portfolio slightly offset by a revised treatment of specific derivatives portfolios in combination with their period of risk. The material increase in the category "book size" represents predominantly increases in our loan and securities related portfolio partly offset by reductions in our counterparty credit risk portfolio driven by risk optimization initiatives and process improvements. The slight decrease in the category "Other" reflects mainly the revised treatment of our grandfathered equity related portfolio according to Article 495 CRR.

### Development of Risk-weighted Assets for Credit Valuation Adjustment

| in € m.  | Nine months ended<br>Sep 30, 2017 |                         | Twelve months ended<br>Dec 31, 2016 |                         |
|--|-----------------------------------|-------------------------|-------------------------------------|-------------------------|
|  | CVA RWA                           | Capital<br>requirements | CVA RWA                             | Capital<br>requirements |
| CVA RWA balance as at end of previous reporting period | <b>9,416</b>                      | <b>753</b>              | <b>15,877</b>                       | <b>1,270</b>            |
| Movement in risk levels                                | (2,264)                           | (181)                   | (5,600)                             | (448)                   |
| Market data changes and recalibrations                 | 0                                 | 0                       | 278                                 | 22                      |
| Model updates  | 0                                 | 0                       | (1,000)                             | (80)                    |
| Methodology and policy                                 | 290                               | 23                      | 0                                   | 0                       |
| Acquisitions and disposals                             | 0                                 | 0                       | 0                                   | 0                       |
| Foreign exchange movements                             | (555)                             | (44)                    | (139)                               | (11)                    |
| CVA RWA balance as at end of current reporting period  | <b>6,887</b>                      | <b>551</b>              | <b>9,416</b>                        | <b>753</b>              |

Based on the CRR/CRD 4 regulatory framework, we are required to calculate RWA using the CVA which takes into account the credit quality of our counterparties. RWA for CVA covers the risk of mark-to-market losses on the expected counterparty risk in connection with OTC derivative exposures. We calculate the majority of the CVA based on our own internal model as approved by the BaFin. As of September 30, 2017, the RWA for CVA amounted to € 6.9 billion, representing a decrease of € 2.5 billion (27 %) compared with € 9.4 billion for December 31, 2016. The overall reduction was driven by de-risking of the portfolio and currency effects with some offset from Methodology changes.

## Development of Risk-weighted Assets for Market Risk

| in € m.   | VaR          | SVaR          | IRC           | CRM        | Other        | Nine months ended<br>Sep 30, 2017 |                            |
|---|--------------|---------------|---------------|------------|--------------|-----------------------------------|----------------------------|
|   |              |               |               |            |              | Total RWA                         | Total capital requirements |
| <b>Market risk RWA balance as at end of previous reporting period</b> | <b>5,957</b> | <b>14,271</b> | <b>8,662</b>  | <b>273</b> | <b>4,599</b> | <b>33,762</b>                     | <b>2,701</b>               |
| Movement in risk levels   | (680)        | 161           | 3,159         | (188)      | 747          | 3,199                             | 256                        |
| Market data changes and recalibrations                                | 194          | 0             | 0             | 0          | 701          | 895                               | 72                         |
| Model updates/changes   | 207          | (599)         | (1,390)       | 0          | 0            | (1,782)                           | (143)                      |
| Methodology and policy  | 0            | 0             | 0             | 0          | 0            | 0                                 | 0                          |
| Acquisitions and disposals  | 0            | 0             | 0             | 0          | 0            | 0                                 | 0                          |
| Foreign exchange movements  | 0            | 0             | 0             | 0          | (294)        | (294)                             | (24)                       |
| Other   | 0            | 0             | 0             | 0          | 0            | 0                                 | 0                          |
| <b>Market risk RWA balance as at end of current reporting period</b>  | <b>5,678</b> | <b>13,833</b> | <b>10,431</b> | <b>86</b>  | <b>5,753</b> | <b>35,781</b>                     | <b>2,862</b>               |

| in € m.   | VaR          | SVaR          | IRC           | CRM          | Other         | Twelve months ended<br>Dec 31, 2016 |                            |
|---|--------------|---------------|---------------|--------------|---------------|-------------------------------------|----------------------------|
|   |              |               |               |              |               | Total RWA                           | Total capital requirements |
| <b>Market risk RWA balance as at end of previous reporting period</b> | <b>6,931</b> | <b>17,146</b> | <b>11,608</b> | <b>2,378</b> | <b>11,491</b> | <b>49,553</b>                       | <b>3,964</b>               |
| Movement in risk levels   | (655)        | (1,547)       | (2,716)       | (3,553)      | (8,852)       | (17,323)                            | (1,386)                    |
| Market data changes and recalibrations                                | 403          | 0             | 0             | 0            | 2,018         | 2,421                               | 194                        |
| Model updates/changes   | (57)         | 237           | (230)         | 0            | 0             | (50)                                | (4)                        |
| Methodology and policy  | (665)        | (1,565)       | 0             | 1,475        | 0             | (754)                               | (60)                       |
| Acquisitions and disposals  | 0            | 0             | 0             | 0            | 0             | 0                                   | 0                          |
| Foreign exchange movements  | 0            | 0             | 0             | (27)         | (58)          | (84)                                | (7)                        |
| Other   | 0            | 0             | 0             | 0            | 0             | 0                                   | 0                          |
| <b>Market risk RWA balance as at end of current reporting period</b>  | <b>5,957</b> | <b>14,271</b> | <b>8,662</b>  | <b>273</b>   | <b>4,599</b>  | <b>33,762</b>                       | <b>2,701</b>               |

The analysis for market risk covers movements in our internal models for value-at-risk, stressed value-at-risk, incremental risk charge and comprehensive risk measure as well as results from the market risk standardized approach, which are captured in the table under the category "Other". The market risk standardized approach covers trading securitizations and nth-to-default derivatives, longevity exposures, relevant Collective Investment Undertakings and market risk RWA from Postbank.

The market risk RWA movements due to changes in market data levels, volatilities, correlations, liquidity and ratings are included under the "market data changes and recalibrations category". Changes to our market risk RWA internal models, such as methodology enhancements or risk scope extensions, are included in the category of "model updates". In the "methodology and policy" category we reflect regulatory driven changes to our market risk RWA models and calculations. Significant new businesses and disposals would be assigned to the line item "Acquisition and disposals". The impacts of Foreign exchange movements are only calculated for the CRM and Standardized approach methods.

As of September 30, 2017, the RWA for market risk was € 35.8 billion which increased by € 2.0 billion (6.0 %) since December 31, 2016. The increase was driven by the "Movement in risk levels" category primarily from the incremental risk charge component. The increase was partly offset by a reduction in the "Model updates/changes" category driven by the stressed value-at-risk and incremental risk charge components.

## Development of Risk-weighted Assets for Operational Risk

| in € m.  | Nine months ended<br>Sep 30, 2017 |                      | Twelve months ended<br>Dec 31, 2016 |                      |
|--|-----------------------------------|----------------------|-------------------------------------|----------------------|
|  | Operational risk RWA              | Capital requirements | Operational risk RWA                | Capital requirements |
| <b>Operational risk RWA balance as at end of previous reporting period</b> | <b>92,675</b>                     | <b>7,414</b>         | <b>89,923</b>                       | <b>7,194</b>         |
| Loss profile changes (internal and external)                               | 3,429                             | 274                  | 7,048                               | 564                  |
| Expected loss development  | (223)                             | (18)                 | (1,798)                             | (144)                |
| Forward looking risk component   | (505)                             | (40)                 | (1,140)                             | (91)                 |
| Model updates  | 4,267                             | 341                  | (358)                               | (29)                 |
| Methodology and policy   | 0                                 | 0                    | (1,000)                             | (80)                 |
| Acquisitions and disposals   | 0                                 | 0                    | 0                                   | 0                    |
| <b>Operational risk RWA balance as at end of current reporting period</b>  | <b>99,643</b>                     | <b>7,971</b>         | <b>92,675</b>                       | <b>7,414</b>         |

Changes to internal and external loss events are reflected in the category "loss profile changes". The category "expected loss development" is based on divisional business plans, as well as historical losses, and is deducted from the AMA capital figure within certain constraints. The category "forward looking risk component" reflects qualitative adjustments and, as such, the effectiveness and performance of day-to-day operational risk management activities via, Key Risk Indicators and Self-Assessment scores, focusing on the business environment and internal control factors. The category "model updates" covers model refinements such as the implementation of model changes. The category "methodology and policy" represents externally



driven changes such as regulatory add-ons. The category “acquisition and disposals” represents significant exposure movements that can be clearly assigned to new or disposed businesses.

The overall RWA increase of € 7.0 billion was driven by a moderate increase in large operational risk events, which are reflected in our AMA model as part of “loss profile changes”, in particular through settlements of regulatory matters by financial institutions. In the first quarter 2017, we had also implemented a “model update” regarding an enhanced scoring mechanism for the Self-Assessment results in conjunction with the replacement of the existing Self-Assessment process by our enhanced Risk and Control Assessment process. This allowed us to decommission the add-on we held for this model change.

Further impacts from the AMA model enhancements on the other operational risk RWA components are expected to materialize alongside the implementation of the remaining model changes recently approved by our Joint Supervisory Team.

## Economic Capital

### Internal Capital Adequacy

As the primary measure of our Internal Capital Adequacy Assessment Process (ICAAP) we assess our internal capital adequacy based on our “gone concern approach” as the ratio of our total capital supply divided by our total capital demand as shown in the table below.

#### Total capital supply and demand

| in € m.<br>(unless stated otherwise)   | Sep 30, 2017  | Dec 31, 2016  |
|--|---------------|---------------|
| <b>Capital Supply</b>  |               |               |
| Shareholders' Equity   | 65,676        | 59,833        |
| Fair value gains on own debt and debt valuation adjustments, subject to own credit risk <sup>1</sup> | 129           | (440)         |
| Defined benefit pension fund assets <sup>2</sup>   | (786)         | (945)         |
| Deferred Tax Assets  | (7,829)       | (8,666)       |
| Additional valuation adjustments <sup>3</sup>  | (1,182)       | (1,398)       |
| Expected Loss Shortfall  | (396)         | (297)         |
| Home loans and savings protection  | (150)         | (231)         |
| Holdings of own capital instruments  | (39)          | (45)          |
| Fair value adjustments for assets where no matched funding is available <sup>4</sup>                 | (493)         | (557)         |
| Noncontrolling Interests <sup>5</sup>  | 0             | 0             |
| Intangible assets  | (8,773)       | (8,982)       |
| Hybrid Tier 1 capital instruments  | 10,288        | 11,259        |
| Tier 2 capital instruments   | 7,552         | 8,003         |
| <b>Capital Supply</b>  | <b>63,996</b> | <b>57,534</b> |
| <b>Total economic capital requirement</b>  |               |               |
| Credit risk  | 13,212        | 13,105        |
| Market risk  | 14,184        | 14,593        |
| Operational risk   | 11,511        | 10,488        |
| Business risk  | 6,797         | 5,098         |
| Diversification benefit  | (8,440)       | (7,846)       |
| <b>Capital Demand</b>  | <b>37,263</b> | <b>35,438</b> |
| <b>Internal Capital Adequacy Ratio in %</b>  | <b>172</b>    | <b>162</b>    |

<sup>1</sup> Includes deduction of fair value gains on own credit-effect relating to own liabilities designated under the fair value option as well as the debt valuation adjustments.

<sup>2</sup> Reported as net assets (assets minus liabilities) of a defined pension fund, i.e. applicable for overfunded pension plans.

<sup>3</sup> As applied in the regulatory capital section.

<sup>4</sup> Includes fair value adjustments for assets reclassified in accordance with IAS 39 and for banking book assets where no matched funding is available. A positive adjustment is not considered.

<sup>5</sup> Includes noncontrolling interest up to the economic capital requirement for each subsidiary.

A ratio of more than 100 % signifies that the total capital supply is sufficient to cover the capital demand determined by the risk positions. This ratio was 172 % as of September 30, 2017, compared with 162 % as of December 31, 2016. The change of the ratio was due to an increase in capital supply and increase in capital demand. The Capital Supply increased by € 6.5 billion mainly driven by an increase of Shareholders' Equity. The increase in capital demand was driven by higher economic capital usage as explained in the section “Risk Profile”.

The above capital adequacy measures apply to the consolidated Group as a whole (including Postbank) and form an integral part of our Risk and Capital Management framework.

## Leverage Ratio

We manage our balance sheet on a Group level and, where applicable, locally in each region. In the allocation of financial resources we favor business portfolios with the highest positive impact on our profitability and shareholder value. We monitor and analyze balance sheet developments and track certain market-observed balance sheet ratios. Based on this we trigger discussion and management action by the Group Risk Committee (GRC). Following the publication of the CRR/CRD 4 framework, we established a leverage ratio calculation according to that framework.

### Leverage Ratio according to revised CRR/CRD 4 framework

The CRR/CRD 4 framework introduced a non-risk based leverage ratio that is intended to act as a supplementary measure to the risk based capital requirements. Its objectives are to constrain the build-up of leverage in the banking sector, helping avoid destabilizing deleveraging processes which can damage the broader financial system and the economy, and to reinforce the risk based requirements with a simple, non-risk based “backstop” measure. While the CRR/CRD 4 framework currently does not provide for a mandatory minimum leverage ratio to be complied with by the relevant financial institutions, a legislative proposal published by the European Commission on November 23, 2016 suggests introducing a minimum leverage ratio of 3%. The legislative proposal provides that the leverage ratio would apply two years after the proposal’s entry into force and remains subject to political discussion among EU institutions.

We calculate our leverage ratio exposure on a fully loaded basis in accordance with Article 429 of the CRR as per Delegated Regulation (EU) 2015/62 of October 10, 2014 published in the Official Journal of the European Union on January 17, 2015 amending Regulation (EU) No 575/2013. In addition we provide the leverage ratio on a phase-in basis as displayed below in the tables.

Our total leverage ratio exposure consists of the components derivatives, securities financing transactions (SFTs), off-balance sheet exposure and other on-balance sheet exposure (excluding derivatives and SFTs).

The leverage exposure for derivatives is calculated by using the regulatory mark-to-market method for derivatives comprising the current replacement cost plus a regulatory defined add-on for the potential future exposure. Variation margin received in cash from counterparties is deducted from the current replacement cost portion of the leverage ratio exposure measure and variation margin paid to counterparties is deducted from the leverage ratio exposure measure related to receivables recognized as an asset on the balance sheet, provided certain conditions are met. Deductions of Receivables for cash variation margin provided in derivatives transactions are shown under derivative exposure in the table “Leverage ratio common disclosure” below. The effective notional amount of written credit derivatives, i.e., the notional reduced by any negative fair value changes that have been incorporated in Tier 1 capital is included in the leverage ratio exposure measure; the resulting exposure measure is further reduced by the effective notional amount of a purchased credit derivative on the same reference name provided certain conditions are met.

The securities financing transaction (SFT) component includes the gross receivables for SFTs, which are netted with SFT payables if specific conditions are met. In addition to the gross exposure a regulatory add-on for the counterparty credit risk is included.

The off-balance sheet exposure component follows the credit risk conversion factors (CCF) of the standardized approach for credit risk (0 %, 20 %, 50 %, or 100 %), which depend on the risk category subject to a floor of 10 %.

The other on-balance sheet exposure component (excluding derivatives and SFTs) reflects the accounting values of the assets (excluding derivatives and SFTs) as well as regulatory adjustments for asset amounts deducted in determining Tier 1 capital.

The following tables show the leverage ratio exposure and the leverage ratio, both on a fully loaded basis, in accordance with the disclosure tables of the implementing technical standards (ITS) which were adopted by the European Commission via Commission Implementing Regulation (EU) 2016/200 published in the Official Journal of the European Union on February 16, 2016. For additional information, they also contain the phase-in figures.

### Summary reconciliation of accounting assets and leverage ratio exposures

| in € bn.   | Sep 30, 2017 | Dec 31, 2016 |
|--|--------------|--------------|
| <b>Total assets as per published financial statements</b>  | <b>1,521</b> | <b>1,591</b> |
| Adjustment for entities which are consolidated for accounting purposes but are outside the scope of regulatory consolidation | 1            | 0            |
| Adjustments for derivative financial instruments   | (180)        | (276)        |
| Adjustment for securities financing transactions (SFTs)  | 30           | 20           |
| Adjustment for off-balance sheet items (i.e. conversion to credit equivalent amounts of off-balance sheet exposures)         | 93           | 102          |
| Other adjustments  | (45)         | (90)         |
| <b>Leverage ratio total exposure measure (fully loaded)</b>  | <b>1,420</b> | <b>1,348</b> |
| <b>Leverage ratio total exposure measure (phase-in)</b>  | <b>1,421</b> | <b>1,350</b> |

### Leverage ratio common disclosure

| in € bn.<br>(unless stated otherwise)                             | Sep 30, 2017 | Dec 31, 2016 |
|---|--------------|--------------|
| Total derivative exposures  | 175          | 177          |
| Total securities financing transaction exposures                  | 157          | 135          |
| Total off-balance sheet exposures                                 | 93           | 102          |
| Other Assets  | 1,010        | 948          |
| Asset amounts deducted in determining Tier 1 capital <sup>1</sup> | (14)         | (15)         |
| Tier 1 capital (fully loaded)                                     | 53.7         | 46.8         |
| Leverage ratio total exposure measure (fully loaded)              | 1,420        | 1,348        |
| Leverage ratio (fully loaded, in %)                               | 3.8          | 3.5          |
| Tier 1 capital (phase-in)   | 60.2         | 55.5         |
| Leverage ratio total exposure measure (phase-in)                  | 1,421        | 1,350        |
| Leverage ratio (phase-in, in %)                                   | 4.2          | 4.1          |

<sup>1</sup> Using a fully loaded definition of Tier 1 capital. The amount using a transitional definition of Tier 1 capital is € (13) billion and € (13) billion as of September 30, 2017 and December 31, 2016, respectively.

## Description of the factors that had an impact on the leverage ratio in the first nine months 2017

As of September 30, 2017, our fully loaded CRR/CRD 4 leverage ratio was 3.8 % compared to 3.5 % as of December 31, 2016, taking into account as of September 30, 2017 a fully loaded Tier 1 capital of € 53.7 billion over an applicable exposure measure of € 1,420 billion (€ 46.8 billion and € 1,348 billion as of December 31, 2016, respectively).

Our CRR/CRD 4 leverage ratio according to transitional provisions was 4.2 % as of September 30, 2017 (4.1 % as of December 31, 2016), calculated as Tier 1 capital according to transitional rules of € 60.2 billion over an applicable exposure measure of € 1,421 billion (€ 55.5 billion and € 1,350 billion as of December 31, 2016, respectively). The exposure measure under transitional rules is € 1 billion (€ 2 billion as of December 31, 2016) higher compared to the fully loaded exposure measure as the asset amounts deducted in determining Tier 1 capital are lower under transitional rules.

Based on recent ECB guidance, we have included pending settlements in the calculation of the leverage exposure since the second quarter 2017 based on the asset values as recorded for financial accounting purposes, i.e., for Deutsche Bank Group under IFRS, trade date accounting. The application of trade date accounting leads to a temporary increase of the leverage exposure between trade date and settlement date for regular way asset purchases. The size of the reported increase was € 64 billion at September 30, 2017. It should be noted that under the proposed revision of the Capital Requirement Regulation ("CRR") as currently drafted this increase would materially reverse out once the revision becomes effective given it allows for the offsetting of pending settlement cash payables and cash receivables for regular way purchases and sales that are settled on a delivery-versus-payment basis.

In the first nine months of 2017, our leverage ratio exposure increased by € 73 billion to € 1,420 billion. This is primarily driven by the € 62 billion increase in Other Assets which in addition to the above mentioned pending settlements also reflects the development on our balance sheet, in particular increases in cash and central bank balances and non-derivative trading assets, partly offset by a decrease in loans. Furthermore, there was an increase of € 22 billion in SFT exposures reflecting the overall growth on the balance sheet in the SFT related items (securities purchased under resale agreements and securities borrowed, under accrual and fair value accounting as well as receivables from prime brokerage). Derivative exposures slightly decreased by € 2 billion. In addition, off-balance sheet exposures decreased by € 9 billion corresponding to lower notional amounts for irrevocable lending commitments and contingent liabilities.

The increase of the leverage ratio exposure in the first nine months of 2017 includes a negative foreign exchange impact of € 71 billion mainly due to the appreciation of the Euro against the U.S. dollar.

Our leverage ratio calculated as the ratio of total assets under IFRS to total equity under IFRS was 22 as of September 30, 2017 compared to 25 as of December 31, 2016.

For main drivers of the Tier 1 capital development please refer to section “Regulatory Capital” in this report.

## Credit Risk Exposure

### Credit Exposure Classifications

We classify our credit exposure under two broad headings: corporate credit exposure and consumer credit exposure.

- Our consumer credit exposure consists of our smaller-balance standardized homogeneous loans, primarily in Germany, Italy and Spain. It includes personal loans, residential and non-residential mortgage loans, overdrafts and loans to self-employed and small business customers of our private and retail businesses.
- Our corporate credit exposure consists of all exposures not defined as consumer credit exposure.

### Corporate Credit Exposure

#### Main corporate credit exposure categories according to our internal creditworthiness categories of our counterparties

Sep 30, 2017

| in € m.        | Probability of default <sup>1</sup> | Loans          | Irrevocable lending commitments <sup>2</sup> | Contingent liabilities | OTC derivatives <sup>3</sup> | Debt securities <sup>4</sup> | Total          |
|----------------|-------------------------------------|----------------|--|------------------------|------------------------------|------------------------------|----------------|
| iAAA–iAA       | 0.00–0.04 %                         | 37,999         | 18,511                                       | 5,088                  | 12,581                       | 41,919                       | 116,098        |
| iA             | 0.04–0.11 %                         | 38,423         | 38,310                                       | 12,618                 | 8,513                        | 6,188                        | 104,051        |
| iBBB           | 0.11–0.50 %                         | 56,117         | 50,243                                       | 15,536                 | 5,653                        | 1,935                        | 129,484        |
| iBB            | 0.50–2.27 %                         | 40,514         | 25,580                                       | 7,697                  | 4,087                        | 518                          | 78,396         |
| iB             | 2.27–10.22 %                        | 21,919         | 17,596                                       | 3,730                  | 1,291                        | 34                           | 44,570         |
| iCCC and below | 10.22–100 %                         | 14,098         | 3,049  | 1,821                  | 383                          | 9                            | 19,360         |
| <b>Total</b>   |                                     | <b>209,069</b> | <b>153,288</b>                               | <b>46,490</b>          | <b>32,508</b>                | <b>50,604</b>                | <b>491,960</b> |

<sup>1</sup> Reflects the probability of default for a one year time horizon.

<sup>2</sup> Includes irrevocable lending commitments related to consumer credit exposure of € 10.7 billion as of September 30, 2017.

<sup>3</sup> Includes the effect of netting agreements and cash collateral received where applicable.

<sup>4</sup> Includes debt securities on financial assets available for sale and held to maturity.

Dec 31, 2016

| in € m.        | Probability of default <sup>1</sup> | Loans          | Irrevocable lending commitments <sup>2</sup> | Contingent liabilities | OTC derivatives <sup>3</sup> | Debt securities <sup>4</sup> | Total          |
|----------------|-------------------------------------|----------------|--|------------------------|------------------------------|------------------------------|----------------|
| iAAA–iAA       | 0.00–0.04 %                         | 43,149         | 21,479                                       | 5,699                  | 16,408                       | 46,014                       | 132,749        |
| iA             | 0.04–0.11 %                         | 39,734         | 45,635                                       | 13,712                 | 12,566                       | 6,616                        | 118,264        |
| iBBB           | 0.11–0.50 %                         | 57,287         | 47,480                                       | 16,753                 | 8,300                        | 1,696                        | 131,515        |
| iBB            | 0.50–2.27 %                         | 46,496         | 29,274                                       | 9,663                  | 5,333                        | 366                          | 91,132         |
| iB             | 2.27–10.22 %                        | 22,920         | 18,173                                       | 4,477                  | 1,053                        | 9                            | 46,631         |
| iCCC and below | 10.22–100 %                         | 15,069         | 4,022  | 2,038                  | 533                          | 21                           | 21,683         |
| <b>Total</b>   |                                     | <b>224,655</b> | <b>166,063</b>                               | <b>52,341</b>          | <b>44,193</b>                | <b>54,722</b>                | <b>541,974</b> |

<sup>1</sup> Reflects the probability of default for a one year time horizon.

<sup>2</sup> Includes irrevocable lending commitments related to consumer credit exposure of € 10.3 billion as of December 31, 2016.

<sup>3</sup> Includes the effect of netting agreements and cash collateral received where applicable.

<sup>4</sup> Includes debt securities on financial assets available for sale and held to maturity.

The above table shows an overall decrease of € 50.0 billion or 9 % in our corporate credit exposure in the first nine months of 2017. The quality of the corporate credit exposure before risk mitigation remained stable at 71 % of investment-grade rated exposures.

The decrease in Corporate Credit Exposure from December 2016 to September 2017 is mainly attributable to loans (decrease of € 15.6 billion or 7 %), Irrevocable lending commitments (decrease of € 12.8 billion or 8 %) and OTC derivatives (decrease of € 11.7 billion or 26 %). The decrease in loan exposure is mainly driven by FX rate movements, which were also the major driver for the decrease in irrevocable lending commitments. The decrease in OTC derivatives is mainly attributable to foreign exchange rate products primarily driven by lower volatility and decline in customer flows, as well as interest rate products as changes in interest rate curves were inversely correlated to changes in the mark-to-market values.

## Consumer Credit Exposure

In our consumer credit exposure we monitor consumer loan delinquencies in terms of loans that are 90 days or more past due and net credit costs, which are the annualized net provisions charged after recoveries.

### Consumer Credit Exposure

|   | Total exposure<br>in € m. |                | 90 days or more past due<br>as a % of total exposure |              | Net credit costs<br>as a % of total exposure <sup>2</sup> |              |
|---|---------------------------|----------------|--|--------------|---|--------------|
|   | Sep 30, 2017              | Dec 31, 2016   | Sep 30, 2017   | Dec 31, 2016 | Sep 30, 2017  | Dec 31, 2016 |
| Consumer credit exposure Germany                  | 153,142                   | 150,639        | 0.70   | 0.75         | 0.13  | 0.13         |
| Consumer and small business financing             | 21,242                    | 20,316         | 2.68   | 2.45         | 1.01  | 0.99         |
| Mortgage lending                                  | 131,901                   | 130,323        | 0.39   | 0.48         | (0.01)  | 0.00         |
| Consumer credit exposure outside Germany          | 38,065                    | 38,162         | 3.80   | 4.22         | 0.69  | 0.68         |
| Consumer and small business financing             | 14,859                    | 13,663         | 6.64   | 8.44         | 1.06  | 0.98         |
| Mortgage lending                                  | 23,206                    | 24,499         | 1.98   | 1.87         | 0.45  | 0.51         |
| <b>Total consumer credit exposure<sup>1</sup></b> | <b>191,207</b>            | <b>188,801</b> | <b>1.32</b>  | <b>1.45</b>  | <b>0.24</b>   | <b>0.24</b>  |

<sup>1</sup> Includes impaired loans amounting to € 2.9 billion as of September 30, 2017 and € 3.1 billion as of December 31, 2016.

<sup>2</sup> Net credit costs for the twelve months period ended at the respective balance sheet date divided by the exposure at that balance sheet date.

The volume of our consumer credit exposure increased from year-end 2016 to September 30, 2017 by € 2.4 billion, or 1.27 %, driven by our loan books in Germany, which increased by € 2.5 billion, and in India, which increased by € 122 million. Our loan book in Italy decreased by € 215 million, which is partially driven by a non-performing loan sale.

The 90 days or more past due ratio of our consumer credit exposure decreased from 1.45 % as per year-end 2016 to 1.32 % as of September 30, 2017. This ratio was positively affected by non-performing loan sales in Spain and Italy.

The total net credit costs as a percentage of our consumer credit exposure remain stable at 0.24 % for September 30, 2017 compared to year-end 2016.

### Consumer mortgage lending exposure grouped by loan-to-value ratio buckets<sup>1</sup>

|               | Sep 30, 2017 | Dec 31, 2016 |
|---------------|--------------|--------------|
| ≤ 50 %        | 68 %         | 68 %         |
| > 50 ≤ 70 %   | 16 %         | 16 %         |
| > 70 ≤ 90 %   | 9 %          | 9 %          |
| > 90 ≤ 100 %  | 3 %          | 3 %          |
| > 100 ≤ 110 % | 2 %          | 2 %          |
| > 110 ≤ 130 % | 1 %          | 1 %          |
| > 130 %       | 1 %          | 1 %          |

<sup>1</sup> When assigning the exposure to the corresponding LTV buckets, the exposure amounts are distributed according to their relative share of the underlying assessed real estate value.

The LTV expresses the amount of exposure as a percentage of assessed value of real estate.

Our LTV ratios are calculated using the total lending exposure divided by the current assessed value of the respective real estate. These values are updated on a regular basis. The lending exposure from transactions that benefit from additional liquid collateral is reduced by the value of that collateral, whereas any prior charges increase the corresponding total exposure. The LTV calculation includes exposure which is secured by real estate collateral. Any mortgage lending exposure that is collateralized exclusively by any type of collateral other than real estate is not included in the LTV calculation.

The creditor's creditworthiness, the LTV and the quality of collateral is an integral part of our risk management when originating loans and when monitoring and steering our credit risks. In general, we are willing to accept higher LTV's, the better the creditor's creditworthiness is. Nevertheless, restrictions of LTV apply for countries with negative economic outlook or expected declines of real estate values.

As of September 30, 2017, 68 % of our exposure is related to the mortgage lending portfolio, which had a LTV ratio below or equal to 50 %, unchanged to prior year end.

## Credit Risk Exposure to certain Eurozone Countries

Certain Eurozone countries are presented within the table below due to concerns relating to sovereign risk.

In our "country of domicile view" we aggregate credit risk exposures to counterparties by allocating them to the domicile of the primary counterparty, irrespective of any link to other counterparties, or in relation to credit default swaps underlying reference assets from these eurozone countries. Hence we also include counterparties whose group parent is located outside of these countries and exposures to special purpose entities whose underlying assets are from entities domiciled in other countries.

The following table, which is based on the “country of domicile” view, presents our gross position, the proportion of undrawn exposure and our net exposure to these eurozone countries. The gross exposure reflects our net credit risk exposure grossed up for credit derivatives with underlying reference assets domiciled in one of these countries, guarantees received and collateral. Such collateral is particularly held with respect to our retail portfolio, but also for financial institutions predominantly based on derivative margining arrangements, as well as for corporates. In addition, the amounts also reflect the allowance for credit losses. Net credit exposures are presented after effects of collateral held, guarantees received and further risk mitigation, including net notional amounts of credit derivatives for protection sold/(bought). The provided gross and net exposures to certain eurozone countries do not include credit derivative tranches and credit derivatives in relation to our correlation business which, by design, is structured to be credit risk neutral. Additionally, the tranche and correlated nature of these positions do not allow a meaningful disaggregated notional presentation by country, e.g., as identical notional exposures represent different levels of risk for different tranche levels.

#### Gross position, included undrawn exposure and net exposure to certain eurozone countries – Country of Domicile View

| in € m.                      | Sovereign    |              | Financial Institutions |              | Corporates    |               | Retail        |               | Other              |                    | Total                     |               |
|------------------------------|--------------|--------------|------------------------|--------------|---------------|---------------|---------------|---------------|--------------------|--------------------|---------------------------|---------------|
|                              | Sep 30, 2017 | Dec 31, 2016 | Sep 30, 2017           | Dec 31, 2016 | Sep 30, 2017  | Dec 31, 2016  | Sep 30, 2017  | Dec 31, 2016  | Sep 30, 2017       | Dec 31, 2016       | Sep 30, 2017 <sup>1</sup> | Dec 31, 2016  |
| <b>Greece</b>                |              |              |                        |              |               |               |               |               |                    |                    |                           |               |
| Gross                        | 68           | 89           | 654                    | 743          | 136           | 986           | 5             | 6             | 0                  | 0                  | 863                       | 1,824         |
| Undrawn                      | 0            | 0            | 28                     | 31           | 3             | 21            | 0             | 0             | 0                  | 0                  | 32                        | 52            |
| Net                          | 50           | 83           | 233                    | 258          | 31            | 15            | 1             | 1             | 0                  | 0                  | 316                       | 357           |
| <b>Ireland</b>               |              |              |                        |              |               |               |               |               |                    |                    |                           |               |
| Gross                        | 860          | 826          | 810                    | 908          | 7,611         | 9,280         | 31            | 31            | 2,403 <sup>2</sup> | 3,263 <sup>2</sup> | 11,715                    | 14,308        |
| Undrawn                      | 0            | 0            | 32                     | 42           | 1,988         | 2,000         | 1             | 1             | 187 <sup>2</sup>   | 172 <sup>2</sup>   | 2,207                     | 2,214         |
| Net                          | 696          | 569          | 371                    | 352          | 4,788         | 5,374         | 6             | 5             | 2,403 <sup>2</sup> | 3,459 <sup>2</sup> | 8,263                     | 9,759         |
| <b>Italy</b>                 |              |              |                        |              |               |               |               |               |                    |                    |                           |               |
| Gross                        | 3,128        | 2,735        | 2,961                  | 3,051        | 11,570        | 10,591        | 16,404        | 17,122        | 163                | 358                | 34,226                    | 33,857        |
| Undrawn                      | 14           | 32           | 49                     | 74           | 5,065         | 4,730         | 105           | 208           | 15                 | 26                 | 5,247                     | 5,069         |
| Net                          | 1,338        | 438          | 402                    | 920          | 8,347         | 7,514         | 7,402         | 7,288         | 160                | 344                | 17,649                    | 16,504        |
| <b>Portugal</b>              |              |              |                        |              |               |               |               |               |                    |                    |                           |               |
| Gross                        | (107)        | 61           | 201                    | 127          | 1,320         | 1,424         | 1,726         | 1,674         | 71                 | 65                 | 3,211                     | 3,352         |
| Undrawn                      | 0            | 0            | 79                     | 12           | 159           | 232           | 18            | 12            | 0                  | 0                  | 257                       | 256           |
| Net                          | 5            | 79           | 113                    | 73           | 974           | 1,205         | 124           | 143           | 71                 | 65                 | 1,287                     | 1,564         |
| <b>Spain</b>                 |              |              |                        |              |               |               |               |               |                    |                    |                           |               |
| Gross                        | 1,414        | 1,325        | 1,295                  | 1,947        | 8,006         | 8,340         | 9,565         | 9,770         | 74                 | 112                | 20,354                    | 21,493        |
| Undrawn                      | 0            | 0            | 227                    | 261          | 3,921         | 4,310         | 256           | 283           | 0                  | 3                  | 4,404                     | 4,858         |
| Net                          | 1,412        | 1,195        | 540                    | 971          | 6,176         | 6,643         | 2,041         | 1,935         | 218                | 265                | 10,387                    | 11,009        |
| <b>Total gross</b>           | <b>5,363</b> | <b>5,037</b> | <b>5,921</b>           | <b>6,776</b> | <b>28,643</b> | <b>30,621</b> | <b>27,731</b> | <b>28,603</b> | <b>2,710</b>       | <b>3,797</b>       | <b>70,369</b>             | <b>74,835</b> |
| <b>Total undrawn</b>         | <b>14</b>    | <b>33</b>    | <b>416</b>             | <b>419</b>   | <b>11,136</b> | <b>11,292</b> | <b>380</b>    | <b>504</b>    | <b>202</b>         | <b>202</b>         | <b>12,147</b>             | <b>12,449</b> |
| <b>Total net<sup>3</sup></b> | <b>3,502</b> | <b>2,364</b> | <b>1,659</b>           | <b>2,574</b> | <b>20,316</b> | <b>20,751</b> | <b>9,574</b>  | <b>9,371</b>  | <b>2,851</b>       | <b>4,133</b>       | <b>37,902</b>             | <b>39,194</b> |

<sup>1</sup> Approximately 70 % of the overall exposure will mature within the next 5 years.

<sup>2</sup> Other exposures to Ireland include exposures to counterparties where the domicile of the group parent is located outside of Ireland as well as exposures to special purpose entities whose underlying assets are from entities domiciled in other countries.

<sup>3</sup> Total net exposure excludes credit valuation reserves for derivatives amounting to € 110 million as of September 30, 2017 and € 281 million as of December 31, 2016.

Total net exposure to the above selected eurozone countries decreased by € 1.3 billion in the first nine months of 2017 mainly driven by decrease in Ireland and Spain, partly offset by an increase in Italy.

## Sovereign Credit Risk Exposure to certain Eurozone Countries

The amounts below reflect a net “country of domicile view” of our sovereign exposure.

#### Sovereign credit risk exposure to certain eurozone Countries

| in € m.      | Sep 30, 2017                           |  |                        |  | Dec 31, 2016                           |  |                        |  |
|--------------|--|--|------------------------|--|--|--|------------------------|--|
|              | Direct Sovereign exposure <sup>1</sup> | Net Notional of CDS referencing sovereign debt | Net sovereign exposure | Memo Item: Net fair value of CDS referencing sovereign debt <sup>2</sup> | Direct Sovereign exposure <sup>1</sup> | Net Notional of CDS referencing sovereign debt | Net sovereign exposure | Memo Item: Net fair value of CDS referencing sovereign debt <sup>2</sup> |
| Greece       | 68                                     | (17)   | 50                     | 1  | 89                                     | (6)  | 83                     | 2  |
| Ireland      | 658                                    | 38   | 696                    | 13   | 569                                    | 0  | 569                    | 74   |
| Italy        | 3,083                                  | (1,745)  | 1,338                  | 411  | 2,662                                  | (2,223)  | 438                    | 398  |
| Portugal     | (107)                                  | 112  | 5                      | (1)  | 61                                     | 17   | 79                     | (8)  |
| Spain        | 1,411                                  | 1  | 1,412                  | 274  | 1,322                                  | (127)  | 1,195                  | 279  |
| <b>Total</b> | <b>5,112</b>                           | <b>(1,611)</b>                                 | <b>3,502</b>           | <b>698</b>   | <b>4,703</b>                           | <b>(2,339)</b>                                 | <b>2,364</b>           | <b>744</b>   |

<sup>1</sup> Includes sovereign debt classified as financial assets/liabilities at fair value through profit or loss, available for sale and loans carried at amortized cost.

<sup>2</sup> The amounts reflect the net fair value in relation to default swaps referencing sovereign debt of the respective country representing the counterparty credit risk.

Net sovereign credit exposure increased by € 1.1 billion compared to year-end 2016. The main increases were in Italy, Spain and Ireland. The increase in direct sovereign exposure in Italy and Ireland is mainly attributable to an increase in the level of



debt securities held by us. The negative direct sovereign exposure in Portugal resulted from short selling positions in debt securities.

The above represented direct sovereign exposure included the carrying value of loans held at amortized cost to sovereigns, which as of September 30, 2017, amounted to € 260 million for Italy and € 376 million for Spain and as of December 31, 2016 amounted to € 261 million for Italy and € 401 million for Spain.

## Asset Quality

This section below describes the asset quality of our loans. All loans, where known information about possible credit problems of borrowers causes our management to have serious doubts as to the collectability of the borrower's contractual obligations, are included in this section.

### Overview of performing, renegotiated, past due and impaired loans by customer groups

| in € m.  | Sep 30, 2017    |                |                | Dec 31, 2016    |                |                |
|--|-----------------|----------------|----------------|-----------------|----------------|----------------|
|  | Corporate loans | Consumer loans | Total          | Corporate loans | Consumer loans | Total          |
| Loans neither past due, nor renegotiated or impaired | 203,351         | 185,027        | 388,378        | 219,106         | 182,760        | 401,865        |
| Past due loans, neither renegotiated nor impaired    | 1,443           | 2,816          | 4,259          | 882             | 2,445          | 3,327          |
| Loans renegotiated, but not impaired                 | 495             | 465            | 960            | 357             | 459            | 816            |
| Impaired loans                                       | 3,781           | 2,899          | 6,680          | 4,310           | 3,137          | 7,447          |
| <b>Total</b>   | <b>209,069</b>  | <b>191,207</b> | <b>400,277</b> | <b>224,655</b>  | <b>188,801</b> | <b>413,455</b> |

## Statement with regard to Focus Industries

Our loan exposure to the industry "Shipping" accounts for approximately € 5 billion of which € 4.3 billion pertains vessel financings. The difference is allocated to other maritime (e.g. port facilities, yards). The vessel financing industry suffered from persistent low earnings in oversupplied markets over the past few years. Demand is driven by the macroeconomic environment which is affected by geopolitical tensions and oil price moves. Container and dry bulk transportation segments are most severely hit having experienced slightly improved freight rates in early 2017 driven by significant scrapping and moderate new building activity. The tanker segment faced very high levels of scheduled deliveries for 2017 and 2018, which caused freight rates to fall notably early this year from their healthy 2016 levels and freight rates have now stabilized at these lower levels which we expect to remain for the next months. Overall the outlook remains uncertain given continued fleet overcapacity in all segments and further newbuilding activities. Any significant improvement in charter rates and subsequent asset values is not expected in the short term. A high portion of the portfolio is non-investment-grade rated in reflection of the prolonged challenging market conditions over recent years.

## Impaired Loans

Credit Risk Management regularly assesses at each balance sheet date whether there is objective evidence that a loan or group of loans is impaired. A loan or group of loans is impaired and impairment losses are incurred if:

- there is objective evidence of impairment as a result of a loss event that occurred after the initial recognition of the asset and up to the balance sheet date (a "loss event"). When making our assessment we consider information on such events that is reasonably available up to the date the financial statements are authorized for issuance in line with the requirements of IAS 10;
- the loss event had an impact on the estimated future cash flows of the financial asset or the group of financial assets, and
- a reliable estimate of the loss amount can be made at each reporting date.

Credit Risk Management's loss assessments are subject to regular review in collaboration with Finance.

## Impairment Loss and Allowance for Loan Losses

If there is evidence of impairment, the impairment loss is generally calculated on the basis of discounted expected cash flows using the original effective interest rate of the loan. If the terms of a loan are renegotiated or otherwise modified because of financial difficulties of the borrower without qualifying for a derecognition of the loan, the impairment loss is measured using the original effective interest rate before modification of terms. We reduce the carrying amount of the impaired loan by the use of an

allowance account and recognize the amount of the loss in the consolidated statement of income as a component of the provision for credit losses. We record increases to our allowance for loan losses as an increase of the provision for loan losses in our income statement. Charge-offs reduce our allowance while recoveries, if any, are credited to the allowance account. If we determine that we no longer require allowances which we have previously established, we decrease our allowance and record the amount as a reduction of the provision for loan losses in our income statement. When it is considered that there is no realistic prospect of recovery and all collateral has been realized or transferred to us, the loan and any associated allowance for loan losses is charged off (i.e., the loan and the related allowance for loan losses are removed from the balance sheet).

We first assess whether objective evidence of impairment exists individually for loans that are individually significant. We then assess collectively for loans that are not individually significant and loans which are significant but for which there is no objective evidence of impairment under the individual assessment.

For further details regarding our accounting treatment relating to impairment loss and allowance for credit losses please refer to Note 1 “Significant Accounting Policies and Critical Accounting Estimates” of our Annual Report 2016.

#### Overview of impaired loans, loan loss allowance and impaired loan coverage ratios by business divisions

| in € m.   | Sep 30, 2017   |                     |                                   | Dec 31, 2016   |                     |                                   | 2017 increase (decrease) from 2016 |                                     |
|---|----------------|---------------------|-----------------------------------|----------------|---------------------|-----------------------------------|------------------------------------|-------------------------------------|
|   | Impaired loans | Loan loss allowance | Impaired loan coverage ratio in % | Impaired loans | Loan loss allowance | Impaired loan coverage ratio in % | Impaired loans                     | Impaired loan coverage ratio in ppt |
| Corporate & Investment Bank   | 2,826          | 1,744               | 62                                | 3,007          | 1,895               | 63                                | (181)                              | (1)                                 |
| Private & Commercial Bank   | 3,853          | 2,293               | 60                                | 3,646          | 2,217               | 61                                | 207                                | (1)                                 |
| Deutsche Asset Management   | 0              | 1                   | N/M <sup>1</sup>                  | 0              | 1                   | N/M <sup>1</sup>                  | 0                                  | N/M                                 |
| Non-Core Operations Unit <sup>2</sup>                                     | -              | -                   | -                                 | 794            | 432                 | 54                                | (794)                              | N/M                                 |
| Thereof: assets reclassified to loans and receivables according to IAS 39 | -              | -                   | -                                 | 92             | 69                  | 75                                | (92)                               | N/M                                 |
| Consolidation & Adjustments and Other                                     | 1              | 1                   | N/M <sup>1</sup>                  | 0              | 4                   | N/M <sup>1</sup>                  | 1                                  | N/M                                 |
| <b>Total</b>  | <b>6,680</b>   | <b>4,039</b>        | <b>60</b>                         | <b>7,447</b>   | <b>4,546</b>        | <b>61</b>                         | <b>(767)</b>                       | <b>(1)</b>                          |

N/M – not meaningful

<sup>1</sup> Loan loss allowance in Deutsche Asset Management and Consolidation & Adjustments and Other primarily consist of Allowance for collectively assessed non-impaired loans.

<sup>2</sup> From 2017 onwards, Non-core Operations Unit (NCOU) ceased to exist as a standalone division. The remaining impaired assets and the corresponding loan loss allowance as of December 31, 2016 are now managed by the corresponding core operating segments, predominantly Private & Commercial Bank.

#### Impaired loans by industry sector

| in € m.                           | Sep 30, 2017          |                       |              | Dec 31, 2016          |                       |              |
|-----------------------------------|-----------------------|-----------------------|--------------|-----------------------|-----------------------|--------------|
|                                   | Individually assessed | Collectively assessed | Total        | Individually assessed | Collectively assessed | Total        |
| Financial Intermediation          | 125                   | 8                     | 134          | 122                   | 11                    | 133          |
| Fund management activities        | 9                     | 8                     | 17           | 14                    | 7                     | 21           |
| Manufacturing                     | 482                   | 170                   | 652          | 524                   | 229                   | 754          |
| Wholesale and retail trade        | 361                   | 189                   | 551          | 472                   | 234                   | 707          |
| Households                        | 190                   | 2,306                 | 2,495        | 193                   | 2,467                 | 2,661        |
| Commercial real estate activities | 321                   | 31                    | 353          | 385                   | 37                    | 422          |
| Public sector                     | 12                    | 0                     | 12           | 19                    | 0                     | 19           |
| Other <sup>1</sup>                | 2,215                 | 252                   | 2,466        | 2,397                 | 334                   | 2,731        |
| <b>Total</b>                      | <b>3,715</b>          | <b>2,965</b>          | <b>6,680</b> | <b>4,126</b>          | <b>3,321</b>          | <b>7,447</b> |

<sup>1</sup> Thereof “Transportation, storage and communication”: Total Impaired Loans € 1.2 billion (48 %). The rest is split across various industries (of which no single one contributes 25 % or more of the total of the category ‘Other’).

#### Impaired loans by region

| in € m.                            | Sep 30, 2017          |                       |              | Dec 31, 2016          |                       |              |
|------------------------------------|-----------------------|-----------------------|--------------|-----------------------|-----------------------|--------------|
|                                    | Individually assessed | Collectively assessed | Total        | Individually assessed | Collectively assessed | Total        |
| Germany                            | 977                   | 1,385                 | 2,362        | 1,154                 | 1,486                 | 2,639        |
| Western Europe (excluding Germany) | 1,796                 | 1,422                 | 3,218        | 2,021                 | 1,688                 | 3,709        |
| Eastern Europe                     | 47                    | 129                   | 175          | 46                    | 132                   | 179          |
| North America                      | 412                   | 2                     | 413          | 495                   | 1                     | 496          |
| Central and South America          | 31                    | 0                     | 31           | 4                     | 0                     | 5            |
| Asia/Pacific                       | 349                   | 27                    | 376          | 341                   | 14                    | 355          |
| Africa                             | 103                   | 0                     | 104          | 63                    | 1                     | 64           |
| Other                              | 0                     | 0                     | 0            | 2                     | 0                     | 2            |
| <b>Total</b>                       | <b>3,715</b>          | <b>2,965</b>          | <b>6,680</b> | <b>4,126</b>          | <b>3,321</b>          | <b>7,447</b> |

## Development of Impaired Loans

| in € m.  | Nine months ended Sep 30, 2017 |                       |              | Full Year 2016        |                       |              |
|--|--------------------------------|-----------------------|--------------|-----------------------|-----------------------|--------------|
|  | Individually assessed          | Collectively assessed | Total        | Individually assessed | Collectively assessed | Total        |
| <b>Balance, beginning of year</b>                        | <b>4,126</b>                   | <b>3,321</b>          | <b>7,447</b> | <b>4,236</b>          | <b>3,915</b>          | <b>8,151</b> |
| Classified as impaired during the year                   | 1,026                          | 1,006                 | 2,032        | 2,177                 | 1,291                 | 3,469        |
| Transferred to not impaired during the year <sup>1</sup> | (845)                          | (786)                 | (1,631)      | (1,080)               | (723)                 | (1,803)      |
| Charge-offs  | (327)                          | (528)                 | (856)        | (979)                 | (987)                 | (1,966)      |
| Disposals of impaired loans                              | (87)                           | (40)                  | (127)        | (266)                 | (161)                 | (427)        |
| Exchange rate and other movements                        | (179)                          | (7)                   | (187)        | 38                    | (15)                  | 23           |
| <b>Balance, end of period</b>                            | <b>3,715</b>                   | <b>2,965</b>          | <b>6,680</b> | <b>4,126</b>          | <b>3,321</b>          | <b>7,447</b> |

<sup>1</sup> Includes repayments.

Our impaired loans decreased in the first nine months of 2017 by € 767 million or 10 % to € 6.7 billion. The reduction in our individually assessed portfolio mainly reflects charge-offs in CIB along with de-risking of former NCOU assets, while the reduction in our collectively assessed portfolio was driven by charge-offs related to disposals in PCC International.

The impaired loan coverage ratio (defined as total on-balance sheet allowances for all loans individually impaired or collectively assessed divided by IFRS impaired loans (excluding collateral)) decreased from 61 % as of year-end 2016 to 60 % as of September 30, 2017.

## Movements in the Allowance for Credit Losses

Our allowance for credit losses is comprised of the allowance for loan losses and the allowance for off-balance sheet positions.

### Development of allowance for credit losses

| in € m.<br>(unless stated otherwise)                    | Allowance for Loan Losses |                       |              | Allowance for Off-Balance Sheet Positions |                       |            |              |
|---|---------------------------|-----------------------|--------------|---|-----------------------|------------|--------------|
|   | Individually assessed     | Collectively assessed | Subtotal     | Individually assessed                     | Collectively assessed | Subtotal   | Total        |
| <b>Balance, beginning of year</b>                       | <b>2,071</b>              | <b>2,475</b>          | <b>4,546</b> | <b>162</b>                                | <b>183</b>            | <b>346</b> | <b>4,892</b> |
| Provision for credit losses                             | 259                       | 165                   | 424          | (13)                                      | (15)                  | (28)       | 396          |
| Thereof: (Gains)/Losses from disposal of impaired loans | (1)                       | (20)                  | (21)         | 0   | 0                     | 0          | (21)         |
| Net charge-offs:  | (290)                     | (480)                 | (771)        | 0   | 0                     | 0          | (770)        |
| Charge-offs   | (327)                     | (528)                 | (856)        | 0   | 0                     | 0          | (856)        |
| Recoveries  | 37                        | 48                    | 85           | 0   | 0                     | 0          | 85           |
| Other changes   | (121)                     | (40)                  | (161)        | (3)                                       | (14)                  | (17)       | (178)        |
| <b>Balance, end of period</b>                           | <b>1,919</b>              | <b>2,120</b>          | <b>4,039</b> | <b>146</b>                                | <b>155</b>            | <b>300</b> | <b>4,339</b> |
| <b>Changes compared to prior year</b>                   |                           |                       |              |   |                       |            |              |
| Provision for credit losses                             |                           |                       |              |   |                       |            |              |
| In € m.   | (249)                     | (205)                 | (454)        | (7)                                       | (34)                  | (41)       | (495)        |
| In %  | (49)                      | (55)                  | (52)         | 108                                       | (180)                 | (329)      | (56)         |
| Net charge-offs   |                           |                       |              |   |                       |            |              |
| In € m.   | 294                       | 173                   | 467          | 0   | 0                     | 0          | 467          |
| In %  | (50)                      | (26)                  | (38)         | 0   | 0                     | 0          | (38)         |

Allowance for credit losses as at September 30, 2017 amounted to € 4.3 billion compared to € 4.9 billion as at end of last year. The reduction was mainly driven by charge-offs, partly compensated by additional provision for credit losses.

Provision for credit losses decreased by € 495 million compared to the first nine months of 2016, driven by a decrease in provision for loan losses of € 454 million and partly by a decrease in provisions for off balance sheet positions of € 41 million. The decrease in our individually assessed loan portfolio mainly resulted from CIB, due to broad based improved performance, though the shipping sector continued to prove challenging. Provision for credit losses also included an impact from changes in estimates related to shipping loans in the third quarter 2017 as discussed in section "Basis of Preparation". A further reduction in Private & Commercial Bank was driven by a release in Postbank. The decrease in provisions for our collectively assessed loan portfolio mainly resulted from the non-recurrence of one-off items related to assets reported under NCOU in prior year.

The decrease in net charge-offs of € 467 million compared to prior years' nine months was driven the non-recurrence of net charge-offs related to assets reported under NCOU in prior year as well as in Postbank.

| in € m.<br>(unless stated otherwise)                    | Nine months ended Sep 30, 2016 |                       |              |   |                       |            |              |
|---|--------------------------------|-----------------------|--------------|---|-----------------------|------------|--------------|
|   | Allowance for Loan Losses      |                       |              | Allowance for Off-Balance Sheet Positions |                       |            | Total        |
|   | Individually assessed          | Collectively assessed | Subtotal     | Individually assessed                     | Collectively assessed | Subtotal   |              |
| <b>Balance, beginning of year</b>                       | <b>2,252</b>                   | <b>2,776</b>          | <b>5,028</b> | <b>144</b>                                | <b>168</b>            | <b>312</b> | <b>5,340</b> |
| Provision for credit losses                             | 508                            | 370                   | 878          | (6)                                       | 19                    | 12         | 891          |
| Thereof: (Gains)/Losses from disposal of impaired loans | 3                              | (16)                  | (13)         | 0   | 0                     | 0          | (13)         |
| Net charge-offs:  | (585)                          | (653)                 | (1,238)      | 0   | 0                     | 0          | (1,238)      |
| Charge-offs   | (613)                          | (740)                 | (1,353)      | 0   | 0                     | 0          | (1,353)      |
| Recoveries  | 29                             | 86                    | 115          | 0   | 0                     | 0          | 115          |
| Other changes   | 14                             | (121)                 | (107)        | (8)                                       | (4)                   | (12)       | (119)        |
| <b>Balance, end of period</b>                           | <b>2,189</b>                   | <b>2,372</b>          | <b>4,562</b> | <b>129</b>                                | <b>183</b>            | <b>312</b> | <b>4,874</b> |
| <b>Changes compared to prior year</b>                   |                                |                       |              |   |                       |            |              |
| Provision for credit losses                             |                                |                       |              |   |                       |            |              |
| In € m.   | 333                            | 33                    | 366          | (57)                                      | 5                     | (52)       | 314          |
| In %  | 190                            | 10                    | 72           | (113)                                     | 39                    | (81)       | 55           |
| Net charge-offs   |                                |                       |              |   |                       |            |              |
| In € m.   | (266)                          | (118)                 | (384)        | 0   | 0                     | 0          | (384)        |
| In %  | 83                             | 22                    | 45           | 0   | 0                     | 0          | 45           |

## Market Risk

### Market Risk of Trading Units excluding Postbank

The table below presents the value-at-risk metrics calculated with a 99 % confidence level and a one-day holding period for our trading units.

#### Value-at-Risk of our Trading Units by Risk Type

| in € m.                 | Total       |      | Diversification effect |        | Interest rate risk |      | Credit spread risk |      | Equity price risk |      | Foreign exchange risk <sup>1</sup> |      | Commodity price risk |      |
|-------------------------|-------------|------|------------------------|--------|--------------------|------|--------------------|------|-------------------|------|------------------------------------|------|----------------------|------|
|                         | 2017        | 2016 | 2017                   | 2016   | 2017               | 2016 | 2017               | 2016 | 2017              | 2016 | 2017                               | 2016 | 2017                 | 2016 |
| Average <sup>2</sup>    | <b>31.3</b> | 32.0 | <b>(29.0)</b>          | (35.0) | <b>20.9</b>        | 19.7 | <b>21.1</b>        | 26.6 | <b>8.3</b>        | 9.3  | <b>9.0</b>                         | 10.7 | <b>0.9</b>           | 0.7  |
| Maximum <sup>2</sup>    | <b>38.4</b> | 59.4 | <b>(37.6)</b>          | (57.6) | <b>26.0</b>        | 29.5 | <b>25.1</b>        | 32.5 | <b>11.1</b>       | 52.4 | <b>16.5</b>                        | 16.7 | <b>3.0</b>           | 3.3  |
| Minimum <sup>2</sup>    | <b>24.2</b> | 20.4 | <b>(25.2)</b>          | (25.6) | <b>17.1</b>        | 14.8 | <b>17.3</b>        | 22.3 | <b>4.4</b>        | 4.4  | <b>4.4</b>                         | 3.6  | <b>0.1</b>           | 0.2  |
| Period-end <sup>3</sup> | <b>27.3</b> | 30.1 | <b>(28.1)</b>          | (36.9) | <b>17.4</b>        | 19.9 | <b>19.9</b>        | 24.3 | <b>8.9</b>        | 10.0 | <b>9.0</b>                         | 12.6 | <b>0.3</b>           | 0.2  |

<sup>1</sup> Includes value-at-risk from gold and other precious metal positions.

<sup>2</sup> Amounts show the bands within which the values fluctuated during the period January 1 to September 30, 2017 and the full year 2016, respectively.

<sup>3</sup> Amounts for 2017 as of September 30, 2017 and for 2016 as of December 31, 2016.

The average value-at-risk over the first nine months of 2017 was € 31.3 million, which is a decrease of € 0.7 million compared with the full year 2016. The average credit spread value-at-risk decreased due to a reduction in idiosyncratic risk.

The period end value-at-risk reduction was driven by reductions across interest rate, credit spread, equity and foreign exchange asset classes.

During the first nine months of 2017 our trading units achieved a positive revenue for 96 % of trading days compared with 87 % in the full year 2016.

## Regulatory Trading Market Risk Measures

### Stressed Value-at-Risk

The following table shows the stressed value-at-risk (with a 99 % confidence level and a one-day holding period) for our trading units.

### Stressed Value-at-Risk by Risk Type

| in € m.                 | Total |       | Diversification effect |         | Interest rate risk |      | Credit spread risk |      | Equity price risk |       | Foreign exchange risk <sup>1</sup> |      | Commodity price risk |      |
|-------------------------|-------|-------|------------------------|---------|--------------------|------|--------------------|------|-------------------|-------|------------------------------------|------|----------------------|------|
|                         | 2017  | 2016  | 2017                   | 2016    | 2017               | 2016 | 2017               | 2016 | 2017              | 2016  | 2017                               | 2016 | 2017                 | 2016 |
| Average <sup>2</sup>    | 80.1  | 85.2  | (87.7)                 | (78.2)  | 71.9               | 51.9 | 62.2               | 74.9 | 18.9              | 20.6  | 12.9                               | 14.8 | 1.9                  | 1.3  |
| Maximum <sup>2</sup>    | 125.0 | 143.7 | (109.3)                | (150.0) | 92.0               | 82.5 | 73.2               | 99.3 | 66.8              | 144.5 | 28.0                               | 30.4 | 6.1                  | 3.9  |
| Minimum <sup>2</sup>    | 50.5  | 60.4  | (73.0)                 | (53.4)  | 48.7               | 37.4 | 54.9               | 59.0 | 1.5               | 2.4   | 6.9                                | 3.4  | 0.3                  | 0.4  |
| Period-end <sup>3</sup> | 56.9  | 75.8  | (91.8)                 | (91.3)  | 56.8               | 51.9 | 63.3               | 63.0 | 15.3              | 29.6  | 12.0                               | 22.1 | 1.3                  | 0.5  |

<sup>1</sup> Includes stressed value-at-risk from gold and other precious metal positions.

<sup>2</sup> Amounts show the bands within which the values fluctuated during the period January 1 to September 30, 2017 and the full year 2016, respectively.

<sup>3</sup> Amounts 2017 as of September 30, 2017 and for 2016 as of December 31, 2016.

The average stressed value-at-risk was € 80.1 million over the first nine months of 2017, a decrease of € 5.1 million compared with the full year 2016. The reduction in the average was driven by a decrease in credit spread stressed value-at-risk due to a decrease in idiosyncratic risk as well as a small reduction coming from a model enhancement to the credit spread component. This has been partly offset by an increase in interest rate stressed value-at-risk due to a change in directional exposure on average over 2017.

The period end stressed value-at-risk decrease was driven by reductions in the equity and foreign exchange asset classes.

### Incremental Risk Charge

For regulatory reporting purposes, the incremental risk charge for the respective reporting dates represents the higher of the spot value at the reporting dates and the value of the preceding 12-week average calculation. The incremental risk charge presented for the reporting dates below is the spot value and the average, maximum and minimum values calculated for the 12-week period preceding these reporting dates.

#### Incremental Risk Charge of Trading Units (with a 99.9 % confidence level and one-year capital horizon)<sup>2,3</sup>

| in € m.                 | Total |       | Non-Core Operations Unit |      | Global Credit Trading |       | Core Rates |       | Fixed Income & Currencies APAC |       | Emerging Markets - Debt |       | Other   |         |
|-------------------------|-------|-------|--------------------------|------|-----------------------|-------|------------|-------|--------------------------------|-------|-------------------------|-------|---------|---------|
|                         | 2017  | 2016  | 2017                     | 2016 | 2017                  | 2016  | 2017       | 2016  | 2017                           | 2016  | 2017                    | 2016  | 2017    | 2016    |
| Average <sup>1</sup>    | 742.0 | 840.2 | 0.0                      | 52.0 | 455.0                 | 393.0 | 67.0       | 200.4 | 261.0                          | 188.6 | 54.0                    | 116.8 | (95.0)  | (110.5) |
| Maximum <sup>1</sup>    | 834.0 | 944.4 | 0.0                      | 57.3 | 606.0                 | 405.8 | 156.0      | 229.6 | 432.0                          | 243.0 | 79.0                    | 128.0 | (43.0)  | (65.6)  |
| Minimum <sup>1</sup>    | 705.0 | 693.0 | 0.0                      | 44.5 | 337.0                 | 368.0 | 18.0       | 173.7 | 122.0                          | 119.6 | 25.0                    | 111.6 | (148.0) | (141.8) |
| Period-end <sup>2</sup> | 834.0 | 693.0 | 0.0                      | 51.8 | 606.0                 | 368.0 | 99.0       | 173.7 | 122.0                          | 119.6 | 50.0                    | 121.8 | (43.0)  | (141.8) |

<sup>1</sup> Amounts show the bands within which the values fluctuated during the 12-weeks preceding September 30, 2017 and December 31, 2016, respectively.

<sup>2</sup> Business line breakdowns have been updated for 2017 reporting to better reflect the current business structure.

<sup>3</sup> All liquidity horizons are set to 12 months.

The incremental risk charge as at the end of the third quarter of 2017 was € 834 million, an increase of € 141 million (20 %) compared with year end 2016. The 12-week average incremental risk charge as at the end of the third quarter of 2017 was € 742 million and thus € 98 million (12 %) lower compared with the average for the 12-week period ended December 31, 2016. The decreased average incremental risk charge is driven by a decrease in credit exposures in core rates and emerging markets - debt when compared to the full year 2016.

### Comprehensive Risk Measure

For regulatory reporting purposes, the comprehensive risk measure for the respective reporting dates represents the highest of the spot value at the reporting dates, their preceding 12-week average calculation, and the floor, where the floor is equal to 8 % of the equivalent capital charge under the securitization framework.

#### Comprehensive Risk Measure of Trading Units (with a 99.9 % confidence level and one-year capital horizon)<sup>3</sup>

| in € m.                 | 2017 | 2016 |
|-------------------------|------|------|
| Average <sup>1</sup>    | 8.2  | 31.3 |
| Maximum <sup>1</sup>    | 10.2 | 39.8 |
| Minimum <sup>1</sup>    | 6.8  | 21.9 |
| Period-end <sup>2</sup> | 4.7  | 17.9 |

<sup>1</sup> Regulatory comprehensive risk measure calculated for the 12-week period ending September 30, 2017 and December 31, 2016.

<sup>2</sup> Spot value of internal model comprehensive risk measure at period end.

<sup>3</sup> All liquidity horizons are set to 12 months.

The internal model comprehensive risk measure as at the end of the first nine months of 2017 was € 4.7 million a decrease of € 13.2 million (-74 %) compared with year end 2016. The 12-week average of our regulatory comprehensive risk measure as at the end of the first nine months of 2017 was € 8.2 million and thus € 23.1 million (74 %) lower compared with the average for the 12-week period ending December 31, 2016. The reduction was due to continued de-risking on this portfolio.

## Market Risk Standardized Approach

As of September 30, 2017, the securitization positions, for which the specific interest rate risk is calculated using the market risk standardized approach, generated capital requirements of € 364.3 million corresponding to risk weighted-assets of € 4.6 billion. As of December 31, 2016 these positions generated capital requirements of € 278.4 million corresponding to risk weighted-assets of € 3.5 billion.

For nth-to-default credit default swaps the capital requirement decreased to € 3.1 million corresponding to risk weighted-assets of € 39 million compared with € 6.4 million and € 80 million as of December 31, 2016.

The capital requirement for Collective Investment Undertakings under the market risk standardized approach was € 54 million corresponding to risk weighted-assets of € 678 million as of September 30, 2017, compared with € 39 million and € 487 million as of December 31, 2016.

The capital requirement for longevity risk under the market risk standardized approach was € 36 million corresponding to risk-weighted assets of € 450 million as of September 30, 2017, compared with € 46 million and € 570 million as of December 31, 2016.

## Market Risk of Trading Book at Postbank

The value-at-risk of Postbank's trading book calculated with a 99 % confidence level and a one-day holding period amounted to zero as of September 30, 2017 and at year-end 2016. Postbank's current trading strategy does not allow any new trading activities with regard to the trading book. Therefore, Postbank's trading book did not contain any positions as of September 30, 2017 and at year-end 2016. Nevertheless, Postbank will remain classified as a trading book institution.

## Operational Risk

In the first nine months of 2017, our operational risk losses continued to be driven predominantly by losses and provisions arising from civil litigation and regulatory enforcement actions. While some easing was observed compared to previous years, such losses still accounted for more than 70 % of our operational risk losses in these nine months. For a description of our current legal and regulatory proceedings, please see section "Provisions - Current Individual Proceedings" of this Interim Report. Our non-legal operational risk losses are moderately higher compared to the first nine months of 2016. The overall balance of our year-to-date legal and non-legal operational risk has been materially reduced by releases of provisions made for litigation events.

Our operational risk management fosters a forward-looking approach to monitoring potential profits and losses, focusing on regular review of civil litigations and regulatory enforcement matters, trend analysis based upon available losses and key risk indicator data. The regulatory capital requirement is mainly driven by large external and internal operational risk events as well as reasonably possible litigation losses, which are reflected through provisions, contingent liabilities and legal forecasts in our AMA model. For a description of our modelling approach, please see section "Drivers for Operational Risk Capital Development" of our Annual Report 2016.

## Liquidity Risk

### Composition of our external funding sources in euro billion and as a percentage of our total external funding sources

| in € bn.<br>(unless stated otherwise) | Sep 30, 2017 |              | Dec 31, 2016 |              |
|---------------------------------------|--------------|--------------|--------------|--------------|
| Capital Markets and Equity            | 202          | 20 %         | 210          | 21 %         |
| Retail                                | 311          | 31 %         | 292          | 30 %         |
| Transaction Banking                   | 219          | 22 %         | 200          | 20 %         |
| Other Customers <sup>1</sup>          | 63           | 6 %          | 53           | 5 %          |
| Unsecured Wholesale                   | 43           | 4 %          | 55           | 6 %          |
| Secured Funding and Shorts            | 165          | 16 %         | 165          | 17 %         |
| Financing Vehicles                    | 2            | 0 %          | 2            | 0 %          |
| <b>Total external funding</b>         | <b>1,006</b> | <b>100 %</b> | <b>977</b>   | <b>100 %</b> |

<sup>1</sup> "Other Customers" includes fiduciary, self-funding structures (e.g. X-markets) and margin/prime brokerage cash balances (shown on a net basis). Reference: To reconcile to the total balance sheet, add derivatives & settlement balances € 425.8 billion (€ 503.6 billion), netting effect for margin & prime brokerage cash balances (shown on a net basis) € 52.3 billion (€ 67.9 billion), and other non-funding liabilities € 37.3 billion (€ 42.2 billion) for September 30, 2017, and December 31, 2016, respectively.



Capital Markets and Equity decreased by € 7.6 billion, reflecting an Equity increase of € 5.8 billion as a result of the € 7.9 billion capital raise proceeds which was more than compensated for by FX impacts and a Capital Markets decrease of € 13.4 billion due to higher outflows than new issuances in aggregate and FX impacts. Retail (including Wealth Management) deposits have increased by € 18.7 billion, predominantly due to improved market and customer sentiment since the resolution of a significant litigation item in December 2016 partially offset by FX impacts. Transaction Banking deposits have increased by € 19.8 billion, of which € 8.4 billion relates to short term deposits received over the end of the third quarter of 2017 that are expected to roll off in the fourth quarter of 2017. Secured funding and shorts were flat over the period, driven by an increase in CIB trading inventory which was completely offset by FX impacts. The € 10.8 billion increase in “Other Customers” reflects developments in balances not relied upon as a source of stable funding, predominantly related to net margin payables and prime brokerage balances, partially offset by FX impacts. Unsecured Wholesale decreased by € 11.5 billion, due to higher maturities than new deposits in aggregate as well as FX impacts.

During the first nine months of 2017, we raised € 19.3 billion out of a total 2017 funding plan of € 25 billion. The average spread over 3-months Euribor during the first nine months of 2017 was 79 bps (all non-Euro funding spreads are rebased versus 3-months Euribor), with an average tenor of 6.8 years. The most significant transaction in the third quarter 2017 was a U.S.\$ 2.25 billion senior unsecured dual-tranche issuance split into a U.S.\$ 1.5 billion fixed rate note and a U.S.\$ 0.75 billion floating-rate note, both with a tenor of 3 years. For the remainder of the year we intend to source the rest of our requirements through a variety of channels, including issuance targeted at retail investors, private placements with institutional investors and further public benchmark issuance.

Regular stress test analyses aim to ensure that we always hold sufficient cash and liquid assets to close a potential funding gap which could open under a combined scenario comprising idiosyncratic and market related stress. For this purpose we hold liquidity reserves which comprise available cash and cash equivalents, highly liquid securities (includes government, government guaranteed and agency securities) as well as other unencumbered central bank eligible assets. The volume of the liquidity reserves is a function of the expected stress result, both at an aggregate level as well as at an individual currency level. To the extent we receive incremental short-term wholesale liabilities which attract a high stress roll-off, we largely keep the proceeds of such liabilities in cash or highly liquid securities as a stress mitigant. As such, the total volume of liquidity reserves will fluctuate according to the level of short-term wholesale liabilities held, although this has no material impact on our overall liquidity position under stress. Liquidity reserves include only assets that are freely transferable within the group, or can be applied against local entity stress outflows. These reserves are held across major currencies and key locations in which the bank is active. The vast majority of our liquidity reserves are centrally held at our parent level or at our foreign branches. Size and composition are subject to regular senior management review. The haircuts applied reflect our assumption of the actual liquidity value that could be obtained, primarily through secured funding, and take into account the experience observed in secured funding markets at times of stress.

#### Composition of our liquidity reserves by parent company (including branches) and subsidiaries

| in € bn.  | Sep 30, 2017   |                 | Dec 31, 2016   |                 |
|---|----------------|-----------------|----------------|-----------------|
|   | Carrying Value | Liquidity Value | Carrying Value | Liquidity Value |
| Available cash and cash equivalents (held primarily at central banks)                       | 204            | 204             | 178            | 178             |
| Parent (incl. foreign branches)   | 175            | 175             | 136            | 136             |
| Subsidiaries  | 29             | 29              | 42             | 42              |
| Highly liquid securities (includes government, government guaranteed and agency securities) | 55             | 43              | 27             | 25              |
| Parent (incl. foreign branches)   | 35             | 24              | 25             | 24              |
| Subsidiaries  | 20             | 19              | 2              | 1               |
| Other unencumbered central bank eligible securities   | 19             | 10              | 14             | 9               |
| Parent (incl. foreign branches)   | 12             | 7               | 9              | 6               |
| Subsidiaries  | 7              | 4               | 5              | 3               |
| <b>Total liquidity reserves</b>   | <b>279</b>     | <b>257</b>      | <b>219</b>     | <b>212</b>      |
| Parent (incl. foreign branches)   | 222            | 205             | 171            | 166             |
| Subsidiaries  | 57             | 52              | 48             | 46              |

Our liquidity reserves increased by € 59.8 billion or 27.4 % during the first nine months of 2017 in comparison to year-end 2016.

Our stressed net liquidity position (sNLP) represents the surplus of our available Liquidity Reserves and other business inflows in excess of stressed liquidity demand under our combined liquidity stress scenario, representing a severe market and idiosyncratic liquidity stress event. The sNLP is monitored as one of the Bank’s key risk metrics. Our sNLP as of September 30, 2017 (preliminary estimate) was € 27.7 billion (December 31, 2016 sNLP of € 36 billion). The sNLP fluctuates according to business activities, market events and perceptions, including with respect to us, as well as changes to our internal methodology assumptions. Our internal risk appetite is to maintain a surplus of at least € 20 billion.

## Liquidity Coverage Ratio

Finalized by the Basel Committee in January 2013, the Liquidity Coverage Ratio LCR is intended to promote the short-term resilience of a bank's liquidity risk profile over a 30 day stress scenario. The ratio is defined as the amount of High Quality Liquid Assets ("HQLA") that could be used to raise liquidity, measured against the total volume of net cash outflows, arising from both actual and contingent exposures, in a stressed scenario.

This requirement has been implemented into European law, via the Commission Delegated Regulation (EU) 2015/61, adopted in October 2014. Compliance with the LCR was required in the European Union from October 1, 2015.

Our LCR of 141 % as of September 30, 2017 has been calculated in accordance with the Commission Delegated Regulation (EU) 2015/61, (calculated in accordance with the EBA's Implementing Technical Standard on Supervisory Reporting with regard to the LCR). The December 31, 2016 LCR was 128 %.

| in € bn.                          | Liquidity Value (weighted) |              |
|-----------------------------------|----------------------------|--------------|
|                                   | Sep 30, 2017               | Dec 31, 2016 |
| <b>High quality liquid assets</b> | <b>252</b>                 | <b>201</b>   |
| Gross inflows                     | 102                        | 93           |
| Gross outflows                    | 281                        | 250          |
| <b>Net outflows</b>               | <b>179</b>                 | <b>158</b>   |
| LCR ratio in %                    | 141 %                      | 128 %        |

# Consolidated Statement of Income (unaudited)

## Income Statement

| in € m.   | Three months ended |              | Nine months ended |               |
|---|--------------------|--------------|-------------------|---------------|
|   | Sep 30, 2017       | Sep 30, 2016 | Sep 30, 2017      | Sep 30, 2016  |
| Interest and similar income   | 5,808              | 6,359        | 17,575            | 19,112        |
| Interest expense  | 2,421              | 2,834        | 8,014             | 7,971         |
| <b>Net interest income</b>  | <b>3,387</b>       | <b>3,525</b> | <b>9,561</b>      | <b>11,142</b> |
| Provision for credit losses   | 184                | 327          | 396               | 891           |
| <b>Net interest income after provision for credit losses</b>                                  | <b>3,203</b>       | <b>3,198</b> | <b>9,166</b>      | <b>10,251</b> |
| Commissions and fee income  | 2,582              | 3,027        | 8,356             | 8,825         |
| Net gains (losses) on financial assets/liabilities at fair value through profit or loss       | 659                | 390          | 2,612             | 2,111         |
| Net gains (losses) on financial assets available for sale                                     | 59                 | 111          | 256               | 476           |
| Net income (loss) from equity method investments  | 21                 | 75           | 125               | 427           |
| Other income (loss)   | 68                 | 366          | (172)             | (34)          |
| <b>Total noninterest income</b>   | <b>3,389</b>       | <b>3,968</b> | <b>11,176</b>     | <b>11,805</b> |
| Compensation and benefits   | 2,806              | 2,894        | 8,874             | 9,047         |
| General and administrative expenses   | 2,865              | 3,490        | 8,789             | 10,447        |
| Policyholder benefits and claims  | 0                  | 167          | 0                 | 285           |
| Impairment of goodwill and other intangible assets  | 0                  | (49)         | 6                 | 236           |
| Restructuring activities  | (12)               | 45           | 39                | 435           |
| <b>Total noninterest expenses</b>   | <b>5,660</b>       | <b>6,547</b> | <b>17,708</b>     | <b>20,450</b> |
| <b>Income (loss) before income taxes</b>  | <b>933</b>         | <b>619</b>   | <b>2,633</b>      | <b>1,606</b>  |
| Income tax expense (benefit)  | 284                | 340          | 944               | 1,071         |
| <b>Net income (loss)</b>  | <b>649</b>         | <b>278</b>   | <b>1,689</b>      | <b>534</b>    |
| Net income (loss) attributable to noncontrolling interests                                    | 2                  | 22           | 25                | 47            |
| Net income (loss) attributable to Deutsche Bank shareholders and additional equity components | 647                | 256          | 1,664             | 488           |

## Earnings per Common Share

|   | Three months ended |              | Nine months ended |              |
|---|--------------------|--------------|-------------------|--------------|
|   | Sep 30, 2017       | Sep 30, 2016 | Sep 30, 2017      | Sep 30, 2016 |
| <b>Earnings per common share:<sup>1,2</sup></b>   |                    |              |                   |              |
| Basic   | € 0.31             | € 0.16       | € 0.72            | € 0.14       |
| Diluted   | € 0.30             | € 0.16       | € 0.69            | € 0.13       |
| <b>Number of shares in million:<sup>1</sup></b>   |                    |              |                   |              |
| Denominator for basic earnings per share – weighted-average shares outstanding                          | 2,095.8            | 1,554.1      | 1,924.0           | 1,554.1      |
| Denominator for diluted earnings per share – adjusted weighted-average shares after assumed conversions | 2,151.7            | 1,585.9      | 1,986.7           | 1,577.0      |

<sup>1</sup> The number of average basic and diluted shares outstanding has been adjusted for all periods before April 2017 in order to reflect the effect of the bonus component of subscription rights issued in April 2017 in connection with the capital increase.

<sup>2</sup> Earnings for the nine months ended September 30, 2017 and 2016 were adjusted by € 288 million and € 276 million net of tax for the coupons paid on Additional Tier 1 Notes in April 2017 and April 2016, respectively. The coupons paid on Additional Tier 1 Notes are not attributable to Deutsche Bank shareholders and therefore need to be deducted in the calculation in accordance with IAS 33.

## Consolidated Statement of Comprehensive Income (unaudited)

| in € m.  | Three months ended |              | Nine months ended |                |
|--|--------------------|--------------|-------------------|----------------|
|  | Sep 30, 2017       | Sep 30, 2016 | Sep 30, 2017      | Sep 30, 2016   |
| <b>Net income (loss) recognized in the income statement</b>  | <b>649</b>         | <b>278</b>   | <b>1,689</b>      | <b>534</b>     |
| <b>Other comprehensive income</b>  |                    |              |                   |                |
| <b>Items that will not be reclassified to profit or loss</b>                                       |                    |              |                   |                |
| Remeasurement gains (losses) related to defined benefit plans, before tax                          | (340)              | (405)        | (229)             | (977)          |
| Total of income tax related to items that will not be reclassified to profit or loss               | 97                 | 146          | 46                | 444            |
| <b>Items that are or may be reclassified to profit or loss</b>                                     |                    |              |                   |                |
| Financial assets available for sale  |                    |              |                   |                |
| Unrealized net gains (losses) arising during the period, before tax                                | (59)               | 243          | 44                | 1,094          |
| Realized net (gains) losses arising during the period (reclassified to profit or loss), before tax | (77)               | (82)         | (284)             | (407)          |
| Derivatives hedging variability of cash flows  |                    |              |                   |                |
| Unrealized net gains (losses) arising during the period, before tax                                | (2)                | 12           | (22)              | 46             |
| Realized net (gains) losses arising during the period (reclassified to profit or loss), before tax | (140)              | (12)         | (137)             | (4)            |
| Assets classified as held for sale   |                    |              |                   |                |
| Unrealized net gains (losses) arising during the period, before tax                                | 0                  | 0            | (162)             | 0              |
| Realized net (gains) losses arising during the period (reclassified to profit or loss), before tax | 0                  | 0            | 162               | 0              |
| Foreign currency translation   |                    |              |                   |                |
| Unrealized net gains (losses) arising during the period, before tax                                | (675)              | (307)        | (2,328)           | (1,101)        |
| Realized net (gains) losses arising during the period (reclassified to profit or loss), before tax | 16                 | (10)         | (11)              | (7)            |
| Equity Method Investments  |                    |              |                   |                |
| Net gains (losses) arising during the period   | (7)                | (2)          | (26)              | 13             |
| Total of income tax related to items that are or may be reclassified to profit or loss             | 50                 | (85)         | 87                | (241)          |
| <b>Other comprehensive income (loss), net of tax</b>   | <b>(1,137)</b>     | <b>(502)</b> | <b>(2,861)</b>    | <b>(1,140)</b> |
| <b>Total comprehensive income (loss), net of tax</b>   | <b>(489)</b>       | <b>(224)</b> | <b>(1,172)</b>    | <b>(605)</b>   |
| Attributable to:   |                    |              |                   |                |
| Noncontrolling interests   | (4)                | 21           | (3)               | 41             |
| Deutsche Bank shareholders and additional equity components  | (485)              | (245)        | (1,169)           | (647)          |

## Consolidated Balance Sheet (unaudited)

### Assets

| in € m.  | Sep 30, 2017     | Dec 31, 2016     |
|--|------------------|------------------|
| Cash and central bank balances   | 204,390          | 181,364          |
| Interbank balances (w/o central banks)                                   | 10,727           | 11,606           |
| Central bank funds sold and securities purchased under resale agreements | 10,580           | 16,287           |
| Securities borrowed  | 23,979           | 20,081           |
| Financial assets at fair value through profit or loss                    |                  |                  |
| Trading assets   | 186,716          | 171,044          |
| Positive market values from derivative financial instruments             | 372,019          | 485,150          |
| Financial assets designated at fair value through profit or loss         | 96,183           | 87,587           |
| Total financial assets at fair value through profit or loss              | 654,918          | 743,781          |
| Financial assets available for sale                                      | 51,540           | 56,228           |
| Equity method investments  | 915              | 1,027            |
| Loans  | 396,237          | 408,909          |
| Securities held to maturity  | 3,179            | 3,206            |
| Property and equipment   | 2,772            | 2,804            |
| Goodwill and other intangible assets                                     | 8,773            | 8,982            |
| Other assets   | 144,349          | 126,045          |
| Assets for current tax   | 1,265            | 1,559            |
| Deferred tax assets  | 7,829            | 8,666            |
| <b>Total assets</b>  | <b>1,521,454</b> | <b>1,590,546</b> |

### Liabilities and Equity

| in € m.  | Sep 30, 2017     | Dec 31, 2016     |
|--|------------------|------------------|
| Deposits   | 574,691          | 550,204          |
| Central bank funds purchased and securities sold under repurchase agreements | 16,499           | 25,740           |
| Securities loaned  | 6,508            | 3,598            |
| Financial liabilities at fair value through profit or loss                   |                  |                  |
| Trading liabilities  | 74,201           | 57,029           |
| Negative market values from derivative financial instruments                 | 348,346          | 463,858          |
| Financial liabilities designated at fair value through profit or loss        | 49,758           | 60,492           |
| Investment contract liabilities  | 600              | 592              |
| Total financial liabilities at fair value through profit or loss             | 472,906          | 581,971          |
| Other short-term borrowings  | 18,279           | 17,295           |
| Other liabilities  | 190,792          | 155,440          |
| Provisions   | 5,025            | 10,973           |
| Liabilities for current tax  | 1,074            | 1,329            |
| Deferred tax liabilities   | 396              | 486              |
| Long-term debt   | 159,091          | 172,316          |
| Trust preferred securities   | 5,583            | 6,373            |
| Obligation to purchase common shares   | 0                | 0                |
| <b>Total liabilities</b>   | <b>1,450,844</b> | <b>1,525,727</b> |
| Common shares, no par value, nominal value of € 2.56                         | 5,291            | 3,531            |
| Additional paid-in capital   | 39,715           | 33,765           |
| Retained earnings  | 19,787           | 18,987           |
| Common shares in treasury, at cost   | (18)             | 0                |
| Equity classified as obligation to purchase common shares                    | 0                | 0                |
| Accumulated other comprehensive income (loss), net of tax                    | 901              | 3,550            |
| <b>Total shareholders' equity</b>  | <b>65,676</b>    | <b>59,833</b>    |
| Additional equity components   | 4,669            | 4,669            |
| Noncontrolling interests   | 265              | 316              |
| <b>Total equity</b>  | <b>70,609</b>    | <b>64,819</b>    |
| <b>Total liabilities and equity</b>  | <b>1,521,454</b> | <b>1,590,546</b> |

## Consolidated Statement of Changes in Equity (unaudited)

| in € m.   | Common shares<br>(no par value) | Additional<br>paid-in capital | Retained<br>earnings | Common<br>shares<br>in treasury,<br>at cost | Equity<br>classified as<br>obligation to<br>purchase<br>common<br>shares | Unrealized net<br>gains (losses)<br>on financial<br>assets available<br>for sale, net<br>of applicable<br>tax and other <sup>1</sup> |
|---|---------------------------------|-------------------------------|----------------------|---|--|--|
| <b>Balance as of December 31, 2015</b>                                    | <b>3,531</b>                    | <b>33,572</b>                 | <b>21,182</b>        | <b>(10)</b>                                 | <b>0</b>   | <b>1,384</b>   |
| Total comprehensive income (loss), net of tax <sup>2</sup>                | 0                               | 0                             | 488                  | 0   | 0  | 427  |
| Common shares issued  | 0                               | 0                             | 0                    | 0   | 0  | 0  |
| Cash dividends paid   | 0                               | 0                             | 0                    | 0   | 0  | 0  |
| Coupon on additional equity components, net of tax                        | 0                               | 0                             | (276)                | 0   | 0  | 0  |
| Remeasurement gains (losses) related to defined benefit plans, net of tax | 0                               | 0                             | (533)                | 0   | 0  | 0  |
| Net change in share awards in the reporting period                        | 0                               | (142)                         | 0                    | 0   | 0  | 0  |
| Treasury shares distributed under share-based compensation plans          | 0                               | 0                             | 0                    | 237   | 0  | 0  |
| Tax benefits related to share-based compensation plans                    | 0                               | 0                             | 0                    | 0   | 0  | 0  |
| Additions to Equity classified as obligation to purchase common shares    | 0                               | 0                             | 0                    | 0   | 0  | 0  |
| Deductions from Equity classified as obligation to purchase common shares | 0                               | 0                             | 0                    | 0   | 0  | 0  |
| Option premiums and other effects from options on common shares           | 0                               | (129)                         | 0                    | 0   | 0  | 0  |
| Purchases of treasury shares  | 0                               | 0                             | 0                    | (3,750)                                     | 0  | 0  |
| Sale of treasury shares   | 0                               | 0                             | 0                    | 3,503                                       | 0  | 0  |
| Net gains (losses) on treasury shares sold                                | 0                               | 10                            | 0                    | 0   | 0  | 0  |
| Other   | 0                               | 286                           | 0                    | 0   | 0  | 0  |
| <b>Balance as of September 30, 2016</b>                                   | <b>3,531</b>                    | <b>33,597</b>                 | <b>20,860</b>        | <b>(21)</b>                                 | <b>0</b>   | <b>1,811</b>   |
| <b>Balance as of December 31, 2016</b>                                    | <b>3,531</b>                    | <b>33,765</b>                 | <b>18,987</b>        | <b>0</b>                                    | <b>0</b>   | <b>912</b>   |
| Total comprehensive income (loss), net of tax <sup>2</sup>                | 0                               | 0                             | 1,664                | 0   | 0  | (200)  |
| Common shares issued  | 1,760                           | 6,277                         | 0                    | 0   | 0  | 0  |
| Cash dividends paid   | 0                               | 0                             | (392)                | 0   | 0  | 0  |
| Coupon on additional equity components, net of tax                        | 0                               | 0                             | (288)                | 0   | 0  | 0  |
| Remeasurement gains (losses) related to defined benefit plans, net of tax | 0                               | 0                             | (184)                | 0   | 0  | 0  |
| Net change in share awards in the reporting period                        | 0                               | (245)                         | 0                    | 0   | 0  | 0  |
| Treasury shares distributed under share-based compensation plans          | 0                               | 0                             | 0                    | 436   | 0  | 0  |
| Tax benefits related to share-based compensation plans                    | 0                               | 0                             | 0                    | 0   | 0  | 0  |
| Additions to Equity classified as obligation to purchase common shares    | 0                               | 0                             | 0                    | 0   | 0  | 0  |
| Deductions from Equity classified as obligation to purchase common shares | 0                               | 0                             | 0                    | 0   | 0  | 0  |
| Option premiums and other effects from options on common shares           | 0                               | (104)                         | 0                    | 0   | 0  | 0  |
| Purchases of treasury shares  | 0                               | 0                             | 0                    | (7,135)                                     | 0  | 0  |
| Sale of treasury shares   | 0                               | 0                             | 0                    | 6,681                                       | 0  | 0  |
| Net gains (losses) on treasury shares sold                                | 0                               | 12                            | 0                    | 0   | 0  | 0  |
| Other   | 0                               | 10                            | 0                    | 0   | 0  | 0  |
| <b>Balance as of September 30, 2017</b>                                   | <b>5,291</b>                    | <b>39,715</b>                 | <b>19,787</b>        | <b>(18)</b>                                 | <b>0</b>   | <b>712</b>   |

<sup>1</sup> Excluding unrealized net gains (losses) from equity method investments.

<sup>2</sup> Excluding remeasurement gains (losses) related to defined benefit plans, net of tax.



| Unrealized net gains (losses) on derivatives hedging variability of cash flows, net of tax <sup>1</sup> | Unrealized net gains (losses) on assets classified as held for sale, net of tax <sup>1</sup> | Foreign currency translation, net of tax <sup>1</sup> | Unrealized net gains (losses) from equity method investments | Accumulated other comprehensive income (loss), net of tax <sup>2</sup> | Total shareholders' equity | Additional equity components <sup>3</sup> | Noncontrolling interests | Total equity |
|---|--|---|--|--|----------------------------|---|--------------------------|--------------|
| 97  | 662  | 2,196   | 66   | 4,404  | 62,678                     | 4,675                                     | 270                      | 67,624       |
| 28  | 0  | (1,069)   | 13   | (601)  | (113)                      | 0   | 41                       | (72)         |
| 0   | 0  | 0   | 0  | 0  | 0                          | 0   | 0                        | 0            |
| 0   | 0  | 0   | 0  | 0  | 0                          | 0   | (11)                     | (11)         |
| 0   | 0  | 0   | 0  | 0  | (276)                      | 0   | 0                        | (276)        |
| 0   | 0  | 0   | 0  | 0  | (533)                      | 0   | 0                        | (533)        |
| 0   | 0  | 0   | 0  | 0  | (142)                      | 0   | 0                        | (142)        |
| 0   | 0  | 0   | 0  | 0  | 237                        | 0   | 0                        | 237          |
| 0   | 0  | 0   | 0  | 0  | 0                          | 0   | 0                        | 0            |
| 0   | 0  | 0   | 0  | 0  | 0                          | 0   | 0                        | 0            |
| 0   | 0  | 0   | 0  | 0  | 0                          | 0   | 0                        | 0            |
| 0   | 0  | 0   | 0  | 0  | (129)                      | 0   | 0                        | (129)        |
| 0   | 0  | 0   | 0  | 0  | (3,750)                    | 0   | 0                        | (3,750)      |
| 0   | 0  | 0   | 0  | 0  | 3,503                      | 0   | 0                        | 3,503        |
| 0   | 0  | 0   | 0  | 0  | 10                         | 0   | 0                        | 10           |
| 0   | 0  | 0   | 0  | 0  | 286                        | (2) <sup>4</sup>                          | (17)                     | 267          |
| 125   | 662  | 1,126   | 79   | 3,803  | 61,770                     | 4,673                                     | 284                      | 66,727       |
| 143   | 0  | 2,418   | 77   | 3,550  | 59,833                     | 4,669                                     | 316                      | 64,819       |
| (115)   | 0  | (2,308)   | (26)   | (2,649)  | (985)                      | 0   | (3)                      | (988)        |
| 0   | 0  | 0   | 0  | 0  | 8,037                      | 0   | 0                        | 8,037        |
| 0   | 0  | 0   | 0  | 0  | (392)                      | 0   | (11)                     | (403)        |
| 0   | 0  | 0   | 0  | 0  | (288)                      | 0   | 0                        | (288)        |
| 0   | 0  | 0   | 0  | 0  | (184)                      | 0   | 0                        | (184)        |
| 0   | 0  | 0   | 0  | 0  | (245)                      | 0   | 0                        | (245)        |
| 0   | 0  | 0   | 0  | 0  | 436                        | 0   | 0                        | 436          |
| 0   | 0  | 0   | 0  | 0  | 0                          | 0   | 0                        | 0            |
| 0   | 0  | 0   | 0  | 0  | 0                          | 0   | 0                        | 0            |
| 0   | 0  | 0   | 0  | 0  | 0                          | 0   | 0                        | 0            |
| 0   | 0  | 0   | 0  | 0  | (104)                      | 0   | 0                        | (104)        |
| 0   | 0  | 0   | 0  | 0  | (7,135)                    | 0   | 0                        | (7,135)      |
| 0   | 0  | 0   | 0  | 0  | 6,681                      | 0   | 0                        | 6,681        |
| 0   | 0  | 0   | 0  | 0  | 12                         | 0   | 0                        | 12           |
| 0   | 0  | 0   | 0  | 0  | 10                         | 0 <sup>4</sup>                            | (38)                     | (28)         |
| 28  | 0  | 110   | 50   | 901  | 65,676                     | 4,669                                     | 265                      | 70,609       |

<sup>3</sup> Includes Additional Tier 1 Notes, which constitute unsecured and subordinated notes of Deutsche Bank and are classified as equity in accordance with IFRS.

<sup>4</sup> Includes net proceeds from purchase and sale of additional equity components.

## Consolidated Statement of Cash Flows (unaudited)

| in € m.  | Nine months ended |                |
|--|-------------------|----------------|
|  | Sep 30, 2017      | Sep 30, 2016   |
| <b>Net income (loss)</b>   | <b>1,689</b>      | <b>534</b>     |
| Cash flows from operating activities:  |                   |                |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities:  |                   |                |
| Provision for credit losses  | 396               | 891            |
| Restructuring activities   | 39                | 435            |
| Gain on sale of financial assets available for sale, equity method investments, and other  | (330)             | (713)          |
| Deferred income taxes, net   | 344               | 384            |
| Impairment, depreciation and other amortization, and accretion   | 1,506             | 1,521          |
| Share of net income (loss) from equity method investments  | (124)             | (176)          |
| <b>Income (loss) adjusted for noncash charges, credits and other items</b>   | <b>3,520</b>      | <b>2,876</b>   |
| Adjustments for net change in operating assets and liabilities:  |                   |                |
| Interest-earning time deposits with central banks and banks  | (294)             | (1,054)        |
| Central bank funds sold, securities purchased under resale agreements, securities borrowed   | 943               | 4,115          |
| Financial assets designated at fair value through profit or loss   | (10,929)          | (8,776)        |
| Loans  | 9,283             | 3,505          |
| Other assets   | (20,203)          | (47,033)       |
| Deposits   | 27,428            | (24,875)       |
| Financial liabilities designated at fair value through profit or loss and investment contract liabilities <sup>1</sup>   | (9,066)           | 10,449         |
| Central bank funds purchased, securities sold under repurchase agreements and securities loaned  | (5,379)           | 10,159         |
| Other short-term borrowings  | 1,012             | (5,601)        |
| Other liabilities  | 34,565            | 36,043         |
| Senior long-term debt <sup>2</sup>   | (12,674)          | 2,427          |
| Trading assets and liabilities, positive and negative market values from derivative financial instruments, net   | (2,504)           | 32,357         |
| Other, net   | 3,885             | (5,671)        |
| <b>Net cash provided by (used in) operating activities</b>   | <b>19,587</b>     | <b>8,921</b>   |
| Cash flows from investing activities:  |                   |                |
| Proceeds from:   |                   |                |
| Sale of financial assets available for sale  | 7,490             | 14,407         |
| Maturities of financial assets available for sale  | 5,796             | 4,649          |
| Maturities of securities held to maturity  | 0                 | 0              |
| Sale of equity method investments  | 39                | 36             |
| Sale of property and equipment   | 60                | 217            |
| Purchase of:   |                   |                |
| Financial assets available for sale  | (11,156)          | (16,996)       |
| Securities held to maturity  | 0                 | 0              |
| Equity method investments  | (8)               | (17)           |
| Property and equipment   | (421)             | (435)          |
| Net cash received in (paid for) business combinations/divestitures   | 93                | 239            |
| Other, net   | (891)             | (1,031)        |
| <b>Net cash provided by (used in) investing activities</b>   | <b>1,002</b>      | <b>1,069</b>   |
| Cash flows from financing activities:  |                   |                |
| Issuances of subordinated long-term debt   | 52                | 784            |
| Repayments and extinguishments of subordinated long-term debt  | (134)             | (1,001)        |
| Issuances of trust preferred securities  | 3                 | 98             |
| Repayments and extinguishments of trust preferred securities   | (401)             | (838)          |
| Common shares issued   | 8,037             | 0              |
| Purchases of treasury shares   | (7,135)           | (3,750)        |
| Sale of treasury shares  | 6,678             | 3,470          |
| Additional Equity Components (AT1) issued  | 0                 | 0              |
| Purchases of Additional Equity Components (AT1)  | (145)             | (145)          |
| Sale of Additional Equity Components (AT1)   | 147               | 145            |
| Coupon on additional equity components, pre tax  | (335)             | (333)          |
| Dividends paid to noncontrolling interests   | (11)              | (11)           |
| Net change in noncontrolling interests   | (38)              | (17)           |
| Cash dividends paid to Deutsche Bank shareholders  | (392)             | 0              |
| <b>Net cash provided by (used in) financing activities</b>   | <b>6,326</b>      | <b>(1,598)</b> |
| <b>Net effect of exchange rate changes on cash and cash equivalents</b>  | <b>(4,538)</b>    | <b>(395)</b>   |
| Net increase (decrease) in cash and cash equivalents   | 22,377            | 7,997          |
| Cash and cash equivalents at beginning of period   | 185,649           | 105,478        |
| Cash and cash equivalents at end of period   | 208,028           | 113,473        |
| <b>Net cash provided by (used in) operating activities including</b>   |                   |                |
| Income taxes paid (received), net  | 540               | 1,126          |
| Interest paid  | 8,185             | 8,270          |
| Interest received  | 15,986            | 16,648         |
| Dividends received   | 1,669             | 2,672          |
| <b>Cash and cash equivalents comprise</b>  |                   |                |
| Cash and central bank balances (not included Interest-earning time deposits with central banks)  | 201,291           | 106,166        |
| Interbank balances (w/o central banks) (not included: time deposits of € 7,205 million as of September 30, 2017, and € 5,385 million as of September 30, 2016) | 6,737             | 7,307          |
| <b>Total</b>   | <b>208,028</b>    | <b>113,473</b> |

<sup>1</sup> Included are senior long-term debt issuances of € 3,693 million and € 4,810 million and repayments and extinguishments of € 3,104 million and € 5,372 million through September 30, 2017 and September 30, 2016, respectively.

<sup>2</sup> Included are issuances of € 26,831 million and € 36,492 million and repayments and extinguishments of € 35,755 million and € 34,846 million through September 30, 2017 and September 30, 2016, respectively.

## Basis of Preparation (unaudited)

The accompanying condensed consolidated interim financial statements, which include Deutsche Bank AG and its subsidiaries (collectively the “Group”), are stated in euros, the presentation currency of the Group. They are presented in accordance with the requirements of IAS 34, “Interim Financial Reporting”, and have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”) and endorsed by the European Union (“EU”). The Group’s application of IFRS results in no differences between IFRS as issued by the IASB and IFRS as endorsed by the EU.

Some IFRS disclosures incorporated in the Management Report are an integral part of the consolidated interim financial statements. These include the Segmental Results of Operations of the Segmental Information note which is presented in the Operating and Financial Review: Segmental Results of the Management Report. The presentation of this information is in compliance with IAS 34 and IFRS 8, “Operating Segments”.

Deutsche Bank’s condensed consolidated interim financial statements are unaudited and include supplementary disclosures on segment information, income statement, balance sheet and other financial information. They should be read in conjunction with the audited consolidated financial statements of Deutsche Bank for 2016, for which the same accounting policies and critical accounting estimates have been applied with the exception of the newly adopted accounting pronouncements outlined in section “Impact of Changes in Accounting Principles”.

The preparation of financial statements under IFRS requires management to make estimates and assumptions for certain categories of assets and liabilities.

These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the balance sheet date, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from management’s estimates and the results reported should not be regarded as necessarily indicative of results that may be expected for the entire year.

In the third quarter of 2017, the Group has adjusted the parameters for shipping loans being assessed for impairment under a going concern or gone concern scenario. This change in parameters resulted in an increase in the estimated impairment charge of € 70 million. The Group also revised its general sale value adjustment applied to shipping loans with gone concern exposures, which also resulted in a change in estimate of € 36 million additional impairment. These changes in estimates are reflected in the allowance for credit losses.

# Impact of Changes in Accounting Principles (unaudited)

## New Accounting Pronouncements

The following accounting pronouncements which are relevant to the Group were not effective as of September 30, 2017 and therefore have not been applied in preparing these condensed consolidated interim financial statements.

### IFRS 2 Share-based Payments

In June 2016, the IASB issued narrow-scope amendments to IFRS 2, "Share-based Payment" which clarify the accounting for certain types of share-based payment transactions. The amendments which were developed through the IFRS Interpretations Committee clarify the accounting for cash-settled share-based payment transactions that include a performance condition, the classification of share-based payment transactions with net settlement features and the accounting for modifications of share-based payment transactions from cash-settled to equity-settled. They are effective for annual periods beginning on or after January 1, 2018. The Group is currently assessing the impact of the clarifications to IFRS 2. The amendments have yet to be endorsed by the EU.

### IFRS 9 Financial Instruments

In July 2014, the IASB issued IFRS 9 "Financial Instruments", which replaces IAS 39, "Financial Instruments: Recognition and Measurement". IFRS 9 introduces new requirements on how an entity should classify and measure financial assets, requires changes to the reporting of 'own credit' with respect to issued debt liabilities that are designated at fair value, replaces the current rules for impairment of financial assets and amends the requirements for hedge accounting. The standard also requires entities to provide users of financial statements with more informative and relevant disclosures. IFRS 9 is effective for annual periods beginning on or after January 1, 2018. The standard has been endorsed by the EU. Following the Group's parallel run using June 30, 2017 data and the current implementation status of IFRS 9 as described in further detail below, the Group estimates the adoption of IFRS 9 to lead to an overall reduction in the Group's total shareholders' equity of approximately € 1.4 billion before tax. Roughly 80 % of the impact is driven by the new impairment requirements of IFRS 9. Changes to the Group's previously reported estimate are driven mainly by refinements to the impairment methodology and updates related to business model assessments and fair value option elections under the classification and measurement element of IFRS 9, although some outstanding decisions remain. These numbers are still estimates and can change due to final decisions on classification and measurement, market movements and final parameter calibrations as the Group completes its IFRS 9 implementation program.

#### Implementation program

The Group has a centrally managed IFRS 9 program sponsored by the Group's chief financial officer and includes subject matter experts on methodology, data sourcing and modelling, IT processing and reporting. The Group's work to date has covered performing an assessment of the population of financial instruments impacted by the classification and measurement requirements of IFRS 9 and developing an impairment methodology to support the calculation of the Expected Credit Loss allowance. Specifically, during 2016 the Group developed its approach for assessing significant increase in credit risk, incorporating forward looking information, including macro-economic factors (implemented in 2017) and preparing the required IT systems and process architecture. The Group has performed a full end to end parallel run based on June 30, 2017 data to assess procedural readiness.

Overall governance of the program's implementation is through the IFRS 9 Steering Committee and includes representation from Finance, Risk and IT. Guidance and training on IFRS 9 across the Group is delivered across businesses and functions as part of the Group's internal control systems. The Group is in the process of enhancing its governance framework to implement appropriate validations and controls over new key processes and significant areas of judgment. Governance over the Expected Credit Loss calculation process is split across Risk and Finance functions.

## Classification and Measurement of Financial Assets and Liabilities

IFRS 9 requires that an entity's business model and a financial instrument's contractual cash flows will determine its classification and measurement in the financial statements. Upon initial recognition each financial asset will be classified as either fair value through profit or loss ('FVTPL'), amortized cost, or fair value through Other Comprehensive Income ('FVOCI'). As the requirements under IFRS 9 are different than the assessments under the existing IAS 39 rules, some differences to the classification and measurement of financial assets under IAS 39 are expected, including whether to elect the fair value option on certain assets. The classification and measurement of financial liabilities remain largely unchanged under IFRS 9 from current requirements.

In 2016, the Group made an initial determination of business models and assessed the contractual cash flow characteristics of the financial assets to determine the potential classification and measurement changes as a result of IFRS 9. As a result of the analysis performed thus far, the Group has identified a population of financial assets which are expected to be measured at either amortized cost or fair value through other comprehensive income, which will be subject to the IFRS 9 impairment rules. The Group has updated its business model assessments in 2017 and the impact is reflected in the revised disclosures above. However, the actual impact that IFRS 9 classification and measurement will have on the Group will be dependent on the inventory of financial assets which exist as of 1 January 2018 and any remaining decisions to be finalized prior to adoption of IFRS 9.

Where issued debt liabilities are designated at fair value, the fair value movements attributable to an entity's own credit risk will be recognized in Other Comprehensive Income rather than in the Statement of Income. The standard also allows the Group the option to elect to apply early the presentation of fair value movements of an entity's credit risk in Other Comprehensive Income prior to adopting IFRS 9 in full. The Group has not early adopted this requirement.

## Impairment of Financial Assets

The impairment requirements of IFRS 9 apply to financial assets that are measured at amortized cost or FVOCI, and off balance sheet lending commitments such as loan commitments and financial guarantees (hereafter collectively referred to in this note as financial assets).

The determination of impairment losses and allowance will move from an incurred credit loss model whereby credit losses are recognized when a defined loss event occurs under IAS 39, to an expected loss model under IFRS 9, where provisions are taken upon initial recognition of the financial asset (or the date that the Group becomes a party to the loan commitment or financial guarantee), based on expectations of potential credit losses at that time under IFRS 9. Currently, the Group first evaluates individually whether objective evidence of impairment exists for loans that are individually significant. It then collectively assesses loans that are not individually significant and loans which are significant but for which there is no objective evidence of impairment available under the individual assessment.

Under IFRS 9 for financial assets originated or purchased, the Group will recognize a loss allowance at an amount equal to 12-month expected credit losses, if the credit risk at the reporting date has not increased significantly since initial recognition (Stage 1). This amount represents the expected credit losses resulting from default events that are possible within the next 12 months. The interest revenue is calculated on the gross carrying amount for financial assets in Stage 1.

IFRS 9 requires the recognition of credit losses over the remaining life of the financial assets ('lifetime expected losses') which are considered to have experienced a significant increase in credit risk (Stage 2) and for financial assets that are credit impaired at the reporting date (Stage 3). The lifetime expected credit losses represent all possible default events over the expected life of a financial instrument. The Group leverages existing risk management indicators (e.g. watch list and forbearance trigger), credit rating changes and taking into consideration reasonable and supportable information which allows the Group to identify whether the credit risk of financial assets has significantly increased. This process includes considering forward-looking information, including macro-economic factors. Furthermore, financial assets will be transferred to Stage 2 if 30 days past due. The interest revenue is calculated on the gross carrying amount for financial assets in Stage 2.

As the primary definition for credit impaired financial assets moving to Stage 3, the Group will apply the default definition as laid out in CRR Article 178. Interest revenues are calculated on the net carrying amount for these financial assets only. Forward-looking information, including macro-economic factors must be taken into account to measure IFRS 9 compliant expected credit losses.

IFRS 9 does not distinguish between individually significant or not individually significant financial instruments. Therefore, the Group decided to measure the allowance for credit losses on an individual transaction basis. Similarly, the assessment for transferring financial assets between Stages 1, 2 and 3 will also be made on an individual transaction basis. For detailed information on the current impairment approach under IAS 39 please refer to Note 1 “Significant Accounting Policies and Critical Accounting Estimates”.

The Group uses three main components to measure expected credit losses which are a probability of default (‘PD’), a loss given default (‘LGD’) and the exposure at default (‘EAD’). Therefore, the Group will leverage the existing parameters of the regulatory framework and risk management practices as much as possible on transaction level. For the purpose of IFRS 9 the allowance for credit losses is affected by a variety of key characteristics, such as, but not limited to the expected balance at default and the related amortization profile as well as the expected life of the financial asset. As a consequence, the allowance for credit losses for Stage 2 financial assets will increase with the expected lifetime or the expected EAD. Incorporating forecasts of future economic conditions into the measurement of expected credit losses will additionally cause an impact on the allowance for credit losses for each stage. In order to calculate lifetime expected credit losses, the Group’s calculation includes deriving the corresponding lifetime PDs from migration matrices that reflect the economic forecasts. To determine whether a financial asset is credit impaired and thus must be classified as Stage 3, one or more events must be identified that have a detrimental impact on the estimated future cash flows.

As a result of IFRS 9, there will be an increase in subjectivity as the allowance for credit losses will be based on reasonable and supportable forward-looking information which take into consideration future macro-economic scenarios as provided by Deutsche Bank Research. These macro-economic scenarios are continuously monitored and in addition to being used for the Group’s expected credit loss calculation, this information also forms the basis for performing the Group’s capital planning and stress-testing. This information provided by Deutsche Bank Research is used to generate possible future scenarios by utilizing the Group’s stress testing infrastructure with appropriate modifications to align with IFRS 9 requirements. The Group has identified certain synergies with the capital forecasting and stress-testing processes and will continue to consider opportunities that may exist. The transition impact and effects resulting from the continuous application of IFRS 9 are reflected in the Group’s capital planning for 2018 and onwards. The general use of forward-looking information, including macro-economic factors as well as adjustments taking into account extraordinary factors, will be monitored by a governance framework.

IFRS 9 will result in an increase in the overall level of allowances for credit losses as noted above. This estimated increase is driven by the requirement to record an allowance equal to 12 months expected credit losses on those instruments whose credit risk has not significantly increased since initial recognition and driven by the larger population of financial assets to which lifetime expected losses must be applied.

## Hedge accounting

IFRS 9 also incorporates new hedge accounting rules that intend to align hedge accounting with risk management practices. Generally, some restrictions under current rules have been removed and a greater variety of hedging instruments and hedged items become available for hedge accounting. IFRS 9 includes an accounting policy choice to defer the adoption of IFRS 9 hedge accounting and to continue with IAS 39 hedge accounting. The Group has decided to exercise this accounting policy choice and therefore will not adopt IFRS 9 hedge accounting as of the effective date of IFRS 9. However, the Group will implement the revised hedge accounting disclosures that are required by the IFRS 9 related amendments to IFRS 7 “Financial Instruments: Disclosures”.

## Amendments to IFRS 9 “Prepayment Features with Negative Compensation”

In October 2017, the IASB issued an amendment to IFRS 9 “Financial Instruments”, which allows to measure particular prepayable financial assets with so-called negative compensation (also known as two way break clauses) at amortized cost or at fair value through other comprehensive income if the prepayment amount substantially represents unpaid principal and interest and reasonable compensation. Reasonable compensation may be positive or negative. Prior to this amendment financial assets with this negative compensation feature would have failed the solely payments of principal and interest test and be mandatorily measured at fair value through profit or loss. The amendment will be effective for annual periods beginning on or after January 1, 2019, with early adoption permitted. The Group expects to early adopt this amendment from January 1, 2018 which is the transition date to IFRS 9. The amendment will not have a material impact on the Group’s consolidated financial statements. The amendments have yet to be endorsed by the EU.



## IFRS 15 Revenue from Contracts with Customers

In May 2014, the IASB issued IFRS 15, "Revenue from Contracts with Customers", which specifies how and when revenue is recognized, but does not impact income recognition related to financial instruments in scope of IAS 39/IFRS 9. IFRS 15 replaces several other IFRS standards and interpretations that currently govern revenue recognition under IFRS and provides a single, principles-based five-step model to be applied to all contracts with customers. The standard also requires entities to provide users of financial statements with more informative and relevant disclosures. IFRS 15 is effective for annual periods beginning on or after January 1, 2018. IFRS 15 will not have a material impact on the Group's consolidated financial statements. The standard has been endorsed by the EU.

## IFRS 16 Leases

In January 2016, the IASB issued IFRS 16, "Leases", which introduces a single lessee accounting model and requires a lessee to recognize assets and liabilities for all leases with a term of more than 12 months, unless the underlying asset is of low value. A lessee is required to recognize a right-of-use asset representing its right to use the underlying leased asset and a lease liability representing its obligation to make lease payments. There will be only minor changes to the current accounting for lessors. The standard also requires entities to provide users of financial statements with more informative and relevant disclosures. IFRS 16 is effective for annual periods beginning on or after January 1, 2019. The Group is currently assessing the impact of IFRS 16. The standard has yet to be endorsed by the EU.

## IFRS 17 Insurance Contracts

In May 2017, the IASB issued IFRS 17, "Insurance Contracts", which establishes the principles for the recognition, measurement, presentation and disclosure of insurance contracts within the scope of the standard. IFRS 17 replaces IFRS 4 which has given companies dispensation to carry on accounting for insurance contracts using national accounting standards, resulting in a multitude of different approaches. IFRS 17 solves the comparison problems created by IFRS 4 by requiring all insurance contracts to be accounted for in a consistent manner, benefiting both investors and insurance companies. Insurance obligations will be accounted for using current values – instead of historical cost. The information will be updated regularly, providing more useful information to users of financial statements. IFRS 17 is effective for annual periods beginning on or after January 1, 2021. Based on the Group's current business activities it is initially estimated that IFRS 17 will not have a material impact on the Group's consolidated financial statements. The standard has yet to be endorsed by the EU.

## Segment Information (unaudited)

The following segment information has been prepared in accordance with the “management approach”, which requires presentation of the segments on the basis of the internal management reports of the entity which are regularly reviewed by the chief operating decision maker, which is the Deutsche Bank Management Board, in order to allocate resources to a segment and to assess its financial performance.

### Business Segments

The Group’s segment reporting follows the organizational structure as reflected in its internal management reporting systems, which are the basis for assessing the financial performance of the business segments and for allocating resources to the business segments. Generally, restatements due to changes in the organizational structure were implemented in the presentation of prior period comparables if they were considered in the Group’s management reporting systems.

Beginning of the second quarter of 2017, in accordance with our strategy announcement on March 5, 2017, our business operations are reorganized under a new divisional structure comprising the following divisions:

- Corporate & Investment Bank (“CIB”),
- Private & Commercial Bank (“PCB”),
- Deutsche Asset Management (“Deutsche AM”)

The key changes compared to Deutsche Bank’s previously reported segmental information are outlined below.

Corporate & Investment Bank (CIB) - The new corporate division “Corporate & Investment Bank” combines the former segments “Global Markets” and “Corporate & Investment Banking”. It comprises the bank’s Corporate Finance, Global Markets and Global Transaction Banking businesses.

Private & Commercial Bank (PCB) - The corporate division “Private & Commercial Bank” combines the businesses with private and commercial clients of Deutsche Bank and Postbank, which formerly had been reported separately, and the wealth management activities for wealthy clients, foundations and family offices.

Deutsche Asset Management (Deutsche AM) - The corporate division Deutsche Asset Management remains materially unchanged and contains the asset management activities of Deutsche Bank. It focuses on providing investment solutions to individual investors and institutions that serve them.

Certain Infrastructure functions previously reported under Consolidation & Adjustments, reflected in our business segments on an allocated basis, have been integrated more closely into our business divisions.

From 2017 onwards, Non-Core Operations Unit (NCOU) ceased to exist as a standalone division. The remaining legacy assets as of December 31, 2016 are now managed by the corresponding operating segments, predominately in Corporate & Investment Bank and Private and Commercial Bank.

In the third quarter 2017 Invested Assets related to Postbank were revised. Prior periods have been restated accordingly.

### Capital Expenditures and Divestitures

During the first nine months of 2017, the Group has made the following capital expenditures or divestitures:

Early in October 2017, Deutsche Bank Group signed a binding agreement to sell its Alternative Fund Services business, a unit of the Global Transaction Banking division, to Apex Group Limited. The transaction supports the Group’s announced strategic priorities.

In March 2017, Deutsche Bank Group has signed a definitive agreement to sell its share in Concardis GmbH, a leading German payment service provider established in form of a joint venture of the German banking sector, to a consortium of Advent International and Bain Capital Private Equity. In July 2017, the transaction was successfully completed.

In August 2016, Deutsche Bank Group entered into an agreement to sell Deutsche Bank S.A., its subsidiary in Argentina, to Banco Comafi S.A. The transaction is part the Group's plan to rationalize its global footprint. In June 2017, the transaction was successfully completed.

On December 28, 2015, Deutsche Bank Group agreed to sell its entire 19.99 % stake in Hua Xia Bank Company Limited ("Hua Xia") to PICC Property and Casualty Company Limited ("PICC Property & Casualty"). The completion of the transaction was subject to customary closing conditions and regulatory approvals, including that of the China Banking Regulatory Commission. Regulatory approvals for PICC Property and Casualty to acquire Deutsche Bank's stake in Hua Xia were granted and the share transfer was completed in the fourth quarter 2016. All remaining closing formalities were completed in the first quarter of 2017.

## Allocation of Average Shareholders' Equity

Starting 2017, the Group has refined its capital allocation methodology. Shareholders' equity is now fully allocated to the Group's segments based on the regulatory capital demand of each segment and is no longer capped at the amount of shareholders' equity required to meet the externally communicated targets for the Group's Common Equity Tier 1 ratio and the Group's Leverage ratio. Regulatory capital demand reflects the combined contribution of each segment to the Group's Common Equity Tier 1 ratio, the Group's Leverage ratio and the Group's Capital Loss under Stress. Contributions in each of the three dimensions are weighted to reflect their relative importance and level of constraint for the Group. Contributions to the Common Equity Tier 1 ratio and the Leverage ratio are measured through Risk-Weighted Assets (RWA) and Leverage Ratio Exposure (LRE) assuming full implementation of CRR/CRD 4 rules. The Group's Capital Loss under Stress is a measure of the Group's overall economic risk exposure under a defined stress scenario. Goodwill and other intangible assets continue to be directly attributed to the Group's segments in order to allow the determination of allocated tangible shareholders' equity and the respective returns. Shareholders' equity and tangible shareholders' equity is allocated on a monthly basis and averaged across quarters and for the full year. All reported periods in 2016 have been restated.

The difference between the spot values of the segments and the average Group amount is captured in C&A.

For purposes of the 2017 average shareholders' equity allocation the Non-Core Operations Unit (NCOU) balances from year-end 2016 have been allocated to Consolidation & Adjustments (C&A) as the Non-Core Operations Unit (NCOU) has ceased to exist as a separate corporate division from 2017 onwards.

## Segmental Results of Operations

For the results of the business segments, including the reconciliation to the consolidated results of operations under IFRS, please see "Management Report: Operating and Financial Review: Results of Operations: Segment Results of Operations" of this Interim Report.

## Information on the Consolidated Income Statement (unaudited)

### Net Interest Income and Net Gains (Losses) on Financial Assets/Liabilities at Fair Value through Profit or Loss

| in € m.  | Three months ended |              | Nine months ended |               |
|--|--------------------|--------------|-------------------|---------------|
|  | Sep 30, 2017       | Sep 30, 2016 | Sep 30, 2017      | Sep 30, 2016  |
| Net interest income  | 3,387              | 3,525        | 9,561             | 11,142        |
| Trading income <sup>1</sup>  | 481                | 435          | 2,995             | 836           |
| Net gains (losses) on financial assets/liabilities designated at fair value through profit or loss                           | 177                | (45)         | (383)             | 1,275         |
| Total net gains (losses) on financial assets/liabilities at fair value through profit or loss                                | 659                | 390          | 2,612             | 2,111         |
| <b>Total net interest income and net gains (losses) on financial assets/liabilities at fair value through profit or loss</b> | <b>4,045</b>       | <b>3,915</b> | <b>12,173</b>     | <b>13,253</b> |
| Sales & Trading (Equity)   | 406                | 490          | 1,354             | 1,574         |
| Sales & Trading (FIC)  | 1,075              | 1,404        | 4,054             | 4,229         |
| Total Sales & Trading  | 1,481              | 1,894        | 5,408             | 5,803         |
| Financing  | 457                | 403          | 1,269             | 1,211         |
| Global Transaction Banking   | 498                | 522          | 1,475             | 1,571         |
| Remaining Products   | (153)              | (48)         | (626)             | (9)           |
| Corporate & Investment Bank  | 2,284              | 2,771        | 7,526             | 8,576         |
| Private & Commercial Bank  | 1,515              | 1,446        | 4,581             | 5,157         |
| Deutsche Asset Management  | (14)               | 205          | 15                | 333           |
| Non-Core Operations Unit   | 0                  | (359)        | 0                 | (1,198)       |
| Consolidation & Adjustments  | 261                | (148)        | 51                | 385           |
| <b>Total net interest income and net gains (losses) on financial assets/liabilities at fair value through profit or loss</b> | <b>4,045</b>       | <b>3,915</b> | <b>12,173</b>     | <b>13,253</b> |

<sup>1</sup> Trading income includes gains and losses from derivatives not qualifying for hedge accounting.

### Commissions and Fee Income

| in € m.   | Three months ended |              | Nine months ended |              |
|---|--------------------|--------------|-------------------|--------------|
|   | Sep 30, 2017       | Sep 30, 2016 | Sep 30, 2017      | Sep 30, 2016 |
| Commissions and fees from fiduciary activities  | 1,060              | 1,095        | 3,237             | 3,148        |
| Commissions, brokers' fees, mark-ups on securities underwriting and other securities activities | 632                | 815          | 2,281             | 2,591        |
| Fees for other customer services  | 890                | 1,116        | 2,838             | 3,086        |
| <b>Total commissions and fee income</b>   | <b>2,582</b>       | <b>3,027</b> | <b>8,356</b>      | <b>8,825</b> |

### Pensions and Other Post-Employment Benefits

| in € m.   | Three months ended |              | Nine months ended |              |
|---|--------------------|--------------|-------------------|--------------|
|   | Sep 30, 2017       | Sep 30, 2016 | Sep 30, 2017      | Sep 30, 2016 |
| Service cost  | 81                 | 62           | 252               | 217          |
| Net interest cost (income)  | 2                  | (2)          | 7                 | (8)          |
| <b>Total expenses defined benefit plans</b>                             | <b>83</b>          | <b>60</b>    | <b>259</b>        | <b>209</b>   |
| Total expenses for defined contribution plans                           | 107                | 101          | 338               | 334          |
| Total expenses for post-employment benefits                             | 190                | 161          | 597               | 543          |
| Employer contributions to mandatory German social security pension plan | 57                 | 62           | 179               | 178          |

The Group expects to pay approximately € 300 million in regular contributions to its retirement benefit plans in 2017. It is not expected that any plan assets will be returned to the Group during the year ending December 31, 2017.

#### Discount rate to determine defined benefit obligation

| in %    | Sep 30, 2017 | Dec 31, 2016 |
|---------|--------------|--------------|
| Germany | 1.8          | 1.7          |
| UK      | 2.6          | 2.6          |
| U.S.    | 3.7          | 4.0          |

## General and Administrative Expenses

| in € m.  | Three months ended |              | Nine months ended |               |
|--|--------------------|--------------|-------------------|---------------|
|  | Sep 30, 2017       | Sep 30, 2016 | Sep 30, 2017      | Sep 30, 2016  |
| IT costs   | 938                | 932          | 2,799             | 2,853         |
| Occupancy, furniture and equipment expenses      | 447                | 484          | 1,345             | 1,391         |
| Professional service fees                        | 410                | 511          | 1,260             | 1,633         |
| Communication and data services                  | 166                | 185          | 523               | 568           |
| Travel and representation expenses               | 90                 | 105          | 284               | 337           |
| Banking and transaction charges                  | 190                | 170          | 544               | 487           |
| Marketing expenses                               | 74                 | 51           | 200               | 177           |
| Consolidated investments                         | 0                  | 89           | 0                 | 258           |
| Other expenses <sup>1</sup>                      | 549                | 964          | 1,835             | 2,743         |
| <b>Total general and administrative expenses</b> | <b>2,865</b>       | <b>3,490</b> | <b>8,789</b>      | <b>10,447</b> |

<sup>1</sup> Includes net litigation related expenses of € 140 million for the three months ended September 30, 2017 and € 501 million for the three months ended September 30, 2016. Litigation related expenses were € 82 million for the nine months ended September 30, 2017 and € 809 million for nine months ended September 30, 2016. Also included on account of the bank levy are expenses of € 24 million for the three months ended September 30, 2017 and € 6 million for the same period in 2016 and bank levy expenses of € 585 million and € 531 million for the nine months ended September 30, 2017 and nine months ended September 30, 2016 respectively.

## Restructuring

Restructuring forms part of the Group's multi-year strategy outlined in October 2015, as well as our new strategic measures and targets announced in March 2017. These new actions include initiatives to reorganize our businesses into three divisions, reposition Deutsche AM through a minority IPO and extension of our cost restructuring program - with the aim of strengthening our businesses to achieve growth and reduce adjusted costs to approximately € 22 billion in 2018, which includes Postbank's adjusted costs, and approximately € 21 billion by 2021.

Restructuring expense is comprised of termination benefits, additional expenses covering the acceleration of deferred compensation awards not yet amortized due to the discontinuation of employment and contract termination costs related to real estate.

#### Net restructuring expense by division

| in € m.                                | Three months ended |              | Nine months ended |              |
|--|--------------------|--------------|-------------------|--------------|
|  | Sep 30, 2017       | Sep 30, 2016 | Sep 30, 2017      | Sep 30, 2016 |
| Corporate & Investment Bank            | 5                  | (39)         | (94)              | (274)        |
| Private & Commercial Bank              | 5                  | 7            | 57                | (113)        |
| Deutsche Asset Management              | 2                  | (12)         | (2)               | (44)         |
| Non-Core Operations Unit               | 0                  | 0            | 0                 | (4)          |
| <b>Total Net Restructuring Charges</b> | <b>12</b>          | <b>(45)</b>  | <b>(39)</b>       | <b>(435)</b> |

#### Net restructuring expense by type

| in € m.  | Three months ended |              | Nine months ended |              |
|--|--------------------|--------------|-------------------|--------------|
|  | Sep 30, 2017       | Sep 30, 2016 | Sep 30, 2017      | Sep 30, 2016 |
| Restructuring – Staff related                  | 13                 | (46)         | (42)              | (444)        |
| Thereof:                                       |                    |              |                   |              |
| Termination Payments                           | 16                 | (27)         | (22)              | (395)        |
| Retention Acceleration                         | (3)                | (18)         | (19)              | (45)         |
| Social Security                                | (0)                | (1)          | (1)               | (4)          |
| Restructuring – Non Staff related <sup>1</sup> | (1)                | 0            | 3                 | 9            |
| <b>Total net restructuring Charges</b>         | <b>12</b>          | <b>(45)</b>  | <b>(39)</b>       | <b>(435)</b> |

<sup>1</sup> Contract costs, mainly related to real estate and technology.

Provisions for restructuring amounted to € 382 million and € 741 million as of September 30, 2017 and December 31, 2016, respectively. The majority of the current provisions for restructuring should be utilized in the next two years.

During the three months ended September 30, 2017, 399 full-time equivalent staff were reduced as part of our restructuring program. These reductions were identified within:

|   | Three months<br>ended<br>Sep 30, 2017 |
|---|---------------------------------------|
| Corporate & Investment Bank             | 45                                    |
| Private & Commercial Bank               | 266                                   |
| Deutsche Asset Management               | 6                                     |
| Infrastructure/Regional Management      | 83                                    |
| <b>Total full-time equivalent staff</b> | <b>399</b>                            |

## Effective Tax Rate

### 2017 to 2016 Three Months Comparison

Income tax expense in the current quarter was € 284 million (third quarter of 2016: € 340 million). The effective tax rate was 30 %. The prior year's quarter effective tax rate of 55 % was mainly impacted by non-tax deductible litigation charges.

### 2017 to 2016 Nine Months Comparison

Income tax expense in the first nine months of 2017 was € 944 million (first nine months of 2016: € 1.1 billion). The effective tax rate was 36 %. In the first nine months of 2016 the effective tax rate of 67 % was mainly impacted by non-tax deductible goodwill impairment, litigation charges and tax effects related to share based payments.

## Information on the Consolidated Balance Sheet (unaudited)

### Financial Assets/Liabilities at Fair Value through Profit or Loss

| in € m.   | Sep 30, 2017   | Dec 31, 2016   |
|---|----------------|----------------|
| <b>Financial assets classified as held for trading:</b>                       |                |                |
| <b>Trading assets:</b>  |                |                |
| Trading securities  | 173,347        | 156,926        |
| Other trading assets <sup>1</sup>   | 13,370         | 14,117         |
| <b>Total trading assets</b>   | <b>186,716</b> | <b>171,044</b> |
| Positive market values from derivative financial instruments                  | 372,019        | 485,150        |
| <b>Total financial assets classified as held for trading</b>                  | <b>558,735</b> | <b>656,194</b> |
| <b>Financial assets designated at fair value through profit or loss:</b>      |                |                |
| Securities purchased under resale agreements                                  | 63,643         | 47,404         |
| Securities borrowed   | 18,168         | 21,136         |
| Loans   | 5,803          | 7,505          |
| Other financial assets designated at fair value through profit or loss        | 8,569          | 11,541         |
| <b>Total financial assets designated at fair value through profit or loss</b> | <b>96,183</b>  | <b>87,587</b>  |
| <b>Total financial assets at fair value through profit or loss</b>            | <b>654,918</b> | <b>743,781</b> |

<sup>1</sup> Includes traded loans of € 12.3 billion and € 13.2 billion at September 30, 2017 and December 31, 2016, respectively.

| in € m.  | Sep 30, 2017   | Dec 31, 2016   |
|--|----------------|----------------|
| <b>Financial liabilities classified as held for trading:</b>                       |                |                |
| <b>Trading liabilities:</b>  |                |                |
| Trading securities   | 73,789         | 56,592         |
| Other trading liabilities  | 412            | 437            |
| <b>Total trading liabilities</b>   | <b>74,201</b>  | <b>57,029</b>  |
| Negative market values from derivative financial instruments                       | 348,346        | 463,858        |
| <b>Total financial liabilities classified as held for trading</b>                  | <b>422,548</b> | <b>520,887</b> |
| <b>Financial liabilities designated at fair value through profit or loss:</b>      |                |                |
| Securities sold under repurchase agreements  | 38,967         | 50,397         |
| Loan commitments   | 13             | 40             |
| Long-term debt   | 6,878          | 6,473          |
| Other financial liabilities designated at fair value through profit or loss        | 3,900          | 3,582          |
| <b>Total financial liabilities designated at fair value through profit or loss</b> | <b>49,758</b>  | <b>60,492</b>  |
| Investment contract liabilities <sup>1</sup>                                       | 600            | 592            |
| <b>Total financial liabilities at fair value through profit or loss</b>            | <b>472,906</b> | <b>581,971</b> |

<sup>1</sup> These are investment contracts where the policy terms and conditions result in their redemption values equaling fair values.

### Financial Assets Available for Sale

| in € m.  | Sep 30, 2017  | Dec 31, 2016  |
|--|---------------|---------------|
| Debt securities                                  | 47,425        | 51,516        |
| Equity securities                                | 978           | 1,149         |
| Other equity interests                           | 656           | 804           |
| Loans  | 2,481         | 2,759         |
| <b>Total financial assets available for sale</b> | <b>51,540</b> | <b>56,228</b> |

### Securities Held to Maturity

In the first quarter of 2016, the Group began to use the Held to Maturity category to more appropriately present income and capital volatility in the firm's banking book. In addition to managing the firm's existing banking book exposure to interest rates, this accounting classification will support certain of the Group's asset liability management objectives, e.g. maturity transformation.



The Group reclassified € 3.2 billion of securities held Available for Sale to Held to Maturity investments effective January 4, 2016. All reclassified assets are high quality Government, supranational and agency bonds and are managed by Group Treasury as part of the Group's Strategic Liquidity Reserve.

#### Carrying values and fair values of financial assets reclassified from Available for Sale to Held to Maturity

| in € m.  | Sep 30, 2017        |                 | Dec 31, 2016        |                 |
|--|---------------------|-----------------|---------------------|-----------------|
|  | Carrying value (CV) | Fair Value (FV) | Carrying value (CV) | Fair Value (FV) |
| Debt securities reclassified:                                  |                     |                 |                     |                 |
| G7 Government bonds  | 424                 | 437             | 428                 | 446             |
| Other Government, supranational and agency bonds               | 2,755               | 2,814           | 2,778               | 2,859           |
| <b>Total financial assets reclassified to Held-to-Maturity</b> | <b>3,179</b>        | <b>3,251</b>    | <b>3,206</b>        | <b>3,305</b>    |

## Financial Instruments carried at Fair Value

### Fair Value Hierarchy

The financial instruments carried at fair value have been categorized under the three levels of the IFRS fair value hierarchy as follows:

**Level 1 – Instruments valued using quoted prices in active markets** are instruments where the fair value can be determined directly from prices which are quoted in active, liquid markets and where the instrument observed in the market is representative of that being priced in the Group's inventory.

These include: government bonds, exchange-traded derivatives and equity securities traded on active, liquid exchanges.

**Level 2 – Instruments valued with valuation techniques using observable market data** are instruments where the fair value can be determined by reference to similar instruments trading in active markets, or where a technique is used to derive the valuation but where all inputs to that technique are observable.

These include: many OTC derivatives; many investment-grade listed credit bonds; some CDS; many collateralized debt obligations (CDO); and many less-liquid equities.

**Level 3 – Instruments valued using valuation techniques using market data which is not directly observable** are instruments where the fair value cannot be determined directly by reference to market-observable information, and some other pricing technique must be employed. Instruments classified in this category have an element which is unobservable and which has a significant impact on the fair value.

These include: more-complex OTC derivatives; distressed debt; highly-structured bonds; illiquid asset-backed securities (ABS); illiquid CDO's (cash and synthetic); monoline exposures; some private equity placements; many commercial real estate (CRE) loans; illiquid loans; and some municipal bonds.

### Carrying value of the financial instruments held at fair value<sup>1</sup>

| in € m.   | Sep 30, 2017                             |   |   | Dec 31, 2016                             |   |   |
|---|--|---|---|--|---|---|
|   | Quoted prices in active market (Level 1) | Valuation technique observable parameters (Level 2) | Valuation technique unobservable parameters (Level 3) | Quoted prices in active market (Level 1) | Valuation technique observable parameters (Level 2) | Valuation technique unobservable parameters (Level 3) |
| <b>Financial assets held at fair value:</b>                           |  |   |   |  |   |   |
| Trading assets  | 100,604                                  | 77,418  | 8,695   | 89,943                                   | 70,415  | 10,686  |
| Trading securities  | 100,259                                  | 68,583  | 4,505   | 89,694                                   | 62,220  | 5,012   |
| Other trading assets  | 346                                      | 8,835   | 4,189   | 248                                      | 8,195   | 5,674   |
| Positive market values from derivative financial instruments          | 15,452                                   | 347,966   | 8,601   | 13,773                                   | 461,579   | 9,798   |
| Financial assets designated at fair value through profit or loss      | 7,143                                    | 87,755  | 1,285   | 10,118                                   | 75,867  | 1,601   |
| Financial assets available for sale                                   | 32,193                                   | 15,484  | 3,863   | 35,626 <sup>5</sup>                      | 16,449 <sup>5</sup>                                 | 4,153   |
| Other financial assets at fair value                                  | 25                                       | 3,484 <sup>2</sup>                                  | 14  | 28                                       | 3,618 <sup>2</sup>                                  | 33  |
| <b>Total financial assets held at fair value</b>                      | <b>155,418</b>                           | <b>532,106</b>                                      | <b>22,458</b>   | <b>149,487<sup>5</sup></b>               | <b>627,928<sup>5</sup></b>                          | <b>26,271</b>   |
| <b>Financial liabilities held at fair value:</b>                      |  |   |   |  |   |   |
| Trading liabilities   | 54,945                                   | 19,252  | 5   | 41,664                                   | 15,311  | 52  |
| Trading securities  | 54,944                                   | 18,840  | 5   | 41,664                                   | 14,874  | 52  |
| Other trading liabilities   | 0  | 412   | 0   | 0  | 437   | 0   |
| Negative market values from derivative financial instruments          | 13,168                                   | 327,946   | 7,233   | 13,616                                   | 441,386   | 8,857   |
| Financial liabilities designated at fair value through profit or loss | 4  | 48,040  | 1,715   | 4  | 58,259  | 2,229   |
| Investment contract liabilities <sup>3</sup>                          | 0  | 600   | 0   | 0  | 592   | 0   |
| Other financial liabilities at fair value                             | 0  | 1,815 <sup>2</sup>                                  | (527) <sup>4</sup>                                    | 0  | 4,647 <sup>2</sup>                                  | (848) <sup>4</sup>                                    |
| <b>Total financial liabilities held at fair value</b>                 | <b>68,116</b>                            | <b>397,652</b>                                      | <b>8,426</b>  | <b>55,283</b>                            | <b>520,195</b>                                      | <b>10,290</b>   |

<sup>1</sup> Amounts in this table are generally presented on a gross basis, in line with the Group's accounting policy regarding offsetting of financial instruments, as described in Note 1 "Significant Accounting Policies and Critical Accounting Estimates" of the Annual Report 2016.

<sup>2</sup> Predominantly relates to derivatives qualifying for hedge accounting.

<sup>3</sup> These are investment contracts where the policy terms and conditions result in their redemption value equaling fair value. See Note 42 "Insurance and Investment Contracts" of the Annual Report 2016 for more detail on these contracts.

<sup>4</sup> Relates to derivatives which are embedded in contracts where the host contract is held at amortized cost but for which the embedded derivative is separated. The separated embedded derivatives may have a positive or a negative fair value but have been presented in this table to be consistent with the classification of the host contract. The separated embedded derivatives are held at fair value on a recurring basis and have been split between the fair value hierarchy classifications.

<sup>5</sup> Financial assets available for sale have been restated by € 6.9 billion in 'Quoted prices in active market (Level 1)' and in 'Valuation technique observable parameters (Level 2)' by € (6.9) billion respectively.

In 2017, on Financial assets available for sale there were transfers of € 485 million from Level 1 to Level 2 based on liquidity testing procedures.

## Valuation Techniques

The following is an explanation of the valuation techniques used in establishing the fair value of the different types of financial instruments that the Group trades.

**Sovereign, Quasi-sovereign and Corporate Debt and Equity Securities** – Where there are no recent transactions then fair value may be determined from the last market price adjusted for all changes in risks and information since that date. Where a close proxy instrument is quoted in an active market then fair value is determined by adjusting the proxy value for differences in the risk profile of the instruments. Where close proxies are not available then fair value is estimated using more complex modeling techniques. These techniques include discounted cash flow models using current market rates for credit, interest, liquidity and other risks. For equity securities modeling techniques may also include those based on earnings multiples.

**Mortgage- and Other Asset-Backed Securities (MBS/ABS)** include residential and commercial MBS and other ABS including CDOs. ABS have specific characteristics as they have different underlying assets and the issuing entities have different capital structures. The complexity increases further where the underlying assets are themselves ABS, as is the case with many of the CDO instruments.

Where no reliable external pricing is available, ABS are valued, where applicable, using either relative value analysis which is performed based on similar transactions observable in the market, or industry standard valuation models incorporating available observable inputs. The industry standard external models calculate principal and interest payments for a given deal based on assumptions that can be independently price tested. The inputs include prepayment speeds, loss assumptions (timing and severity) and a discount rate (spread, yield or discount margin). These inputs/assumptions are derived from actual transactions, external market research and market indices where appropriate.

**Loans** – For certain loans fair value may be determined from the market price on a recently occurring transaction adjusted for all changes in risks and information since that transaction date. Where there are no recent market transactions then broker quotes, consensus pricing, proxy instruments or discounted cash flow models are used to determine fair value. Discounted cash flow models incorporate parameter inputs for credit risk, interest rate risk, foreign exchange risk, loss given default estimates and amounts utilized given default, as appropriate. Credit risk, loss given default and utilization given default parameters are determined using information from the loan or CDS markets, where available and appropriate.

Leveraged loans can have transaction-specific characteristics which can limit the relevance of market-observed transactions. Where similar transactions exist for which observable quotes are available from external pricing services then this information is used with appropriate adjustments to reflect the transaction differences. When no similar transactions exist, a discounted cash flow valuation technique is used with credit spreads derived from the appropriate leveraged loan index, incorporating the industry classification, subordination of the loan, and any other relevant information on the loan and loan counterparty.

**Over-The-Counter Derivative Financial Instruments** – Market standard transactions in liquid trading markets, such as interest rate swaps, foreign exchange forward and option contracts in G7 currencies, and equity swap and option contracts on listed securities or indices are valued using market standard models and quoted parameter inputs. Parameter inputs are obtained from pricing services, consensus pricing services and recently occurring transactions in active markets wherever possible.

More complex instruments are modeled using more sophisticated modeling techniques specific for the instrument and are calibrated to available market prices. Where the model output value does not calibrate to a relevant market reference then valuation adjustments are made to the model output value to adjust for any difference. In less active markets, data is obtained from less frequent market transactions, broker quotes and through extrapolation and interpolation techniques. Where observable prices or inputs are not available, management judgment is required to determine fair values by assessing other relevant sources of information such as historical data, fundamental analysis of the economics of the transaction and proxy information from similar transactions.

**Financial Liabilities Designated at Fair Value through Profit or Loss under the Fair Value Option** – The fair value of financial liabilities designated at fair value through profit or loss under the fair value option incorporates all market risk factors including a measure of the Group's credit risk relevant for that financial liability. The financial liabilities include structured note issuances, structured deposits, and other structured securities issued by consolidated vehicles, which may not be quoted in an active market. The fair value of these financial liabilities is determined by discounting the contractual cash flows using the relevant credit-adjusted yield curve. The market risk parameters are valued consistently to similar instruments held as assets, for example, any derivatives embedded within the structured notes are valued using the same methodology discussed in the "Over-The-Counter Derivative Financial Instruments" section above.

Where the financial liabilities designated at fair value through profit or loss under the fair value option are collateralized, such as securities loaned and securities sold under repurchase agreements, the credit enhancement is factored into the fair valuation of the liability.

**Investment Contract Liabilities** – Assets which are linked to the investment contract liabilities are owned by the Group. The investment contract obliges the Group to use these assets to settle these liabilities. Therefore, the fair value of investment contract liabilities is determined by the fair value of the underlying assets (i.e., amount payable on surrender of the policies).

## Analysis of Financial Instruments with Fair Value Derived from Valuation Techniques Containing Significant Unobservable Parameters (Level 3)

Some of the instruments in level 3 of the fair value hierarchy have identical or similar offsetting exposures to the unobservable input. However, according to IFRS they are required to be presented as gross assets and liabilities.

**Trading Securities** – Certain illiquid emerging market corporate bonds and illiquid highly structured corporate bonds are included in this level of the hierarchy. In addition, some of the holdings of notes issued by securitization entities, commercial and residential MBS, collateralized debt obligation securities and other ABS are reported here. The decrease in the period was mainly due to losses, sales and settlements offset by transfers between levels 2 and 3 and purchases.

**Positive and Negative Market Values from Derivative Instruments** categorized in this level of the fair value hierarchy are valued based on one or more significant unobservable parameters. The unobservable parameters may include certain correlations, certain longer-term volatilities, certain prepayment rates, credit spreads and other transaction-specific parameters.

Level 3 derivatives include certain options where the volatility is unobservable; certain basket options in which the correlations between the referenced underlying assets are unobservable; longer-term interest rate option derivatives; multi-currency foreign exchange derivatives; and certain credit default swaps for which the credit spread is not observable. The decrease in the period is driven by settlements, losses and transfers between level 2 and 3.

**Other Trading Instruments** classified in level 3 of the fair value hierarchy mainly consist of traded loans valued using valuation models based on one or more significant unobservable parameters. Level 3 loans comprise illiquid leveraged loans and illiquid residential and commercial mortgage loans. The decrease in the period refers to sales and settlements and losses offset by purchases, issuances and transfers between level 2 and 3.

**Financial Assets/Liabilities designated at Fair Value through Profit or Loss** – Certain corporate loans and structured liabilities which were designated at fair value through profit or loss under the fair value option are categorized in this level of the fair value hierarchy. The corporate loans are valued using valuation techniques which incorporate observable credit spreads, recovery rates and unobservable utilization parameters. Revolving loan facilities are reported in the third level of the hierarchy because the utilization in the event of the default parameter is significant and unobservable.

In addition, certain hybrid debt issuances designated at fair value through profit or loss containing embedded derivatives are valued based on significant unobservable parameters. These unobservable parameters include single stock volatility correlations. The decrease in assets during the period is primarily due to sales, settlements, transfers between levels 2 and 3 and losses partially offset by purchases and issuance. Liabilities decreased due transfers between levels 2 and 3 settlements and gains partially offset by issuance.

**Financial Assets Available for Sale** include non-performing loan portfolios where there is no trading intent and unlisted equity instruments where there is no close proxy and the market is very illiquid. Assets decreased due to sales and settlements offset by gains, purchases and transfers between levels 2 and 3.

Reconciliation of financial instruments classified in Level 3

Sep 30, 2017

| in € m.   | Balance, beginning of year | Changes in the group of consolidated companies | Total gains/losses <sup>1</sup> | Purchases    | Sales          | Issuances <sup>2</sup> | Settlements <sup>3</sup> | Transfers into Level 3 <sup>4</sup> | Transfers out of Level 3 <sup>4</sup> | Balance, end of period |
|---|----------------------------|--|---------------------------------|--------------|----------------|------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|
| <b>Financial assets held at fair value:</b>                           |                            |  |                                 |              |                |                        |                          |                                     |                                       |                        |
| Trading securities  | 5,012                      | (1)  | (137)                           | 1,474        | (1,481)        | 0                      | (396)                    | 696                                 | (662)                                 | 4,505                  |
| Positive market values from derivative financial instruments          | 9,798                      | 0  | (209)                           | 0            | 0              | 0                      | (799)                    | 2,306                               | (2,495)                               | 8,601                  |
| Other trading assets  | 5,674                      | (7)  | (245)                           | 1,370        | (2,268)        | 344                    | (1,078)                  | 1,090                               | (691)                                 | 4,189                  |
| Financial assets designated at fair value through profit or loss      | 1,601                      | 0  | (89)                            | 473          | (79)           | 6                      | (435)                    | 45                                  | (237)                                 | 1,285                  |
| Financial assets available for sale                                   | 4,153                      | (37)   | 56 <sup>5</sup>                 | 452          | (164)          | 0                      | (750)                    | 187                                 | (34)                                  | 3,863                  |
| Other financial assets at fair value                                  | 33                         | 0  | 2                               | 0            | 0              | 0                      | (21)                     | 0                                   | 0                                     | 14                     |
| <b>Total financial assets held at fair value</b>                      | <b>26,271</b>              | <b>(45)</b>                                    | <b>(622)</b>                    | <b>3,768</b> | <b>(3,991)</b> | <b>350</b>             | <b>(3,480)</b>           | <b>4,324</b>                        | <b>(4,118)</b>                        | <b>22,458</b>          |
| <b>Financial liabilities held at fair value:</b>                      |                            |  |                                 |              |                |                        |                          |                                     |                                       |                        |
| Trading securities  | 52                         | 0  | (5)                             | 0            | 0              | 0                      | (43)                     | 1                                   | 0                                     | 5                      |
| Negative market values from derivative financial instruments          | 8,857                      | (5)  | (229)                           | 0            | 0              | 0                      | (129)                    | 951                                 | (2,211)                               | 7,233                  |
| Other trading liabilities   | 0                          | 0  | (0)                             | 0            | 0              | 0                      | 0                        | 0                                   | 0                                     | 0                      |
| Financial liabilities designated at fair value through profit or loss | 2,229                      | (7)  | (109)                           | 0            | 0              | 135                    | (153)                    | 100                                 | (481)                                 | 1,715                  |
| Other financial liabilities at fair value                             | (848)                      | 0  | 212                             | 0            | 0              | 0                      | 66                       | (28)                                | 72                                    | (527)                  |
| <b>Total financial liabilities held at fair value</b>                 | <b>10,290</b>              | <b>(12)</b>                                    | <b>(132)</b>                    | <b>0</b>     | <b>0</b>       | <b>135</b>             | <b>(258)</b>             | <b>1,024</b>                        | <b>(2,621)</b>                        | <b>8,426</b>           |

<sup>1</sup> Total gains and losses predominantly relate to net gains (losses) on financial assets/liabilities at fair value through profit or loss reported in the consolidated statement of income. The balance also includes net gains (losses) on financial assets available for sale reported in the consolidated statement of income and unrealized net gains (losses) on financial assets available for sale and exchange rate changes reported in other comprehensive income, net of tax. Further, certain instruments are hedged with instruments in level 1 or level 2 but the table above does not include the gains and losses on these hedging instruments. Additionally, both observable and unobservable parameters may be used to determine the fair value of an instrument classified within level 3 of the fair value hierarchy; the gains and losses presented below are attributable to movements in both the observable and unobservable parameters.

<sup>2</sup> Issuances relate to the cash amount received on the issuance of a liability and the cash amount paid on the primary issuance of a loan to a borrower.

<sup>3</sup> Settlements represent cash flows to settle the asset or liability. For debt and loan instruments this includes principal on maturity, principal amortizations and principal repayments. For derivatives all cash flows are presented in settlements.

<sup>4</sup> Transfers in and transfers out of level 3 are related to changes in observability of input parameters. During the period they are recorded at their fair value at the beginning of year. For instruments transferred into level 3 the table shows the gains and losses and cash flows on the instruments as if they had been transferred at the beginning of the year. Similarly for instruments transferred out of level 3 the table does not show any gains or losses or cash flows on the instruments during the period since the table is presented as if they have been transferred out at the beginning of the year.

<sup>5</sup> Total gains and losses on financial assets available for sale include a gain of € 38 million recognized in other comprehensive income, net of tax, and a gain of € 10 million recognized in the income statement presented in net gains (losses) on financial assets available for sale.

<sup>6</sup> This amount includes the effect of exchange rate changes. For total financial assets held at fair value this effect is a loss of € 489 million and for total financial liabilities held at fair value this is a gain of € 108 million. The effect of exchange rate changes is reported in accumulated other comprehensive income, net of tax.

<sup>7</sup> For assets, positive balances represent gains, negative balances represent losses. For liabilities, positive balances represent losses, negative balances represent gains.

|   | Sep 30, 2016               |  |                                  |              |                |                        |                          |                                     |                                       |                        |
|---|----------------------------|--|----------------------------------|--------------|----------------|------------------------|--------------------------|-------------------------------------|---------------------------------------|------------------------|
| in € m.   | Balance, beginning of year | Changes in the group of consolidated companies | Total gains/ losses <sup>1</sup> | Purchases    | Sales          | Issuances <sup>2</sup> | Settlements <sup>3</sup> | Transfers into Level 3 <sup>4</sup> | Transfers out of Level 3 <sup>4</sup> | Balance, end of period |
| <b>Financial assets held at fair value:</b>                           |                            |  |                                  |              |                |                        |                          |                                     |                                       |                        |
| Trading securities  | 6,669                      | (0)  | 68                               | 1,441        | (2,896)        | 0                      | (884)                    | 1,923                               | (836)                                 | 5,485                  |
| Positive market values from derivative financial instruments          | 9,445                      | 0  | (159)                            | 0            | 0              | 0                      | (1,009)                  | 1,160                               | (1,912)                               | 7,525                  |
| Other trading assets  | 6,082                      | 0  | (146)                            | 1,682        | (2,393)        | 428                    | (1,090)                  | 1,903                               | (739)                                 | 5,727                  |
| Financial assets designated at fair value through profit or loss      | 4,478                      | 0  | (52)                             | 26           | (90)           | 64                     | (603)                    | 48                                  | (1,217)                               | 2,656                  |
| Financial assets available for sale                                   | 4,874                      | (0)  | 73 <sup>5</sup>                  | 738          | (411)          | 0                      | (1,047)                  | 215                                 | (36)                                  | 4,407                  |
| Other financial assets at fair value                                  | 0                          | 0  | 0                                | 0            | 0              | 0                      | 0                        | 6                                   | 0                                     | 6                      |
| <b>Total financial assets held at fair value</b>                      | <b>31,549</b>              | <b>(0)</b>                                     | <b>(215)</b>                     | <b>3,887</b> | <b>(5,789)</b> | <b>492</b>             | <b>(4,633)</b>           | <b>5,254</b>                        | <b>(4,740)</b>                        | <b>25,806</b>          |
| <b>Financial liabilities held at fair value:</b>                      |                            |  |                                  |              |                |                        |                          |                                     |                                       |                        |
| Trading securities  | 18                         | 0  | (1)                              | 0            | 0              | 0                      | 8                        | 0                                   | 0                                     | 26                     |
| Negative market values from derivative financial instruments          | 7,879                      | 0  | (436)                            | 0            | 0              | 0                      | (742)                    | 1,626                               | (1,153)                               | 7,174                  |
| Other trading liabilities   | 0                          | 0  | 0                                | 0            | 0              | 0                      | 0                        | 0                                   | 0                                     | 0                      |
| Financial liabilities designated at fair value through profit or loss | 3,053                      | 0  | (41)                             | 0            | 0              | 806                    | (610)                    | 409                                 | (384)                                 | 3,234                  |
| Other financial liabilities at fair value                             | (1,146)                    | 0  | 53                               | 0            | 0              | 0                      | 10                       | (41)                                | 169                                   | (955)                  |
| <b>Total financial liabilities held at fair value</b>                 | <b>9,805</b>               | <b>0</b>                                       | <b>(425)</b>                     | <b>0</b>     | <b>0</b>       | <b>806</b>             | <b>(1,334)</b>           | <b>1,995</b>                        | <b>(1,367)</b>                        | <b>9,479</b>           |

<sup>1</sup> Total gains and losses predominantly relate to net gains (losses) on financial assets/liabilities at fair value through profit or loss reported in the consolidated statement of income. The balance also includes net gains (losses) on financial assets available for sale reported in the consolidated statement of income and unrealized net gains (losses) on financial assets available for sale and exchange rate changes reported in other comprehensive income, net of tax. Further, certain instruments are hedged with instruments in level 1 or level 2 but the table above does not include the gains and losses on these hedging instruments. Additionally, both observable and unobservable parameters may be used to determine the fair value of an instrument classified within level 3 of the fair value hierarchy; the gains and losses presented below are attributable to movements in both the observable and unobservable parameters.

<sup>2</sup> Issuances relate to the cash amount received on the issuance of a liability and the cash amount paid on the primary issuance of a loan to a borrower.

<sup>3</sup> Settlements represent cash flows to settle the asset or liability. For debt and loan instruments this includes principal on maturity, principal amortizations and principal repayments. For derivatives all cash flows are presented in settlements.

<sup>4</sup> Transfers in and transfers out of level 3 are related to changes in observability of input parameters. During the period they are recorded at their fair value at the beginning of year. For instruments transferred into level 3 the table shows the gains and losses and cash flows on the instruments as if they had been transferred at the beginning of the year. Similarly for instruments transferred out of level 3 the table does not show any gains or losses or cash flows on the instruments during the period since the table is presented as if they have been transferred out at the beginning of the year.

<sup>5</sup> Total gains and losses on financial assets available for sale include a loss of € 27 million recognized in other comprehensive income, net of tax, and a gain of € 127 million recognized in the income statement presented in net gains (losses) on financial assets available for sale.

<sup>6</sup> This amount includes the effect of exchange rate changes. For total financial assets held at fair value this effect is a loss of € 199 million and for total financial liabilities held at fair value this is a gain of € 143 million. The effect of exchange rate changes is reported in accumulated other comprehensive income, net of tax.

<sup>7</sup> For assets, positive balances represent gains, negative balances represent losses. For liabilities, positive balances represent losses, negative balances represent gains.

## Sensitivity Analysis of Unobservable Parameters

Where the value of financial instruments is dependent on unobservable parameter inputs, the precise level for these parameters at the balance sheet date might be drawn from a range of reasonably possible alternatives. In preparing the financial statements, appropriate levels for these unobservable input parameters are chosen so that they are consistent with prevailing market evidence and in line with the Group's approach to valuation control detailed above. Were the Group to have marked the financial instruments concerned using parameter values drawn from the extremes of the ranges of reasonably possible alternatives, then as of September 30, 2017 it could have increased fair value by as much as € 1.5 billion or decreased fair value by as much as € 940 million. As of December 31, 2016 it could have increased fair value by as much as € 1.8 billion or decreased fair value by as much as € 1.0 billion.

The changes in sensitive amounts from December 31, 2016 to September 30, 2017 show material reductions to both the positive fair value movement and to the negative fair value movement from using reasonable possible alternatives. Both these moves are primarily a result of the reduction in the Level 3 population in the same period (e.g. Group Level 3 assets down from € 26.3 billion at the end of 2016 to € 22.5 billion at the end of third quarter of 2017, Group Level 3 liabilities reduced from € 10.3 billion at the end of 2016 to € 8.4 billion at the end of third quarter 2017), with this largely the result of de-risking/asset sales. The reduction in positive fair value movement of € 223 million (or 13 %), and the reduction in negative fair value movement of € 100 million (or 10 %) largely moved in line with the overall L3 balance (e.g. gross L3 Assets and Liabilities reduced by 15 % in the period). The reduction in positive fair value movement is proportionally greater than the reduction in negative fair value movement due to idiosyncratic factors across a number of trades.

Our sensitivity calculation of unobservable parameters for Level 3 aligns to the approach used to assess valuation uncertainty for Prudent Valuation purposes. Prudent Valuation is a capital requirement for assets held at fair value. It provides a mechanism for quantifying and capitalizing valuation uncertainty in accordance with the European Commission Delegated Regulation (EU) 2016/101, which supplements Article 34 of Regulation (EU) No. 575/2013 (CRR), requiring institutions to apply a deduction from CET1 the amount of any additional value adjustments on all assets measured at fair value calculated in accordance with Article 105(14). This utilizes exit price analysis performed for the relevant assets and liabilities in the Prudent Valuation assessment. The downside sensitivity may be limited in some cases where the fair value is already demonstrably prudent.

This disclosure is intended to illustrate the potential impact of the relative uncertainty in the fair value of financial instruments for which valuation is dependent on unobservable input parameters. However, it is unlikely in practice that all unobservable parameters would be simultaneously at the extremes of their ranges of reasonably possible alternatives. Hence, the estimates disclosed above are likely to be greater than the true uncertainty in fair value at the balance sheet date. Furthermore, the disclosure is neither predictive nor indicative of future movements in fair value.

For many of the financial instruments considered here, in particular derivatives, unobservable input parameters represent only a subset of the parameters required to price the financial instrument, the remainder being observable. Hence for these instruments the overall impact of moving the unobservable input parameters to the extremes of their ranges might be relatively small compared with the total fair value of the financial instrument. For other instruments, fair value is determined based on the price of the entire instrument, for example, by adjusting the fair value of a reasonable proxy instrument. In addition, all financial instruments are already carried at fair values which are inclusive of valuation adjustments for the cost to close out that instrument and hence already factor in uncertainty as it reflects itself in market pricing. Any negative impact of uncertainty calculated within this disclosure, then, will be over and above that already included in the fair value contained in the financial statements.



### Breakdown of the sensitivity analysis by type of instrument<sup>1</sup>

| in € m.  | Sep 30, 2017  |   | Dec 31, 2016  |   |
|--|---|---|---|---|
|  | Positive fair value movement from using reasonable alternatives | Negative fair value movement from using reasonable alternatives | Positive fair value movement from using reasonable alternatives | Negative fair value movement from using reasonable alternatives |
| <b>Securities:</b>                             |   |   |   |   |
| Debt securities                                | 159   | 83  | 213   | 137   |
| Commercial mortgage-backed securities          | 8   | 6   | 13  | 12  |
| Mortgage and other asset-backed securities     | 34  | 26  | 46  | 40  |
| Corporate, sovereign and other debt securities | 118   | 51  | 154   | 85  |
| Equity securities                              | 70  | 47  | 116   | 68  |
| <b>Derivatives:</b>                            |   |   |   |   |
| Credit   | 165   | 135   | 238   | 158   |
| Equity   | 181   | 155   | 209   | 150   |
| Interest related                               | 338   | 183   | 429   | 187   |
| Foreign exchange                               | 26  | 16  | 32  | 21  |
| Other  | 106   | 74  | 143   | 92  |
| <b>Loans:</b>                                  |   |   |   |   |
| Loans  | 489   | 246   | 377   | 227   |
| Loan commitments                               | 0   | 0   | 0   | 0   |
| <b>Other</b>                                   | <b>0</b>  | <b>0</b>  | <b>0</b>  | <b>0</b>  |
| <b>Total</b>                                   | <b>1,535</b>  | <b>940</b>  | <b>1,758</b>  | <b>1,040</b>  |

<sup>1</sup> Where the exposure to an unobservable parameter is offset across different instruments then only the net impact is disclosed in the table.

## Quantitative Information about the Sensitivity of Significant Unobservable Inputs

The behavior of the unobservable parameters on Level 3 fair value measurement is not necessarily independent, and dynamic relationships often exist between the other unobservable parameters and the observable parameters. Such relationships, where material to the fair value of a given instrument, are explicitly captured via correlation parameters, or are otherwise controlled via pricing models or valuation techniques. Frequently, where a valuation technique utilizes more than one input, the choice of a certain input will bound the range of possible values for other inputs. In addition, broader market factors (such as interest rates, equity, credit or commodity indices or foreign exchange rates) can also have effects.

The range of values shown below represents the highest and lowest inputs used to value the significant exposures within Level 3. The diversity of financial instruments that make up the disclosure is significant and therefore the ranges of certain parameters can be large. For example, the range of credit spreads on mortgage backed securities represents performing, more liquid positions with lower spreads than the less liquid, non-performing positions which will have higher credit spreads. As Level 3 contains the less liquid fair value instruments, the wide ranges of parameters seen is to be expected, as there is a high degree of pricing differentiation within each exposure type to capture the relevant market dynamics. There follows a brief description of each of the principle parameter types, along with a commentary on significant interrelationships between them.

Credit Parameters are used to assess the creditworthiness of an exposure, by enabling the probability of default and resulting losses of a default to be represented. The credit spread is the primary reflection of creditworthiness, and represents the premium or yield return above the benchmark reference instrument (typically LIBOR, or relevant Treasury Instrument, depending upon the asset being assessed), that a bond holder would require to allow for the credit quality difference between that entity and the reference benchmark. Higher credit spreads will indicate lower credit quality, and lead to a lower value for a given bond, or other loan-asset that is to be repaid to the Bank by the borrower. Recovery Rates represent an estimate of the amount a lender would receive in the case of a default of a loan, or a bond holder would receive in the case of default of the bond. Higher recovery rates will give a higher valuation for a given bond position, if other parameters are held constant. Constant Default Rate (CDR) and Constant Prepayment Rate (CPR) allow more complex loan and debt assets to be assessed, as these parameters estimate the ongoing defaults arising on scheduled repayments and coupons, or whether the borrower is making additional (usually voluntary) prepayments. These parameters are particularly relevant when forming a fair value opinion for mortgage or other types of lending, where repayments are delivered by the borrower through time, or where the borrower may pre-pay the loan (seen for example in some residential mortgages). Higher CDR will lead to lower valuation of a given loan or mortgage as the lender will ultimately receive less cash.

Interest rates, credit spreads, inflation rates, foreign exchange rates and equity prices are referenced in some option instruments, or other complex derivatives, where the payoff a holder of the derivative will receive is dependent upon the behavior of these underlying references through time. Volatility parameters describe key attributes of option behavior by enabling the variability of returns of the underlying instrument to be assessed. This volatility is a measure of probability, with higher volatilities denoting higher probabilities of a particular outcome occurring. The underlying references (interest rates, credit spreads etc.) have an effect on the valuation of options, by describing the size of the return that can be expected from the option. Therefore the value of a given option is dependent upon the value of the underlying instrument, and the volatility of that instrument, representing the size of the payoff, and the probability of that payoff occurring. Where volatilities are high, the option holder will see a

higher option value as there is greater probability of positive returns. A higher option value will also occur where the payoff described by the option is significant.

Correlations are used to describe influential relationships between underlying references where a derivative or other instrument has more than one underlying reference. Behind some of these relationships, for example commodity correlation and interest rate-foreign exchange correlations, typically lie macroeconomic factors such as the impact of global demand on groups of commodities, or the pricing parity effect of interest rates on foreign exchange rates. More specific relationships can exist between credit references or equity stocks in the case of credit derivatives and equity basket derivatives, for example. Credit correlations are used to estimate the relationship between the credit performance of a range of credit names, and stock correlations are used to estimate the relationship between the returns of a range of equities. A derivative with a correlation exposure will be either long- or short-correlation. A high correlation suggests a strong relationship between the underlying references is in force, and this will lead to an increase in value of a long-correlation derivative. Negative correlations suggest that the relationship between underlying references is opposing, i.e., an increase in price of one underlying reference will lead to a reduction in the price of the other.

An EBITDA ('earnings before interest, tax, depreciation and amortization') multiple approach can be used in the valuation of less liquid securities. Under this approach the enterprise value ('EV') of an entity can be estimated via identifying the ratio of the EV to EBITDA of a comparable observable entity and applying this ratio to the EBITDA of the entity for which a valuation is being estimated. Under this approach a liquidity adjustment is often applied due to the difference in liquidity between the generally listed comparable used and the company under valuation. A higher EV/EBITDA multiple will result in a higher fair value.

#### Financial instruments classified in Level 3 and quantitative information about unobservable inputs

Sep 30, 2017

| in € m.<br>(unless stated otherwise)   | Fair value         |                  | Valuation technique(s) <sup>1</sup> | Significant unobservable input(s) (Level 3)  | Range                          |   |
|--|--------------------|------------------|-------------------------------------|--|--------------------------------|---|
|  | Assets             | Liabilities      |                                     |  |                                |   |
| <b>Financial instruments held at fair value – held for trading, designated at fair value and available-for-sale:</b> |                    |                  |                                     |  |                                |   |
| Mortgage- and other asset-backed securities held for trading:  |                    |                  |                                     |  |                                |   |
| Commercial mortgage-backed securities  | 126                | 0                | Price based<br>Discounted cash flow | Price<br>Credit spread (bps)   | 0 %<br>130                     | 102 %<br>2,176                          |
| Mortgage- and other asset-backed securities  | 684                | 0                | Price based<br>Discounted cash flow | Price<br>Credit spread (bps)<br>Recovery rate<br>Constant default rate<br>Constant prepayment rate | 0 %<br>42<br>0 %<br>0 %<br>0 % | 102 %<br>2,000<br>100 %<br>27 %<br>30 % |
| <b>Total mortgage- and other asset-backed securities</b>   | <b>810</b>         | <b>0</b>         |                                     |  |                                |   |
| Debt securities and other debt obligations   | 3,749              | 1,480            | Price based                         | Price  | 0 %                            | 215 %                                   |
| Held for trading   | 3,441              | 5                | Discounted cash flow                | Credit spread (bps)  | 1                              | 400                                     |
| Corporate, sovereign and other debt securities   | 3,441              |                  |                                     |  |                                |   |
| Available-for-sale   | 262                |                  |                                     |  |                                |   |
| Designated at fair value   | 47                 | 1,475            |                                     |  |                                |   |
| Equity securities  | 943                | 0                | Market approach                     | Price per net asset value<br>Enterprise value/EBITDA (multiple)                                    | 60 %<br>1                      | 100 %<br>16                             |
| Held for trading   | 254                | 0                |                                     |  |                                |   |
| Available-for-sale   | 533                |                  | Discounted cash flow                | Weighted average cost capital  | 8 %                            | 13 %                                    |
| Designated at fair value   | 155                |                  |                                     |  |                                |   |
| Loans  | 5,389              | 0                | Price based                         | Price  | 0 %                            | 160 %                                   |
| Held for trading   | 2,988              | 0                | Discounted cash flow                | Credit spread (bps)  | 190                            | 1,616                                   |
| Designated at fair value   | 384                |                  |                                     | Constant default rate  | 0 %                            | 0 %                                     |
| Available-for-sale   | 2,017              |                  |                                     | Recovery rate  | 0 %                            | 40 %                                    |
| Loan commitments   | 0                  | 13               | Discounted cash flow                | Credit spread (bps)  | 8                              | 335                                     |
|  |                    |                  |                                     | Recovery rate  | 37 %                           | 75 %                                    |
|  |                    |                  | Loan pricing model                  | Utilization  | 0 %                            | 100 %                                   |
| Other financial instruments  | 2,967 <sup>2</sup> | 227 <sup>3</sup> | Discounted cash flow                | IRR<br>Repo rate (bps.)  | 3 %<br>144                     | 46 %<br>209                             |
| <b>Total non-derivative financial instruments held at fair value</b>   | <b>13,857</b>      | <b>1,720</b>     |                                     |  |                                |   |

<sup>1</sup> Valuation technique(s) and subsequently the significant unobservable input(s) relate to the respective total position.

<sup>2</sup> Other financial assets include € 1.2 billion of other trading assets, € 700 million of other financial assets designated at fair value and € 1.1 billion other financial assets available for sale.

<sup>3</sup> Other financial liabilities include € 227 million of securities sold under repurchase agreements designated at fair value.

Dec 31, 2016

| in € m.<br>(unless stated otherwise)   | Fair value         |                  | Valuation technique(s) <sup>1</sup> | Significant unobservable<br>input(s) (Level 3)   | Range                           |   |
|--|--------------------|------------------|-------------------------------------|--|---------------------------------|---|
|  | Assets             | Liabilities      |                                     |  |                                 |   |
| <b>Financial instruments held at fair value – held for trading, designated at fair value and available-for-sale:</b> |                    |                  |                                     |  |                                 |   |
| Mortgage- and other asset-backed securities held for trading:  |                    |                  |                                     |  |                                 |   |
| Commercial mortgage-backed securities  | 294                | 0                | Price based<br>Discounted cash flow | Price<br>Credit spread (bps)   | 0 %<br>119                      | 103 %<br>2,000                          |
| Mortgage- and other asset-backed securities  | 1,071              | 0                | Price based<br>Discounted cash flow | Price<br>Credit spread (bps)<br>Recovery rate<br>Constant default rate<br>Constant prepayment rate | 0 %<br>105<br>0 %<br>0 %<br>0 % | 110 %<br>2,000<br>100 %<br>18 %<br>29 % |
| <b>Total mortgage- and other asset-backed securities</b>   | <b>1,365</b>       | <b>0</b>         |                                     |  |                                 |   |
| Debt securities and other debt obligations   |                    |                  |                                     |  |                                 |   |
|  | 3,626              | 1,757            | Price based                         | Price  | 0 %                             | 169 %                                   |
| Held for trading   | 3,373              | 52               | Discounted cash flow                | Credit spread (bps)  | 26                              | 882                                     |
| Corporate, sovereign and other debt securities   | 3,373              |                  |                                     |  |                                 |   |
| Available-for-sale   | 253                |                  |                                     |  |                                 |   |
| Designated at fair value   | 0                  | 1,705            |                                     |  |                                 |   |
| Equity securities  |                    |                  |                                     |  |                                 |   |
|  | 937                | 0                | Market approach                     | Price per net asset value<br>Enterprise value/EBITDA (multiple)                                    | 60 %<br>1                       | 100 %<br>12                             |
| Held for trading   | 274                | 0                |                                     |  |                                 |   |
| Available-for-sale   | 633                |                  | Discounted cash flow                | Weighted average cost capital  | 8 %                             | 22 %                                    |
| Designated at fair value   | 30                 |                  |                                     |  |                                 |   |
| Loans  |                    |                  |                                     |  |                                 |   |
|  | 7,571              | 0                | Price based                         | Price  | 0 %                             | 180 %                                   |
| Held for trading   | 4,105              | 0                | Discounted cash flow                | Credit spread (bps)  | 180                             | 4,612                                   |
| Designated at fair value   | 980                |                  |                                     | Constant default rate  | 0 %                             | 24 %                                    |
| Available-for-sale   | 2,486              |                  |                                     | Recovery rate  | 25 %                            | 80 %                                    |
| Loan commitments   |                    |                  |                                     |  |                                 |   |
|  | 0                  | 40               | Discounted cash flow                | Credit spread (bps)  | 0                               | 481                                     |
|  |                    |                  |                                     | Recovery rate  | 30 %                            | 99 %                                    |
|  |                    |                  | Loan pricing model                  | Utilization  | 0 %                             | 100 %                                   |
| Other financial instruments  |                    |                  |                                     |  |                                 |   |
|  | 2,974 <sup>2</sup> | 485 <sup>3</sup> | Discounted cash flow                | IRR<br>Repo rate (bps)   | 3 %<br>178                      | 24 %<br>214                             |
| <b>Total non-derivative financial instruments held at fair value</b>   | <b>16,474</b>      | <b>2,282</b>     |                                     |  |                                 |   |

<sup>1</sup> Valuation technique(s) and subsequently the significant unobservable input(s) relate to the respective total position.

<sup>2</sup> Other financial assets include € 1.6 billion of other trading assets, € 592 million of other financial assets designated at fair value and € 780 million other financial assets available for sale.

<sup>3</sup> Other financial liabilities include € 444 million of securities sold under repurchase agreements designated at fair value and € 41 million of other financial liabilities designated at fair value.

Sep 30, 2017

| in € m.<br>(unless stated otherwise)                             | Fair value   |                    | Valuation technique(s)    | Significant unobservable<br>input(s) (Level 3) | Range        |
|--|--------------|--------------------|---------------------------|--|--------------|
|  | Assets       | Liabilities        |                           |  |              |
| <b>Financial instruments held at fair value:</b>                 |              |                    |                           |  |              |
| Market values from derivative financial instruments:             |              |                    |                           |  |              |
| Interest rate derivatives  | 4,206        | 2,317              | Discounted cash flow      | Swap rate (bps)                                | (71) 982     |
|  |              |                    |                           | Inflation swap rate                            | (2) % 9 %    |
|  |              |                    |                           | Constant default rate                          | 0 % 15 %     |
|  |              |                    |                           | Constant prepayment rate                       | 0 % 31 %     |
|  |              |                    | Option pricing model      | Inflation volatility                           | 0 % 3 %      |
|  |              |                    |                           | Interest rate volatility                       | 0 % 109 %    |
|  |              |                    |                           | IR - IR correlation                            | (25) % 100 % |
|  |              |                    |                           | Hybrid correlation                             | (85) % 90 %  |
| Credit derivatives   | 1,007        | 1,130              | Discounted cash flow      | Credit spread (bps)                            | 0 14,737     |
|  |              |                    |                           | Recovery rate                                  | 0 % 97 %     |
|  |              |                    | Correlation pricing model | Credit correlation                             | 30 % 90 %    |
| Equity derivatives   | 1,612        | 2,573              | Option pricing model      | Stock volatility                               | 5 % 87 %     |
|  |              |                    |                           | Index volatility                               | 5 % 37 %     |
|  |              |                    |                           | Index - index correlation                      | 73 % 89 %    |
|  |              |                    |                           | Stock - stock correlation                      | 3 % 84 %     |
|  |              |                    |                           | Stock Forwards                                 | 0 % 6 %      |
|  |              |                    |                           | Index Forwards                                 | 0 % 96 %     |
| FX derivatives   | 1,374        | 887                | Option pricing model      | Volatility                                     | (6) % 31 %   |
| Other derivatives  | 401          | (202) <sup>1</sup> | Discounted cash flow      | Credit spread (bps)                            | - -          |
|  |              |                    | Option pricing model      | Index volatility                               | 0 % 71 %     |
|  |              |                    |                           | Commodity correlation                          | 10 % 75 %    |
| <b>Total market values from derivative financial instruments</b> | <b>8,601</b> | <b>6,706</b>       |                           |  |              |

<sup>1</sup> Includes derivatives which are embedded in contracts where the host contract is held at amortized cost but for which the embedded derivative is separated.

Dec 31, 2016

| in € m.<br>(unless stated otherwise)                             | Fair value   |                    | Valuation technique(s)    | Significant unobservable<br>input(s) (Level 3) | Range       |
|--|--------------|--------------------|---------------------------|--|-------------|
|  | Assets       | Liabilities        |                           |  |             |
| <b>Financial instruments held at fair value:</b>                 |              |                    |                           |  |             |
| Market values from derivative financial instruments:             |              |                    |                           |  |             |
| Interest rate derivatives  | 5,587        | 3,446              | Discounted cash flow      | Swap rate (bps)                                | (0) 2,309   |
|  |              |                    |                           | Inflation swap rate                            | (1) % 16 %  |
|  |              |                    |                           | Constant default rate                          | 0 % 15 %    |
|  |              |                    |                           | Constant prepayment rate                       | 0 % 19 %    |
|  |              |                    | Option pricing model      | Inflation volatility                           | 0 % 5 %     |
|  |              |                    |                           | Interest rate volatility                       | 0 % 123 %   |
|  |              |                    |                           | IR - IR correlation                            | (12) % 99 % |
|  |              |                    |                           | Hybrid correlation                             | (50) % 93 % |
| Credit derivatives   | 829          | 1,126              | Discounted cash flow      | Credit spread (bps)                            | 0 8,427     |
|  |              |                    |                           | Recovery rate                                  | 0 % 100 %   |
|  |              |                    | Correlation pricing model | Credit correlation                             | 13 % 85 %   |
| Equity derivatives   | 1,142        | 2,098              | Option pricing model      | Stock volatility                               | 10 % 67 %   |
|  |              |                    |                           | Index volatility                               | 10 % 44 %   |
|  |              |                    |                           | Index - index correlation                      | 73 % 88 %   |
|  |              |                    |                           | Stock - stock correlation                      | 8 % 88 %    |
|  |              |                    |                           | Stock Forwards                                 | 0 % 8 %     |
|  |              |                    |                           | Index Forwards                                 | 0 % 20 %    |
| FX derivatives   | 1,654        | 1,780              | Option pricing model      | Volatility                                     | (8) % 39 %  |
| Other derivatives  | 586          | (441) <sup>1</sup> | Discounted cash flow      | Credit spread (bps)                            | - -         |
|  |              |                    | Option pricing model      | Index volatility                               | 5 % 110 %   |
|  |              |                    |                           | Commodity correlation                          | (21) % 85 % |
| <b>Total market values from derivative financial instruments</b> | <b>9,798</b> | <b>8,008</b>       |                           |  |             |

<sup>1</sup> Includes derivatives which are embedded in contracts where the host contract is held at amortized cost but for which the embedded derivative is separated.

## Unrealized Gains or Losses on Level 3 Instruments held or in Issue at the Reporting Date

The unrealized gains or losses on Level 3 Instruments are not due solely to unobservable parameters. Many of the parameter inputs to the valuation of instruments in this level of the hierarchy are observable and the gain or loss is partly due to movements in these observable parameters over the period. Many of the positions in this level of the hierarchy are economically hedged by instruments which are categorized in other levels of the fair value hierarchy. The offsetting gains and losses that have been recorded on all such hedges are not included in the table below, which only shows the gains and losses related to the level 3 classified instruments themselves held at the reporting date in accordance with IFRS 13. The unrealized gains and losses on level 3 instruments are included in both net interest income and net gains on financial assets/liabilities at fair value through profit or loss in the consolidated income statement.

| in € m.   | Nine months ended |              |
|---|-------------------|--------------|
|   | Sep 30, 2017      | Sep 30, 2016 |
| <b>Financial assets held at fair value:</b>                           |                   |              |
| Trading securities  | 55                | 69           |
| Positive market values from derivative financial instruments          | 271               | 1,130        |
| Other trading assets  | 49                | (85)         |
| Financial assets designated at fair value through profit or loss      | (55)              | 70           |
| Financial assets available for sale                                   | 53                | 8            |
| Other financial assets at fair value                                  | 2                 | 0            |
| <b>Total financial assets held at fair value</b>                      | <b>375</b>        | <b>1,192</b> |
| <b>Financial liabilities held at fair value:</b>                      |                   |              |
| Trading securities  | 1                 | 0            |
| Negative market values from derivative financial instruments          | (446)             | (42)         |
| Other trading liabilities   | 0                 | 0            |
| Financial liabilities designated at fair value through profit or loss | 14                | (44)         |
| Other financial liabilities at fair value                             | (218)             | (62)         |
| <b>Total financial liabilities held at fair value</b>                 | <b>(649)</b>      | <b>(147)</b> |
| <b>Total</b>  | <b>(274)</b>      | <b>1,044</b> |

## Recognition of Trade Date Profit

If there are significant unobservable inputs used in a valuation technique, the financial instrument is recognized at the transaction price and any trade date profit is deferred. The table below presents the year-to-year movement of the trade date profits deferred due to significant unobservable parameters for financial instruments classified at fair value through profit or loss. The balance is predominantly related to derivative instruments.

| in € m.                           | Sep 30, 2017 | Sep 30, 2016 |
|-----------------------------------|--------------|--------------|
| <b>Balance, beginning of year</b> | <b>916</b>   | <b>955</b>   |
| New trades during the period      | 168          | 241          |
| Amortization                      | (228)        | (236)        |
| Matured trades                    | (103)        | (159)        |
| Subsequent move to observability  | (79)         | (81)         |
| Exchange rate changes             | (5)          | (4)          |
| <b>Balance, end of period</b>     | <b>670</b>   | <b>717</b>   |

## Fair Value of Financial Instruments not carried at Fair Value

This section should be read in conjunction with Note 15 “Fair Value of Financial Instruments not carried at Fair Value” of the Group’s Annual Report 2016.

The valuation techniques used to establish fair value for the Group’s financial instruments which are not carried at fair value in the balance sheet are consistent with those outlined in Note 14 “Financial Instruments carried at Fair Value” of the Group’s Annual Report 2016.

Other financial instruments not carried at fair value are not managed on a fair value basis, for example, retail loans and deposits and credit facilities extended to corporate clients. For these instruments fair values are calculated for disclosure purposes only and do not impact the balance sheet or income statement. Additionally, since the instruments generally do not trade there is significant management judgment required to determine these fair values.

### Estimated fair value of financial instruments not carried at fair value on the balance sheet<sup>1</sup>

| in € m.  | Sep 30, 2017   |            | Dec 31, 2016   |            |
|--|----------------|------------|----------------|------------|
|  | Carrying value | Fair value | Carrying value | Fair value |
| <b>Financial assets:</b>   |                |            |                |            |
| Cash and central bank balances   | 204,390        | 204,390    | 181,364        | 181,364    |
| Interbank deposits (w/o central banks)                                       | 10,727         | 10,727     | 11,606         | 11,606     |
| Central bank funds sold and securities purchased under resale agreements     | 10,580         | 10,582     | 16,287         | 16,287     |
| Securities borrowed  | 23,979         | 23,979     | 20,081         | 20,081     |
| Loans  | 396,237        | 398,014    | 408,909        | 407,834    |
| Securities held to maturity  | 3,179          | 3,251      | 3,206          | 3,305      |
| Other financial assets   | 131,886        | 131,885    | 112,479        | 112,468    |
| <b>Financial liabilities:</b>  |                |            |                |            |
| Deposits   | 574,691        | 574,880    | 550,204        | 550,402    |
| Central bank funds purchased and securities sold under repurchase agreements | 16,499         | 16,495     | 25,740         | 25,739     |
| Securities loaned  | 6,508          | 6,508      | 3,598          | 3,598      |
| Other short-term borrowings  | 18,279         | 18,287     | 17,295         | 17,289     |
| Other financial liabilities  | 171,563        | 171,563    | 135,273        | 135,273    |
| Long-term debt   | 159,091        | 161,652    | 172,316        | 171,178    |
| Trust preferred securities   | 5,583          | 6,013      | 6,373          | 6,519      |

<sup>1</sup> Amounts generally presented on a gross basis, in line with the Group’s accounting policy regarding offsetting of financial instruments as described in Note 1 “Significant Accounting Policies and Critical Accounting Estimates” of the Group’s Annual Report 2016.

## Offsetting Financial Assets and Financial Liabilities

The Group is eligible to present certain financial assets and financial liabilities on a net basis on the balance sheet pursuant to criteria described in Note 1 “Significant Accounting Policies and Critical Accounting Estimates: Offsetting Financial Instruments” of the Group’s Annual Report 2016.

The following tables provide information on the impact of offsetting on the consolidated balance sheet, as well as the financial impact of netting for instruments subject to an enforceable master netting arrangement or similar agreement as well as available cash and financial instrument collateral.

## Assets

|  |                                   | Sep 30, 2017                               |  |                                     |                 |  |                |
|--|-----------------------------------|--|--|-------------------------------------|-----------------|--|----------------|
|  |                                   | Amounts not set off on the balance sheet   |  |                                     |                 |  |                |
| in € m.  | Gross amounts of financial assets | Gross amounts set off on the balance sheet | Net amounts of financial assets presented on the balance sheet | Impact of Master Netting Agreements | Cash collateral | Financial instrument collateral <sup>1</sup> | Net amount     |
| Central bank funds sold and securities purchased under resale agreements (enforceable)         | 7,890                             | (345)                                      | 7,545  | 0                                   | 0               | (7,539)                                      | 6              |
| Central bank funds sold and securities purchased under resale agreements (non-enforceable)     | 3,035                             | 0  | 3,035  | 0                                   | 0               | (3,035)                                      | 0              |
| Securities borrowed (enforceable)  | 21,266                            | 0  | 21,266   | 0                                   | 0               | (20,478)                                     | 788            |
| Securities borrowed (non-enforceable)  | 2,713                             | 0  | 2,713  | 0                                   | 0               | (2,639)                                      | 74             |
| Financial assets at fair value through profit or loss  |                                   |  |  |                                     |                 |  |                |
| Trading assets   | 187,180                           | (464)                                      | 186,716  | 0                                   | (98)            | (100)  | 186,518        |
| Positive market values from derivative financial instruments (enforceable)                     | 461,187                           | (104,431)                                  | 356,756  | (293,591)                           | (43,584)        | (7,235)                                      | 12,345         |
| Positive market values from derivative financial instruments (non-enforceable)                 | 15,263                            | 0  | 15,263   | 0                                   | (1,689)         | (1,185)                                      | 12,389         |
| Financial assets designated at fair value through profit or loss (enforceable)                 | 123,790                           | (53,437)                                   | 70,354   | (1,484)                             | (802)           | (63,341)                                     | 4,726          |
| Financial assets designated at fair value through profit or loss (non-enforceable)             | 25,830                            | 0  | 25,830   | 0                                   | 0               | (20,487)                                     | 5,343          |
| Total financial assets at fair value through profit or loss                                    | 813,249                           | (158,331)                                  | 654,918  | (295,075)                           | (46,174)        | (92,349)                                     | 221,321        |
| Loans  | 396,237                           | 0  | 396,237  | 0                                   | (13,244)        | (39,580)                                     | 343,414        |
| Other assets   | 169,284                           | (24,935)                                   | 144,349  | (27,274)                            | (616)           | (92)   | 116,367        |
| Thereof: Positive market values from derivatives qualifying for hedge accounting (enforceable) | 7,993                             | (4,644)                                    | 3,349  | (2,590)                             | (615)           | (92)   | 52             |
| Remaining assets not subject to netting  | 291,389                           | 0  | 291,389  | 0                                   | (365)           | (220)  | 290,804        |
| <b>Total assets</b>  | <b>1,705,065</b>                  | <b>(183,611)</b>                           | <b>1,521,454</b>   | <b>(322,349)</b>                    | <b>(60,399)</b> | <b>(165,932)</b>                             | <b>972,775</b> |

<sup>1</sup> Excludes real estate and other non-financial instrument collateral.

## Liabilities

|  |  | Sep 30, 2017                               |   |                                     |                 |                                 |                  |
|--|--|--|---|-------------------------------------|-----------------|---------------------------------|------------------|
|  |  | Amounts not set off on the balance sheet   |   |                                     |                 |                                 |                  |
| in € m.  | Gross amounts of financial liabilities | Gross amounts set off on the balance sheet | Net amounts of financial liabilities presented on the balance sheet | Impact of Master Netting Agreements | Cash collateral | Financial instrument collateral | Net amount       |
| Deposit  | 574,691                                | 0  | 574,691   | 0                                   | 0               | 0                               | 574,691          |
| Central bank funds purchased and securities sold under repurchase agreements (enforceable)     | 11,468                                 | (345)                                      | 11,123  | 0                                   | 0               | (11,123)                        | 0                |
| Central bank funds purchased and securities sold under repurchase agreements (non-enforceable) | 5,376                                  | 0  | 5,376   | 0                                   | 0               | (4,788)                         | 588              |
| Securities loaned (enforceable)  | 6,406                                  | 0  | 6,406   | 0                                   | 0               | (6,406)                         | 0                |
| Securities loaned (non-enforceable)  | 101                                    | 0  | 101   | 0                                   | 0               | (31)                            | 71               |
| Financial liabilities at fair value through profit or loss                                     |  |  |   |                                     |                 |                                 |                  |
| Trading liabilities  | 74,863                                 | (662)                                      | 74,201  | 0                                   | 0               | 0                               | 74,201           |
| Negative market values from derivative financial instruments (enforceable)                     | 435,914                                | (101,702)                                  | 334,212   | (294,619)                           | (22,788)        | (7,328)                         | 9,477            |
| Negative market values from derivative financial instruments (non-enforceable)                 | 14,135                                 | 0  | 14,135  | 0                                   | (1,896)         | (963)                           | 11,276           |
| Financial liabilities designated at fair value through profit or loss (enforceable)            | 85,727                                 | (52,775)                                   | 32,952  | (1,484)                             | 0               | (31,468)                        | 0                |
| Financial liabilities designated at fair value through profit or loss (non-enforceable)        | 17,406                                 | 0  | 17,406  | 0                                   | 2,918           | (10,721)                        | 9,604            |
| Total financial liabilities at fair value through profit or loss                               | 628,044                                | (155,138)                                  | 472,906   | (296,103)                           | (21,765)        | (50,480)                        | 104,558          |
| Other liabilities  | 218,920                                | (28,128)                                   | 190,792   | (46,835)                            | (113)           | (101)                           | 143,743          |
| Thereof: Negative market values from derivatives qualifying for hedge accounting (enforceable) | 2,743                                  | (949)                                      | 1,794   | (1,562)                             | (111)           | (101)                           | 20               |
| Remaining liabilities not subject to netting   | 189,448                                | 0  | 189,448   | 0                                   | 0               | 0                               | 189,448          |
| <b>Total liabilities</b>   | <b>1,634,455</b>                       | <b>(183,611)</b>                           | <b>1,450,844</b>  | <b>(342,938)</b>                    | <b>(21,878)</b> | <b>(72,929)</b>                 | <b>1,013,099</b> |



## Assets

|  | Dec 31, 2016                      |  |  |  |                 |  |                |
|--|-----------------------------------|--|--|--|-----------------|--|----------------|
|  |                                   |  |  | Amounts not set off on the balance sheet |                 |  |                |
| in € m.  | Gross amounts of financial assets | Gross amounts set off on the balance sheet | Net amounts of financial assets presented on the balance sheet | Impact of Master Netting Agreements      | Cash collateral | Financial instrument collateral <sup>1</sup> | Net amount     |
| Central bank funds sold and securities purchased under resale agreements (enforceable)         | 17,755                            | (4,020)                                    | 13,735   | 0  | 0               | (13,719)                                     | 16             |
| Central bank funds sold and securities purchased under resale agreements (non-enforceable)     | 2,552                             | 0  | 2,552  | 0  | 0               | (2,225)                                      | 327            |
| Securities borrowed (enforceable)  | 18,470                            | 0  | 18,470   | 0  | 0               | (17,637)                                     | 832            |
| Securities borrowed (non-enforceable)  | 1,611                             | 0  | 1,611  | 0  | 0               | (1,555)                                      | 56             |
| Financial assets at fair value through profit or loss  |                                   |  |  |  |                 |  |                |
| Trading assets   | 171,520                           | (477)                                      | 171,044  | 0  | (101)           | (884)  | 170,059        |
| Positive market values from derivative financial instruments (enforceable)                     | 592,048                           | (126,523)                                  | 465,525  | (386,727)                                | (51,790)        | (9,349)                                      | 17,658         |
| Positive market values from derivative financial instruments (non-enforceable)                 | 19,625                            | 0  | 19,625   | 0  | (2,055)         | (1,244)                                      | 16,327         |
| Financial assets designated at fair value through profit or loss (enforceable)                 | 95,802                            | (40,998)                                   | 54,804   | (2,748)                                  | (928)           | (46,670)                                     | 4,457          |
| Financial assets designated at fair value through profit or loss (non-enforceable)             | 32,783                            | 0  | 32,783   | 0  | 0               | (21,074)                                     | 11,709         |
| Total financial assets at fair value through profit or loss                                    | 911,778                           | (167,998)                                  | 743,781  | (389,475)                                | (54,874)        | (79,221)                                     | 220,211        |
| Loans  | 408,909                           | 0  | 408,909  | 0  | (13,039)        | (47,703)                                     | 348,167        |
| Other assets   | 153,732                           | (27,686)                                   | 126,045  | (39,567)                                 | (589)           | (104)  | 85,786         |
| Thereof: Positive market values from derivatives qualifying for hedge accounting (enforceable) | 8,830                             | (5,314)                                    | 3,516  | (2,719)                                  | (589)           | (104)  | 104            |
| Remaining assets not subject to netting  | 275,442                           | 0  | 275,442  | 0  | (423)           | (307)  | 274,712        |
| <b>Total assets</b>  | <b>1,790,249</b>                  | <b>(199,704)</b>                           | <b>1,590,546</b>   | <b>(429,042)</b>                         | <b>(68,925)</b> | <b>(162,473)</b>                             | <b>930,106</b> |

<sup>1</sup> Excludes real estate and other non-financial instrument collateral.

## Liabilities

|  | Dec 31, 2016                           |  |   |  |                 |                                 |                |
|--|--|--|---|--|-----------------|---------------------------------|----------------|
|  |  |  |   | Amounts not set off on the balance sheet |                 |                                 |                |
| in € m.  | Gross amounts of financial liabilities | Gross amounts set off on the balance sheet | Net amounts of financial liabilities presented on the balance sheet | Impact of Master Netting Agreements      | Cash collateral | Financial instrument collateral | Net amount     |
| Deposit  | 550,204                                | 0  | 550,204   | 0  | 0               | 0                               | 550,204        |
| Central bank funds purchased and securities sold under repurchase agreements (enforceable)     | 21,209                                 | (4,020)                                    | 17,189  | 0  | 0               | (17,189)                        | 0              |
| Central bank funds purchased and securities sold under repurchase agreements (non-enforceable) | 8,551                                  | 0  | 8,551   | 0  | 0               | (8,403)                         | 149            |
| Securities loaned (enforceable)  | 3,524                                  | 0  | 3,524   | 0  | 0               | (3,524)                         | 0              |
| Securities loaned (non-enforceable)  | 75                                     | 0  | 75  | 0  | 0               | (50)                            | 25             |
| Financial liabilities at fair value through profit or loss                                     |  |  |   |  |                 |                                 |                |
| Trading liabilities  | 57,902                                 | (873)                                      | 57,029  | 0  | 0               | 0                               | 57,029         |
| Negative market values from derivative financial instruments (enforceable)                     | 569,064                                | (124,325)                                  | 444,739   | (386,612)                                | (35,124)        | (9,325)                         | 13,678         |
| Negative market values from derivative financial instruments (non-enforceable)                 | 19,119                                 | 0  | 19,119  | 0  | (1,721)         | (897)                           | 16,501         |
| Financial liabilities designated at fair value through profit or loss (enforceable)            | 82,421                                 | (39,031)                                   | 43,390  | (2,748)                                  | 0               | (40,642)                        | 0              |
| Financial liabilities designated at fair value through profit or loss (non-enforceable)        | 17,694                                 | 0  | 17,694  | 0  | (7,910)         | (7,664)                         | 2,120          |
| Total financial liabilities at fair value through profit or loss                               | 746,200                                | (164,228)                                  | 581,971   | (389,360)                                | (44,755)        | (58,528)                        | 89,328         |
| Other liabilities  | 186,896                                | (31,456)                                   | 155,440   | (56,679)                                 | (1,298)         | 0                               | 97,463         |
| Thereof: Negative market values from derivatives qualifying for hedge accounting (enforceable) | 5,793                                  | (1,200)                                    | 4,593   | (2,834)                                  | (1,297)         | 0                               | 463            |
| Remaining liabilities not subject to netting   | 208,773                                | 0  | 208,773   | 0  | 0               | 0                               | 208,773        |
| <b>Total liabilities</b>   | <b>1,725,431</b>                       | <b>(199,704)</b>                           | <b>1,525,727</b>  | <b>(446,039)</b>                         | <b>(46,053)</b> | <b>(87,693)</b>                 | <b>945,942</b> |

Detailed information of what is presented in the individual columns are described in Note 19 "Offsetting Financial Assets and Financial Liabilities" of the Group's Annual Report 2016.

## Allowance for Credit Losses

| in € m.<br>(unless stated otherwise)                    | Nine months ended Sep 30, 2017 |                       |              |   |                       |            | Total        |
|---|--------------------------------|-----------------------|--------------|---|-----------------------|------------|--------------|
|   | Allowance for Loan Losses      |                       |              | Allowance for Off-Balance Sheet Positions |                       |            |              |
|   | Individually assessed          | Collectively assessed | Subtotal     | Individually assessed                     | Collectively assessed | Subtotal   |              |
| <b>Balance, beginning of year</b>                       | <b>2,071</b>                   | <b>2,475</b>          | <b>4,546</b> | <b>162</b>                                | <b>183</b>            | <b>346</b> | <b>4,892</b> |
| Provision for credit losses                             | 259                            | 165                   | 424          | (13)                                      | (15)                  | (28)       | 396          |
| Thereof: (Gains)/Losses from disposal of impaired loans | (1)                            | (20)                  | (21)         | 0   | 0                     | 0          | (21)         |
| Net charge-offs:  | (290)                          | (480)                 | (771)        | 0   | 0                     | 0          | (770)        |
| Charge-offs   | (327)                          | (528)                 | (856)        | 0   | 0                     | 0          | (856)        |
| Recoveries  | 37                             | 48                    | 85           | 0   | 0                     | 0          | 85           |
| Other changes   | (121)                          | (40)                  | (161)        | (3)                                       | (14)                  | (17)       | (178)        |
| <b>Balance, end of period</b>                           | <b>1,919</b>                   | <b>2,120</b>          | <b>4,039</b> | <b>146</b>                                | <b>155</b>            | <b>300</b> | <b>4,339</b> |
| <b>Changes compared to prior year</b>                   |                                |                       |              |   |                       |            |              |
| Provision for credit losses                             |                                |                       |              |   |                       |            |              |
| In € m.   | (249)                          | (205)                 | (454)        | (7)                                       | (34)                  | (41)       | (495)        |
| In %  | (49)                           | (55)                  | (52)         | 108                                       | (180)                 | (329)      | (56)         |
| Net charge-offs   |                                |                       |              |   |                       |            |              |
| In € m.   | 294                            | 173                   | 467          | 0   | 0                     | 0          | 467          |
| In %  | (50)                           | (26)                  | (38)         | 0   | 0                     | 0          | (38)         |

| in € m.<br>(unless stated otherwise)                    | Nine months ended Sep 30, 2016 |                       |              |   |                       |            | Total        |
|---|--------------------------------|-----------------------|--------------|---|-----------------------|------------|--------------|
|   | Allowance for Loan Losses      |                       |              | Allowance for Off-Balance Sheet Positions |                       |            |              |
|   | Individually assessed          | Collectively assessed | Subtotal     | Individually assessed                     | Collectively assessed | Subtotal   |              |
| <b>Balance, beginning of year</b>                       | <b>2,252</b>                   | <b>2,776</b>          | <b>5,028</b> | <b>144</b>                                | <b>168</b>            | <b>312</b> | <b>5,340</b> |
| Provision for credit losses                             | 508                            | 370                   | 878          | (6)                                       | 19                    | 12         | 891          |
| Thereof: (Gains)/Losses from disposal of impaired loans | 3                              | (16)                  | (13)         | 0   | 0                     | 0          | (13)         |
| Net charge-offs:  | (585)                          | (653)                 | (1,238)      | 0   | 0                     | 0          | (1,238)      |
| Charge-offs   | (613)                          | (740)                 | (1,353)      | 0   | 0                     | 0          | (1,353)      |
| Recoveries  | 29                             | 86                    | 115          | 0   | 0                     | 0          | 115          |
| Other changes   | 14                             | (121)                 | (107)        | (8)                                       | (4)                   | (12)       | (119)        |
| <b>Balance, end of period</b>                           | <b>2,189</b>                   | <b>2,372</b>          | <b>4,562</b> | <b>129</b>                                | <b>183</b>            | <b>312</b> | <b>4,874</b> |
| <b>Changes compared to prior year</b>                   |                                |                       |              |   |                       |            |              |
| Provision for credit losses                             |                                |                       |              |   |                       |            |              |
| In € m.   | 333                            | 33                    | 366          | (57)                                      | 5                     | (52)       | 314          |
| In %  | 190                            | 10                    | 72           | (113)                                     | 39                    | (81)       | 55           |
| Net charge-offs   |                                |                       |              |   |                       |            |              |
| In € m.   | (266)                          | (118)                 | (384)        | 0   | 0                     | 0          | (384)        |
| In %  | 83                             | 22                    | 45           | 0   | 0                     | 0          | 45           |

## Other Assets and Other Liabilities

### Other Assets

| in € m.  | Sep 30, 2017   | Dec 31, 2016   |
|--|----------------|----------------|
| Brokerage and securities related receivables         |                |                |
| Cash/margin receivables                              | 41,847         | 57,924         |
| Receivables from prime brokerage                     | 10,409         | 9,859          |
| Pending securities transactions past settlement date | 6,783          | 6,409          |
| Receivables from unsettled regular way trades        | 66,543         | 30,908         |
| Total brokerage and securities related receivables   | 125,582        | 105,100        |
| Accrued interest receivable                          | 2,315          | 2,433          |
| Assets held for sale                                 | 456            | 563            |
| Other  | 15,997         | 17,950         |
| <b>Total other assets</b>                            | <b>144,349</b> | <b>126,045</b> |

### Other Liabilities

| in € m.  | Sep 30, 2017   | Dec 31, 2016   |
|--|----------------|----------------|
| Brokerage and securities related payables            |                |                |
| Cash/margin payables                                 | 60,639         | 70,706         |
| Payables from prime brokerage                        | 25,286         | 20,155         |
| Pending securities transactions past settlement date | 4,802          | 2,668          |
| Payables from unsettled regular way trades           | 68,036         | 28,490         |
| Total brokerage and securities related payables      | 158,763        | 122,019        |
| Accrued interest payable                             | 2,490          | 2,712          |
| Liabilities held for sale                            | 780            | 701            |
| Other  | 28,758         | 30,008         |
| <b>Total other liabilities</b>                       | <b>190,792</b> | <b>155,440</b> |

## Deposits

| in € m.                             | Sep 30, 2017   | Dec 31, 2016   |
|-------------------------------------|----------------|----------------|
| Noninterest-bearing demand deposits | 224,230        | 200,122        |
| Interest-bearing deposits           |                |                |
| Demand deposits                     | 125,596        | 129,654        |
| Time deposits                       | 137,042        | 130,299        |
| Savings deposits                    | 87,823         | 90,129         |
| Total interest-bearing deposits     | 350,460        | 350,082        |
| <b>Total deposits</b>               | <b>574,691</b> | <b>550,204</b> |

## Provisions

### Movements by Class of Provisions

| in € m.  | Home Savings Business | Operational Risk | Civil Litigations | Regulatory Enforcement | Re-structuring | Mortgage Repurchase Demands | Other <sup>1</sup> | Total  |
|--|-----------------------|------------------|-------------------|------------------------|----------------|-----------------------------|--------------------|--------|
| Balance as of January 1, 2017                              | 1,059                 | 309              | 2,014             | 5,607                  | 741            | 164                         | 735                | 10,629 |
| Changes in the group of consolidated companies             | 0                     | 1                | (6)               | (1)                    | (1)            | 0                           | 3                  | (4)    |
| New provisions   | 144                   | 64               | 548               | 265                    | 149            | 0                           | 2,811              | 3,981  |
| Amounts used   | 130                   | 24               | 1,197             | 3,571                  | 371            | 72                          | 2,890              | 8,255  |
| Unused amounts reversed                                    | 14                    | 32               | 102               | 644                    | 130            | 0                           | 106                | 1,028  |
| Effects from exchange rate fluctuations/Unwind of discount | 34                    | (13)             | (79)              | (512)                  | (3)            | (17)                        | (14)               | (604)  |
| Transfers  | 14                    | (11)             | 8                 | (3)                    | (3)            | 0                           | 4                  | 9      |
| Other  | 0                     | 0                | 0                 | 0                      | 0              | 0                           | 0                  | 0      |
| Balance as of September 30, 2017                           | 1,106                 | 294              | 1,186             | 1,141                  | 382            | 75                          | 541                | 4,725  |

<sup>1</sup> For the remaining portion of provisions as disclosed on the consolidated balance sheet, please see Note "Allowance for Credit Losses", in which allowances for credit related off-balance sheet positions are disclosed.

### Classes of Provisions

**Home Savings** provisions arise out of the home savings business of Deutsche Postbank Group and Deutsche Bank Bauspar-Aktiengesellschaft. In home savings, a customer enters into a building loan agreement, whereby the customer becomes entitled to borrow on a building loan once the customer has on deposit with the lending bank a targeted amount of money. In connection with the building loan agreement, arrangement fees are charged and interest is paid on deposited amounts at a rate that is typically lower than that paid on other bank deposits. In the event the customer determines not to make the borrowing, the customer becomes entitled to a retroactive interest bonus, reflecting the difference between the low contract savings interest rate and a fixed interest rate, currently substantially above market rate. The home savings provision relates to the potential interest bonus and arrangement fee reimbursement liability. The model for the calculation of the potential interest bonus liability includes parameters for the percentage of customer base impacted, applicable bonus rate, customer status and timing of payment. Other factors impacting the provision are available statistical data relating to customer behavior and the general environment likely to affect the business in the future.

**Operational** provisions arise out of operational risk and exclude civil litigation and regulatory enforcement provisions, which are presented as separate classes of provisions.

Operational risk is the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events. The definition used for the purposes of determining operational provisions differs from the risk management definition, as it excludes risk of loss resulting from civil litigations or regulatory enforcement matters. For risk management purposes, operational risk includes legal risk, as payments to customers, counterparties and regulatory bodies in civil litigations or regulatory enforcement matters constitute loss events for operational shortcomings, but excludes business and reputational risk.

**Civil Litigation** provisions arise out of current or potential claims or proceedings alleging non-compliance with contractual or other legal or regulatory responsibilities, which have resulted or may result in demands from customers, counterparties or other parties in civil litigations.

**Regulatory Enforcement** provisions arise out of current or potential claims or proceedings alleging non-compliance with legal or regulatory responsibilities, which have resulted or may result in an assessment of fines or penalties by governmental regulatory agencies, self-regulatory organizations or other enforcement authorities.

**Restructuring** provisions arise out of restructuring activities. The Group aims to enhance its long-term competitiveness through major reductions in costs, duplication and complexity in the years ahead. For details see Note 10 "Restructuring" in the Annual Report 2016.

**Mortgage Repurchase Demands** provisions arise out of Deutsche Bank's U.S. residential mortgage loan business. From 2005 through 2008, as part of Deutsche Bank's U.S. residential mortgage loan business, Deutsche Bank sold approximately U.S.\$ 84 billion of private label securities and U.S.\$ 71 billion of loans through whole loan sales. Deutsche Bank has been presented with demands to repurchase loans from purchasers, investors and financial insurers based on alleged material breaches of representations and warranties or to indemnify such persons with respect to losses allegedly caused thereby. Deutsche Bank's general practice is to process valid repurchase demands that are presented in compliance with contractual rights.

As of September 30, 2017, Deutsche Bank has approximately U.S.\$ 485 million of mortgage repurchase demands outstanding and not subject to agreements to rescind (based on original principal balance of the loans). These demands consist primarily of demands made in respect of private label securitizations by the trustees or servicers thereof. Against these outstanding demands, Deutsche Bank recorded provisions of U.S.\$ 88 million (€ 75 million) as of September 30, 2017. Deutsche Bank is the beneficiary of indemnity agreements from the originators or sellers of certain of the mortgage loans subject to these demands, with respect to which Deutsche Bank has recognized receivables of U.S.\$ 64 million (€ 54 million) as of September 30, 2017. The net provisions against these demands following deduction of such receivables were U.S.\$ 24 million (€ 21 million) as of September 30, 2017.

As of September 30, 2017, Deutsche Bank has completed repurchases, obtained agreements to rescind, settled or rejected as untimely claims on loans with an original principal balance of approximately U.S.\$ 9.2 billion. In connection with those repurchases, agreements and settlements, Deutsche Bank has obtained releases for potential claims on approximately U.S.\$ 98.4 billion of loans sold by Deutsche Bank as described above.

Additional mortgage repurchase demands may be made in respect of mortgage loans that Deutsche Bank has sold, but Deutsche Bank cannot reliably estimate their timing or amount. On June 11, 2015, the New York Court of Appeals issued a ruling affirming dismissal of mortgage repurchase claims asserted in litigation relating to a residential mortgage-backed security issued by Deutsche Bank on the grounds that the action was not timely commenced. The Court held that the repurchase claims, which alleged breaches of contractual representations and warranties pertaining to the loans at issue, accrued as of the closing date of the securitization and, thus, were time-barred under New York's six-year statute of limitations. This and related decisions could impact the extent to which future repurchase demands are made to Deutsche Bank and the likelihood of success of any such claims.

Deutsche Bank did not act as servicer for the loans sold to third parties as whole loans (which constitute almost half of all U.S. residential mortgage loans sold from 2005 through 2008) and, once sold, Deutsche Bank ceased to have access to information about their performance. While loan performance is publicly available on the mortgage loans that Deutsche Bank securitized, no direct correlation has been observed between their performance and repurchase demands received. Demands have been received on loans that have defaulted, as well as loans that are current and loans that have been repaid in full.

**Other** provisions include several specific items arising from a variety of different circumstances, including the provision for the reimbursement of loan processing fees, deferred sales commissions and provisions for bank levies.

## Provisions and Contingent Liabilities

The Group recognizes a provision for potential loss only when there is a present obligation arising from a past event that is probable to result in an economic outflow that can be reliably estimated. Where a reliable estimate cannot be made for such an obligation, no provision is recognized and the obligation is deemed a contingent liability. Contingent liabilities also include possible obligations for which the possibility of future economic outflow is more than remote but less than probable. Where a provision has been taken for a particular claim, no contingent liability is recorded; for matters or sets of matters consisting of more than one claim, however, provisions may be recorded for some claims, and contingent liabilities (or neither a provision nor a contingent liability) may be recorded for others.

The Group operates in a legal and regulatory environment that exposes it to significant litigation risks. As a result, the Group is involved in litigation, arbitration and regulatory proceedings and investigations in Germany and in a number of jurisdictions outside Germany, including the United States. In recent years, regulation and supervision in a number of areas have increased, and regulators, governmental bodies and others have sought to subject financial services providers to increasing oversight and scrutiny, which in turn has led to additional regulatory investigations and enforcement actions which are often followed by civil litigation. This trend has accelerated markedly as a result of the global financial crisis.

In determining for which of the claims the possibility of a loss is probable, or less than probable but more than remote, and then estimating the possible loss for those claims, the Group takes into consideration a number of factors, including but not limited to the nature of the claim and its underlying facts, the procedural posture and litigation history of each case, rulings by the courts or tribunals, the Group's experience and the experience of others in similar cases (to the extent this is known to the Group), prior settlement discussions, settlements by others in similar cases (to the extent this is known to the Group), available indemnities and the opinions and views of legal counsel and other experts.

The provisions the Group has recognized for civil litigation and regulatory enforcement matters as of September 30, 2017 and January 1, 2017 are set forth in the table above. For some matters for which the Group believes an outflow of funds is probable, no provisions were recognized as the Group could not reliably estimate the amount of the potential outflow.

For the matters for which a reliable estimate can be made, the Group currently estimates that, as of September 30, 2017, the aggregate future loss of which the possibility is more than remote but less than probable is approximately € 1.4 billion for civil

litigation matters (December 31, 2016: € 1.5 billion) and € 0.3 billion for regulatory enforcement matters (December 31, 2016: € 0.8 billion). These figures include matters where the Group's potential liability is joint and several and where the Group expects any such liability to be paid by a third party. For other significant civil litigation and regulatory enforcement matters, the Group believes the possibility of an outflow of funds is more than remote but less than probable but the amount is not reliably estimable, and accordingly such matters are not included in the contingent liability estimates. For still other significant civil litigation and regulatory enforcement matters, the Group believes the possibility of an outflow of funds is remote and therefore has neither recognized a provision nor included them in the contingent liability estimates.

This estimated possible loss, as well as any provisions taken, is based upon currently available information and is subject to significant judgment and a variety of assumptions, variables and known and unknown uncertainties. These uncertainties may include inaccuracies in or incompleteness of the information available to the Group, particularly at the preliminary stages of matters, and assumptions by the Group as to future rulings of courts or other tribunals or the likely actions or positions taken by regulators or adversaries may prove incorrect. Moreover, estimates of possible loss for these matters are often not amenable to the use of statistical or other quantitative analytical tools frequently used in making judgments and estimates, and are subject to even greater degrees of uncertainty than in many other areas where the Group must exercise judgment and make estimates. The estimated possible loss, as well as any provisions taken, can be and often are substantially less than the amount initially requested by regulators or adversaries or the maximum potential loss that could be incurred were the matters to result in a final adjudication adverse to the Group. Moreover, in several regions in which the Group operates, an adversary often is not required to set forth the amount it is seeking, and where it is, the amount may not be subject to the same requirements that generally apply to pleading factual allegations or legal claims.

The matters for which the Group determines that the possibility of a future loss is more than remote will change from time to time, as will the matters as to which a reliable estimate can be made and the estimated possible loss for such matters. Actual results may prove to be significantly higher or lower than the estimate of possible loss in those matters where such an estimate was made. In addition, loss may be incurred in matters with respect to which the Group believed the likelihood of loss was remote. In particular, the estimated aggregate possible loss does not represent the Group's potential maximum loss exposure for those matters.

The Group may settle litigation or regulatory proceedings or investigations prior to a final judgment or determination of liability. It may do so to avoid the cost, management efforts or negative business, regulatory or reputational consequences of continuing to contest liability, even when the Group believes it has valid defenses to liability. It may also do so when the potential consequences of failing to prevail would be disproportionate to the costs of settlement. Furthermore, the Group may, for similar reasons, reimburse counterparties for their losses even in situations where it does not believe that it is legally compelled to do so.

## Current Individual Proceedings

Set forth below are descriptions of civil litigation and regulatory enforcement matters or groups of matters for which the Group has taken material provisions, or for which there are material contingent liabilities that are more than remote, or for which there is the possibility of material business or reputational risk; similar matters are grouped together and some matters consist of a number of proceedings or claims. The disclosed matters include matters for which the possibility of a loss is more than remote but for which the Group cannot reliably estimate the possible loss.

**Esch Funds Litigation.** Sal. Oppenheim jr. & Cie. AG & Co. KGaA ("Sal. Oppenheim") was prior to its acquisition by Deutsche Bank in 2010 involved in the marketing and financing of participations in closed end real estate funds. These funds were structured as Civil Law Partnerships under German law. Usually, Josef Esch Fonds-Projekt GmbH performed the planning and project development. Sal. Oppenheim held an indirect interest in this company via a joint-venture. In relation to this business a number of civil claims have been filed against Sal. Oppenheim. Some but not all of these claims are also directed against former managing partners of Sal. Oppenheim and other individuals. The claims brought against Sal. Oppenheim relate to investments of originally approximately € 1.1 billion. After certain claims have either been dismissed or settled, claims relating to investments of originally approximately € 140 million are still pending. Currently, the aggregate amounts claimed in the pending proceedings are approximately € 190 million. The investors are seeking to unwind their fund participation and to be indemnified against potential losses and debt related to the investment. The claims are based in part on an alleged failure of Sal. Oppenheim to provide adequate information on related risks and other material aspects important for the investors' investment decision. Based on the facts of the individual cases, some courts have decided in favor and some against Sal. Oppenheim. Appeals are pending. The Group has recorded provisions and contingent liabilities with respect to these cases but has not disclosed the amounts thereof because it has concluded that such disclosure can be expected to prejudice seriously their outcome.

**FX Investigations and Litigations.** Deutsche Bank has received requests for information from certain regulatory and law enforcement agencies globally who are investigating trading in, and various other aspects of, the foreign exchange market. Deutsche Bank is cooperating with these investigations. Relatedly, Deutsche Bank has conducted its own internal global review of foreign exchange trading and other aspects of its foreign exchange business.



On October 19, 2016, the U.S. Commodity Futures Trading Commission, Division of Enforcement (“CFTC”) issued a letter (“CFTC Letter”) notifying Deutsche Bank that the CFTC “is not taking any further action at this time and has closed the foreign exchange investigation of Deutsche Bank.” As is customary, the CFTC Letter states that the CFTC “maintains the discretion to decide to reopen the investigation at any time in the future.” The CFTC Letter has no binding impact on other regulatory and law enforcement agency investigations regarding Deutsche Bank’s foreign exchange trading and practices, which remain pending.

On December 7, 2016, it was announced that Deutsche Bank reached an agreement with CADE, the Brazilian antitrust enforcement agency, to settle an investigation into conduct by a former Brazil-based Deutsche Bank trader. As part of that settlement, Deutsche Bank paid a fine of BRL 51 million and agreed to continue to comply with the CADE’s administrative process until it is concluded. This resolves CADE’s administrative process as it relates to Deutsche Bank, subject to Deutsche Bank’s continued compliance with the settlement terms.

On February 13, 2017, the United States Department of Justice (“DOJ”), Criminal Division, Fraud Section, issued a letter (“DOJ Letter”) notifying Deutsche Bank that the DOJ has closed its criminal inquiry “concerning possible violations of federal criminal law in connection with the foreign exchange markets.” As is customary, the DOJ Letter states that the DOJ may reopen its inquiry if it obtains additional information or evidence regarding the inquiry. The DOJ Letter has no binding impact on other regulatory and law enforcement agency investigations regarding Deutsche Bank’s foreign exchange trading and practices, which remain pending.

On April 20, 2017, it was announced that Deutsche Bank AG, DB USA Corporation and Deutsche Bank AG New York Branch reached an agreement with the Board of Governors of the Federal Reserve System to settle an investigation into Deutsche Bank’s foreign exchange trading and practices. Under the terms of the settlement, Deutsche Bank entered into a cease-and-desist order, and agreed to pay a civil monetary penalty of U.S.\$ 137 million. In addition, the Federal Reserve ordered Deutsche Bank to “continue to implement additional improvements in its oversight, internal controls, compliance, risk management and audit programs” for its foreign exchange business and other similar products, and to periodically report to the Federal Reserve on its progress.

Investigations conducted by certain other regulatory agencies are ongoing and Deutsche Bank is cooperating with these investigations.

Additionally, there are currently four U.S. putative class actions pending against Deutsche Bank relating to alleged manipulation of foreign exchange rates. The first pending action is a consolidated action brought on behalf of a putative class of over-the-counter traders and a putative class of central-exchange traders, who are domiciled in or traded in the United States or its territories, and alleges illegal agreements to restrain competition with respect to and to manipulate both benchmark rates and spot rates, particularly the spreads quoted on those spot rates; the complaint further alleges that those supposed conspiracies, in turn, resulted in artificial prices on centralized exchanges for foreign exchange futures and options. Deutsche Bank’s motion to dismiss the consolidated action was granted in part and denied in part on September 20, 2016. On September 29, 2017, plaintiffs filed a motion seeking preliminary approval of a settlement with Deutsche Bank in the amount of U.S.\$ 190 million, which the court preliminarily approved on the same day. A final fairness hearing for all settlements in this action, including Deutsche Bank’s, is currently scheduled for May 23, 2018. A second action tracks the allegations in the consolidated action and asserts that such purported conduct gave rise to, and resulted in a breach of, defendants’ fiduciary duties under the U.S. Employment Retirement Income Security Act of 1974 (ERISA). On August 24, 2016, the court granted defendants’ motion to dismiss. Plaintiffs in that action have filed a notice of appeal in the United States Court of Appeals for the Second Circuit. The third putative class action was filed in the same court on December 21, 2015, by Axiom Investment Advisors, LLC alleging that Deutsche Bank rejected FX orders placed over electronic trading platforms through the application of a function referred to as “Last Look” and that these orders were later filled at prices less favorable to putative class members. Plaintiff has asserted claims for breach of contract, quasi-contractual claims, and claims under New York statutory law. On February 13, 2017, Deutsche Bank’s motion to dismiss was granted in part and denied in part. Discovery has commenced in the Last Look action. The fourth putative class action (the “Indirect Purchasers” action), which was filed on September 26, 2016, amended on March 24, 2017, and later consolidated with a similar action that was filed on April 28, 2017, tracks the allegations in the consolidated action and asserts that such purported conduct injured “indirect purchasers” of FX instruments. These claims are brought pursuant to the Sherman Act and various states’ consumer protection statutes. Plaintiffs filed an amended complaint on March 24, 2017. Deutsche Bank’s motion to dismiss this action is pending. Discovery has not yet commenced in the Indirect Purchasers action.

Deutsche Bank also has been named as a defendant in two Canadian class proceedings brought in the provinces of Ontario and Quebec. Filed on September 10, 2015, these class actions assert factual allegations similar to those made in the consolidated action in the United States and seek damages pursuant to the Canadian Competition Act as well as other causes of action.

The Group has not disclosed whether it has established a provision or contingent liability with respect to these matters because it has concluded that such disclosure can be expected to prejudice seriously their outcome.



**Interbank Offered Rates Matters. *Regulatory and Law Enforcement Matters.*** Deutsche Bank has received requests for information from various regulatory and law enforcement agencies, including various U.S. state attorneys general, in connection with industry-wide investigations concerning the setting of the London Interbank Offered Rate (LIBOR), Euro Interbank Offered Rate (EURIBOR), Tokyo Interbank Offered Rate (TIBOR) and other interbank offered rates. Deutsche Bank is cooperating with these investigations.

As previously reported, Deutsche Bank reached a settlement with the European Commission on December 4, 2013 as part of a collective settlement to resolve the European Commission's investigations in relation to anticompetitive conduct in the trading of Euro interest rate derivatives and Yen interest rate derivatives. Under the terms of the settlement agreement, Deutsche Bank agreed to pay € 725 million in total. This fine has been paid in full and does not form part of the Bank's provisions.

Also as previously reported, on April 23, 2015, Deutsche Bank entered into separate settlements with the U.S. Department of Justice (DOJ), the U.S. Commodity Futures Trading Commission (CFTC), the UK Financial Conduct Authority (FCA), and the New York State Department of Financial Services (DFS) to resolve investigations into misconduct concerning the setting of LIBOR, EURIBOR, and TIBOR. Under the terms of these agreements, Deutsche Bank agreed to pay penalties of U.S.\$ 2.175 billion to the DOJ, CFTC and DFS and GBP 226.8 million to the FCA. As part of the resolution with the DOJ, DB Group Services (UK) Ltd. (an indirectly-held, wholly-owned subsidiary of Deutsche Bank) pled guilty to one count of wire fraud in the U.S. District Court for the District of Connecticut and Deutsche Bank entered into a Deferred Prosecution Agreement with a three year term pursuant to which it agreed (among other things) to the filing of an Information in the U.S. District Court for the District of Connecticut charging Deutsche Bank with one count of wire fraud and one count of price fixing in violation of the Sherman Act. The fines referred to above, which include a U.S.\$ 150 million fine paid in April 2017 following the March 28, 2017 sentencing of DB Group Services (UK) Ltd., have been paid in full and do not form part of the Bank's provisions.

On November 29, 2016, the U.S. Securities and Exchange Commission staff informed Deutsche Bank that it has concluded its IBOR investigation and that it does not intend to recommend an enforcement action by the Commission.

On December 21, 2016, the Swiss Competition Commission, WEKO, formally announced its IBOR-related settlement decisions addressing various banks, including Deutsche Bank AG, relating to EURIBOR and Yen LIBOR. On March 20, 2017, Deutsche Bank paid a fine of CHF 5.0 million with respect to Yen LIBOR and approximately CHF 0.4 million for WEKO's fees. Deutsche Bank received full immunity from fines for EURIBOR in return for being the first party to notify such conduct to WEKO. The settlement amount was already fully reflected in the existing litigation provisions.

On October 25, 2017, Deutsche Bank entered into a settlement with a working group of U.S. state attorneys general resolving their interbank offered rate investigation. Among other conditions, Deutsche Bank is required to make a settlement payment of U.S.\$ 220 million. The settlement amount was already fully reflected in the existing litigation provisions and no additional provision was taken for this settlement.

Other investigations of Deutsche Bank concerning the setting of various interbank offered rates remain ongoing, and Deutsche Bank remains exposed to further action.

The Group has not disclosed whether it has established a provision or contingent liability with respect to the remaining investigations because it has concluded that such disclosure can be expected to seriously prejudice their outcome.

**Overview of Civil Litigations.** Deutsche Bank is party to 45 U.S. civil actions concerning alleged manipulation relating to the setting of various Interbank Offered Rates which are described in the following paragraphs, as well as one action pending in the UK. Most of the civil actions, including putative class actions, are pending in the U.S. District Court for the Southern District of New York (SDNY), against Deutsche Bank and numerous other defendants. All but six of the U.S. civil actions were filed on behalf of parties who allege losses as a result of manipulation relating to the setting of U.S. dollar LIBOR. The six civil actions pending against Deutsche Bank that do not relate to U.S. dollar LIBOR are also pending in the SDNY, and include two actions concerning Yen LIBOR and Euroyen TIBOR, one action concerning EURIBOR, one consolidated action concerning Pound Sterling (GBP) LIBOR, one action concerning Swiss franc (CHF) LIBOR, and one action concerning two Singapore Dollar (SGD) benchmark rates, the Singapore Interbank Offered Rate (SIBOR) and the Swap Offer Rate (SOR).

Claims for damages for all 45 of the U.S. civil actions discussed have been asserted under various legal theories, including violations of the U.S. Commodity Exchange Act (CEA), federal and state antitrust laws, the U.S. Racketeer Influenced and Corrupt Organizations Act (RICO), and other federal and state laws. In all but five cases, the amount of damages has not been formally articulated by the plaintiffs. The five cases that allege a specific amount of damages are individual actions consolidated in the U.S. dollar LIBOR multidistrict litigation and seek a minimum of more than U.S.\$ 1.25 billion in damages in the aggregate from all defendants including Deutsche Bank. The Group has not disclosed whether it has established a provision or contingent liability with respect to these matters because it has concluded that such disclosure can be expected to prejudice seriously their outcome.

*U.S. dollar LIBOR.* With one exception, all of the U.S. civil actions concerning U.S. dollar LIBOR are being coordinated as part of a multidistrict litigation (the “U.S. dollar LIBOR MDL”) in the SDNY. (Another, previously pending non-MDL U.S. dollar LIBOR action concluded after its dismissal became final, as described below.) In light of the large number of individual cases pending against Deutsche Bank and their similarity, the civil actions included in the U.S. dollar LIBOR MDL are now subsumed under the following general description of the litigation pertaining to all such actions, without disclosure of individual actions except when the circumstances or the resolution of an individual case is material to Deutsche Bank.

Following a series of decisions in the U.S. dollar LIBOR MDL between March 2013 and December 2016 narrowing their claims, plaintiffs are currently asserting antitrust claims, CEA claims and state law fraud, contract, unjust enrichment and other tort claims. The court has also issued decisions dismissing certain plaintiffs’ claims for lack of personal jurisdiction and on statute of limitations grounds.

On December 20, 2016, the district court issued a ruling dismissing certain antitrust claims while allowing others to proceed. Multiple plaintiffs have filed appeals of the district court’s December 20, 2016 ruling to the Second Circuit, and those appeals are proceeding in parallel with the ongoing proceedings in the district court. Those appeals are in their early stages.

Discovery is underway in several of the cases, and motions for class certification are scheduled to be fully briefed in November 2017.

On January 10, 2017, Deutsche Bank entered into a preliminary agreement with plaintiffs to settle a putative class action pending as part of the U.S. dollar LIBOR MDL asserting claims based on alleged transactions in Eurodollar futures and options traded on the Chicago Mercantile Exchange (*FTC Capital GmbH v. Credit Suisse Group AG*). The settlement agreement was executed on July 13, 2017, and it was submitted to the court for preliminary approval on October 11, 2017. The settlement amount is already fully reflected in existing litigation provisions and no additional provisions have been taken for this settlement. The settlement agreement is subject to further review and approval by the court.

Finally, one of the actions in the U.S. dollar LIBOR MDL has been dismissed in its entirety, including (as to Deutsche Bank and other foreign defendants) on personal jurisdiction grounds, and plaintiffs have filed an appeal to the Second Circuit. The appeal has been fully briefed, and oral argument was held on September 25, 2017.

Plaintiffs in the non-MDL case proceeding in the SDNY have moved to amend their complaint following a dismissal of their claims, and a decision on that motion to amend is pending. The dismissal of another non-MDL case, which was proceeding in the U.S. District Court for the Central District of California, was affirmed by the Ninth Circuit in December 2016 and time to file further appeals has expired.

There is a further civil action regarding U.S. dollar LIBOR, which was served on Deutsche Bank in the UK in July 2017, in which a claim for damages has been asserted pursuant to Article 101 of The Treaty on the Functioning of the European Union, Section 2 of Chapter 1 of the UK Competition Act 1998 and U.S. state laws. Deutsche Bank intends to defend this action.

*Yen LIBOR and Euroyen TIBOR.* On January 24, 2017, Deutsche Bank entered into a preliminary agreement with plaintiffs to settle two putative class actions pending in the SDNY alleging manipulation of Yen LIBOR and Euroyen TIBOR (*Laydon v. Mizuho Bank, Ltd. and Sonterra Capital Master Fund Ltd. v. UBS AG*). On July 21, 2017, Deutsche Bank and plaintiffs executed a settlement agreement in the amount of U.S.\$ 77 million and submitted the agreement to the court for preliminary approval. The settlement amount, which Deutsche Bank paid on August 1, 2017, is no longer reflected in Deutsche Bank’s litigation provisions. On August 13, 2017, the court granted preliminary approval of the settlement. The settlement agreement is subject to further review and approval by the court. The final approval hearing is scheduled for December 7, 2017.

*EURIBOR.* On January 24, 2017, Deutsche Bank entered into a preliminary agreement with plaintiffs to settle a putative class action pending in the SDNY alleging manipulation of EURIBOR (*Sullivan v. Barclays PLC*). On May 10, 2017, Deutsche Bank and plaintiffs executed a settlement agreement in the amount of U.S.\$ 170 million, which was submitted to the court for preliminary approval on June 12, 2017. The court granted preliminary approval on July 7, 2017. The settlement agreement is subject to further review and final approval by the court. Under the terms of the settlement, Deutsche Bank has paid U.S.\$ 170 million, and is no longer reflecting that amount in its litigation provisions.

*GBP LIBOR.* A putative class action alleging manipulation of the Pound Sterling (GBP) LIBOR remains pending in the SDNY. It is the subject of a fully briefed motion to dismiss. The court held argument on August 4, 2017.

*CHF LIBOR.* On September 25, 2017, the court in the SDNY dismissed the plaintiffs’ putative class action alleging manipulation of the Swiss Franc (CHF) LIBOR in full, but gave plaintiffs an opportunity to file an amended complaint. Plaintiffs’ amended complaint is to be filed by November 6, 2017, and defendants’ motion to dismiss the amended complaint is due on December 7, 2017.

**SIBOR and SOR.** On August 18, 2017, the court in the SDNY dismissed the plaintiffs' putative class action alleging manipulation of the Singapore Interbank Offered Rate (SIBOR) and Swap Offer Rate (SOR) in part, but gave plaintiffs an opportunity to file an amended complaint. Plaintiffs filed their amended complaint on September 18, 2017, and defendants filed a motion to dismiss the amended complaint on October 18, 2017.

**Bank Bill Swap Rate Claims.** On August 16, 2016, a putative class action was filed in the U.S. District Court for the Southern District of New York against Deutsche Bank and other defendants, bringing claims based on alleged collusion and manipulation in connection with the Australian Bank Bill Swap Rate ("BBSW"). The complaint alleges that the defendants, among other things, engaged in money market transactions intended to influence the BBSW fixing, made false BBSW submissions, and used their control over BBSW rules to further the alleged misconduct. Plaintiffs bring suit on behalf of persons and entities that engaged in U.S.-based transactions in BBSW-linked financial instruments from 2003 through the present. An amended complaint was filed on December 16, 2016, and is the subject of fully briefed motions to dismiss.

**Investigations Into Referral Hiring Practices and Certain Business Relationships.** Certain regulators and law enforcement authorities in various jurisdictions, including the U.S. Securities and Exchange Commission and the U.S. Department of Justice, are investigating, among other things, Deutsche Bank's compliance with the U.S. Foreign Corrupt Practices Act and other laws with respect to the Bank's hiring practices related to candidates referred by clients, potential clients and government officials, and its engagement of finders and consultants. Deutsche Bank is responding to and continuing to cooperate with these investigations. Certain regulators in other jurisdictions have also been briefed on these investigations. The Group has recorded a provision with respect to certain of these regulatory investigations. The Group has not disclosed the amount of this provision because it has concluded that such disclosure can be expected to prejudice seriously the outcome of these regulatory investigations. Based on the facts currently known, it is not practicable at this time for the Bank to predict the timing of a resolution.

**Kirch.** The public prosecutor's office in Munich (Staatsanwaltschaft München I) has conducted and is currently conducting criminal investigations in connection with the Kirch case inter alia with regard to former Deutsche Bank Management Board members. The Kirch case involved several civil proceedings between Deutsche Bank AG and Dr. Leo Kirch as well as media companies controlled by him. The key issue was whether an interview given by Dr. Rolf Breuer, then Spokesman of Deutsche Bank's Management Board, in 2002 with Bloomberg television, during which Dr. Breuer commented on Dr. Kirch's (and his companies') inability to obtain financing, caused the insolvency of the Kirch companies. In February 2014, Deutsche Bank and the Kirch heirs reached a comprehensive settlement, which has ended all legal disputes between them.

The allegations of the public prosecutor are that the relevant former Management Board members failed to correct in a timely manner factual statements made by Deutsche Bank's litigation counsel in submissions filed in one of the civil cases between Kirch and Deutsche Bank AG before the Munich Higher Regional Court and the Federal Court of Justice, after allegedly having become aware that such statements were not correct, and/or made incorrect statements in such proceedings, respectively.

On April 25, 2016, following the trial before the Munich District Court regarding the main investigation involving Jürgen Fitschen and four other former Management Board members, the Munich District Court acquitted all of the accused, as well as the Bank, which was a secondary participant in such proceedings. On April 26, 2016, the public prosecutor filed an appeal. An appeal is limited to a review of legal errors rather than facts. On October 18, 2016, a few weeks after the written judgment was served, the public prosecutor provided notice that it will uphold its appeal only with respect to former Management Board members Jürgen Fitschen, Dr. Rolf Breuer and Dr. Josef Ackermann and that it will withdraw its appeal with respect to former Management Board members Dr. Clemens Börsig and Dr. Tessen von Heydebreck for whom the acquittal thereby becomes binding.

The other investigations by the public prosecutor (which also deal with attempted litigation fraud in the Kirch civil proceedings) are ongoing. Deutsche Bank is fully cooperating with the Munich public prosecutor's office.

The Group does not expect these proceedings to have significant economic consequences for it and has not recorded a provision or contingent liability with respect thereto.

**KOSPI Index Unwind Matters.** Following the decline of the Korea Composite Stock Price Index 200 (the "KOSPI 200") in the closing auction on November 11, 2010 by approximately 2.7 %, the Korean Financial Supervisory Service ("FSS") commenced an investigation and expressed concerns that the fall in the KOSPI 200 was attributable to a sale by Deutsche Bank of a basket of stocks, worth approximately € 1.6 billion, that was held as part of an index arbitrage position on the KOSPI 200. On February 23, 2011, the Korean Financial Services Commission, which oversees the work of the FSS, reviewed the FSS' findings and recommendations and resolved to take the following actions: (i) to file a criminal complaint to the Korean Prosecutor's Office for alleged market manipulation against five employees of the Deutsche Bank group and Deutsche Bank's subsidiary Deutsche Securities Korea Co. (DSK) for vicarious corporate criminal liability; and (ii) to impose a suspension of six months, commencing April 1, 2011 and ending September 30, 2011, of DSK's business for proprietary trading of cash equities and listed derivatives and DMA (direct market access) cash equities trading, and the requirement that DSK suspend the employment of one named employee for six months. There was an exemption to the business suspension which permitted DSK to continue acting as liquidity provider for existing derivatives linked securities. On August 19, 2011, the Korean Prosecutor's Office announced its decision to indict DSK and four employees of the Deutsche Bank group on charges of spot/futures linked market manipulation.

The criminal trial commenced in January 2012. On January 25, 2016, the Seoul Central District Court rendered a guilty verdict against a DSK trader and a guilty verdict against DSK. A criminal fine of KRW 1.5 billion (less than € 2.0 million) was imposed on DSK. The Court also ordered forfeiture of the profits generated on the underlying trading activity. The Group disgorged the profits on the underlying trading activity in 2011. The criminal trial verdict has been appealed by both the prosecutor and the defendants.

In addition, a number of civil actions have been filed in Korean courts against Deutsche Bank and DSK by certain parties who allege they incurred losses as a consequence of the fall in the KOSPI 200 on November 11, 2010. First instance court decisions were rendered against the Bank and DSK in some of these cases starting in the fourth quarter of 2015. The outstanding known claims have an aggregate claim amount of less than € 50 million (at present exchange rates). The Group has recorded a provision with respect to these outstanding civil matters. The Group has not disclosed the amount of this provision because it has concluded that such disclosure can be expected to prejudice seriously the outcome of these matters.

**Mortgage-Related and Asset-Backed Securities Matters and Investigation.** *Regulatory and Governmental Matters.* Deutsche Bank, along with certain affiliates (collectively referred in these paragraphs to as “Deutsche Bank”), have received subpoenas and requests for information from certain regulators and government entities, including members of the Residential Mortgage-Backed Securities Working Group of the U.S. Financial Fraud Enforcement Task Force, concerning its activities regarding the origination, purchase, securitization, sale, valuation and/or trading of mortgage loans, residential mortgage-backed securities (RMBS), commercial mortgage-backed securities (CMBS), collateralized debt obligations (CDOs), other asset-backed securities and credit derivatives. Deutsche Bank is cooperating fully in response to those subpoenas and requests for information.

Discussions with the U.S. Department of Justice (DOJ) concerning a settlement of potential claims that the DOJ was considering bringing based on its investigation of Deutsche Bank’s RMBS origination and securitization activities began with an initial demand of U.S.\$ 14 billion on September 12, 2016. On December 23, 2016, Deutsche Bank announced that it reached a settlement-in-principle with the DOJ to resolve potential claims related to its RMBS business conducted from 2005 to 2007. The settlement became final and was announced by the DOJ on January 17, 2017. Under the settlement, Deutsche Bank paid a civil monetary penalty of U.S.\$ 3.1 billion and agreed to provide U.S.\$ 4.1 billion in consumer relief.

In September 2016, Deutsche Bank received administrative subpoenas from the Maryland Attorney General seeking information concerning Deutsche Bank’s RMBS and CDO businesses from 2002 to 2009. On June 1, 2017, Deutsche Bank and the Maryland Attorney General reached a settlement to resolve the matter for U.S.\$ 15 million in cash and U.S.\$ 80 million in consumer relief (to be allocated from the overall U.S.\$ 4.1 billion consumer relief obligation agreed to as part of Deutsche Bank’s settlement with the DOJ).

The Group has recorded provisions with respect to some of the outstanding regulatory investigations but not others. The Group has not disclosed the amount of these provisions because it has concluded that such disclosure can be expected to prejudice seriously the resolution of these regulatory investigations.

*Issuer and Underwriter Civil Litigation.* Deutsche Bank has been named as defendant in numerous civil litigations brought by private parties in connection with its various roles, including issuer or underwriter, in offerings of RMBS and other asset-backed securities. These cases, described below, allege that the offering documents contained material misrepresentations and omissions, including with regard to the underwriting standards pursuant to which the underlying mortgage loans were issued, or assert that various representations or warranties relating to the loans were breached at the time of origination. The Group has recorded provisions with respect to several of these civil cases, but has not recorded provisions with respect to all of these matters. The Group has not disclosed the amount of these provisions because it has concluded that such disclosure can be expected to prejudice seriously the resolution of these matters.

Deutsche Bank is a defendant in a class action relating to its role as one of the underwriters of six RMBS offerings issued by Novastar Mortgage Corporation. No specific damages are alleged in the complaint. The lawsuit was brought by plaintiffs representing a class of investors who purchased certificates in those offerings. The parties reached a settlement to resolve the matter for a total of U.S.\$ 165 million, a portion of which was paid by the Bank. The settlement is subject to final court approval. On August 30, 2017, FHFA/Freddie Mac filed an objection to the settlement.

Deutsche Bank is a defendant in three actions related to RMBS offerings brought by the Federal Deposit Insurance Corporation (FDIC) as receiver for: (a) Colonial Bank (alleging no less than U.S.\$ 189 million in damages against all defendants), (b) Guaranty Bank (alleging no less than U.S.\$ 901 million in damages against all defendants), and (c) Citizens National Bank and Strategic Capital Bank (alleging no less than U.S.\$ 66 million in damages against all defendants). In each of these actions, the appellate courts have reinstated claims previously dismissed on statute of limitations grounds. In the case concerning Colonial Bank, petitions for rehearing and certiorari to the U.S. Supreme Court were denied, and on June 21, 2017, the FDIC filed a second amended complaint, which defendants moved to dismiss on September 7, 2017. In the case concerning Guaranty Bank, petitions for rehearing and certiorari to the U.S. Supreme Court were denied, fact discovery is almost complete, and expert work is ongoing. Also, on September 14, 2017, the court granted in part Deutsche Bank’s motion for summary judgment regarding



the proper method of calculating pre-judgment interest. In the case concerning Citizens National Bank and Strategic Capital Bank, a petition for rehearing was denied, and on June 26, 2017, defendants filed a petition for certiorari to the U.S. Supreme Court.

Deutsche Bank reached a settlement to resolve claims brought by the Federal Home Loan Bank of San Francisco on two re-securitizations of RMBS certificates for an amount not material to the Bank. Following this settlement and two other previous partial settlements of claims, Deutsche Bank remained a defendant with respect to one RMBS offering, for which Deutsche Bank, as an underwriter, was provided contractual indemnification. On January 23, 2017, a settlement agreement was executed to resolve the claims relating to that RMBS offering, and the matter has been dismissed.

Deutsche Bank is a defendant in an action brought by Royal Park Investments (as purported assignee of claims of a special-purpose vehicle created to acquire certain assets of Fortis Bank) alleging common law claims related to the purchase of RMBS. The complaint did not specify the amount of damages sought. On April 17, 2017, the court dismissed the complaint, and the plaintiff has appealed.

In June 2014, HSBC, as trustee, brought an action in New York state court against Deutsche Bank to revive a prior action, alleging that Deutsche Bank failed to repurchase mortgage loans in the ACE Securities Corp. 2006-SL2 RMBS offering. The revival action was stayed during the pendency of an appeal of the dismissal of a separate action wherein HSBC, as trustee, brought an action against Deutsche Bank alleging breaches of representations and warranties made by Deutsche Bank concerning the mortgage loans in the same offering. On March 29, 2016, the court dismissed the revival action, and on April 29, 2016, plaintiff filed a notice of appeal. Plaintiff's appeal has been adjourned in light of a case pending in the New York Court of Appeals involving similar legal issues.

On February 3, 2016, Lehman Brothers Holding, Inc. (Lehman) instituted an adversary proceeding in United States Bankruptcy Court for the Southern District of New York against, among others, MortgageIT, Inc. (MIT) and Deutsche Bank AG, as alleged successor to MIT, asserting breaches of representations and warranties set forth in certain 2003 and 2004 loan purchase agreements concerning 63 mortgage loans that MIT sold to Lehman, which Lehman in turn sold to the Federal National Mortgage Association (Fannie Mae) and the Federal Home Loan Mortgage Corporation (Freddie Mac). The complaint seeks indemnification for losses incurred by Lehman in connection with settlements entered into with Fannie Mae and Freddie Mac as part of the Lehman bankruptcy proceedings to resolve claims concerning those loans. On December 29, 2016, Lehman filed its second amended complaint against DB Structured Products, Inc. and MIT alleging damages of approximately U.S.\$ 10.3 million. Defendants filed a motion to dismiss the second amended complaint on March 31, 2017.

In the actions against Deutsche Bank solely as an underwriter of other issuers' RMBS offerings, Deutsche Bank has contractual rights to indemnification from the issuers, but those indemnity rights may in whole or in part prove effectively unenforceable where the issuers are now or may in the future be in bankruptcy or otherwise defunct.

*Trustee Civil Litigation.* Deutsche Bank is a defendant in eight separate civil lawsuits brought by various groups of investors concerning its role as trustee of certain RMBS trusts. The actions generally allege claims for breach of contract, breach of fiduciary duty, breach of the duty to avoid conflicts of interest, negligence and/or violations of the Trust Indenture Act of 1939, based on the trustees' alleged failure to perform adequately certain obligations and/or duties as trustee for the trusts. The eight actions include two putative class actions brought by a group of investors, including funds managed by BlackRock Advisors, LLC, PIMCO-Advisors, L.P., and others (the BlackRock Class Actions), two putative class actions brought by Royal Park Investments SA/NV, and four individual lawsuits. One of the BlackRock Class Actions is pending in the U.S. District Court for the Southern District of New York in relation to 62 trusts, which allegedly suffered total realized collateral losses of U.S.\$ 9.8 billion, although the complaint does not specify a damage amount. On January 23, 2017, the Court granted in part and denied in part the trustees' motion to dismiss. On February 3, 2017, the Court entered an order dismissing plaintiffs' representations and warranties claims as to 21 trusts whose originators or sponsors had entered bankruptcy. The only claims that remain are for violation of the Trust Indenture Act of 1939 as to some trusts, and breach of contract. On March 27, 2017, the trustees filed an answer to the complaint. Discovery is ongoing. The second BlackRock Class Action is pending in the Superior Court of California in relation to 465 trusts, which allegedly suffered total realized collateral losses of U.S.\$ 75.7 billion, although the complaint does not specify a damage amount. The trustees filed a demurrer seeking to dismiss the tort claims asserted by plaintiffs and a motion to strike certain elements of the breach of contract claim, and on October 18, 2016, the court sustained the trustees' demurrer, dismissing the tort claims, but denied the motion to strike. On December 19, 2016, the trustees filed an answer to the complaint. Discovery is ongoing. The putative class action brought by Royal Park Investments SA/NV is pending in the U.S. District Court for the Southern District of New York and concerns ten trusts, which allegedly suffered total realized collateral losses of more than U.S.\$ 3.1 billion, although the complaint does not specify a damage amount. Royal Park filed a renewed motion for class certification on May 1, 2017, and the motion is pending. Discovery is ongoing. On August 4, 2017, Royal Park filed a separate, additional class action complaint against the trustee in the same court asserting claims for breach of contract, unjust enrichment, conversion, breach of trust, equitable accounting and declaratory and injunctive relief arising out of the payment from trust funds of the trustee's legal fees and expenses in the other, ongoing Royal Park litigation. On October 10, 2017, the trustee filed a motion to dismiss that complaint.

The four individual lawsuits include actions by (a) the National Credit Union Administration Board (“NCUA”), as an investor in 97 trusts, which allegedly suffered total realized collateral losses of U.S.\$ 17.2 billion, although the complaint does not specify a damage amount; (b) certain CDOs (collectively, “Phoenix Light”) that hold RMBS certificates issued by 43 RMBS trusts, and seeking “hundreds of millions of dollars in damages”; (c) Commerzbank AG, as an investor in 50 RMBS trusts, seeking recovery for alleged “hundreds of millions of dollars in losses;” and (d) IKB International, S.A. in Liquidation and IKB Deutsche Industriebank AG (collectively, “IKB”), as an investor in 30 RMBS trusts, seeking more than U.S.\$ 268 million of damages. In the NCUA case, the trustee’s motion to dismiss for failure to state a claim is pending and discovery is stayed. In the Phoenix Light case, the plaintiffs filed an amended complaint on September 27, 2017, and discovery is ongoing. In the Commerzbank case, the trustee’s motion to dismiss for failure to state a claim was granted in part and denied in part on February 10, 2017, and the trustee filed its answer on May 1, 2017; discovery is ongoing as to the 50 trusts in the case. In the IKB case, the court heard oral argument on the trustee’s motion to dismiss on May 3, 2017, but has not yet issued a decision. On June 20, 2017, the IKB plaintiffs stipulated to the dismissal with prejudice of all claims asserted against Deutsche Bank concerning four trusts. Discovery is ongoing. Deutsche Bank was also a defendant in a lawsuit brought by the Western and Southern Life Insurance Company and five related entities, but on September 28, 2017, plaintiffs filed a notice of voluntary dismissal of their claims, without prejudice.

The Group believes a contingent liability exists with respect to these eight cases, but at present the amount of the contingent liability is not reliably estimable.

**Postbank Voluntary Public Takeover Offer.** On September 12, 2010, Deutsche Bank announced the decision to make a voluntary takeover offer for the acquisition of all shares in Deutsche Postbank AG (Postbank). On October 7, 2010, the Bank published the official offer document. In its takeover offer, Deutsche Bank offered Postbank shareholders consideration of € 25 for each Postbank share. The takeover offer was accepted for a total of approximately 48.2 million Postbank shares.

In November 2010, a former shareholder of Postbank, Effecten-Spiegel AG, which had accepted the takeover offer, brought a claim against Deutsche Bank alleging that the offer price was too low and was not determined in accordance with the applicable law of the Federal Republic of Germany. The plaintiff alleges that Deutsche Bank had been obliged to make a mandatory takeover offer for all shares in Postbank, at the latest, in 2009. The plaintiff avers that, at the latest in 2009, the voting rights of Deutsche Post AG in Postbank had to be attributed to Deutsche Bank AG pursuant to Section 30 of the German Takeover Act. Based thereon, the plaintiff alleges that the consideration offered by Deutsche Bank AG for the shares in Postbank in the 2010 voluntary takeover offer needed to be raised to € 57.25 per share.

The Cologne District Court dismissed the claim in 2011 and the Cologne appellate court dismissed the appeal in 2012. The Federal Court set aside the Cologne appellate court’s judgment and referred the case back to the appellate court. In its judgment, the Federal Court stated that the appellate court had not sufficiently considered the plaintiff’s allegation that Deutsche Bank AG and Deutsche Post AG “acted in concert” in 2009. The Cologne appellate court has scheduled a further hearing for November 8, 2017.

Starting in 2014, additional former shareholders of Postbank, who accepted the 2010 tender offer, brought similar claims as Effecten-Spiegel AG against Deutsche Bank which are pending with the Cologne District Court. After some of these plaintiffs applied for model case proceedings (*Musterverfahren*) under the German Capital Markets Model Case Act, Deutsche Bank decided to support the initiation of model case proceedings and filed motions for this with the Cologne District Court.

After the Cologne District Court dismissed the motions for the initiation of model case proceedings, the Cologne District Court handed down a decision on October 20, 2017 granting the claims in a total of 14 cases which were combined in one proceeding. The Cologne District Court took the view that the appropriate consideration to be offered in the takeover offer should have been € 57.25 per share. Taking the consideration paid into account, the additional consideration per share owed to shareholders which have accepted the takeover offer would thus amount to € 32.25. Deutsche Bank will appeal this decision.

In September 2015, former shareholders of Postbank filed in the Cologne District Court shareholder actions against Postbank to set aside the squeeze-out resolution taken in the shareholders meeting of Postbank in August 2015. Among other things, the plaintiffs allege that Deutsche Bank was subject to a suspension of voting rights with respect to its shares in Postbank based on the allegation that Deutsche Bank failed to make a mandatory takeover offer at a higher price in 2009. The squeeze out is final and the proceeding itself has no reversal effect, but may result in damage payments. The claimants in this proceeding refer to legal arguments similar to those asserted in the Effecten-Spiegel proceeding described above. In a decision on October 20, 2017, the Cologne District Court declared the squeeze-out resolution to be void. The court, however, did not rely on a suspension of voting rights due to an alleged failure of Deutsche Bank to make a mandatory takeover offer, but argued that Postbank violated information rights of Postbank shareholders in Postbank’s shareholders meeting in August 2015.

The legal question whether Deutsche Bank had been obliged to make a mandatory takeover offer for all Postbank shares prior to its 2010 voluntary takeover may also impact two pending appraisal proceedings (*Spruchverfahren*). These proceedings were initiated by former Postbank shareholders with the aim to increase the cash compensation offered in connection with the squeeze-out of Postbank shareholders in 2015 and the cash compensation offered and annual guaranteed dividend paid in

connection with the execution of a domination and profit and loss transfer agreement (*Beherrschungs- und Gewinnabführungsvertrag*) between DB Finanz-Holding AG (now DB Beteiligungs-Holding GmbH) and Postbank in 2012. The Cologne District Court issued resolutions indicating that it is inclined to consider a potential obligation of Deutsche Bank to make a mandatory takeover offer for Postbank at an offer price of € 57.25 when determining the adequate cash compensation in the appraisal proceedings. The cash compensation paid in connection with the domination and profit and loss transfer agreement was € 25.18 and was accepted for approximately 0.5 million shares. The squeeze-out compensation paid in 2015 was € 35.05 and approximately 7 million shares were squeezed-out.

The Group has not disclosed whether it has established a provision or contingent liability with respect to these matters because it has concluded that such disclosure can be expected to prejudice seriously their outcome.

**Precious Metals Investigations and Litigations.** Deutsche Bank has received inquiries from certain regulatory and law enforcement authorities, including requests for information and documents, pertaining to investigations of precious metals trading and related conduct. Deutsche Bank is cooperating with these investigations, and engaging with relevant authorities, as appropriate. Relatedly, Deutsche Bank has been conducting its own internal review of Deutsche Bank's historic participation in the precious metals benchmarks and other aspects of its precious metals trading and precious metals business.

Deutsche Bank is a defendant in two consolidated class action lawsuits pending in the U.S. District Court for the Southern District of New York. The suits allege violations of U.S. antitrust law, the U.S. Commodity Exchange Act and related state law arising out of the alleged manipulation of gold and silver prices through participation in the Gold and Silver Fixes, but do not specify the damages sought. Deutsche Bank has reached agreements to settle both actions, the financial terms of which are not material to Deutsche Bank. The agreements remain subject to final court approval.

In addition, Deutsche Bank is a defendant in Canadian class action proceedings in the provinces of Ontario and Quebec concerning gold and silver. Each of the proceedings seeks damages for alleged violations of the Canadian Competition Act and other causes of action.

The Group has recorded provisions with respect to certain of these matters. The Group has not disclosed the amount of these provisions, nor has it disclosed whether it has established provisions with respect to other matters referred above or any contingent liability with respect to any of those matters, because it has concluded that such disclosure can be expected to prejudice seriously their outcome.

**Russia/UK Equities Trading Investigation.** Deutsche Bank has investigated the circumstances around equity trades entered into by certain clients with Deutsche Bank in Moscow and London that offset one another. The total volume of transactions reviewed is significant. Deutsche Bank's internal investigation of potential violations of law, regulation and policy and into the related internal control environment has concluded, and Deutsche Bank is assessing the findings identified during the investigation; to date it has identified certain violations of Deutsche Bank's policies and deficiencies in Deutsche Bank's control environment. Deutsche Bank has advised regulators and law enforcement authorities in several jurisdictions (including Germany, Russia, the UK and U.S.) of this investigation. Deutsche Bank has taken disciplinary measures with regards to certain individuals in this matter and will continue to do so with respect to others as warranted.

On January 30 and 31, 2017, the New York State Department of Financial Services (DFS) and UK Financial Conduct Authority (FCA) announced settlements with the Bank related to their investigations into this matter. The settlements conclude the DFS and the FCA's investigations into the bank's anti-money laundering (AML) control function in its investment banking division, including in relation to the equity trading described above. Under the terms of the settlement agreement with the DFS, Deutsche Bank entered into a Consent Order, and agreed to pay civil monetary penalties of U.S.\$ 425 million and to engage an independent monitor for a term of up to two years. Under the terms of the settlement agreement with the FCA, Deutsche Bank agreed to pay civil monetary penalties of approximately GBP 163 million. On May 30, 2017, the Federal Reserve announced its settlement with the Bank resolving this matter as well as additional AML issues identified by the Federal Reserve. Deutsche Bank paid a penalty of U.S.\$ 41 million. Deutsche Bank also agreed to retain independent third parties to assess its Bank Secrecy Act/AML program and review certain foreign correspondent banking activity of its subsidiary Deutsche Bank Trust Company Americas. The Bank is also required to submit written remediation plans and programs. The DFS, FCA and Federal Reserve settlement amounts were already materially reflected in existing litigation provisions.

Deutsche Bank continues to cooperate with regulators and law enforcement authorities, including the DOJ, which has its own ongoing investigation into these securities trades. The Group has recorded a provision with respect to the remaining investigation. The Group has not disclosed the amount of this provision because it has concluded that such disclosure can be expected to prejudice seriously the outcome of this matter.

**Sovereign, Supranational and Agency Bonds (SSA) Investigations and Litigations.** Deutsche Bank has received inquiries from certain regulatory and law enforcement authorities, including requests for information and documents, pertaining to SSA bond trading. Deutsche Bank is cooperating with these investigations.



Deutsche Bank is a defendant in several putative class action complaints filed in the U.S. District Court for the Southern District of New York alleging violations of U.S. antitrust law and common law related to alleged manipulation of the secondary trading market for SSA bonds. Deutsche Bank has reached an agreement to settle the actions for the amount of U.S.\$ 48.5 million. The settlement is subject to court approval.

The Group has not disclosed whether it has established provisions with respect to other matters referred to above or contingent liability with respect to those matters because it has concluded that such disclosure can be expected to prejudice seriously their outcome.

**Trust Preferred Securities Litigation.** Deutsche Bank and certain of its affiliates and former officers are the subject of a consolidated putative class action, filed in the United States District Court for the Southern District of New York, asserting claims under the federal securities laws on behalf of persons who purchased certain trust preferred securities issued by Deutsche Bank and its affiliates between October 2006 and May 2008. In a series of opinions, the court dismissed all claims as to four of the six offerings at issue, but allowed certain alleged omissions claims relating to the November 2007 and February 2008 offerings to proceed. On November 17, 2016, plaintiffs moved for class certification as to the November 2007 offering. On January 20, 2017, plaintiffs amended their motion for class certification to include the February 2008 offering and seek to add an additional individual as a proposed class representative. The court stayed all proceedings pending a decision by the Supreme Court of the United States in *California Public Employees' Retirement System v. ANZ Securities* in which the Supreme Court was expected to consider whether the filing of a putative class action serves to toll the three-year time limitation in Section 13 of the Securities Act with respect to the claims of putative class members. This related to claims relating to the February 2008 offering. On June 26, 2017, the Supreme Court issued its opinion, holding that the three year provision in Section 13 is a statute of repose and is not subject to equitable tolling. On October 16, 2017, the court struck plaintiffs' motion for class action certification, holding that claims by the additional individual proposed as a class representative were barred by the statute of repose. The Court also ruled that the original plaintiffs had standing to prosecute claims on both the November 2007 and February 2008 offerings.

The Group has not disclosed whether it has established a provision or contingent liability with respect to this matter because it has concluded that such disclosure can be expected to seriously prejudice its outcome.

**U.S. Embargoes-Related Matters.** Deutsche Bank has received requests for information from certain U.S. regulatory and law enforcement agencies concerning its historical processing of U.S. dollar payment orders through U.S. financial institutions for parties from countries subject to U.S. embargo laws in connection with investigations into whether such processing complied with U.S. federal and state laws. In 2006, Deutsche Bank voluntarily decided that it would not engage in new U.S. dollar business with counterparties in Iran, Sudan, North Korea and Cuba and with certain Syrian banks, and to exit existing U.S. dollar business with such counterparties to the extent legally possible. In 2007, Deutsche Bank decided that it would not engage in any new business, in any currency, with counterparties in Iran, Syria, Sudan and North Korea and to exit existing business, in any currency, with such counterparties to the extent legally possible; it also decided to limit its non-U.S. dollar business with counterparties in Cuba. On November 3, 2015, Deutsche Bank entered into agreements with the New York State Department of Financial Services and the Federal Reserve Bank of New York to resolve their investigations of Deutsche Bank. Deutsche Bank paid the two agencies U.S.\$ 200 million and U.S.\$ 58 million, respectively, and agreed not to rehire certain former employees. In addition, the New York State Department of Financial Services ordered Deutsche Bank to terminate certain employees and Deutsche Bank agreed to retain an independent monitor for one year, and the Federal Reserve Bank of New York ordered certain remedial measures including ensuring an effective OFAC compliance program and an annual review of such program by an independent party until the Federal Reserve Bank of New York is satisfied as to its effectiveness.

The Group has not disclosed whether it has established a provision or contingent liability with respect to this matter because it has concluded that such disclosure can be expected to prejudice seriously its outcome.

**U.S. Treasury Securities Investigations and Litigations.** Deutsche Bank has received inquiries from certain regulatory and law enforcement authorities, including requests for information and documents, pertaining to U.S. Treasuries auctions, trading, and related market activity. Deutsche Bank is cooperating with these investigations.

Deutsche Bank is a defendant in several putative class actions alleging violations of U.S. antitrust law, the U.S. Commodity Exchange Act and common law related to the alleged manipulation of the U.S. Treasury securities market. These cases are in their early stages and have been consolidated in the Southern District of New York.

The Group has not disclosed whether it has established a provision or contingent liability with respect to these matters because it has concluded that such disclosure can be expected to prejudice seriously their outcome.

## Long-Term Debt

| in € m.                     | Sep 30, 2017   | Dec 31, 2016   |
|-----------------------------|----------------|----------------|
| <b>Senior debt:</b>         |                |                |
| Bonds and notes             |                |                |
| Fixed rate                  | 75,023         | 84,924         |
| Floating rate               | 30,104         | 37,082         |
| <b>Subordinated debt:</b>   |                |                |
| Bonds and notes             |                |                |
| Fixed rate                  | 4,709          | 4,882          |
| Floating rate               | 1,770          | 1,906          |
| Other                       | 47,485         | 43,523         |
| <b>Total long-term debt</b> | <b>159,091</b> | <b>172,316</b> |

## Shares Issued and Outstanding

On April 7, 2017, Deutsche Bank AG completed a capital increase from authorized capital against cash contributions through a public offering with subscription rights. In total, 687.5 million new common shares were issued, resulting in total proceeds of € 8.0 billion. The new shares were issued with the same dividend rights as the existing shares. 98.92 % of the subscription rights were exercised and thus 680.1 million new shares were issued at the subscription price of € 11.65 per share. The remaining 7.4 million new shares were sold in the market at an average price of € 15.50 per share.

The transaction costs related to the capital increase that were directly recorded in equity amounted to € 0.1 billion after tax.

| in million                | Sep 30, 2017   | Dec 31, 2016   |
|---------------------------|----------------|----------------|
| Shares issued             | 2,066.8        | 1,379.3        |
| Shares in treasury        | 0.6            | 0.2            |
| Thereof:                  |                |                |
| Buyback                   | 0.4            | 0.0            |
| Other                     | 0.2            | 0.2            |
| <b>Shares outstanding</b> | <b>2,066.2</b> | <b>1,379.1</b> |

## Other Financial Information (unaudited)

### Credit related Commitments and Contingent Liabilities

#### Irrevocable lending commitments and lending related contingent liabilities

In the normal course of business the Group regularly enters into irrevocable lending commitments, including fronting commitments as well as contingent liabilities consisting of financial and performance guarantees, standby letters of credit and indemnity agreements on behalf of its customers. Under these contracts the Group is required to perform under an obligation agreement or to make payments to the beneficiary based on third party's failure to meet its obligations. For these instruments it is not known to the Group in detail if, when and to what extent claims will be made. In the event that the Group has to pay out cash in respect of its fronting commitments, the Group would immediately seek reimbursement from the other syndicate lenders. The Group considers all the above instruments in monitoring the credit exposure and may require collateral to mitigate inherent credit risk. If the credit risk monitoring provides sufficient perception about a loss from an expected claim, a provision is established and recorded on the balance sheet.

The following table shows the Group's irrevocable lending commitments and lending related contingent liabilities without considering collateral or provisions. It shows the maximum potential utilization of the Group in case all these liabilities entered into must be fulfilled. The table therefore does not show the expected future cash flows from these liabilities as many of them will expire without being drawn and arising claims will be honored by the customers or can be recovered from proceeds of arranged collateral.

| in € m.                         | Sep 30, 2017   | Dec 31, 2016   |
|---------------------------------|----------------|----------------|
| Irrevocable lending commitments | 153,288        | 166,063        |
| Contingent liabilities          | 46,490         | 52,341         |
| <b>Total</b>                    | <b>199,779</b> | <b>218,404</b> |

#### Irrevocable payment commitments with regard to levies

Irrevocable payment commitments related to bank levy according to Bank Recovery and Resolution Directive (BRRD), the Single Resolution Fund (SRF) and the German statutory deposit protection amounted to € 412 million as of September 30, 2017 and to € 280 million as of December 31, 2016.

### Related Party Transactions

Parties are considered to be related if one party has the ability to directly or indirectly control the other party or exercise significant influence over the other party in making financial or operational decisions. The Group's related parties include:

- key management personnel, close family members of key management personnel and entities which are controlled, significantly influenced by, or for which significant voting power is held by key management personnel or their close family members,
- subsidiaries, joint ventures and associates and their respective subsidiaries, and
- post-employment benefit plans for the benefit of Deutsche Bank employees.

#### Transactions with Key Management Personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of Deutsche Bank Group, directly or indirectly. The Group considers the members of the Management Board as currently mandated and the Supervisory Board of the parent company to constitute key management personnel for purposes of IAS 24. Among the Group's transactions with key management personnel as of September 30, 2017, were loans and commitments of € 52 million and deposits of € 10 million. As of December 31, 2016, there were loans and commitments of € 49 million and deposits of € 7 million among the Group's transactions with key management personnel. In addition, the Group provides banking services, such as payment and account services as well as investment advice, to key management personnel and their close family members.

## Transactions with Subsidiaries, Associates and Joint Ventures

Transactions between Deutsche Bank AG and its subsidiaries meet the definition of related party transactions. If these transactions are eliminated on consolidation, they are not disclosed as related party transactions. Transactions between the Group and its associated companies and joint ventures and their respective subsidiaries also qualify as related party transactions.

Transactions for subsidiaries, joint ventures and associates are presented combined in below table as these are not material individually.

### Loans issued and guarantees granted

| in € m.   | Associated companies and other related parties |              |
|---|--|--------------|
|   | Sep 30, 2017                                   | Dec 31, 2016 |
| <b>Loans outstanding, beginning of period</b>       | <b>297</b>                                     | <b>396</b>   |
| Movement in loans during the period <sup>1</sup>    | (3)  | (86)         |
| Changes in the group of consolidated companies      | 0  | 0            |
| Exchange rate changes/other                         | (10)   | (13)         |
| <b>Loans outstanding, end of period<sup>2</sup></b> | <b>284</b>                                     | <b>297</b>   |
| <b>Other credit risk related transactions:</b>      |  |              |
| Allowance for loan losses                           | 0  | 0            |
| Provision for loan losses                           | 1  | 0            |
| Guarantees and commitments                          | 45   | 62           |

<sup>1</sup> Net impact of loans issued and loans repayment during the year is shown as "Movement in loans during the period".

<sup>2</sup> Loans past due were € 0 million as of September 30, 2017 and € 7 million as of December 31, 2016. For the above loans, the Group held collateral of € 14 million and € 22 million as of September 30, 2017 and December 31, 2016, respectively.

### Deposits received

| in € m.   | Associated companies and other related parties |              |
|---|--|--------------|
|   | Sep 30, 2017                                   | Dec 31, 2016 |
| <b>Deposits, beginning of period</b>                | <b>87</b>                                      | <b>162</b>   |
| Movement in deposits during the period <sup>1</sup> | (17)   | (74)         |
| Changes in the group of consolidated companies      | (0)  | 0            |
| Exchange rate changes/other                         | (4)  | (1)          |
| <b>Deposits, end of period</b>                      | <b>65</b>                                      | <b>87</b>    |

<sup>1</sup> Net impact of deposits received and deposits repaid during the year is shown as "Movement in deposits during the period".

## Other Transactions

Trading assets and positive market values from derivative financial transactions with associated companies amounted to € 6 million as of September 30, 2017, and € 8 million as of December 31, 2016. Trading liabilities and negative market values from derivative financial transactions with associated companies were € 0 million as of September 30, 2017, and € 0 million as of December 31, 2016.

## Transactions with Pension Plans

The Group has business relationships with a number of its pension plans pursuant to which it provides financial services to these plans, including investment management. Pension funds may hold or trade Deutsche Bank AG shares or securities. As of September 30, 2017, transactions with these plans were not material for the Group.

## Non-Current Assets and Disposal Groups Held for Sale

Within the balance sheet, non-current assets and disposal groups held for sale are reported in Other assets and Other liabilities. This note provides further explanation on the nature and the financial impact of the non-current assets and disposal groups held for sale as of September 30, 2017.

### Non-Current Assets and Disposal Groups Held for Sale at the Reporting Date

Total assets held for sale amounted to € 456 million as of September 30, 2017 (December 31, 2016: € 563 million) and the disposal groups included liabilities of € 780 million as of September 30, 2017 (December 31, 2016: € 701 million).

As of September 30, 2017, there were no unrealized net gains or losses (December 31, 2016: € 0 million) relating to non-current assets and disposal groups classified as held for sale recognized directly in accumulated other comprehensive income (loss).

#### Sale of Argentine subsidiary Deutsche Bank S.A.

On June 5, 2017, the Group announced the completion of the sale of its Argentine subsidiary Deutsche Bank S.A. to Banco Comafi S.A. With outstanding substantial regulatory approvals received in May 2017, the entity had been classified as a disposal group held for sale prior to its disposal in June. The disposal resulted in a pre-tax loss on sale of € 190 million, including the realization of a currency translation adjustment, which was recorded in the second quarter 2017 and mainly included in C&A.

## Events after the Reporting Period

After the reporting date no material events occurred which had a significant impact on our results of operations, financial position and net assets.

# Review Report

## To Deutsche Bank Aktiengesellschaft, Frankfurt am Main

We have reviewed the condensed interim consolidated financial statements of Deutsche Bank Aktiengesellschaft, Frankfurt am Main - comprising the consolidated statement of income, consolidated statement of comprehensive income, consolidated balance sheet, consolidated statement of changes in equity, consolidated statement of cash flows and selected explanatory notes - together with the interim group management report of Deutsche Bank Aktiengesellschaft, Frankfurt am Main, for the period from January 1 to September 30, 2017 that are part of the quarterly financial report according to § 37w WpHG ["Wertpapierhandelsgesetz": German Securities Trading Act]. The preparation of the condensed interim consolidated financial statements in accordance with International Accounting Standard IAS 34 "Interim Financial Reporting" as adopted by the EU and IAS 34 "Interim Financial Reporting", as issued by the International Accounting Standards Board (IASB), and of the interim group management report in accordance with the requirements of the WpHG applicable to interim group management reports, is the responsibility of Deutsche Bank Aktiengesellschaft's management. Our responsibility is to issue a report on the condensed interim consolidated financial statements and on the interim group management report based on our review.

We performed our review of the condensed interim consolidated financial statements and the interim group management report in accordance with the German generally accepted standards for the review of financial statements promulgated by the Institut der Wirtschaftsprüfer (IDW). Those standards require that we plan and perform the review so that we can preclude through critical evaluation, with a certain level of assurance, that the condensed interim consolidated financial statements have not been prepared, in material respects, in accordance with IAS 34, "Interim Financial Reporting" as adopted by the EU and with IAS 34 "Interim Financial Reporting", as issued by the IASB, and that the interim group management report has not been prepared, in material respects, in accordance with the requirements of the WpHG applicable to interim group management reports. A review is limited primarily to inquiries of company employees and analytical assessments and therefore does not provide the assurance attainable in a financial statement audit. Since, in accordance with our engagement, we have not performed a financial statement audit, we cannot issue an auditor's report.

Based on our review, no matters have come to our attention that cause us to presume that the condensed interim consolidated financial statements have not been prepared, in material respects, in accordance with IAS 34, "Interim Financial Reporting" as adopted by the EU and with IAS 34 "Interim Financial Reporting", as issued by the IASB, or that the interim group management report has not been prepared, in material respects, in accordance with the requirements of the WpHG applicable to interim group management reports.

Frankfurt am Main (Germany), October 25, 2017

KPMG AG  
Wirtschaftsprüfungsgesellschaft

Pukropski  
Wirtschaftsprüfer

Böth  
Wirtschaftsprüfer

## Other Information (unaudited)

### Non-GAAP Financial Measures

This document and other documents the Group has published or may publish contain non-GAAP financial measures. Non-GAAP financial measures are measures of the Group's historical or future performance, financial position or cash flows that contain adjustments that exclude or include amounts that are included or excluded, as the case may be, from the most directly comparable measure calculated and presented in accordance with IFRS in the Group's financial statements.

### Return on Equity Ratios

The Group reports a post-tax return on average shareholders' equity and a post-tax return on average tangible shareholders' equity, each of which is a non-GAAP financial measure.

The post-tax returns on average shareholders' equity and average tangible shareholders' equity are calculated as net income (loss) attributable to Deutsche Bank shareholders as a percentage of average shareholders' equity and average tangible shareholders' equity, respectively.

Net income (loss) attributable to Deutsche Bank shareholders is a non-GAAP financial measure and is defined as net income (loss) excluding post-tax income (loss) attributable to noncontrolling interests. For the Group, it reflects the reported effective tax rate, which was 30 % for the three months ended September 30, 2017 and 55 % for the prior year's comparative period. The tax rate was 36 % for the nine months ended September 30, 2017 and 67 % for the prior year's comparative period. For the segments, the applied tax rate was 33 % for all reported periods in 2017 and 35 % for the all reported periods in 2016.

At the Group level, tangible shareholders' equity is shareholders' equity as reported in the Consolidated Balance Sheet excluding goodwill and other intangible assets. Tangible shareholders' equity for the segments is calculated by deducting goodwill and other intangible assets from shareholders' equity as allocated to the segments, as described in the section "Allocation of Average Shareholders' Equity". Shareholders' equity and tangible shareholders' equity are presented on an average basis.

The Group believes that a presentation of average tangible shareholders' equity makes comparisons to its competitors easier, and refers to this measure in the return on equity ratios presented by the Group. However, average tangible shareholders' equity is not a measure provided for in IFRS, and the Group's ratios based on this measure should not be compared to other companies' ratios without considering differences in the calculations.

The reconciliation of the aforementioned ratios is set forth in the table below:

|  | Three months ended Sep 30, 2017   |                                 |                                 |                                |  |                            |
|--|-----------------------------------|---------------------------------|---------------------------------|--------------------------------|--|----------------------------|
| in € m.<br>(unless stated otherwise)   | Corporate &<br>Investment<br>Bank | Private &<br>Commercial<br>Bank | Deutsche<br>Asset<br>Management | Non-Core<br>Operations<br>Unit | Consoli-<br>dation &<br>Adjust-<br>ments | Total<br>Consoli-<br>dated |
| Income (loss) before income taxes (IBIT)   | 361                               | 332                             | 195                             | -                              | 44                                       | 933                        |
| Income tax expense   |                                   |                                 |                                 |                                |  | (284)                      |
| Net Income (loss)  | 242                               | 223                             | 131                             | -                              | 53                                       | 649                        |
| Net income (loss) attributable to noncontrolling interests                         | 0                                 | 0                               | 0                               | -                              | (2)                                      | (2)                        |
| <b>Net Income attributable to DB shareholders and additional equity components</b> | <b>242</b>                        | <b>223</b>                      | <b>131</b>                      | <b>-</b>                       | <b>51</b>                                | <b>647</b>                 |
| Average shareholders' equity   | 45,938                            | 15,057                          | 4,774                           | -                              | 0  | 65,769                     |
| Add (deduct) :   |                                   |                                 |                                 |                                |  |                            |
| Average goodwill and other intangible assets                                       | (3,081)                           | (1,998)                         | (3,716)                         | -                              | 24                                       | (8,772)                    |
| <b>Average tangible shareholders' equity</b>                                       | <b>42,856</b>                     | <b>13,058</b>                   | <b>1,058</b>                    | <b>-</b>                       | <b>24</b>                                | <b>56,997</b>              |
| Post-tax return on average shareholders' equity (in %)                             | 2.1                               | 5.9                             | 10.9                            | -                              | N/M                                      | 3.9                        |
| Post-tax return on average tangible shareholders' equity (in %)                    | 2.3                               | 6.8                             | 49.3                            | -                              | N/M                                      | 4.5                        |

N/M – Not meaningful



|  | Three months ended Sep 30, 2016   |                                 |                                 |                                |  |                            |
|--|-----------------------------------|---------------------------------|---------------------------------|--------------------------------|--|----------------------------|
| in € m.<br>(unless stated otherwise)   | Corporate &<br>Investment<br>Bank | Private &<br>Commercial<br>Bank | Deutsche<br>Asset<br>Management | Non-Core<br>Operations<br>Unit | Consoli-<br>dation &<br>Adjust-<br>ments | Total<br>Consoli-<br>dated |
| Income (loss) before income taxes (IBIT)   | 969                               | 187                             | 215                             | (538)                          | (215)                                    | 619                        |
| Income tax expense   |                                   |                                 |                                 |                                |  | (340)                      |
| Net Income (loss)  | 634                               | 122                             | 141                             | (352)                          | (267)                                    | 278                        |
| Net income (loss) attributable to noncontrolling interests                         | 0                                 | 0                               | 0                               | 0                              | (22)                                     | (22)                       |
| <b>Net Income attributable to DB shareholders and additional equity components</b> | <b>634</b>                        | <b>122</b>                      | <b>141</b>                      | <b>(352)</b>                   | <b>(289)</b>                             | <b>256</b>                 |
| Average shareholders' equity   | 40,001                            | 14,375                          | 5,953                           | 1,679                          | 0  | 62,008                     |
| Add (deduct) :   |                                   |                                 |                                 |                                |  |                            |
| Average goodwill and other intangible assets                                       | (2,846)                           | (1,846)                         | (4,883)                         | (430)                          | 160                                      | (9,846)                    |
| <b>Average tangible shareholders' equity</b>                                       | <b>37,155</b>                     | <b>12,530</b>                   | <b>1,069</b>                    | <b>1,248</b>                   | <b>160</b>                               | <b>52,162</b>              |
| Post-tax return on average shareholders' equity (in %)                             | 6.3                               | 3.4                             | 9.5                             | N/M                            | N/M                                      | 1.6                        |
| Post-tax return on average tangible shareholders' equity (in %)                    | 6.8                               | 3.9                             | 52.7                            | N/M                            | N/M                                      | 2.0                        |

N/M – Not meaningful

|  | Nine months ended Sep 30, 2017    |                                 |                                 |                                |  |                            |
|--|-----------------------------------|---------------------------------|---------------------------------|--------------------------------|--|----------------------------|
| in € m.<br>(unless stated otherwise)   | Corporate &<br>Investment<br>Bank | Private &<br>Commercial<br>Bank | Deutsche<br>Asset<br>Management | Non-Core<br>Operations<br>Unit | Consoli-<br>dation &<br>Adjust-<br>ments | Total<br>Consoli-<br>dated |
| Income (loss) before income taxes (IBIT)   | 1,610                             | 1,041                           | 610                             | -                              | (627)                                    | 2,633                      |
| Income tax expense   |                                   |                                 |                                 |                                |  | (944)                      |
| Net Income (loss)  | 1,079                             | 698                             | 409                             | -                              | (495)                                    | 1,689                      |
| Net income (loss) attributable to noncontrolling interests                         | 0                                 | 0                               | 0                               | -                              | (25)                                     | (25)                       |
| <b>Net Income attributable to DB shareholders and additional equity components</b> | <b>1,079</b>                      | <b>698</b>                      | <b>409</b>                      | <b>-</b>                       | <b>(521)</b>                             | <b>1,664</b>               |
| Average shareholders' equity   | 43,759                            | 14,793                          | 4,944                           | -                              | 127                                      | 63,623                     |
| Add (deduct) :   |                                   |                                 |                                 |                                |  |                            |
| Average goodwill and other intangible assets                                       | (3,069)                           | (2,003)                         | (3,933)                         | -                              | 118                                      | (8,887)                    |
| <b>Average tangible shareholders' equity</b>                                       | <b>40,690</b>                     | <b>12,790</b>                   | <b>1,011</b>                    | <b>-</b>                       | <b>245</b>                               | <b>54,736</b>              |
| Post-tax return on average shareholders' equity (in %)                             | 3.3                               | 6.3                             | 11.0                            | -                              | N/M                                      | 3.5                        |
| Post-tax return on average tangible shareholders' equity (in %)                    | 3.5                               | 7.3                             | 53.9                            | -                              | N/M                                      | 4.1                        |

N/M – Not meaningful

|  | Nine months ended Sep 30, 2016    |                                 |                                 |                                |  |                            |
|--|-----------------------------------|---------------------------------|---------------------------------|--------------------------------|--|----------------------------|
| in € m.<br>(unless stated otherwise)   | Corporate &<br>Investment<br>Bank | Private &<br>Commercial<br>Bank | Deutsche<br>Asset<br>Management | Non-Core<br>Operations<br>Unit | Consoli-<br>dation &<br>Adjust-<br>ments | Total<br>Consoli-<br>dated |
| Income (loss) before income taxes (IBIT)   | 2,138                             | 739                             | 547                             | (1,703)                        | (116)                                    | 1,606                      |
| Income tax expense   |                                   |                                 |                                 |                                |  | (1,071)                    |
| Net Income (loss)  | 1,398                             | 483                             | 358                             | (1,113)                        | (591)                                    | 534                        |
| Net income (loss) attributable to noncontrolling interests                         | 0                                 | 0                               | 0                               | 0                              | (47)                                     | (47)                       |
| <b>Net Income attributable to DB shareholders and additional equity components</b> | <b>1,398</b>                      | <b>483</b>                      | <b>358</b>                      | <b>(1,113)</b>                 | <b>(638)</b>                             | <b>488</b>                 |
| Average shareholders' equity   | 40,447                            | 13,950                          | 6,078                           | 1,805                          | 13                                       | 62,292                     |
| Add (deduct) :   |                                   |                                 |                                 |                                |  |                            |
| Average goodwill and other intangible assets                                       | (2,691)                           | (1,906)                         | (4,995)                         | (408)                          | 27                                       | (9,973)                    |
| <b>Average tangible shareholders' equity</b>                                       | <b>37,756</b>                     | <b>12,044</b>                   | <b>1,083</b>                    | <b>1,396</b>                   | <b>40</b>                                | <b>52,319</b>              |
| Post-tax return on average shareholders' equity (in %)                             | 4.6                               | 4.6                             | 7.8                             | N/M                            | N/M                                      | 1.0                        |
| Post-tax return on average tangible shareholders' equity (in %)                    | 4.9                               | 5.4                             | 44.0                            | N/M                            | N/M                                      | 1.2                        |

N/M – Not meaningful

## Adjusted Costs

Adjusted costs is one of the key performance indicators and is a non-GAAP financial measure most directly comparable to the IFRS financial measure noninterest expenses. Adjusted costs is calculated by adjusting noninterest expenses under IFRS for (i) impairment of goodwill and other intangible assets, (ii) litigation, (iii) policyholder benefits and claims and (iv) restructuring and severance. Policyholder benefits and claims arose from the Abbey Life Assurance business which was sold in late 2016 and so will not occur in future periods. The Group believes that a presentation of noninterest expenses excluding the impact of these items provides a more meaningful depiction of the costs associated with our operating businesses.

| Three months ended Sep 30, 2017                    |                             |                           |                           |                          |                             |                    |
|--|-----------------------------|---------------------------|---------------------------|--------------------------|-----------------------------|--------------------|
| in € m.  | Corporate & Investment Bank | Private & Commercial Bank | Deutsche Asset Management | Non-Core Operations Unit | Consolidation & Adjustments | Total Consolidated |
| <b>Noninterest expenses</b>                        | <b>3,011</b>                | <b>2,179</b>              | <b>433</b>                | -                        | <b>37</b>                   | <b>5,660</b>       |
| Impairment of goodwill and other intangible assets | 0                           | 0                         | 0                         | -                        | 0                           | 0                  |
| Litigation   | 93                          | 11                        | 1                         | -                        | 34                          | 140                |
| Policyholder benefits and claims                   | 0                           | 0                         | 0                         | -                        | 0                           | 0                  |
| Restructuring and severance                        | 10                          | (3)                       | (0)                       | -                        | (1)                         | 7                  |
| <b>Adjusted costs</b>                              | <b>2,908</b>                | <b>2,170</b>              | <b>432</b>                | -                        | <b>4</b>                    | <b>5,513</b>       |

| Three months ended Sep 30, 2016                    |                             |                           |                           |                          |                             |                    |
|--|-----------------------------|---------------------------|---------------------------|--------------------------|-----------------------------|--------------------|
| in € m.  | Corporate & Investment Bank | Private & Commercial Bank | Deutsche Asset Management | Non-Core Operations Unit | Consolidation & Adjustments | Total Consolidated |
| <b>Noninterest expenses</b>                        | <b>3,333</b>                | <b>2,231</b>              | <b>606</b>                | <b>330</b>               | <b>47</b>                   | <b>6,547</b>       |
| Impairment of goodwill and other intangible assets | 0                           | 0                         | 0                         | (49)                     | 0                           | (49)               |
| Litigation   | 342                         | (4)                       | (0)                       | 163                      | (0)                         | 501                |
| Policyholder benefits and claims                   | 0                           | 0                         | 167                       | 0                        | 0                           | 167                |
| Restructuring and severance                        | 66                          | (15)                      | 9                         | 1                        | 14                          | 76                 |
| <b>Adjusted costs</b>                              | <b>2,924</b>                | <b>2,249</b>              | <b>430</b>                | <b>215</b>               | <b>34</b>                   | <b>5,852</b>       |

| Nine months ended Sep 30, 2017                     |                             |                           |                           |                          |                             |                    |
|--|-----------------------------|---------------------------|---------------------------|--------------------------|-----------------------------|--------------------|
| in € m.  | Corporate & Investment Bank | Private & Commercial Bank | Deutsche Asset Management | Non-Core Operations Unit | Consolidation & Adjustments | Total Consolidated |
| <b>Noninterest expenses</b>                        | <b>9,653</b>                | <b>6,634</b>              | <b>1,300</b>              | -                        | <b>122</b>                  | <b>17,708</b>      |
| Impairment of goodwill and other intangible assets | 6                           | 0                         | 0                         | -                        | 0                           | 6                  |
| Litigation   | (12)                        | 56                        | 1                         | -                        | 38                          | 82                 |
| Policyholder benefits and claims                   | 0                           | 0                         | 0                         | -                        | 0                           | 0                  |
| Restructuring and severance                        | 151                         | (30)                      | 8                         | -                        | 2                           | 131                |
| <b>Adjusted costs</b>                              | <b>9,508</b>                | <b>6,608</b>              | <b>1,291</b>              | -                        | <b>82</b>                   | <b>17,489</b>      |

| Nine months ended Sep 30, 2016                     |                             |                           |                           |                          |                             |                    |
|--|-----------------------------|---------------------------|---------------------------|--------------------------|-----------------------------|--------------------|
| in € m.  | Corporate & Investment Bank | Private & Commercial Bank | Deutsche Asset Management | Non-Core Operations Unit | Consolidation & Adjustments | Total Consolidated |
| <b>Noninterest expenses</b>                        | <b>10,795</b>               | <b>6,865</b>              | <b>1,669</b>              | <b>1,083</b>             | <b>39</b>                   | <b>20,450</b>      |
| Impairment of goodwill and other intangible assets | 285                         | 0                         | 0                         | (49)                     | 0                           | 236                |
| Litigation   | 416                         | 59                        | 1                         | 401                      | (67)                        | 809                |
| Policyholder benefits and claims                   | 0                           | 0                         | 285                       | 0                        | 0                           | 285                |
| Restructuring and severance                        | 360                         | 126                       | 67                        | 9                        | 6                           | 568                |
| <b>Adjusted costs</b>                              | <b>9,734</b>                | <b>6,679</b>              | <b>1,316</b>              | <b>723</b>               | <b>100</b>                  | <b>18,552</b>      |

## Book Value and Tangible Book Value per Basic Share Outstanding

Book value per basic share outstanding and tangible book value per basic share outstanding are non-GAAP financial measures that are used and relied upon by investors and industry analysts as capital adequacy metrics. Book value per basic share outstanding represents the Bank's total shareholders' equity divided by the number of basic shares outstanding at period-end. Tangible book value represents the Bank's total shareholders' equity less goodwill and other intangible assets. Tangible book value per basic share outstanding is computed by dividing tangible book value by period-end basic shares outstanding.

### Tangible Book Value

| in € m.  | Sep 30, 2017   | Dec 31, 2016 |
|--|----------------|--------------|
| Total shareholders' equity (Book value)                    | <b>65,676</b>  | 59,833       |
| Goodwill and other intangible assets                       | <b>(8,773)</b> | (8,982)      |
| <b>Tangible shareholders' equity (Tangible book value)</b> | <b>56,903</b>  | 50,851       |

### Basic Shares Outstanding

| in million<br>(unless stated otherwise)                     | Sep 30, 2017   | Dec 31, 2016 <sup>1</sup> |
|---|----------------|---------------------------|
| Number of shares issued                                     | <b>2,066.8</b> | 1,545.5                   |
| Treasury shares   | <b>(0.6)</b>   | (0.2)                     |
| Vested share awards   | <b>27.5</b>    | 23.3                      |
| <b>Basic shares outstanding</b>                             | <b>2,093.7</b> | 1,568.6                   |
| <b>Book value per basic share outstanding in €</b>          | <b>31.37</b>   | 38.14                     |
| <b>Tangible book value per basic share outstanding in €</b> | <b>27.18</b>   | 32.42                     |

<sup>1</sup> All figures have been adjusted for December 31, 2016 in order to reflect the effect of the bonus component of subscription rights issued in April 2017 in connection with the capital increase.

## Fully loaded CRR/CRD 4 Measures

Our regulatory assets, exposures, risk-weighted assets, capital and ratios thereof are calculated for regulatory purposes and are set forth throughout this document under CRR/CRD 4. CRR/CRD 4 provides for "transitional" (or "phase-in") rules, under which capital instruments that are no longer eligible under the new rules are permitted to be phased out as the new rules on regulatory adjustments are phased in, as well as regarding the risk weighting of certain categories of assets. In some cases, CRR/CRD 4 maintains transitional rules that had been adopted in earlier capital adequacy frameworks through Basel 2 or Basel 2.5. The transitional rules relate, e.g., to the risk weighting of certain categories of assets. Unless otherwise noted, our CRR/CRD 4 solvency measures as of September 30, 2017 and December 31, 2016 set forth in this document reflect these transitional rules.

We also set forth in this document such CRR/CRD 4 measures on a "fully loaded" basis, reflecting full application of the final CRR/CRD 4 framework without consideration of the transitional provisions under CRR/CRD 4, except as described below.

The transitional rules include rules permitting the grandfathering of equity investments at a risk-weight of 100 % instead of a risk weight between 190 % and 370 % determined based on Article 155 CRR that would apply under the CRR/CRD 4 fully loaded rules. Despite the grandfathering rule for equity investments not applying under the full application of the final CRR/CRD 4 framework, we continue to apply it in our CRR/CRD 4 fully loaded methodology for a limited subset of equity positions, based on our intention to mitigate the impact of the expiration of the grandfathering rule through sales of the underlying assets or other measures prior to its expiration at end of 2017. We are closely monitoring the market and potential impacts from illiquid markets or other similar difficulties which could delay or make it unfeasible to exit all positions by end of 2017. Starting in the fourth quarter 2017 we will apply a risk weight between 190 % and 370 % determined based on Article 155 CRR under the CRR/CRD 4 fully loaded rules to all our equity positions.

As of September 30, 2017, our portfolio of transactions for which we applied the equity investment grandfathering rule in calculating our fully loaded RWA consisted of 9 transactions amounting to € 153 million in exposures. Had we not applied the grandfathering rule for these transactions, their fully loaded RWA would have been no more than € 567 million, and thus our Group fully loaded RWA would have been no more than € 355.5 billion as of September 30, 2017, rather than the Group fully loaded RWA of € 355.1 billion that we reported on a fully loaded basis with application of the grandfathering rule. Also, had we calculated our fully loaded CET 1 capital ratio, Tier 1 capital ratio and Total capital ratio using fully loaded RWAs without application of the grandfathering rule, such capital ratios would have remained unchanged (due to rounding) at 13.8 %, 15.1 % and 18.4 %, respectively, that we reported on a fully loaded basis with application of the grandfathering rule.

As of December 31, 2016, our portfolio of transactions for which we applied the equity investment grandfathering rule in calculating our fully loaded RWA consisted of 15 transactions amounting to € 220 million in exposures. Had we not applied the grandfathering rule for these transactions, their fully loaded RWA would have been no more than € 816 million, and thus our Group fully loaded RWA would have been no more than € 358.1 billion as of December 31, 2016, rather than the Group fully loaded RWA of € 357.5 billion that we reported on a fully loaded basis with application of the grandfathering rule. Also, had we calculated our fully loaded CET 1 capital ratio, Tier 1 capital ratio and Total capital ratio as of December 31, 2016 using fully loaded RWAs without application of the grandfathering rule, such capital ratios would have remained unchanged (due to rounding) at 11.8 %, 13.1 % and 16.6 %, respectively, that we reported on a fully loaded basis with application of the grandfathering rule.

As the final implementation of CRR/CRD 4 may differ from our expectations, and our competitors' assumptions and estimates regarding such implementation may vary, our fully loaded CRR/CRD 4 measures may not be comparable with similarly labeled measures used by our competitors.

We believe that these fully loaded CRR/CRD 4 calculations provide useful information to investors as they reflect our progress against the new regulatory capital standards and as many of our competitors have been describing CRR/CRD 4 calculations on a fully loaded basis.

For descriptions of these fully loaded CRR/CRD 4 measures and the differences from the most directly comparable measures under the CRR/CRD 4 transitional rules, please refer to "Management Report: Risk Report: Risk and Capital Performance: Capital and Leverage Ratio".

# Imprint

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## Cautionary statement regarding forward-looking statements

This report contains forward-looking statements. Forward-looking statements are statements that are not historical facts; they include statements about our beliefs and expectations and the assumptions underlying them. These statements are based on plans, estimates and projections as they are currently available to the management of Deutsche Bank. Forward-looking statements therefore speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

By their very nature, forward-looking statements involve risks and uncertainties. A number of important factors could therefore cause actual results to differ materially from those contained in any forward-looking statement. Such factors include the conditions in the financial markets in Germany, in Europe, in the United States and elsewhere from which we derive a substantial portion of our revenues and in which we hold a substantial portion of our assets, the development of asset prices and market volatility, potential defaults of borrowers or trading counterparties, the implementation of our strategic initiatives, the reliability of our risk management policies, procedures and methods, and other risks referenced in our filings with the U.S. Securities and Exchange Commission. Such factors are described in detail in our SEC Form 20-F of March 20, 2017 under the heading "Risk Factors".

# 2018

## Financial Calendar

**February 2, 2018**

Preliminary results for the 2017 financial year

**March 16, 2018**

Annual Report 2017 and Form 20-F

**April 26, 2018**

Interim Report as of March 31, 2018

**May 24, 2018**

Annual General Meeting in the Festhalle Frankfurt am Main (Exhibition Center)

**May 29, 2018**

Dividend payment  
(in case of a distributable profit and the decision of the AGM to pay a dividend)

**July 26, 2018**

Interim Report as of June 30, 2018

**October 25, 2018**

Interim Report as of September 30, 2018