



Deutsche Bank Group in Pakistan

Passion to Perform



Deutsche Bank was established in Pakistan in 1961. With offices in Karachi, Lahore and Islamabad, the Bank employs roughly 80 people in the country.

Best Transaction Bank Pakistan

Best Cash Management Bank Pakistan

Best Domestic Custodian Pakistan

Deutsche Bank Pakistan offers strong on-the-ground presence with the ability to draw on specific product expertise from the Bank's regional and global teams to help it provide a wide range of corporate and investment bank products and services. These include corporate finance, M&A, equity and debt capital markets products, foreign exchange, fixed income sales and trading, money markets/repo products, derivative solutions, working capital finance, accounts and deposits, cash management solutions, trade finance, and trust and securities services.

Deutsche Bank's superior service to its corporate, multinational and financial institutions clients has seen the Bank consistently recognized through a number of industry awards.

The Bank's Corporate Banking and Securities (CB&S) business offers a wide range of innovative hedging and risk management solutions to suit the needs of its onshore and offshore clients. As one of the Authorized Derivative dealers in Pakistan, the Bank is a pioneer in providing out of the box tailor made solutions for its corporate and financial institution clients.

The Bank's Global Transaction Banking (GTB) business in Pakistan offers a full range of market-leading, innovative Cash Management, Trade Finance and Trust and Securities Services. With a three branch network, partner banking arrangement of over 3,500 branches, and strategic and exclusive partnership with NIFT (local clearing house), the Bank provides unmatched Cash Management Services to

its clientele. With its highly experienced regional product team supported by its dedicated local team in Pakistan, Deutsche Bank is one of the leading providers of Trade Finance solutions.

Deutsche Bank has also been a leader in helping Pakistan clients raise capital in offshore markets, executing a number of significant landmark transactions, such as Pakistan's first ever global bond and first ever 30-year bond, as well as the first private sector equity deal from Pakistan to include a London listing.

As part of its global corporate social responsibility programme, Deutsche Bank is fully committed to contributing to the communities in which it operates. Deutsche Bank has made significant contributions towards the Pakistan community in times of crisis through earthquake and flood relief efforts and other social welfare projects. In honor of Deutsche Bank's 50th anniversary in Pakistan, the Bank initiated the set-up of a large water filtration plant in a village affected by the 2010 floods, with the aim of providing clean water to over 1,400 individuals in 250 households. For more information on Deutsche Bank's corporate social responsibility initiatives, please visit https://www.db.com/asiapacific/en/content/social_responsibility.html

Deutsche Bank is also proud to have selected Imran Qureshi, one of the most important figures on Pakistan's art scene today, as its "Artist of the Year" for 2013. Qureshi's works are being featured in a major solo presentation at the "Deutsche Bank KunstHalle", Deutsche Bank's own exhibition gallery in Berlin, in the spring and summer of 2013.

