



## Deutsche Bank Group in Korea

Deutsche Bank established a presence in Korea in 1978 and now employs over 350 staff in its Seoul offices, making it one of the largest foreign investment banking franchises in the country.

Deutsche Bank offers a comprehensive range of services in Korea, particularly across its Markets business. This part of the business includes sales, trading and research in asset classes such as foreign exchange, fixed income, credit, equities, commodities and derivatives.

The research team has received a number of industry accolades for its outstanding research capabilities, and individual analysts have also received many awards locally and regionally.

Deutsche Bank also operates a Global Transaction Banking business that encompasses securities custody, trade finance and cash management.

In Korea, the Bank has a leading asset management business, Deutsche Asset & Wealth Management – managing local and foreign investments on behalf of retail and wholesale investors. Its first heritage DWS-branded investment fund was launched in September 2006.

Deutsche Asset & Wealth Management also has a significant alternative investment

management business through the Alternatives and Real Assets division, which has built a solid reputation in Korea over the last decade as a commercial real estate investor and manager.

Alternatives and Real Assets has acquired about USD 1bn commercial real estate assets in Korea and continues to be a leading foreign asset management company. In addition to its existing German clients, it has expanded the pool of its potential clients with diversified investment appetite.

Deutsche Bank wholly-owned onshore subsidiary Deutsche Securities Korea is a major foreign equity broker. Deutsche Securities Korea provides a full range of equity services and products to both domestic and international clients, including traditional agency brokerage, direct market access, listed futures and options, equity-linked securities and corporate equity derivatives.

In addition, Deutsche Securities Korea offers corporate finance, merger and acquisition advisory, debt and equity

origination services. Recently, Deutsche Bank has been ranked #1 in the local M&A league tables and also received Euromoney's 2014 Best Investment Bank in Korea award.

As part of its global corporate social responsibility programme, the Deutsche Bank Group is fully committed to contributing to the communities in which it operates. In 2013, the firm launched a strategic program to support 100 older-aged orphans, providing social adaptation and practical programs that include career services, effective communication, daily life management and financial education. In 2014, the firm started a program to support migrant wives in Korea, providing art classes and career services so that these women can become independent and support themselves. Staff volunteers in Seoul also support charities such as Gabriel House, which provides support to disabled underprivileged children who have no access to government-supported organizations, and House of God, which provides food to the homeless.

