



# Awards and Polls 2008/2009

# Deutsche Bank

# Asia Pacific Rankings



www.db.com

September 2009



**Best  
Bank  
2008**



**Best  
Investment  
Bank 2008**

**Best  
Transaction  
Bank 2009**

## ASIAMONEY

### Country Deal Awards (February 2009)

#### Deal of the Year - India

(Emirates Telecommunications' US\$900 million acquisition of 45% of Swan Telecom)

#### Deal of the Year - Indonesia

(Indika Energy's Rp3.1 trillion (US\$264.7 million) IPO)

#### Best International Bond - Australia

(WEA Finance US\$1.1 billion 7.125% bond issue due 2018)

#### Best Syndicated Loan - Australia

(Primary HealthCare's A\$2.5 billion loan facility)

### Brokers Poll (December 2008)

**No.3** Best for Overall Country Research, Indonesia

**No.3** Best Analyst Indonesia  
- Heriyanto Irawan, Deutsche Bank

**No.3** Best Analyst Malaysia  
- Su Yin Teoh, Deutsche Bank

**No.2** Best for Overall Country Research, Philippines

**No.3** Best Analyst Philippines  
- Anton Periquet, Deutsche Bank

**No.2** Best Overall Sales Services, Philippines

**No.2** Best Analyst Hong Kong  
- Jun Ma, Deutsche Bank

**No.3** Best Analyst China  
- Jun Ma, Deutsche Bank

### Cash Management Poll (August 2009)

Best Global Cash Management Services in Asia Pacific – as voted by large Financial Institutions

Best Euro Cash Management Services for Financial Institutions

**No.2** Best Global Cash Management Bank in Asia Pacific – as voted by Corporates

**No.3** Best USD Cash Management Services for Financial Institutions

**Top 2** in at least 2 of 3 client segments in 10 countries (namely China, Hong Kong, Indonesia, India, Japan, S. Korea, Philippines, Singapore, Thailand and Vietnam)

### Private Banking Poll (May 2009)

**No.1** Best Private Bank in China (voted by HNWI with US\$5.01-25 million under management with private banks)

**No.1** Best Private Bank in India (voted by HNWI with US\$1-5 million, US\$5.01-25 million and >US\$25 million under management with private banks)

**No.1** Best Private Bank in Singapore (voted by HNWI with US\$1-5 million, US\$5.01-25 million and >US\$25 million under management with private banks)

**No.1** Best Private Bank in Other Countries in Asia category (voted by HNWIs with US\$1-5 million and >US\$25 million under management with private banks)

A Passion to Perform.

Deutsche Bank





## Awards and Polls 2008/2009: Deutsche Bank Asia Pacific Ranking (1st-3rd only)



### Service Provider Awards 2009 (September 2009)

Best Transfer Agency  
Best Securities Services Provider, Malaysia  
Best Securities Services Provider, Taiwan

### Prime Broking

Best Capital Introductions  
Best Derivatives and Synthetics  
Best capital introductions specialist -  
Harvey Twomey  
Best capital introductions specialist  
- Marlin Naidoo  
Best prime broking consultant  
- Sukru Kesebi  
Best salesperson - Harvey Twomey  
Best salesperson - Charlie Bennett  
Best salesperson - Chris Pagan

## AsiaRisk

### Interdealer Survey 2008 (January 2009)

No. 1 in Interest Rate Derivatives,  
Asia incl Japan  
No. 1 in Currency Derivatives,  
Asia incl Japan

### Industry Awards 2008 (October 2008)

Derivatives House of the Year - Asia  
Equity Derivatives House of the Year - Asia

### Institutional End User Survey 2009 (July 2009)

No. 1 Derivatives House - Asia  
No. 1 Interest Rate Derivatives House  
- Asia  
No. 1 Equity Derivatives House - Asia  
No. 2 Credit Derivatives House - Asia



### Asian Banker Leadership Achievement Awards 2009 (May 2009)

Cash Management  
Treasury Services to Banks and Corporates

## Singapore Fund Awards 2009

### Singapore Fund Awards 2009 (March 2009)

Best Fund over Three Years – Equity China  
(DWS China Equity Fund A SGD)  
Best Fund over Five Years – Equity  
Singapore (DWS Singapore Equity Fund)



### Awards for Excellence (July 2009)

Best at FX Management - Asia  
Best Investment Bank - India



### FX Poll 2009 (May 2009)

No. 1 in Asia (26.45% market share)  
No. 1 in Australasia (22.35% market share)

## FinanceAsia

### Achievement Awards (December 2008)

Best Bank  
Best Private Equity Buyout  
Best Leveraged Financing  
KKR's USD 575m acquisition of Unisteel  
and acquisition finance facility  
Best Sovereign Bond  
Indonesia USD 2.2bn multi-tranche global  
issue  
Best High Yield Bond  
Vedanta Resources' USD 1.25bn dual-  
tranche global bond  
Best India Deal  
Etisalat's USD 900m stake acquisition in  
Swan Telecom  
Best Indonesia Deal  
PT Indika Energy's USD 329m IPO  
Best International Bond Deal -  
Australia and New Zealand  
- Westfield, USD 1.1bn 144a Reg-S senior  
notes



### House Awards (December 2008)

Derivatives House of the Year  
(2008, 2007, 2006)  
Loan Deal of the Year  
Primary Healthcare's AUD2.5 billion  
acquisition financing





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### Islamic Finance Awards (June 2009)

Best Islamic Custodian  
- Asia, Middle East

### Transaction Banking Awards (March 2009)

Best Transaction Bank - Asia Pacific  
Best Cash Management Specialist  
- Corporates, Asia Pacific  
Best Transaction Bank - Vietnam  
Best Transaction Bank - Pakistan  
Best Transaction Bank - Sri Lanka  
Best Cash Management Bank, South Asia  
(India, Pakistan & Sri Lanka)  
Best Cash Management Bank - Pakistan  
Best Cash Management Bank - Sri Lanka  
Best Cash Management Bank - Vietnam  
Best Sub-Custodian - India  
Best Sub-Custodian - Indonesia  
Best Domestic Custodian - Indonesia  
Best Sub-Custodian - Pakistan

### Regional Awards (January 2009)

**Best Investment Bank**

### (December 2008)

**Best Mid-Cap Equity House**

**Best Equity-Linked Deal**

- Khazanah Nasional Bhd Concurrent  
USD550 million Sukuk Exchangeable Trust  
Certificates Offering and USD 97m Equity  
Placement into Parkson Retail Group

**Best Bank Capital Bond**

- Wing Hang Bank USD225 million upper  
tier 2 bonds

### Country Awards (November 2008)

Best Bank - India  
Best Equity House - India  
Best Bank - Pakistan  
Best Foreign Investment Bank  
- Australia (sixth consecutive year)  
Best M&A House - Australia

**Best Deal - Australia**

- Primary Health Care acquisition and  
finance of Symbion Health

**Best Deal - Korea**

- POSCO JPY 52.8bn exchangeable bond  
into SK Telecom

**Best Deal - Malaysia**

- Khazanah Nasional Bhd Concurrent  
USD550 million Sukuk Exchangeable Trust  
Certificates Offering and USD 97m Equity  
Placement into Parkson Retail Group

### Derivatives and Investment Awards (July 2009)

Best Derivatives House - Corporate

Best FX Derivatives House (second  
consecutive year)

Best Derivatives House – Singapore  
(second consecutive year)



### Awards for Excellence 2009 (June 2009)

Best International Trade Bank - Korea  
Best International Trade Bank - Philippines  
Best International Trade Bank - Taiwan



### The Financial Express (February 2009)

Best Bank for Growth  
(second consecutive year)

