



Information

Deutsche Bank - a strong partner in Poland

Deutsche Bank Group has been operating on the Polish market since 1990. Today, with more than 2,400 employees, leading position in the field of investment banking and a distribution network of almost 200 branches, the Group offers unparalleled financial services not only to corporate but also to private & business clients.

Deutsche Bank Group is represented in Poland by 5 companies including two banks: Deutsche Bank Polska - operating in corporate and investment banking and Deutsche Bank PBC - specializing in the offer dedicated to private & business clients who are provided with banking services through a network of 169 branches, 20 Business Banking Centres and 5 Regional Investment Centres. The banking offer of Deutsche Bank Polska and Deutsche Bank PBC is supplemented with services provided by the brokerage house DB Securities and the RREFF Group specializing in real estate leasing & development.

Deutsche Bank Polska specializes in corporate and investment banking, offering a comprehensive scope of services and products for medium-size and big enterprises, multinational concerns and financial institutions. Deutsche Bank Polska offers comprehensive corporate finance management service, securities safekeeping, settlement and payment handling, financing solutions for institutions, businesses, local governments, and issue of debt instruments. The Bank supports and advises businesses in debt and equity issues, capital raising, floating and equity financing. It offers its clients trading in debt instruments and certificates of deposit, FX trading and money market operations, as well as modern financial instruments which facilitate FX and interest rate risk management.

Deutsche Bank PBC focuses on building long-term relationships with its individual clients and providing them with high-quality advisory banking services. In addition, the bank offers a wide range of personal accounts, mortgages, investment products and solutions dedicated to small and medium enterprises. As one of the first on the Polish market the bank implemented open architecture strategy in mutual funds distribution. Today it offers more than 250 local and foreign products which are available in different currencies and classes (more than 400 versions in total). The bank is also one of the leaders in providing structured products with full or partial capital protection. The bank's offer is delivered via network of branches as well as business banking centres supported by the call center, internet, agents and brokers.

Thanks to Deutsche Bank's integrated platform and internal co-operation, the brokerage house **DB Securities** provides its clients with unrivalled possibilities of executing orders on major global financial markets, access to innovative products and expert analysis. It provides services to Polish and international institutional clients and through a DB PBC retail network - to individual clients.

DB Securities is licensed by the Polish Financial Supervision Authority. It is a member of the Warsaw Stock Exchange and a remote member of the Budapest Stock Exchange. DB Securities trades all financial instruments on the Warsaw Stock Exchange, i.e. shares, bonds, certificates and derivatives. Deutsche Bank's team of experienced analysts issues reports and recommendations for institutional clients, containing detailed studies on key companies from Central Europe and sectors, such as: banking, oil & gas, media, metals & mining, retail, chemicals, real estate and construction. Through *Global Markets Equities Research*, the brokerage house also provides access to analysis regarding major companies traded on global markets.

In 2010 and 2011 Deutsche Bank was consecutively honored by Euromoney's *Awards for Excellence* with the title of the Best Investment Bank in Poland.

Deutsche Bank regards corporate social responsibility as an investment in society and in its own future. The Group is a partner to charity organisations and participates in philanthropic programmes in different regions of Poland. Among the institutions supported by Deutsche Bank PBC are: Polish Red Cross, ORIMARI Foundation, SOS Children's Villages and children's homes. Last year Deutsche Bank Group companies engaged jointly in supporting victims of devastating floods in Poland.

As a result of a sustainable development strategy Deutsche Bank PBC's „Green Branch”, at Jana Pawła II 19 in Warsaw, received a golden LEED Certificate (Leadership in Energy and Environmental Design) for Commercial Interiors from the U.S. Green Building Council (USGBC). Significantly, this is the first Gold LEED Certificate to be awarded in Poland, indicating that Deutsche Bank is leading the way with its green credentials. In 2011 a Silver LEED Certificate was granted to the branch located at Trio building at Stawki Street in Warsaw.

Deutsche Bank Invites supports unique music events connected with broadly understood jazz and world music genre presenting them to the Polish audience. Within this project many prestigious Polish and foreign musicians could share their talent with the Polish audience, including Leonard Cohen, Herbie Hancock, Cesaria Evora and Aga Zaryan. What is more, thanks to the Deutsche Bank Group in Poland, classical music lovers enjoyed the Berliner Philharmoniker concerts live at the Warsaw Philharmonic.

The Group organizes a bi-annual competition titled the 'Spojrzenia' ('Views'), the purpose of which is to identify and promote the most talented young Polish artists. Paweł Althamer – the one that is creating today an exhibition in progress in the Deutsche Guggenheim – was one of the first nominees of 'Spojrzenia'.

Deutsche Bank PBC is also a sponsor of sport events, including the Deutsche Bank Pro-Am Tour – the most important golf tournament in Poland.

Detailed information can be found at: www.db.com and www.db.pl

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